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# EASTERN SIERRA HOUSING NEEDS ASSESSMENT

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**The Eastern Sierra Council of Governments**  
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# Executive Summary

## Purpose

The purpose of the study is to provide the Eastern Sierra Region with baseline information that would be useful in evaluating and targeting affordable housing efforts. The information can also be used to discuss housing needs and opportunities with the Department of Housing and Urban Development (HUD) and various other federal, state, local and other public agencies, non-profit and private interests involved in projects for the community. This study provides information about housing needs throughout Inyo and Mono Counties that can be used to tailor program options and strategies that meet the unique needs of each county and the communities within these counties. This is a study that is focused on providing information about current and future housing needs and the available supply of housing to address these needs.

This information may be used to:

- Evaluate and potentially modify public policies and housing programs including land use regulations, affordable housing incentives and development codes;
- Facilitate partnerships between public- and private-sector organizations to create developments that include housing that is suitable and affordable to different population groups;
- Obtain financing for housing projects. Most private, federal and state lending institutions require demographic and housing cost information to support loan or grant applications. Often information presented in a housing needs assessment may be used to support a proposed development with different funding agencies. This information can also be used when a financial institution requires market studies (for example, rental units financed with Low Income Housing Tax Credits);
- Assess the distribution patterns of housing throughout Mono and Inyo Counties, particularly in the context of housing for employees;
- Establish baseline information from which progress toward meeting agreed upon goals can be evaluated;
- Plan for future affordable housing impacts connected with anticipated commercial and residential growth;
- Understand economic, housing cost and demographic trends in the area; and,
- Support various other planning-related projects that can benefit from the availability of up-to-date demographic data including transportation studies, environmental impact statements, school expansion, and parks/recreation planning.

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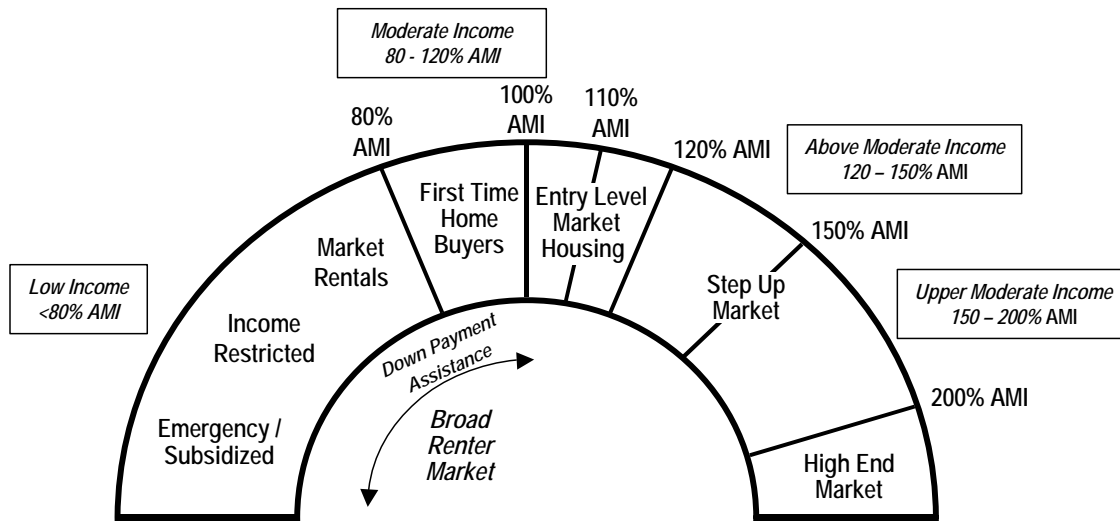
## Context

Addressing housing needs, concerns, issues and opportunities is a complex and often emotional issue. A Housing Needs Assessment provides baseline information from which policy decisions, local housing goals and objectives and program options can be evaluated. This information is intended to inform decisions, as well as suggest program and policy options for local governments to consider when addressing community housing needs and opportunities. Ideally, the Eastern Sierra Region will have a mix and balance of housing that supports current and future residents as their housing needs and conditions change. Housing that is affordable and suitable to area employees will play an important role in sustaining a vigorous economy in the area. It is important to recognize that the economy in the Eastern Sierra Region is changing. In Mono County, there is increased activity associated with resort communities, including potential expansions of the ski areas and related summer uses. As the resort aspects of the economy grow, so will the need for businesses and services that support this type of industry. For Inyo County, tourism is an important aspect of the economy, but it is not as vital as government related occupations. Both counties are being affected by the increased number of second homes being purchased in the area, the number of retirees moving into the area and the limitations on land that is available for residential development. A balance of housing that is affordable and suitable for different employment needs while providing options for other residents, including seniors, would be ideal.

Affordable housing is generally defined as a housing payment that does not exceed 30% of gross monthly income and a home that is of a sufficient size to meet the needs of the household. The types of homes that are made available under local housing initiatives vary depending on the housing needs in different communities and the policies and goals established by these communities to address the housing needs in the community. Customizing policies, goals and programs to local conditions is an important component of any successful housing strategy.

The Housing Bridge illustrated below portrays a spectrum of housing that is affordable and most likely to be sought out by households in different income groups. The Housing Bridge depicts what may be ideal for most communities – the availability of housing that is affordable to all households and provides options for changing life circumstances. What is key in this approach is that there are opportunities to buy or rent for households at different economic levels, thus supporting an economically balanced community.

# Housing Bridge



## Key Findings and Program Options

Information from the US Census and other public information sources, employee, household and employer surveys, Realtors, lenders, property managers and employer interviews were used to conduct a housing assessment for the Eastern Sierra. This section summarizes the key findings and observations resulting from the analysis of housing conditions in the area as related to the needs of residents, impacts from current and future employment growth, and commuting patterns and overall housing trends and costs.

The following sections are organized by each county and include findings that are important to each of the communities within that county. *The Counties have contrasting issues in many respects, but one theme became very clear from the information and numerous interviews done as part of this study – housing that is affordable and suitable for employees is critical.* Refusing to address this issue proactively will have a lasting impact on the continued economic viability of the area now and into the future. This report provides quantitative information that supports this statement. Ideally, the findings from this study will be useful to each County and their respective communities in making policy decisions and evaluating strategies and options that strengthen the supply of housing for area employees and other households, such as seniors.

### Mono County

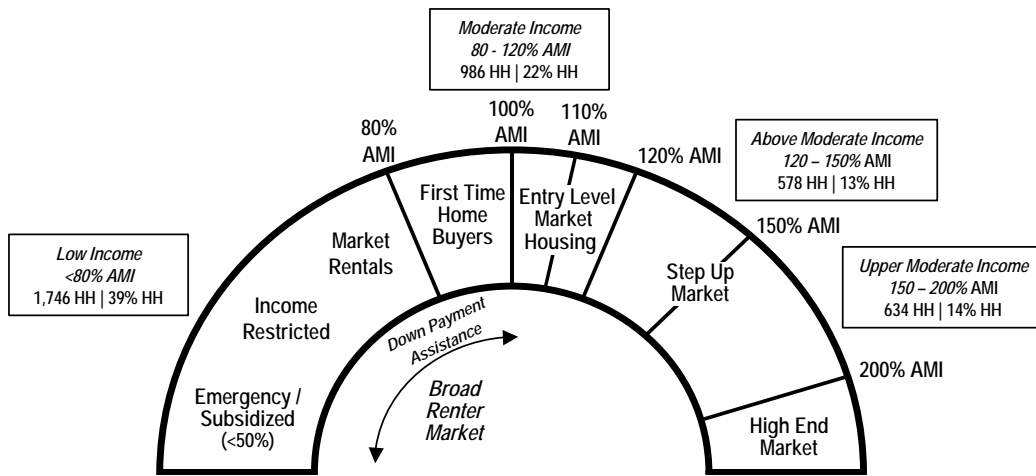
#### Background

Mono County is home to an estimated 5,396 households, 4,519 of which are occupied by people who work in the area. The County is largely rural in character with Mammoth

Lakes being its largest incorporated city and major employment center. Mammoth Lakes is home to an estimated 2,966 households; of which 2,561 contain employees. Mammoth Lakes is a growing resort community and plans are on the horizon to expand tourist based services in June Lake. The combination of rural areas, lands held in public domain and growing resort communities presents both challenges and opportunities in addressing the housing needs in the area.

About 39% of employee households in Mono County earn less than 80% of the area median income and have a median income of \$24,000. This is the largest single income group found in the county. Upper moderate-income households have median incomes of \$85,000 and make up 14% of households in the county.

## Housing Bridge — Mono County



## Housing Characteristics and Perceptions - Mono County

Mono County has a fairly high percentage of owner-occupied homes (60%). According to the 2000 Census, almost half of homes in Mono County are used for seasonal recreational use. The number of housing units in the county has increased by 8.9% since the 2000 Census, bringing the total number of homes in the county to 12,799. Realtors noted an increase in out of area buyers, particularly from Los Angeles County. These include buyers looking to relocate permanently in the area for retirement purposes, as well as those purchasing vacation homes. **Residential sales trends, excluding Mammoth Lakes were examined for Mono County.** In north Mono County, a total of 27 single-family homes were sold from January to September 2004 for an average price of \$403,629. This price was 75% higher than in 2001. In the southern portion of the county, there were a total of 53 homes that sold for an average of \$545,202, which represented an increase of \$76% from 2001. Condominium sales in the southern portions of the county were limited (9), yet the average sales price was \$454,611, with prices increasing by about 50% since 2000. The southern portion of Mono County had similar traits, with a total of five homes being sold during the first nine months of 2004 for an average price of \$454,611. This was 48% more than in 2001.

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The steep increase in home prices is likely to be the biggest factor contributing to why 80% of owners and 91% of renters feel that housing for employees is one of the more serious or critical problems facing the county. And, in Mono County, 40% of owners would like to buy a new home, preferably a larger home and 91% of renters would also like to buy. The primary reason renters have not purchased is the cost of housing or lack of availability of housing that is suitable and affordable in communities in which they want to live.

### **Job Growth and Housing Demand**

According to the California Employment Development Department, jobs in Mono County will increase from 6,950 in 2003 to 7,460 in 2008. Growth will be strongest in services and retail and wholesale trade, which is consistent with the recreation and tourism economy in the county. Government related jobs, particularly in education, are also expected to increase during this five-year period. Given the multiple job holding in the area, an additional 425 new people will be needed to work at these positions (employees hold an average of 1.2 jobs). To address the housing demand created by new jobs alone, an additional 250 housing units will be needed by 2008. It is important to understand that the bulk of these jobs will be created in Mammoth Lakes, although if proposed improvements in June Lake materialize this will likely be the second most significant area in terms of job growth.

The location of homes for employees will also be important. Besides the cost and size of homes, employees, particularly those who rent, noted that proximity to employment was an important factor when they were looking for a place to live.

### **Commuting**

Commuting in and of itself is not an important issue at this time. Close to two-thirds of Mono County residents commute to Mammoth Lakes for work. Another 17.3% of Mono County residents work in Mono County. Slightly over one-fourth of Mono County residents commute to locations in Inyo County.

However, worth noting is that working households that live in Mono County and do not have a household member employed within their nearest community of residence earn higher incomes, on average, than households that have at least one member working within their nearest community of residence. . This suggests that higher income employees may live outside of their community of employment because they are able to find “more home” to buy outside of their place of work. This trend should be monitored closely as it has some implications for locations of future residential development along with the types of homes that higher wage employees are likely to want. This could lead to greater in commuting or loss of employees who find employment closer to their place of residence.

### **Employers**

Employers have problems recruiting and retaining employees, which can be attributed to housing costs. While 28% of employers expect to increase the number of employees over the next year, they are also encountering problems such as absenteeism, unfilled



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jobs, high turnover and hiring unqualified applicants because of the high cost of housing in the area. In Mono County, employers felt that seasonal employees have the greatest difficulty locating housing. Employers are supportive of a variety of programs to increase housing for employees, including requirements to set aside homes in new residential developments and requiring non-residential development to contribute toward employee housing. They are willing to explore employee-housing programs for their employees and to some extent for employees throughout the community.

### **Ownership Opportunities and Conditions**

The desire to own a home, or purchase another home, appears to be of great importance to Mono County employee households. Most of the interested buyers are couples with and without children (47%) and adults living alone (24%). Households living in extended families and family members with unrelated roommates made up 13% of the potential buyer pool.

An estimated 1,085 current owners and another 1,553 renters would like to purchase a home. Most want to live in Mammoth Lakes, with Crowley and June Lake also noted as preferred places to live.

About 31% of owners that want to buy a new home and 56% of renters that would like to buy a home earn less than 80% of the AMI. Buyers earning less than 80% of the AMI could afford a home priced at about \$201,000, although owners might be able to buy a higher priced home depending on the equity they realize from the sale of their current home. Another 25% of owners and 22% of renters could pay up to \$268,000. Finally, middle to upper income buyers comprise the remaining 55% of owners and 22% of renters that would like to buy a home. These households could purchase homes priced between \$319,000 and \$420,000+.

Clearly, Low to Moderate Income buyers are priced out of the market unless they are able to realize substantial equity for the homes they currently own. In the case of renters, substantial down payments would be needed to bring down the cost of current homes to levels they could afford. Realistically, renters in the area would need to earn above 150% of the AMI to buy a home at full market value.

Owners looking to buy would realistically choose small to mid-size single-family homes and indicated they would pay an average of \$294,000 to \$309,000 for this type of home. Renters would also prefer these types of homes, although more are interested in a smaller single-family home priced at \$222,205. Renters are more willing to consider condominiums or other attached products.

### **Rental Housing**

In Mono County, 316 employee households (excluding Mammoth Lakes) pay more than 30% of their income for housing, most of which are renters. The only income restricted units are located in Mammoth Lakes. The median contract rent in the county has increased 50% over the past 5 years, from \$574 in 2000 to \$862 in 2004. Although rents have been increasing, they are not far above what households earning 60% of the AMI could afford to pay. In other words, the increase in rents does not appear to have significantly adversely affected households earning 60% of the AMI or above. Higher

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rents have, however, adversely affected the affordability of housing for renters earning less than 50% of the AMI.

In Mono County, much of the demand for affordably priced rental housing is driven by Mammoth Lakes. This may change over time, as there is increased interest in development of tourist amenities in and around June Lake. Employers in June Lake, in particular, noted that housing for employees was a growing problem.

## **Seniors**

Mono County has a relatively low percentage of households with at least one person aged 65 or older (12.6% or 645 households). Most live in Mammoth Lakes, although there is growth in the Walker/Coleville area and Bridgeport. When asked where they would prefer to live, seniors favored Mammoth Lakes, Walker/Coleville, Crowley and June Lake. This suggests that these areas could see a continued influx of older adults.

In Mono County, 88% of seniors own their homes, are couples without children and adults living alone. There is evidence that seniors are raising children under the age of 18, as 7% were single parents or couples with children. In Mono County, 49% of seniors earn over 120% of the AMI and have median incomes of \$53,000 – almost twice the income of seniors in Inyo County. Around 21% earn less than 50% of the Area Median Income and would be eligible for different forms of housing assistance. Roughly one-quarter of seniors have moved into Mono County in the last five years. Realtors see this as a continued and growing trend. Seniors prefer low maintenance, single-family homes, which suggest that patio homes or units with exterior maintenance are important. They also carefully consider storage, cost, home type, and community amenities (such as parks and libraries), when looking for a place to live. Few seniors in Mono County indicated they would be interested in senior-only communities, affordable rental housing or rental housing with services. There was modest interest in programs to improve accessibility and use of a reverse annuity mortgage program. Seniors contribute to local employment, with 28% reporting that they work for others and 11% that they are self-employed.

## **Mono County Opportunities and Recommendations**

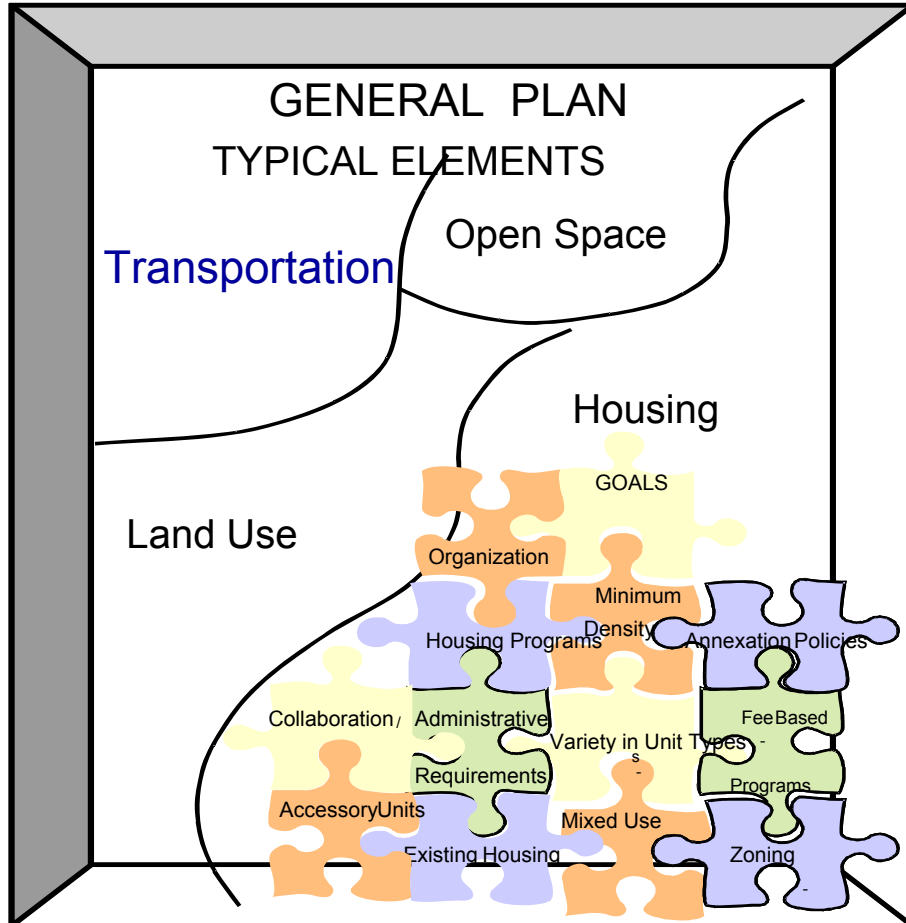
The following is an outline of programs to be considered by Mono County and its local communities. These recommendations reflect the findings from the study as well as input from the Mono County Board of Supervisors.

### *Overview of Mono County Recommendations*

Housing of different types and prices for both renters and owners is needed today and into the future for Mono County. The County has a general plan, which provides guidance for land development throughout the county. Within the context of the General Plan, there are eight existing Regional Planning Advisory Committees. Mono County should build upon this existing structure. The General Plan would provide the general direction, tone and policies that are specific to its desired housing outcomes and

strategies, while utilizing and respecting the individual direction reflected in the Regional Plans.

The General Plan includes housing policies, goals and implementation strategies as illustrated below.



A multi-faceted approach will be required to address some of the housing needs identified in the Housing Assessment for Mono County. Some of the initial steps include:

1. Establish a regional housing entity. Of the approaches discussed with the Board of Supervisors, establishing a regional housing authority that would have a non-profit development subsidiary had the most appeal. This will include understanding how housing authorities are formed, board requirements, development of by-laws and agreeing to the purpose and parameters of an authority for Mono County. Opportunities to work with Inyo County in establishing this type of organization need to be pursued.
2. Clearly identify housing goals and actions. The Mono County Housing Element stresses regional efforts to achieve housing goals. The goals need to be more clearly articulated and concrete action steps outlined to measure progress toward achieving goals. The programs and policies to be undertaken need to include information about who is responsible for working toward these goals and how progress will be measured.

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3. Define goals for each Regional Planning Area. As part of the Housing Element, specific goals for each of the eight Regional Planning Areas need to be defined. The advisory committees for these areas need to be included in creating these goals.
  4. Identify opportunities. Begin work in communities or areas where housing needs are greatest and the most opportunity exists for some form of success. For example, in June Lake the proposed expansion of the ski area will bring greater housing demand to the area. Local employers and interested citizens have been discussing the impact that lack of housing for employees is having on the local businesses. This group may be ready to undertake some of the tough decisions to be made to increase the supply of housing. In other words, efforts do not have to be directed to the entire county at once to have a successful program.

Concurrent to establishing a regional housing entity and more clearly defined housing goals, Mono County should include the following to establish a strong framework from which local housing needs can be addressed:

- Regulatory requirements and initiatives. A mix of tools that can be implemented by local government will be needed to support efforts to increase and maintain the supply of housing for residents and employees. For Mono County, the following regulatory initiatives should be implemented:
  1. Minimum density. This would require owners of properties to build the minimum number of units allowed under the current or future zoning. The cost of land is a major factor in the final cost of homes in the area. More units on an acre of land generally translates to housing that is more reasonably priced. When land is built with less density than permitted under current zoning or downzoned, the cost of the land is allocated to fewer units, increasing the price of homes. The other advantage of minimum density is that it provides a measure of certainty in the subdivision and construction process; given that builders know what densities need to be constructed and residents know what densities to expect.
  2. Maintain a Public Land Inventory. A significant portion of land in Mono County is publicly owned. Some of the owners, including the Mono County, Cal-trans and the City of Los Angeles, may have parcels that are suitable for housing that will address local needs. These parcels should be identified and evaluated as to their suitability for providing housing.
  3. Mixed-use development. Sites that are within or close to established communities may be ideal for mixed-use development. This would maximize available land by supporting a mix of retail, commercial and/or service uses along with residential development. Residential development that is on top of proposed non-residential uses may be appropriate in some areas, whereas others would allow residential development adjacent to non-residential areas.
  4. Mix Housing Types. Encourage a mix of unit types and pricing within new residential development. A mix of unit types will bring diversity in architecture and design, along with variety in pricing to proposed residential development.
  5. Utilize design guidelines. Design guidelines help ensure residential development will be integrated with and enhance existing residential

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uses. This will be particularly important in areas where communities already exist (Lee Vining, Bridgeport, Crowley Lake, June Lake and Mammoth Lakes, for example).

6. Identify available properties where residential development is appropriate and needed. Establish zoning for these parcels that will allow for a mix of unit and lot sizes to promote greater diversity in unit type and pricing. Land is a valuable resource and a balance needs to be struck between having densities that reflect the rural character of much of the county while maximizing the use of the limited amount of land available for development in the area.
  7. Pursue land trades for both publicly and privately owned parcels that would bring residential development closer to existing communities. This will maintain the beauty of the surrounding area while supporting local businesses by locating more residents closer to places to shop and other services while also minimizing traffic.
  8. Identify sites that are appropriate for re-use. Throughout the county there are existing uses located within area communities that would be appropriate for redevelopment and/or reuse. Often, these sites are located in areas where jobs exist and/or are planned for the area. The new zoning should support community-wide housing goals and other area needs.
  9. Evaluate options where employee housing could be integrated with existing non-residential use on publicly owned land. For example, are there opportunities to include some housing adjacent to vehicle storage facilities that are located close to existing communities?
  10. Up-zone parcels where existing infrastructure is in place. This will also have the effect of locating residential development in existing communities, thus preserving more land in its natural condition outside of existing communities.
- As mentioned previously, housing policies and the steps to be taken to achieve area goals should be more clearly defined in the Housing Element of the General Plan. Initial policies should include:
    1. A preference for housing created as a result of program initiatives to be directed to current residents and those households where at least one person works in Mono County.
    2. Pursuing housing programs and strategies that create additional housing for employees, particularly those who are essential to the workforce. Some programs to be considered include an Employee Mitigation Requirement, such as the one proposed for the proposed non-residential development in June Lake.
    3. Maintaining the existing housing stock, particularly homes that are affordably priced for area employees. This would include efforts to acquire existing housing for employees and utilizing rehabilitation programs to assure that current units meet health and safety codes;
    4. Both rental and for-sale housing is needed for those employed in Mono County. Rental housing for seasonal workers was identified as very important for June Lake, where seasonal employee housing needs increase in the summer. Rental housing that is targeted for year-round employees is also needed, especially for entry-level employees. Housing

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that can be purchased by higher wage earners who are currently unable to buy in the county are also needed. This housing is unlikely to be produced without some local program initiatives.

- Successful housing strategies depend upon good underlying land use regulations, community vision and policies and access to resources. This includes funding, staff, political will, land, infrastructure, community support and financing. With this in mind, Mono County should explore:
  1. Locating housing opportunities where existing infrastructure is in place or can be easily accessed.
  2. Financing options that will support residential acquisition and development of housing for employees. This may include issuing bonds for specific projects and working with local lenders to provide favorable construction financing and portfolio loans for projects meeting local needs.
  3. Accessing grant funds at the state and federal levels that can be used for project equity.
  4. Establishing a regional housing entity that has broad-based representation from communities throughout Mono County.
  5. Evaluating the pros and cons of creating a regional entity that would work for and with Inyo and Mono Counties. Part of this evaluation should include an understanding of how a Housing Authority might work in the area versus a non-profit organization. Through this process, potential partnership options with existing for-profit and non-profit organizations are likely to emerge.
  6. Planning for residential growth/demand. Recognize that as more people move to the area the demand for services, such as schools, day care, and shopping, will increase. This will, in turn, create additional demand for housing from the employees needed to provide these services. It will be important for the County to plan for, encourage and support more affordable housing development as a result of this demand.
  7. Planning housing locations. Locations for future housing developments, particularly multifamily housing, should be considered in areas where there is the greatest potential non-residential growth. This would include June Lake.
  8. Developing a comprehensive approach to educate the general public about existing and future housing needs, the importance of addressing these needs to support the local economy and maintain needed services for residents, and the goal to have housing distributed throughout the county and not located in one community over another.
  
- Several specific program strategies were identified at the workshop with the Board of Supervisors, as well as from the Housing Needs Assessment. Programs that merit further consideration include:
  1. Rentals. Target available resources to rental developments that agree to provide at least 20% of the units as affordable to households earning 50% or less of the Area Median Income with another portion of the development targeted to households at 80% of the Area Median Income. With the loss of new funding for programs targeted to very low-income

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households, local communities must explore ways to increase housing options for households in this income category. To achieve low enough rents, significant subsidy and possible development incentives, such as deferral of fees and/or tax may be needed. Mixed income developments will mitigate the perception of “low-income” housing projects and will increase options for low-income residents. Given the rural nature of the area, small rental projects should be considered that provide for a mix of family housing and small rental units for single adults and couples without children.

2. Housing For Local Workers. Work with area employers and housing developers to establish a long-term strategy to provide sufficient housing to meet demands generated as the result of new non-residential development. Explore some form of incentives to encourage local employers to provide housing for their employees, especially in rural areas. These could include low interest rehabilitation loans, density bonuses or modifications to current structures that would support mixed-use development and down payment assistance programs.
3. Unit Conversion. Work with selected communities to convert some of the existing rental housing to condominiums or townhomes that could be purchased and renovated to increase purchase opportunities for local employees. This option will help increase ownership opportunities and will also encourage upgrading of older rental properties.
4. Sweat Equity Programs. There are a significant number of potential buyers who would be interested in building a home using “sweat equity.” Under this approach, a non-profit or other organization would identify land, develop designs and select potential buyers who would work on each other’s homes in lieu of providing a down payment. This is similar to the Habitat for Humanity model, which could be modified to allow for higher income renters to be able to build a home.
5. Reverse Annuity Mortgage. Work with local lenders to expand and implement Reverse Annuity Mortgage Programs for seniors that own their homes. These programs allow older adults access to the equity in their home for living expenses and can enhance their ability to remain in their homes and make needed repairs.
6. Identify motels that could be converted to seasonal housing. Some areas of Mono County have increased needs for seasonal workers and motels that are underutilized. There may be opportunities to convert these to seasonal worker housing.
7. Rehabilitation Loan Programs. Continue supporting rehabilitation loan programs to make needed health and safety improvements to owner-occupied housing, particularly for seniors and moderate-income households.
8. Employer Assisted Housing Programs. Work closely with area employers and support their efforts to increase the supply of housing for their

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employees. Explore incentives to encourage local employers to provide housing for their employees. These could include establishing a down payment assistance program to which area employers contribute so that their employees have an opportunity to buy. It could also include master leasing of existing units for area employees and building and/or acquiring rental housing using some contributions from local employers to help underwrite the cost. Some employers have land and formerly provided housing for employees, but have discontinued this practice, as they did not want to be property managers. Explore options where a local entity would use the land and/or existing structures and manage the property on behalf of employers. Lastly, and perhaps most importantly, gain the support of local employers for proposed developments that will increase the supply of housing for employees. This is needed so local residents concerned about proposed development in the area understand that having selected projects built are important to maintaining the economic viability of the area. Support will also build developer assurance that their projects will be accepted by the community.

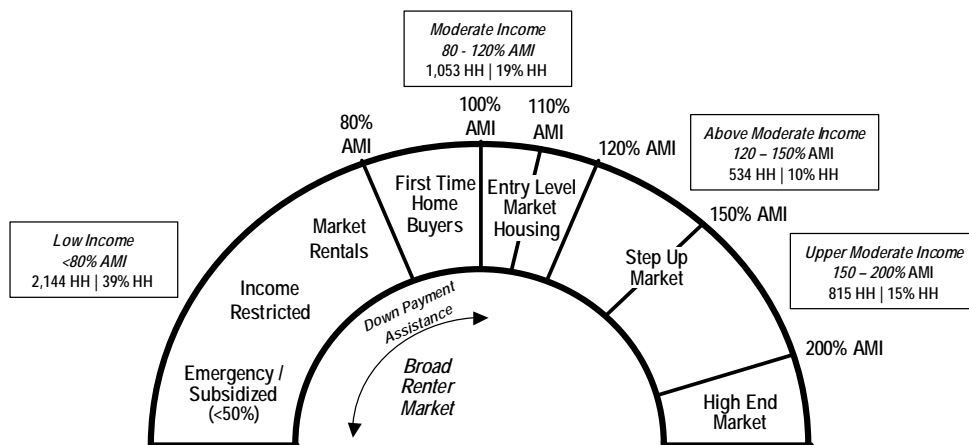


## Inyo County

Inyo County is home to 7,941 households, of which 5,464 contain at least one person who is employed. Inyo County's economy is largely based on government jobs, as this area is a major employment center for groups such as Caltrans, the Bureau of Land Management and the Forest Service, in addition to local governments. Its largest community is the City of Bishop and the immediate surrounding area. An estimated 4,585 households live in this Bishop region. Bishop has a very strong presence of senior households in the area, which is why only 3,142 of Bishop's households (about 68% of all households) have employees. The area is largely rural in nature and is surrounded by lands held in the public domain. There is relatively little land for development of residential units in the area.

About 39% of employee households in Inyo County earn less than 80% of the area median income. This is the largest single income group in the county. About 15% of households earn 150% to 200% of the AMI; this group has a median income of \$78,000.

### Housing Bridge — Inyo County



### Housing Characteristics and Perceptions - Inyo County

About 85% of existing housing units in Inyo County are occupied by primary residents; sixty-six percent of which own their homes. Of the remaining 15% of homes that are vacant, 41% of these were being used for seasonal/recreational use at the time of the Census (or 6% of the total housing units in Inyo County). About 27% of units in the area are mobile homes, which is of concern because of the likely age and condition of the units. Growth in the county has been slow, with only 88 residential permits issued since 2000, for a growth rate of less than 1% over a four-year period. Over half of the homes in the county were built prior to 1970. This may be one reason why low interest, rehabilitation loan programs received so much interest.

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Among owners in Inyo County, 78% felt that the housing for employees was a critical or serious problem facing the region, with 90% of renters echoing this sentiment. Roughly 25% of owners would like to buy a new home, mostly to find a larger home or live in a different community. Among renters, 93% would like to purchase a home, but have not due to the total cost and lack of affordably priced homes to buy in areas where they want to live.

### **Job Growth and Housing Demand**

According to the California Employment and Development Department, jobs in Inyo County will increase from 7,720 jobs in 2003 to roughly 8,046 by 2008, or an increase of about 296 jobs during this period. Most of the expansion is projected to occur in local government jobs, along with some increase in retail and wholesale trades and hotels and lodging. Results of the employee survey indicate that workers hold an average of 1.3 jobs, which means 230 employees will be needed to fill new positions. With an average of 1.6 employees per household, this translates to demand for housing from new employees for 144 units by 2008.

While jobs may be expanding throughout the county, it was noted through interviews that many of the government-related jobs have been moving from Independence to Bishop. If this trend continues, demand for housing in the Bishop area will increase and local retail businesses in Independence that depend upon local employees will be adversely affected.

Both renters and owners in Inyo County indicated that locating housing in close proximity to their place of employment was important.

### **Commuting**

About 82% of Inyo County residents work in Bishop, approximately 15% commute to Mammoth Lakes and the balance mostly work in other areas of Inyo County, including Independence and Big Pine. The impacts of in- and out-commuting are not great at this time.

Inyo County employee households with at least one member that works in the county have higher median incomes than households in which all employed members work outside of the county. This indicates that many employees that do not work in Inyo County may be residing in Inyo County because of the relative affordability of housing in Inyo County compared to their place(s) of employment.

### **Employers**

Many employers in Inyo County have started exploring ways to increase employee housing options out of concern for their decreasing ability to attract and retain quality employees. Inyo County employers reported that retail and general service workers have the greatest difficulty locating suitable and affordable housing, followed by entry-level professionals. Employers also noted that tardiness, hiring unqualified applicants and having unfilled positions were problems they often encountered, largely because of a shortage of housing for employees. Excluding seasonal employees, Inyo County

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employers were *more likely* than Mono County employers to feel that locating housing in the area was a problem for their employees.

In keeping with projections for slower job growth in the area, only 11% of employers expected to increase their number of employees next year.

About 16% of Inyo County employers provide housing assistance to their employees. Over 60% favor incentives to create more affordably priced housing for employees as well as residential development requirements. About half would support some form of requirements that would be placed on non-residential developers.

### **Ownership Opportunities and Conditions**

Roughly one-quarter of owners and 93% of renters would like to purchase a home. Among owners, 23% earn less than 80% of the AMI and have a median income of \$30,398. Of renters, 47% earn less than 80% of the AMI and have a median income of \$23,911. Owners earning less than 80% of the AMI could afford homes priced between \$90,000 and \$186,000, although equity realized from the sale of their current home would be an important factor in how much they could reasonably pay. Renters could reasonably afford a purchase price between \$75,000 and \$186,000. At these income ranges, locating suitable and affordable housing will be a challenge. This is exacerbated by the limited amount of attached product that is available for purchase in the county. While most potential buyers want three- and four-bedroom single-family homes, renters expressed a willingness to consider condominiums, townhomes and manufactured housing/mobile homes. Realtors reported that there are an increased number of buyers from outside the area purchasing homes; however, most are purchasing homes in the mid- to upper price ranges and buy outside the Bishop area.

Of those looking to buy, 25% are single-parent households. This is a significant portion of potential buyers who will likely find it difficult to purchase homes due to more limited incomes. Another 25% are couples with children. Both groups will need homes large enough to accommodate families. Adults living alone are also an emerging group of potential buyers; however, they may be more willing to consider smaller attached product if it is well designed. Most buyers would prefer to live in Bishop, followed by Lone Pine and Big Pine.

About 23% of owners and 13% of renters earn above 120% of the AMI and have median incomes of \$100,000, respectively. Locating housing to purchase is not a problem for households at these income levels. However, low- to moderate-income buyers (earning less than 120% AMI) make up the bulk of potential homebuyers.

### **Rental Housing**

In Inyo County, 220 employee households, excluding Bishop, pay more than 30% of their income for housing. Most of these are low-income renters. The rents in the area are relatively low (\$700 to \$900 for two bedrooms), with an average contract rent of \$434 for all bedroom types combined. There has been little increase in this rent amount since 2000, when the average contract rent was \$414. There are 34 income-restricted rental units located in Bishop that are available for low-income households in Inyo County. While rents are reasonable in comparison to incomes of renters in Inyo County,

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this situation is likely to change over time. Increasing rents relative to income are anticipated because there is a limited supply of rental housing in Inyo County and most of it is in individually owned properties. As households from outside of the area move into Inyo County, existing rental housing is likely to be converted to second home or owner-occupied use. As the supply decreases, rents will increase beyond the ability of many renters in Inyo County to pay an affordable amount. It was also noted in one public meeting that rents in Inyo County are likely to increase because of increasing costs for expenses, such as heating and water.

## **Seniors**

Seniors have a strong presence in Inyo County. Roughly 29% of households in the area have a person aged 65 or older and 50% of seniors have been in the area for 20 or more years. Most live in Bishop, although 20% of the county's seniors are in Big Pine and Lone Pine. About 18% are currently either self-employed or work for someone else. Most own their homes (84%) and 30% live in mobile homes. Over half are adults living alone and another third are couples without children. There is evidence that some seniors are living in extended families.

The overall median income of seniors is \$28,800, with owners only earning \$10,000 per year more than renters (\$35,000 versus \$25,000) when median incomes are compared. About 43% of seniors in Inyo County earn less than 50% of the AMI and would be eligible for many housing assistance programs. Most of the low-income seniors rent. About 17% of seniors would strongly consider affordable rental housing and rental housing with services such as meals. Seniors in Inyo County see housing for employees as a serious to critical problem (66% of senior households). Renters in particular view this as an important issue.

Seniors who own and want to move are primarily looking to live close to town and find a larger home compared to the one they currently reside in. About 10% want a smaller home. Most seniors would prefer a smaller single-family home with one or two-bedrooms or mobile/manufactured home, indicating a clear preference for detached housing products. Cost, proximity to services and home type were the most important factors they consider when looking for a place to live. Seniors were lukewarm on programs such as rehabilitation loans, rental assistance or down payment assistance; however, renters are more interested in these services than owners. About 23% of seniors would strongly consider a rehabilitation loan program. Given the large number of seniors living in mobile homes, this type of program could be important to allow seniors to remain in their homes.

## **Opportunities and Recommendations**

The following is an outline of programs to be considered by Inyo County and its local communities. These recommendations reflect the findings from the study as well as input from the Inyo County Housing Task Force.

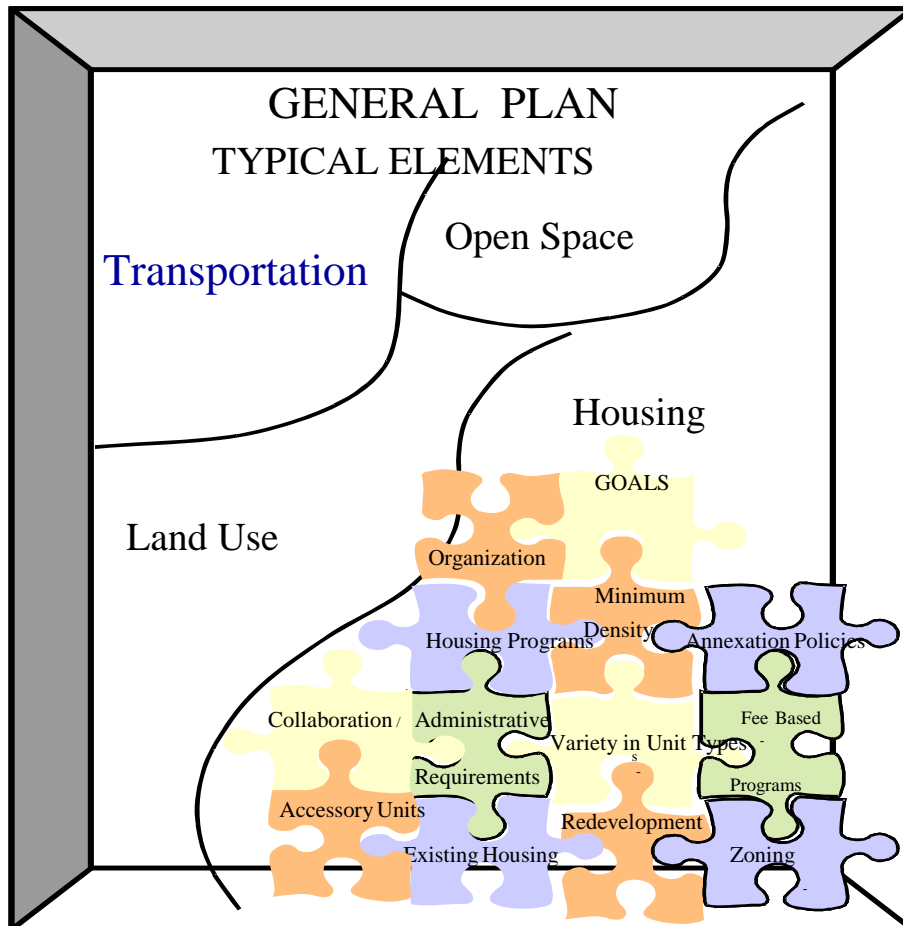
### *Overview of Inyo County Recommendations*

To address housing needs and opportunities in Inyo County will mean staying focused and not rushing. Inyo County enjoys a pristine setting and lifestyle that is well worth

maintaining. The housing needs in Inyo County need to be addressed in a thoughtful and comprehensive way. Successful housing programs take years to develop. Flexibility and determination will be needed to ensure that Inyo County is able to and continues to address current and future housing needs.

The Housing Needs Assessment found that housing of different types and prices for both renters and owners is needed today and into the future for Inyo County. To respond to this situation, a *Community Housing* strategy should be developed to ensure that a variety of housing is created to meet the various needs of the community. A *Community Housing Plan* that identifies agreed-upon housing priorities should be part of this strategy. This plan can be modified as needs and conditions change. The purpose of the plan is to encourage that proposals and programs be implemented to meet local housing needs. The plan would also identify possible incentives, financing or other tools that would support these proposals and programs.

Housing policies, goals and implementation strategies need to be incorporated into the general plan, as illustrated below.



A multi-faceted approach will be required to address some of the housing needs identified in the Housing Assessment for Inyo County. Some of the initial steps include:

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- Clearly identify housing policies and goals. Housing policies and goals needed to fulfill the policies should be established through the Housing Element of the General Plan. These policies can be oriented toward the broader vision statements that are being developed with the Inyo County Task Force and based on the findings of the Housing Assessment. Initial policies should include:
    1. A preference for housing created as a result of program initiatives to be directed to current residents and those households where at least one person works in Inyo County.
    2. Pursuing housing programs and strategies that create additional housing for employees, particularly those who are essential to the workforce. This would include entry-level to mid-management employees who are being priced out of the County or who will not accept positions in the area because of rising housing costs.
    3. Maintaining the existing housing stock, particularly homes that are affordably priced for area employees. This would include efforts to acquire existing housing for employees and utilizing rehabilitation programs to assure that current units meet health and safety codes.
    4. Housing that is affordably priced for all residents is an important part of the infrastructure of Inyo County. It is not a “giveaway”, but an essential component of maintaining economic stability and viability. Both rental and for-sale housing is needed for those employed in Inyo County. Rental housing would be targeted toward entry-level employees whereas for-sale housing would be focused on higher wage earners who are unable to buy in the county without some local program initiatives.
    5. Policies and goals will reflect the different opportunities and constraints that are present in each of the communities within Inyo County. Broad policies will provide an overall vision for the County, but individual programs and goals can be established to reflect the character and unique conditions found within the different communities in Inyo County.
    6. Establish measurable goals for the county overall and within the individual communities. This will be an important component of tracking progress toward addressing housing needs in the area. Goals may reflect a specific number of units to be built/acquired over time, formation of a regional housing entity and/or oversight group.
    7. Form an oversight group that will advise the Board of Supervisors about policy and program options that are appropriate for the area. In addition, this group will provide needed education and information to the general public about why and how housing issues are being addressed in the area.
    8. Policies need to reflect collaboration and partnership with existing entities, including area employers, local governments and/or advisory committees for area communities, non-profit agencies and the development community.
    9. A commitment to identifying resources, such as funding, land, potential partnerships and existing housing that can be accessed to address housing needs in Inyo County.
  
  - Regulatory requirements and initiatives. A mix of tools that can be implemented by local government will be needed to support efforts to increase and maintain the

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supply of housing for residents and employees. For Inyo County, the following regulatory initiatives should be implemented:

1. Minimum density. This would require owners of properties to build the minimum number of units allowed under the current or future zoning. The cost of land is a major factor in the final cost of homes in the area. More units on an acre of land generally translates to housing that is more reasonably priced. When land is built with less density than permitted under current zoning or down-zoned, the cost of the land is allocated to fewer units, increasing the price of homes. The other advantage of minimum density is that it provides a measure of certainty in the subdivision and construction process, given that builders know what densities to construct and residents know what densities to expect.
2. Public Land Inventory. A significant portion of land in Inyo County is publicly owned. Some of the owners, such as Cal-trans and the City of Los Angeles, schedule 'releases' of this land. Maintaining an inventory of land that is scheduled for release and working with these entities so that local communities have a right of first refusal to purchase land should be pursued.
3. Fast Tracking. While this would be an important incentive for builders of homes that meet identified community housing targets, the environmental reviews required by the State are the most time-consuming and uncontrollable part of this process. This may not be feasible.
4. Mixed-use development. Sites that are within or close to established communities may be ideal for mixed-use development. This would maximize available land by supporting a mix of retail, commercial and/or service uses along with residential development. Residential development that is on top of proposed non-residential uses may be appropriate in some areas, whereas others would allow residential development adjacent to non-residential areas.
5. Mix Housing Types. Encourage a mix of unit types and pricing within new residential development. A mix of unit types will bring diversity in architecture and design, along with variety in pricing to proposed residential development.
6. Utilize design guidelines. Design guidelines help ensure residential development will be integrated with and enhance existing residential uses. This will be particularly important in areas where communities already exist (Lone Pine, Big Pine, Independence and Bishop, for example).
7. Identify available properties where residential development is appropriate and needed. Establish zoning for these parcels that will have a mix of unit and lot sizes to promote greater diversity in unit type and pricing.
8. Pursue land trades for both publicly and privately owned parcels that would bring residential development closer to existing communities. This will maintain the beauty of the surrounding area while supporting local businesses by locating more residents closer to places to shop and available services while also minimizing traffic.
9. Identify sites that are appropriate for redevelopment. Throughout the county there are existing uses located within area communities that would be appropriate for redevelopment. One of the primary steps would be to rezone the current use to one that is more complementary with the

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surrounding area. The new zoning should support community-wide housing goals and other area needs.

- Successful housing strategies depend upon good underlying land use regulations, community vision and policies and access to resources. This includes funding, staff, political will, land, infrastructure, community support and financing. With this in mind, Inyo County should explore:
  1. Locating housing opportunities where existing infrastructure is in place or can be easily accessed.
  2. Financing options that will support residential acquisition and development of housing for employees. This may include issuing bonds for specific projects and working with local lenders to provide favorable construction financing and portfolio loans for projects meeting local needs.
  3. Accessing grant funds at the state and federal levels that can be used for project equity.
  4. Establishing a regional housing entity that has broad representation from communities throughout Inyo County.
  5. Evaluating the pros and cons of creating a regional entity that would work for and with Inyo and Mono Counties. Part of this evaluation should include an understanding of how a Housing Authority might work in the area versus a non-profit organization. Through this process, potential partnership options with existing for-profit and non-profit organizations is likely to emerge.
  6. Planning for residential growth/demand. Recognize that as more people move to the area the demand for services, such as schools, day care, and shopping, will increase. This will, in turn, create additional demand for housing from the employees needed to provide these services. It will be important for the County to plan for, encourage and support more affordable housing development as a result of this demand.
  7. Planning housing locations. Locations for future housing developments, particularly multifamily housing, should be considered in areas where there is the greatest potential non-residential growth. This would include Bishop, Big Pine and Lone Pine.
  8. Developing a comprehensive approach to educate the general public about existing and future housing needs, the importance of addressing these needs to support the local economy and maintain needed services for residents, and the goal to have housing distributed throughout the county and not located in one community over another.
  
- Several specific program strategies were identified in the work with the Task Force, as well as from the Housing Needs Assessment. Programs that merit further consideration include:
  1. Rental housing for seniors. Consider developing additional rental housing for seniors. This would include some housing that offers services, such as meals and transportation.
  2. Rental housing for entry-level employees. While rental housing costs were not extremely high in the area, employees earning less than 80% of the AMI continue to be cost burdened. There are also



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indications that rents in the area are rising, which will further burden these employees. One option to consider is a rent supplement program that would be locally funded and work like the Section 8 Voucher Program. This would allow qualified renters to lease existing or new housing in the area. Significant subsidy and possible development incentives, such as deferral of property taxes, will be required to achieve low enough rents. Given the rural nature of the area, small rental projects should be considered that provide a mix of housing for families and small rental units for single adults and couples without children.

3. Employer Assisted Housing Programs. Work closely with area employers and support their efforts to increase the supply of housing for their employees. Explore incentives to encourage local employers to provide housing for their employees. These could include establishing a down payment assistance program to which area employers contribute so that their employees have an opportunity to buy. It could also include master leasing of existing units for area employees and building and/or acquiring rental housing using some contributions from local employers to help underwrite the cost. Some employers have land and formerly provided housing for employees, but have discontinued this practice as they did not want to be property managers. Explore options where a local entity would use the land and/or existing structures and manage the property on behalf of employers. Lastly, and perhaps most importantly, gain the support of local employers for proposed developments that will increase the supply of housing for employees. This is needed so local residents concerned about proposed development in the area understand that having selected projects built are important to maintaining the economic viability of the area. Support will also build developer assurance that their projects will be accepted by the community
4. Sweat Equity Programs. There are a significant number of potential buyers who would be interested in building a home using “sweat equity.” Under this approach, a non-profit or other organization would identify land, develop designs and select potential buyers who would work on each other’s homes in lieu of providing a down payment. This is similar to the Habitat for Humanity model, which could be modified to allow for higher income renters to be able to build a home.
5. Rehabilitation Loan Programs. Continue supporting rehabilitation loan programs to make needed health and safety improvements to owner-occupied housing, particularly for seniors and moderate-income households.
6. Mobile Home Rehabilitation. Develop a rehabilitation program and the needed resources that focus specifically on mobile homes. This typically requires contractors who are familiar with this type of housing.

Recommended Initial Steps include:

1. Recommendations for action from the task force should be presented to the local communities, including chambers of commerce, area businesses and elected officials.

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2. Establish an on-going oversight committee that will continue to work on housing related issues based on the final recommendations put forward by the task force.
  3. Establish goals for the program and area(s) of focus. While it is agreed that Inyo County needs both rental and for-sale housing, one or two specific targets need to be identified. Agreeing to some targets will help to focus the program and policy options that the County will need to develop as the initial framework for its housing program. For example, the emphasis for the first two years could be placed on rental housing and solidifying programs that will maintain existing housing (rehabilitation loan and grant programs).
  4. Once general goals have been established, identify those land use requirements that need to be examined and changed to support local housing efforts. The one discussed with the task force was changes in zoning for parcels located in existing communities. This would include identifying potential redevelopment sites and initiating discussions about appropriate zoning changes.
  5. Through the oversight committee, begin to research and evaluate the establishment of a regional housing authority, or some other entity that would actively pursue the development and/or acquisition of housing that meets local housing targets.
  6. Prepare a matrix that provides an outline of the different resources that can be brought to bear to address housing needs in the area. Much of this information will have been brought to the task force to educate them about the tools that can be used to address housing needs.
  7. Prepare a strategy to be used to educate the general public about the importance and need to have a variety of housing in the area to maintain economic and community vitality. This should be developed in close cooperation with area employers, many of whom are members of the task force.

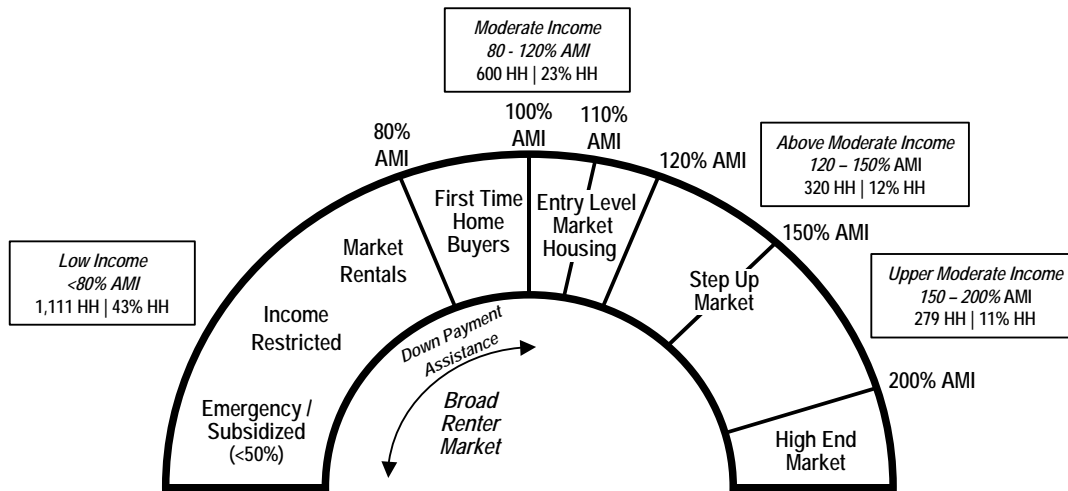
## **Mammoth Lakes**

### **Background**

Mammoth Lakes is emerging as a desirable resort community, particularly for residents of the Los Angeles area. As is typical with ski resort communities, employment and related activity is highest in the winter months, but summer is also busy. Expansion of summer and winter activities is being planned and the community is actively engaged in producing and promoting housing for area employees.

There are an estimated 2,966 households in Mammoth Lakes. Of these, 2,651 are occupied by employees. As can be expected with jobs heavily oriented toward tourism, about 43% of employee households in Mammoth earn less than 80% of the Area Median Income. This is typically the income group toward which federal housing programs are targeted. In Mammoth Lakes, efforts are also underway to ensure housing is available for higher wage earners. About 23% of Mammoth Lakes households earn 80% to 120% of the Area Median Income.

## Housing Bridge — Mammoth Lakes



### Housing Characteristics and Perceptions - Mammoth Lakes

Over half the homes in Mammoth Lakes are being used for seasonal or recreational use. Only 38 percent of existing housing units are occupied by local residents, of which 53% are owner-occupied. Mammoth Lakes has added roughly 860 units since the year 2000, for an 11% rate of growth over this period. Most homes in the area are multi-family units (71%), which is consistent with a resort community. Interestingly, most of the multi-family buildings are in developments of 20 or fewer units. According to area real estate agents, the market appears to be flattening slightly after much activity in the early part of the decade. Most mortgages are being underwritten for second homeowners and other investors.

There were 79 single-family homes that sold for an average price of \$906,500 in the first nine months of 2004. This is a 93% increase since 2001. Prices of condominiums are escalating at a faster rate, with 304 units being sold so far this year for an average price of \$505,000. This represents a 105% increase in prices since 2001.

At these prices, opportunities for year-round residents and employees to purchase homes are extremely slim. This is a problem, particularly since 55% of owners and 95% of renters want to purchase a home. When asked the extent to which housing was a problem in the region, 92% of Mammoth Lakes owners and 91% of renters felt it was one of the more serious or critical problems facing the area. Total cost, down payment requirements and lack of available housing to purchase are the top reasons renters have not purchased a home. Owners are looking for a larger home and may leave the community to find one, given that living close to town or services was not a priority for them.

### Commuting

Almost all of Mammoth Lakes residents work in Mammoth Lakes. In-commuting for employment purposes is relatively low, with most of the in-commuter traffic coming from

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communities in close proximity to Mammoth Lakes. Only 15% of employed residents from the Bishop area commute to Mammoth Lakes for work.

### **Ownership Opportunities and Conditions**

The desire to purchase a home or buy another home is very important to many Mammoth Lake residents. Couples with and without children (43%) make up the largest potential buyer pool and these households prefer homes with an average of three-bedrooms. There are also a significant number of single adults (21% of potential buyers) who would like to buy a home. This group could use smaller units. About 10% of potential buyers live in extended families and may need larger homes or differently designed homes to better accommodate multiple generations under one roof.

Over half of renters who want to buy earn less than 80% of the AMI and have a median household income of \$23,776. At the median, an affordable home would need to cost roughly \$75,000. At current prices, ownership for this group is not realistic. Another 13% of renters wanting to buy earn 120 to 150% of the AMI and have a median income of \$60,300. This group could potentially purchase a home in the area, but it is unlikely to be in Mammoth Lakes.

Upper moderate to higher income buyers could potentially afford homes priced between \$300,000 to \$350,000. Current owners could potentially afford higher priced homes, depending upon the equity they receive from the sale of their home.

Owners looking to buy would realistically choose a mid-size single-family home selling for an average price of \$268,000. Among renters, small-single family to midsize single-family homes were preferred, with average selling prices of \$230,000 to \$240,000. The supply of this type of home in these price ranges is very limited. Renters were also more open to purchasing mobile homes and condominiums than owners.

There are a number of for-sale units planned or under construction in Mammoth Lakes. Of these, 79 are targeted as for-sale units that would be priced affordable to households earning 80% to 200% of the AMI. These units will greatly enhance opportunities for area residents to buy a home in Mammoth Lakes.

### **Rental Housing**

In Mammoth Lakes, 993 households pay more than 30% of their income for housing and are cost burdened; over half of which are renters. Of these households, 84% earn less than 80% of the Area Median Income. The average contract rent in Mammoth Lakes is \$919. In the 1990's, many condominiums that performed poorly as short-term rentals were converted to long term rentals. In recent years, however, the trend has reversed with condominiums located on shuttle routes converting back to short-term seasonal rentals.

Affordability of rental units has been preserved in part by the provision of 649 beds for seasonal workers. For longer term employees, overcrowding is a problem, particularly for larger families and those living with multiple roommates. Many apartment projects housing employees are old, with inefficient windows, storage space or garages.

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There are two income-restricted projects in town that provide a total of 55 employee units. Another 93 units are located in 10 projects that are restricted as employee rental housing in Mammoth Lakes. Currently, 123 units are planned or under construction in 10 different projects that are also in Mammoth Lakes. These projects will have rents affordable to households at 60% to 80% of the AMI.

## **Seniors**

Seniors make up a very small portion of Mammoth Lakes households – 7%. They are relatively affluent homeowners, on average, with median incomes of \$70,000. About half moved into the area 10 or fewer years ago. Over half reported working either for themselves or others, with an average of 1.3 jobs in households with an employed person. Seniors are part of the employee base in Mammoth Lakes.

When looking for a home, seniors in Mammoth Lakes low maintenance living with good storage that is affordable. On average, seniors indicated they would pay \$478,000 for their preferred home. Of the different program options directed specifically to seniors, 21% indicated interest in a reverse annuity mortgage program. It is unusual to have this high of a percentage of senior households that would consider this option.

## **Opportunities and Recommendations:**

In addition to opportunities identified for Mono County, Mammoth Lakes should consider:

- Very low-income rental housing for large families.
- Attached ownership housing for singles and families earning 80 to 120% AMI.
- Single family homes for families, three bedrooms/two baths with yards priced affordable to households earning between 150% and 200% AMI. Developers are interested in building this type of product, but with construction of modest housing costing between \$175 and \$220 per square foot, plus limited land availability, subsidies are needed.
- A weatherization/rehab program to replace windows and heating systems in older units (many built in the 1970's) in order to reduce high utility costs. This should be available for renter-occupied units. This could also be a way to impose rent controls, thereby preserving affordability for some time into the future.
- Development of faculty/staff and student housing on a 10-acre site near the college campus. The Mammoth Lakes Foundation supports the college, which hopes to reach sustaining enrollment levels at 150 full-time students (40 FT and 140 PT students in 2003). Housing is needed to attract students. The site might be large enough to accommodate non-student deed-restricted housing or perhaps could be expanded. College-related housing has been discussed for a long time and the land is available but is not a high priority since it would be for students rather than employees. Explore opportunities to incorporate longer-term rental housing for employees at this site.

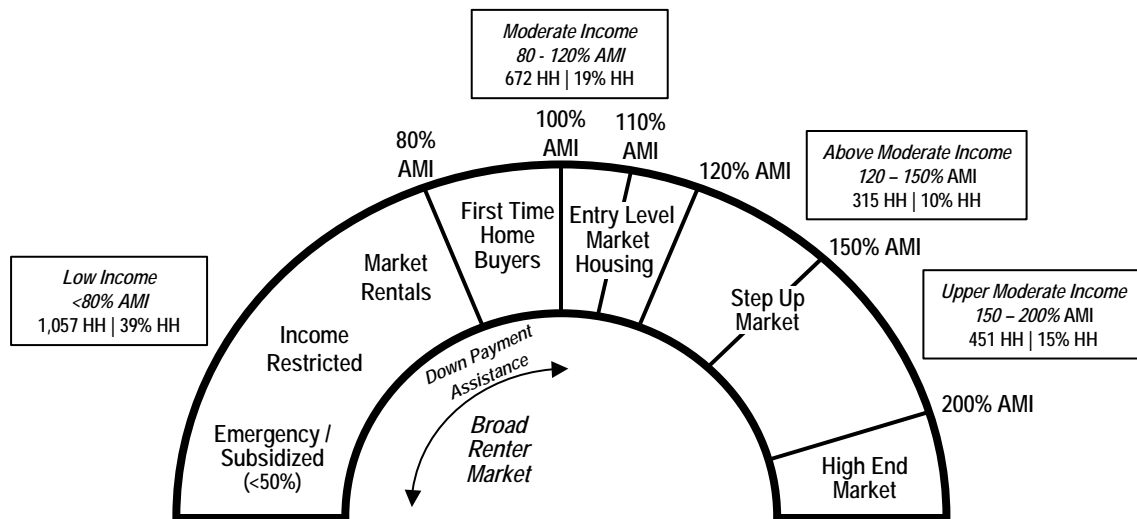
- Development of housing on Forest Service parcels. The USFS has some prime sites including one where there is now low density, older housing occupied by employees. Redevelopment could improve the quality of housing and significantly increase the number of units available. There is also a privately operated RV park on Forest Service land on Main Street near the entrance to town that would make a nice site for housing if the park could be relocated.
- Increase the Town of Mammoth Lakes Housing Trust Fund. The town's Housing Element indicated that the fund currently has about \$2 million. Given increasing costs in the area, the limited supply and identified housing problems for lower income households, additional funding will be needed to support different program activities.

## Bishop Region

Located in Inyo County, the Bishop area has 4,585 households with 3,142 containing employees. The low number of employee households in relation to total households is due to the number of seniors in the community. Seniors make up 30% of households in Bishop and are a large influence on housing needs and issues in the area. Employers are largely government-related, including local, state and federal government offices.

About 39% of households in the Bishop area earn less than 80% of the Area Median Income, which is comparable to the surrounding area.

## Housing Bridge — Bishop Region



## Housing Characteristics and Perceptions - Bishop Area

Most homes in the Bishop region are occupied by full-time residents (92%); only 3% of units are devoted to seasonal use. Ownership is high for the area (67%) and growth has

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been very slow. Since 2000, 16 new homes have been built. Much of the housing stock is comprised of mobile homes (28%) that will need to be replaced over time. Only 15% of the units are multi-family, which is indicative of a low-density, rurally developed community. Many homes are old, with 70% being built prior to 1980. Owners appear to be interested in a rehabilitation loan program, which may be related the age of homes in the area.

Between January and September 2004, 112 single-family homes were sold in Bishop for an average price of \$355,000. This represents a 63% increase in the average sale price of single-family homes since 2001. There are few condominiums in the area, but of those that sold during this same period, the average price was \$161,300, which also represents a 63% increase since 2001. Realtors in Bishop reported that between 70% and 80% of sales are to year-round owners. Of these, 60% are to employees and 40% are to retirees/others who do not work. The remaining homes are sold to investors and second homeowners. This suggests that local employee households are competing with investors, second homeowners and retirees moving to the area when looking for a place to live. This is a growing concern among area employers. The study found that employers are increasingly concerned about their ability to recruit and retain mid-level employees due to housing costs in the area. There appears to be basis for this concern, as 28% of owners and 95% of renters would like to buy a home in the area and 88% of owners and 96% of renters felt housing was one of the most critical or serious problems facing the region.

### **Commuting**

Most employed residents of Bishop also work in Bishop (83%). About 15% commute to Mammoth Lakes, with most other employed residents commuting to other areas in Inyo County. Commuting is not a major issue at this time, but could grow as employees travel further to find housing they can afford to buy or rent.

### **Employers**

Employers in the Bishop area are actively engaged in promoting and evaluating employee housing programs in the area. About 16% of employers provide some form of housing assistance to their employees. While 45% indicated they would not support housing programs for employees, 10% would be interested in sponsoring programs for their employees and another 10% would support housing for any employee in the community.

About one-half of employers were supportive of efforts to increase housing for employees using inclusionary zoning and/or placing requirements on new non-residential development. An even higher percentage favored establishing incentives to promote more affordably priced housing in the area.

### **Ownership Opportunities and Conditions**

Interest in buying a home is high and 63% of Inyo County residents who want to be homeowners identified Bishop among their top two preferred places to live. In Bishop, a significant portion of potential buyers are single parent households (about 33%). These households have difficulty qualifying for home purchases, since single wage earners with

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dependents often have a difficult time qualifying for a loan and housing prices are out of their reach. Another 35% of potential buyers are couples with and without children. Typically, family households desire and need larger homes.

Among potential buyers in Bishop, 41% are owners . Of owners interested in buying, 26% earn less than 80% of the AMI. With a median income of \$30,000, low-income owners could afford a home priced at \$90,000 or more, depending on the equity they have in their current homes. Renters in this income range earn \$25,000 and could potentially buy a home for the same price; however, with limited down payments buying a higher priced home would be out of reach.

Potential middle-income buyers earn roughly \$60,000 and could purchase a home for around \$180,000. Given the average sales price in the area (\$355,000 for a single-family home) and lack of condominium or townhome units in Bishop, locating a home for sale at this price is unlikely.

### **Rental Housing**

Rental problems are not severe in Bishop for renters earning close to 80% of the AMI. Of all rental units, 75% are priced affordable to households earning at or slightly below 80% of the AMI. The median contract rent was \$491 in 2004. Property managers reported that owners are typically not raising rents in Bishop, as they are more interested in leasing to households who will care for the property. Most renters earn below 80% of the AMI (507 total), many of whom are cost burdened. This indicates the rental housing for lower income households is in limited supply and more below market rate units may be needed. There are two different projects in the area serving lower income seniors – Valley Apartments (19 units) and the Sunrise Mobile Home Park (43 units total, of which 16 are for lower income seniors). Lastly, the Mt. Whitney Apartments is a 34-unit development for single adults and families that was financed through the Rural Development program. There are also 27 Section 8 Vouchers for lower income families in the area.

### **Seniors**

A high percentage of households in Bishop are seniors and more are moving to the area. Of all seniors in Inyo County, 72% live in Bishop. They prefer Bishop over other locations and are largely homeowners. They tend to be adults living alone or couples without children, although 7% have children under the age of 18 in their household. Roughly one-third earn less than 50% of the Area Median Income and would be eligible for various housing assistance programs. Most lower income seniors rent.

Seniors have been in Bishop a long time, with 50% noting they have been in the area for 20 or more years and 99% live in the area year-round. This suggests that seniors in the area are aging in place and, as they grow older, will likely need support services and housing that is suitable and adaptable for people with mobility problems. This situation should be closely monitored.

About 22% of seniors are either employed by others or self-employed. In households where seniors work, they hold an average of 1.1 jobs. This is consistent with a growing trend, where people are working past the age of 65.



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An estimated 215 senior homeowners would like to buy another home in the next two years. Most want to live closer to town or want a larger home, although many indicated an interest in smaller single-family homes or mobile/manufactured homes. On average, they would be willing to pay \$162,000 for another home to buy. Of the 12% who would prefer to rent, they would pay an average of \$631, which is above the average contract rent being paid in the area. Regardless of whether or not seniors would prefer to buy or rent, slightly over half value low maintenance homes with sufficient storage. Cost is the most important factor they consider, along with home type, when looking for a place to live.

Seniors in Bishop are interested in programs to help them improve the accessibility in their home. About 14% are interested in affordable rental housing or rental housing with services such as meals and transportation. There is limited interest in either a Reverse Annuity Mortgage or living in a senior-only community.

### **Opportunities and Recommendations:**

In addition to opportunities identified for Inyo County, Bishop should consider:

- Developing more ownership and rental housing for seniors. This could free up units now occupied by seniors for families. Higher density housing might be acceptable by seniors in the area; however, this needs to be carefully considered, as there was a strong preference among seniors for small single-family homes. A patio-style development with low maintenance could be well received in the area.
- Development of deed-restricted housing that limits ownership or occupancy to employees. Since seniors are competing with employees for available units, and many are moving to the area with cash from the sale of homes elsewhere (primarily southern California coastal communities), units restricted for sale or rent solely to employees could help stabilize prices.
- There appears to be pent-up demand for entry-level ownership. Realtor estimates indicate that between 50 to 200 units priced in the \$150,000 to \$250,000 range could be absorbed. Although an acceptable product type for many families in the area, real estate professionals advised against the development of additional modular neighborhoods.

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## Methodology

### Area Covered

This study covers the region in Mono and Inyo Counties from the community of Walker to the north through Lone Pine to the south. A mix of primary research and available public information sources was used to generate information for the region.

### Primary Research

Primary research, in the form of an employee survey (distributed to area employees through their places of work), employer surveys, a household survey (distributed primarily to households of retirement age) and local interviews, was conducted to generate information beyond that available from existing public sources.

- *Employee survey.* About 190 businesses in the Inyo and Mono County study area were contacted by phone and/or in person to engage their assistance in delivering surveys to their employees. The survey was made available through traditional mail-back form, as well as over the Internet. Participating businesses were delivered surveys, provided a link to the survey or a combination of both, and asked to distribute the survey to their employees. At least 4,000 employee surveys were distributed, with 1,225 returned. Responses represent about 2,400 employees and 1,225 households.

The primary purpose of the survey was to provide detailed information on where regional employees live; where they would prefer to live; existing residents' interest in purchasing a first or different home; the types of housing, amenities and prices that would be needed; what types of housing programs they may participate in and perceptions of the need for employee housing in the region. The employment status and job location of other adults in the household was also asked.

- *Employer surveys.* Each contacted employer was also provided a short survey intended to determine where their employees live; seasonality of employment; to what extent employee housing is perceived to be an issue by employers; and whether employers feel housing programs for employees are needed and their associated level of support. About 190 surveys were distributed, with 61 returned for an average response rate of 32 percent.
- *Household survey.* The Household Survey was mailed to 2,000 homes throughout the Inyo and Mono County study area. The household survey was primarily targeted to households with persons over 65 years of age to reach retirees and other households that would not be reached by the employee surveys. A random sample of about 460 households of various ages was sent surveys to supplement the employee surveys. A total of 487 surveys were returned, for a good response rate of about 24 percent. The household survey was similar to the employee survey, but also evaluated senior housing needs, preferences and programs.

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## Representation and Weighting of the Sample

Weighting was applied to the Employee and Household Survey data to benchmark the results to the demographics and employment patterns in the region as determined from the 2000 Census and employment information from the State of California to ensure that the surveys are representative of overall households in the region. Although care is made to distribute surveys proportionate to households and employment in the region, response rates typically vary by region, where responses received generally do not match the actual regional distribution. Also, lower income households and renters typically have a lower response rate on surveys than higher income households and owners, usually requiring adjustment upon receipt of the surveys. These comprise the bulk of the weighting required on the data, as follows:

- Employee survey results were weighted based on the distribution of households in the region, as determined from US Census household estimates; the area median income distribution of owners and renters in Inyo and Mono Counties as estimated from the US Census; and tenure for select communities showing significant owner and renter discrepancies from the US Census.
- Weighting based on employment was also done. Surveys from the Mammoth Ski Area were weighted to reflect the actual contribution to employment in the region from this employer given that a disproportionately large number of ski area employees returned surveys. Finally, a disproportionately large number of employees that returned surveys and reside in Lee Vining were employed in Bishop, where a level of weighting was added to this group to better represent the place of employment for Lee Vining residents as estimated from US Census information.
- The household survey was weighted based on the actual distribution of seniors in the study region and by the area median income distribution of seniors in Mono and Inyo Counties. Both the household and employee surveys were weighted based on household type (marital status) using the US Census as base information.

It is expected that the incentive of winning one of five \$50 grocery certificates that was offered to participating employees and households improved the response rate, particularly from the lower-income and renter group.

## Statistical Validity

The margin of error for the employee survey tabulations is generally within 2.8 percent at the 95% confidence level. This means that, for tabulations involving the entire sample, there is 95% confidence that any given percent reported is no more than plus or minus 2 to 3 percentage points from what is actually the case. When estimates are provided for sub-groups, such as household type, owners and renters, etc., the tabulations are less precise. The margin of error for the household survey sample is generally within about 4.5 percent at the 95% confidence level.

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## Other Sources of Information

Other sources of published information used in the preparation of this report, include:

- 1990 and 2000 US Census data, plus CHAS special tabulation data;
- Population and household information for 2004 from the California Demographic Research Unit;
- Area Median Income for Inyo and Mono Counties – Department of Housing and Urban Development, 2004;
- Employment information the California Employment Development Department;
- Mono County 2004 Maternal Child Health Household Survey Report;
- Mammoth Unified School District Housing and Facilities Summary Report;
- Inyo County 2004 Updated Housing Element;
- Inyo County Interagency Workforce Housing Issues Paper;
- Mammoth Lakes Three-Year Rent Survey Comparison (Local Newspaper);
- Mono County Housing Element, Updated 2004; and,
- Town of Mammoth Lakes Housing Element, Updated 2003.

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# Housing and Community Indicators

## Mono County Indicators

Following are some of the preliminary findings about housing needs in Mono County. This analysis is based on a combination of 2000 Census data and employee survey results.

- The county has a relatively high rate of homeownership – 60% compared with the state average of 56.9%. When Mammoth Lakes, where ownership is low, is subtracted, the homeownership rate in the remainder of the county is 69%.
- For a rural county, Mono has a high percentage of multi-family units (53%) and just fewer than 44% of the county's housing units are occupied as primary residences. Most of the multi-family units and seasonal/recreational homes are located in Mammoth Lakes, although this growth in seasonal use is expected to increase in other areas, particularly June Lake.
- Roughly 60% of homes in the area are owner-occupied. The housing stock is aging, with 48% of homes built prior to 1979. Roughly 2,100 homes have been built since 1990 for a net 10% increase in housing stock. During the period from 1990 to 2000, there was also a 30% increase in occupied units as well as a 17% increase in recreational homes. The homeownership rate increased significantly during this period, from 52% to 60% of occupied housing units.
- A person 65 or older heads 13% of households. Children under the age of 18 are in 31% of households; family households, including couples with and without children and single parents, comprise 62% of all households in the area. About 38% of households have someone age 50 to 64, which indicates potential shifts in housing needs and demand in the next 10 to 15 years.
- Approximately 36% of the county's households are cost burdened. Even when Mammoth Lakes is excluded, the number of owners who spend more than 30% of their income on housing exceeds the number of cost burdened renters. Cost burden is a greater problem for low-income renters, although it is significant among owners; an estimated 550 owners earn less than 80% of the AMI and pay too much for their homes.
- Roughly 40% of Mono County's 3,237 owners want to buy a different home in the next two years. Most are looking for a larger home. On average, they would like a three-bedroom, two-bath single-family home with two garage spaces. The median sales price they would pay is \$250,000. Some would consider a small single-family detached or manufactured home. Attached product is a viable option for many current owners, although mobile homes were not at all popular. The interest in large single-family homes was important to many owners, with 12% wanting five or more bedroom units.
- Among the 2,158 renter households, 91% would like to buy. The cost of housing and under-supply in areas where they would like to live were the top reasons they had not purchased so far. Renters are open to almost all housing types as places to live, although they have a preference for single-family style homes. Condominiums and townhomes are also acceptable.
- Renters would clearly prefer to live in Mammoth Lakes, with Crowley and June Lake as their next top choices. Owners would also prefer Mammoth Lakes, although not to the extent as was found among renters. Other locations owners like include Crowley and Bishop.

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- The problem of housing in the region was a serious or critical concern for 80% of owners and 91% of renters.
  - Renters are very interested in down payment assistance, rental assistance and using sweat equity to buy a home. They are also somewhat willing to purchase a home with a deed restriction. Clearly, renters in the area are looking for any “toe-hold” they can get to become homeowners.
  - Renters in Mono County are more likely than owners to move to be closer to seasonal work (18% versus 5%). While most owners plan to be in the area after the summer season, 10% of renters were uncertain as to whether or not they would stay. The number of employees per household was not significantly different among owners and renters; however, renters held more jobs per employee (on average) than owners.
  - Most Mono County residents work in Mammoth Lakes and there is very little difference between summer/winter seasons. About 10% of residents commute to Bishop; but most remain in Mono County.
  - Telecommuting appears to be taking hold in the county, with both renters and owners using this method to connect to work on some days. While fewer renter households have a telecommuter, they telecommute more days (an average of 3.83) than do owners (2.95 days).

## Mono County Housing Profile 2000

Population 12,853

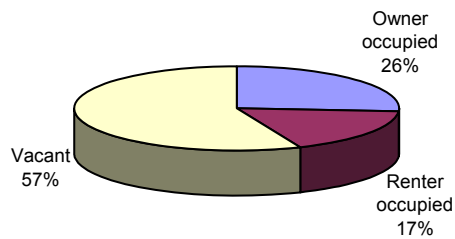
### Housing Unit Estimates and Physical Characteristics

#### Use/Tenure

|                           | #      | %     |
|---------------------------|--------|-------|
| Housing Units             | 11,757 | 100%  |
| Occupied as primary home  | 5,137  | 43.7% |
| Owners*                   | 3,084  | 60.0% |
| Renters*                  | 2,053  | 40.0% |
| Vacant                    | 6,620  | 56.3% |
| Seasonal/recreational use | 5,775  | 49.1% |

\* Percent of occupied units, not total units.

#### Occupancy



#### Type of Structure

|               | #     | %     |
|---------------|-------|-------|
| Single-Family | 4,598 | 39.1% |
| Multi-Family  | 6,223 | 52.9% |
| Mobile Homes  | 858   | 7.3%  |

#### Units in Structure

|                     | #     | %     |
|---------------------|-------|-------|
| 1-unit, detached    | 4,598 | 39.1% |
| 1-unit, attached    | 1,175 | 10.0% |
| 2 units             | 451   | 3.8%  |
| 3 or 4 units        | 1,385 | 11.8% |
| 5 to 9 units        | 1,219 | 10.4% |
| 10 to 19 units      | 765   | 6.5%  |
| 20 or more units    | 1,228 | 10.4% |
| Mobile home         | 858   | 7.3%  |
| Boat, RV, van, etc. | 78    | 0.7%  |

#### Overcrowding/Occupants per Room

|              | #     | %     |
|--------------|-------|-------|
| 1.00 or less | 4,711 | 84.7% |
| 1.01 to 1.50 | 198   | 3.6%  |
| 1.51 or more | 228   | 4.1%  |
| Overcrowded  | 426   | 7.7%  |

#### Type of Heat

|                          | #     | %     |
|--------------------------|-------|-------|
| Utility gas              | 424   | 8.3%  |
| Bottled, tank, or LP gas | 1,909 | 37.2% |
| Electricity              | 884   | 17.2% |
| Wood                     | 1,672 | 32.5% |
| Solar energy             | 17    | 0.3%  |
| Other fuel/none          | 231   | 4.5%  |

#### Year Structure Built

|                    | #     | %     |
|--------------------|-------|-------|
| 1999 to March 2000 | 225   | 1.9%  |
| 1995 to 1998       | 882   | 7.5%  |
| 1990 to 1994       | 1,089 | 9.3%  |
| 1980 to 1989       | 2,682 | 22.8% |
| 1970 to 1979       | 4,415 | 37.6% |
| 1960 to 1969       | 1,468 | 12.5% |
| 1940 to 1959       | 692   | 5.9%  |
| 1939 or earlier    | 304   | 2.6%  |
| Built since 1990   | 2,196 | 18.7% |

#### Year Moved Into Current Residence

|                    | #     | %     |
|--------------------|-------|-------|
| 1999 to March 2000 | 1,374 | 26.7% |
| 1995 to 1998       | 1,962 | 38.2% |
| 1990 to 1994       | 683   | 13.3% |
| 1980 to 1989       | 717   | 14.0% |
| 1970 to 1979       | 359   | 7.0%  |
| 1969 or earlier    | 42    | 0.8%  |

## Household Demographics – Mono County

### Household Size

|                   | Total | Owners | Renters |
|-------------------|-------|--------|---------|
| Avg. Persons/Unit | 2.43  | 2.39   | 2.50    |

### Persons Per Unit

|              | Owners       |             | Renters      |             |
|--------------|--------------|-------------|--------------|-------------|
|              | #            | %           | #            | %           |
| 1-person     | 739          | 24.0%       | 627          | 30.5%       |
| 2-person     | 1,340        | 43.5%       | 631          | 30.7%       |
| 3-person     | 414          | 13.4%       | 324          | 15.8%       |
| 4-person     | 384          | 12.5%       | 244          | 11.9%       |
| 5-person     | 127          | 4.1%        | 126          | 6.1%        |
| 6-person     | 53           | 1.7%        | 62           | 3.0%        |
| 7+ person    | 27           | 0.9%        | 39           | 1.9%        |
| <b>Total</b> | <b>3,084</b> | <b>100%</b> | <b>2,053</b> | <b>100%</b> |

### Bedrooms Per Housing Unit

|                    | #     | %     |
|--------------------|-------|-------|
| No bedroom         | 316   | 2.7%  |
| 1 bedroom          | 2,375 | 20.2% |
| 2 bedrooms         | 4,214 | 35.8% |
| 3 bedrooms         | 3,753 | 31.9% |
| 4 bedrooms         | 901   | 7.7%  |
| 5 or more bedrooms | 198   | 1.7%  |

### Senior Households

| Age of Householder | Owners     | Renters   | Total      |
|--------------------|------------|-----------|------------|
| 65 to 74 years     | 368        | 61        | 429        |
| 75 to 84 years     | 152        | 23        | 175        |
| 85 years and over  | 30         | 11        | 41         |
| <b>Total</b>       | <b>550</b> | <b>95</b> | <b>645</b> |
| % of Households    | 17.8%      | 4.6%      | 12.6%      |

### Households with Children

|                              | #     | %     |
|------------------------------|-------|-------|
| Total Households             | 5,137 | 100%  |
| With one or more persons <18 | 1,587 | 30.9% |
| Married-couple family        | 1,161 | 22.6% |
| Single parent family         | 406   | 7.9%  |
| Nonfamily households         | 20    | 0.4%  |

### Race/Ethnicity

|                            | #     | %     |
|----------------------------|-------|-------|
| White                      | 4,584 | 89.2% |
| Black or African Amer.     | 14    | 0.3%  |
| Am. Indian/Alaska Native   | 121   | 2.4%  |
| Asian                      | 57    | 1.1%  |
| Hawaiian/ Pacific Islander | 5     | 0.1%  |
| Some other race            | 283   | 5.5%  |
| Two or more races          | 73    | 1.4%  |
| Hispanic or Latino         | 553   | 10.8% |

### Household Type

|                                   | Owners       | Renters      | Total        | %           |
|-----------------------------------|--------------|--------------|--------------|-------------|
| <b>Total</b>                      | <b>3,084</b> | <b>2,053</b> | <b>5,137</b> | <b>100%</b> |
| Family households                 | 2,109        | 1,036        | 3,145        | 61.2%       |
| Married-couple                    | 1,882        | 715          | 2,597        | 50.6%       |
| Male householder/<br>no wife      | 90           | 124          | 214          | 4.2%        |
| Female householder/<br>no husband | 137          | 197          | 334          | 6.5%        |
| Nonfamily households              | 975          | 1,017        | 1,992        | 38.8%       |
| Male householder                  | 604          | 700          | 1,304        | 25.4%       |
| Living alone                      | 446          | 424          | 870          | 16.9%       |
| Not living alone                  | 158          | 276          | 434          | 8.4%        |
| Female householder                | 371          | 317          | 688          | 13.4%       |
| Living alone                      | 293          | 203          | 496          | 9.7%        |
| Not living alone                  | 78           | 114          | 192          | 3.7%        |

### Age Distribution

| Age of Householder | Owners | Renters | Total | %     |
|--------------------|--------|---------|-------|-------|
| 15 to 24 years     | 50     | 259     | 309   | 6.0%  |
| 25 to 34 years     | 262    | 630     | 892   | 17.4% |
| 35 to 44 years     | 765    | 545     | 1,310 | 25.5% |
| 45 to 54 years     | 881    | 369     | 1,250 | 24.3% |
| 55 to 64 years     | 576    | 155     | 731   | 14.2% |
| 65 to 74 years     | 368    | 61      | 429   | 8.4%  |
| 75 to 84 years     | 152    | 23      | 175   | 3.4%  |
| 85 years and over  | 30     | 11      | 41    | 0.8%  |



## Income, Housing Costs and Affordability - Mono County

### 1999 Median Incomes

|                   | Median in 1999 |
|-------------------|----------------|
| Household Income  | \$44,992       |
| Owner Households  | \$52,109       |
| Renter Households | \$31,295       |
| Family Income     | \$50,487       |
| Per Capita Income | \$23,422       |

### 2004 Median Family Income – Mono County

|          | 50%      | 80%      | 100%     |
|----------|----------|----------|----------|
| 1 person | \$20,700 | \$33,100 | \$41,400 |
| 2 person | \$23,650 | \$37,800 | \$47,300 |
| 3 person | \$26,600 | \$42,550 | \$53,200 |
| 4 person | \$29,550 | \$47,300 | \$59,100 |
| 5 person | \$31,900 | \$51,050 | \$63,800 |
| 6 person | \$34,300 | \$54,850 | \$68,600 |

### Change - Median Family Income, 1999 –2004

| 1999     | 2004     | % Change |
|----------|----------|----------|
| \$42,800 | \$59,100 | 38.1%    |

### Income Distribution

|                       | Owners | Renter | Total | %     |
|-----------------------|--------|--------|-------|-------|
| Less than \$5,000     | 55     | 95     | 150   | 2.9%  |
| \$5,000 to \$9,999    | 64     | 107    | 171   | 3.3%  |
| \$10,000 to \$14,999  | 123    | 194    | 317   | 6.2%  |
| \$15,000 to \$19,999  | 92     | 137    | 229   | 4.5%  |
| \$20,000 to \$24,999  | 209    | 198    | 407   | 7.9%  |
| \$25,000 to \$34,999  | 333    | 445    | 778   | 15.1% |
| \$35,000 to \$49,999  | 559    | 303    | 862   | 16.8% |
| \$50,000 to \$74,999  | 732    | 442    | 1174  | 22.9% |
| \$75,000 to \$99,999  | 414    | 47     | 461   | 9.0%  |
| \$100,000 - \$149,999 | 270    | 83     | 353   | 6.9%  |
| \$150,000 or more     | 235    | 0      | 235   | 4.6%  |

### Percent of Income Spent on Housing

|                 | Owners | Renters | Total |
|-----------------|--------|---------|-------|
| <15%            | 523    | 316     | 839   |
| 15 to 19%       | 160    | 266     | 426   |
| 20 to 24%       | 215    | 238     | 453   |
| 25 to 29%       | 216    | 184     | 400   |
| 30 to 34%       | 192    | 87      | 279   |
| 35+%            | 508    | 599     | 1,107 |
| Not computed    | 33     | 322     | 355   |
| % Cost Burdened | 37.9%  | 34.1%   | 35.9% |
| # Cost Burdened | 700    | 686     | 1,386 |

### Median Housing Prices/Costs

|                        | 2000      |
|------------------------|-----------|
| Value – Owner Occupied | \$236,300 |
| Mortgage               | \$1,462   |
| Gross Rent             | \$682     |
| Contract Rent          | \$574     |

### Value of Owner-Occupied Units

|                        | #   | %     |
|------------------------|-----|-------|
| Less than \$50,000     | 13  | 0.7%  |
| \$50,000 to \$99,999   | 87  | 4.7%  |
| \$100,000 to \$149,999 | 275 | 14.9% |
| \$150,000 to \$199,999 | 362 | 19.6% |
| \$200,000 to \$299,999 | 540 | 29.2% |
| \$300,000 to \$499,999 | 396 | 21.4% |
| \$500,000 to \$999,999 | 165 | 8.9%  |
| \$1,000,000 or more    | 9   | 0.5%  |

### Mortgage Amount

|                    | #    | %     |
|--------------------|------|-------|
| Less than \$300    | 0    | 0.0%  |
| \$300 to \$499     | 35   | 1.9%  |
| \$500 to \$699     | 57   | 3.1%  |
| \$700 to \$999     | 183  | 9.9%  |
| \$1,000 to \$1,499 | 495  | 26.8% |
| \$1,500 to \$1,999 | 299  | 16.2% |
| \$2,000 or more    | 398  | 21.5% |
| With a mortgage    | 1467 | 79.4% |
| Not mortgaged      | 380  | 20.6% |

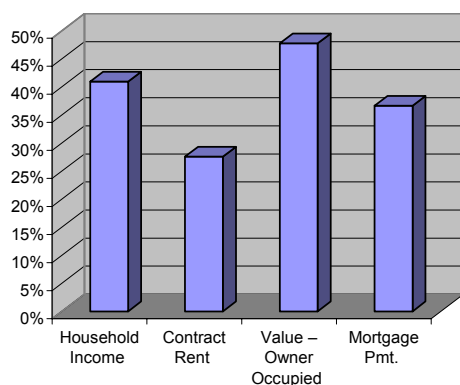
### Gross Rent

|                    | #   | %     |
|--------------------|-----|-------|
| Less than \$200    | 22  | 1.1%  |
| \$200 to \$299     | 23  | 1.1%  |
| \$300 to \$499     | 305 | 15.2% |
| \$500 to \$749     | 788 | 39.2% |
| \$750 to \$999     | 348 | 17.3% |
| \$1,000 to \$1,499 | 151 | 7.5%  |
| \$1,500 or more    | 55  | 2.7%  |
| No cash rent       | 320 | 15.9% |

## Mono County Trends and Comparisons

|                                       | 1990      | 2000     | % Change |
|---------------------------------------|-----------|----------|----------|
| <b>Housing Units &amp; Households</b> |           |          |          |
| # Housing Units                       | 10,664    | 11,757   | 10.2%    |
| # Occupied Housing Units              | 3,961     | 5,137    | 29.7%    |
| Recreational                          | 4,919     | 5,775    | 17.4%    |
| Total Vacant                          | 6,703     | 6,620    | -1.2%    |
| Homeownership Rate                    | 51.9%     | 60.0%    | 15.7%    |
| <b>Household Size</b>                 |           |          |          |
| Renters                               | 2.52      | 2.50     | -0.8%    |
| Owners                                | 2.44      | 2.39     | -2.0%    |
| Overcrowded Units                     | 601       | 426      | -29.1%   |
| <b>Affordability</b>                  |           |          |          |
| Cost Burdened Households #            | 831       | 1,386    | 66.8%    |
| Cost Burdened Households %            | 27.6%     | 35.9%    | 30.0%    |
| <b>Median Incomes</b>                 |           |          |          |
| Household Income                      | \$31,924  | \$44,992 | 40.9%    |
| Family Income                         | \$35,932  | \$50,487 | 40.5%    |
| Per Capita Income                     | \$16,120  | \$23,422 | 45.3%    |
| <b>Median Housing Costs</b>           |           |          |          |
| Contract Rent                         | \$450     | \$574    | 27.6%    |
| Value – Owner Occupied                | \$159,900 | 236,300  | 47.8%    |
| Mortgage Pmt.                         | \$1,070   | \$1,462  | 36.6%    |

**% Increase, 1990 – 2000**



**Comparison to State of California**

|   | State of California | Mono County |
|---|---------------------|-------------|
| Owner Occupied Units                    | 56.9%               | 60.0%       |
| Renter Occupied Units                   | 43.1%               | 40.0%       |
| Value – Owner Occupied                  | \$211,500           | \$236,300   |
| Mortgage, Median                        | \$1,478             | \$1,462     |
| Contract Rent, Median                   | \$677               | \$574       |
| Household Income                        | \$47,493            | \$44,992    |
| Family Income                           | \$53,025            | \$50,487    |
| Change in Household Income, 1990 - 2000 | 32.7%               | 40.9%       |
| % Cost Burdened                         | 36.4%               | 35.9%       |
| Residential Growth Rate, 1990 - 2000    | 9.2%                | 10.2%       |

## Mono County Survey Profile 2004

There are an estimated 5,396 households in Mono County; of these, 4,519 are employee households.

### Owners

#### Want to Buy a Different Home?

|     | <i>Own</i> |
|-----|------------|
| Yes | 40%        |
| No  | 60%        |

#### Why Do You Want to Buy a Different Home?

|  | <i>Own</i> |
|--|------------|
| To find a larger home                                | 46%        |
| Other  | 22%        |
| To live in a different community                     | 16%        |
| To find a single-family residence                    | 22%        |
| To live in a more rural setting                      | 12%        |
| To be closer to work                                 | 14%        |
| To live closer to city/ town services                | 9%         |
| To find a smaller home                               | 2%         |
| To find an attached residence (condo, townhome, etc) | 6%         |

### Renters

#### Want to Buy a Home?

|     | <i>Rent</i> |
|-----|-------------|
| Yes | 91%         |
| No  | 9%          |

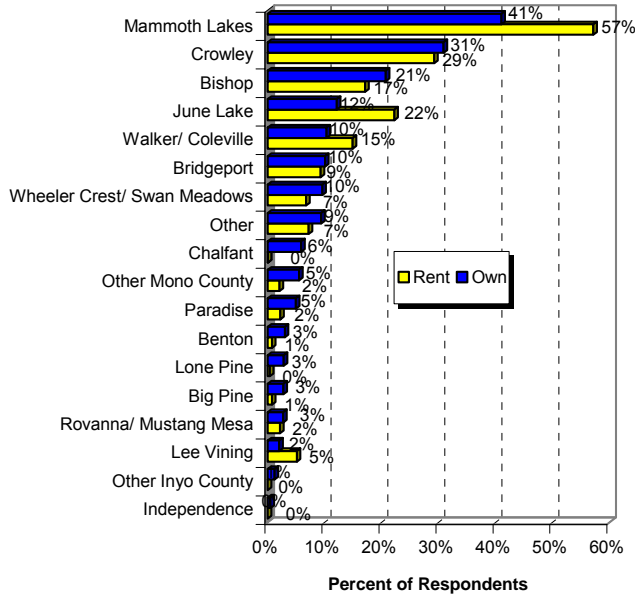
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#### Why Have You Not Bought a Home?

|  | <i>Rent</i> |
|--|-------------|
| Total cost   | 56%         |
| Housing in my price range not available where I want to live | 51%         |
| High down payment required                                   | 50%         |
| Lack of housing choice available where I want to live        | 29%         |
| Can't qualify for a loan                                     | 28%         |
| Cheaper to rent  | 15%         |
| Other  | 14%         |
| Not planning on staying in the area over the long term       | 7%          |

## Housing Preferences - Mono County

Which Communities Would Be Among Your Top Two Choices Of Where To Live?



Preferred/Needed Number Of:

|               | Own | Rent |
|---------------|-----|------|
| Bedrooms      | 3.2 | 2.5  |
| Bathrooms     | 2.2 | 1.9  |
| Garage Spaces | 2.3 | 1.8  |

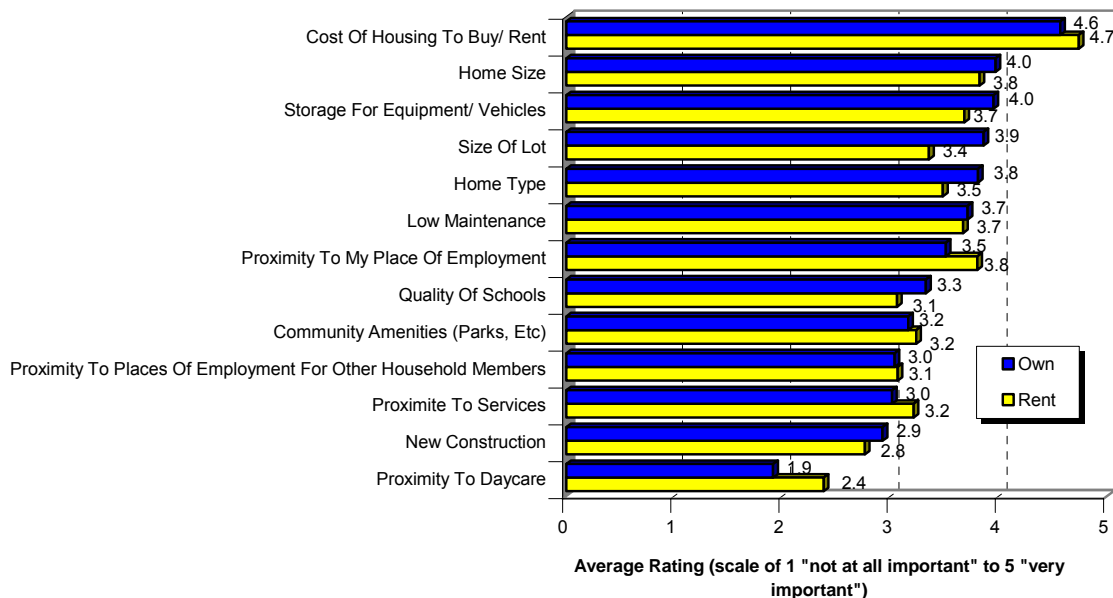
If You Were To Buy Or Rent A Different Home, Which Of The Following Types Of Homes Would You Most Likely Consider?

|   | Own | Rent |
|---|-----|------|
| Midsize single-family home (3 to 4 bedrooms)  | 76% | 54%  |
| Smaller single-family home (1 or 2 bedrooms)  | 24% | 53%  |
| Manufactured home                             | 22% | 27%  |
| Condominium                                   | 17% | 27%  |
| Townhome/ duplex                              | 12% | 24%  |
| Mobile home                                   | 4%  | 11%  |
| Rented apartment                              | 1%  | 12%  |
| Large single-family home (5 or more bedrooms) | 12% | 3%   |
| Other   | 2%  | 4%   |

Would You Rather Buy Or Rent Your Identified Home?

|                                   | Own       | Rent      |
|-----------------------------------|-----------|-----------|
| Rent                              | -         | 20%       |
| <b>Median Rent Willing to Pay</b> | -         | \$800     |
| Own                               | 100%      | 80%       |
| <i>Median Purchase Price</i>      | \$250 000 | \$200 000 |

"How Important Are The Following Factors When Looking For A Place To Live?"



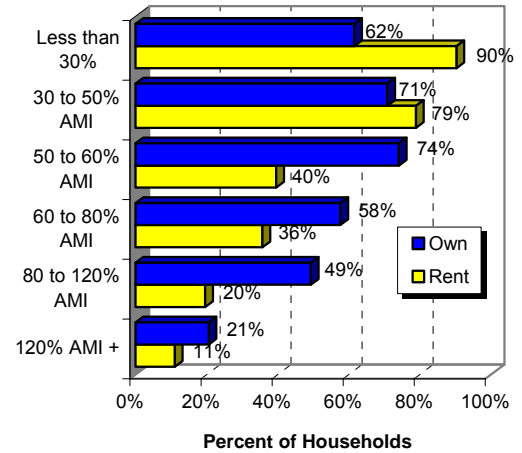
## Households By AMI - Mono County

### AMI Distribution of Households

| AMI Range    | Owner       | Renter      | Total       |
|--------------|-------------|-------------|-------------|
| <=30%        | 5.4%        | 14.0%       | 8.8%        |
| 30-50%       | 7.7%        | 18.2%       | 11.9%       |
| 50-60%       | 4.3%        | 6.8%        | 5.3%        |
| 60-80%       | 8.6%        | 17.0%       | 12.0%       |
| 80-120%      | 20.9%       | 19.9%       | 20.5%       |
| 120%+        | 53.0%       | 24.2%       | 41.6%       |
| <b>Total</b> | <b>100%</b> | <b>100%</b> | <b>100%</b> |

Source: 2000 Census; CHAS

### Households With Housing Problems by AMI: Mono County

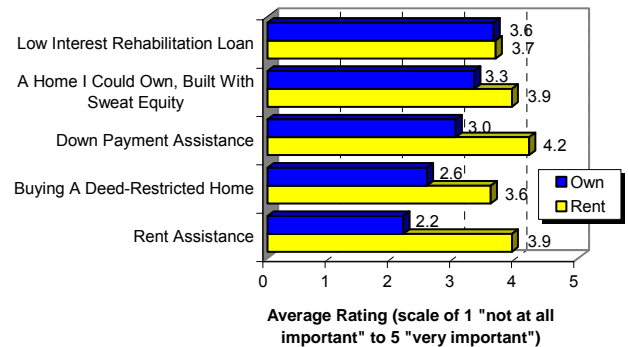


## Housing Problems

### Extent to Which Housing is a Problem in Inyo/Mono County region

|  | Own | Rent |
|--|-----|------|
| It is the most critical problem          | 33% | 51%  |
| One of the more serious problems         | 47% | 40%  |
| A problem among others needing attention | 15% | 6%   |
| One of our lesser problems               | 3%  | 1%   |
| I don't believe it is a problem          | 2%  | 3%   |

### "Which of the following types of help with housing would you consider?"



## Employment - Mono County

### Employment status

|                    | Own | Rent |
|--------------------|-----|------|
| Self-employed      | 13% | 5%   |
| Employed by others | 76% | 90%  |
| Unemployed         | 3%  | 2%   |
| Homemaker          | 3%  | 2%   |
| Retired            | 3%  | 0%   |
| Student            | 2%  | 2%   |

### Have You Moved To Be Closer To Seasonal Employment Over The Past Two Years?

|     | Own | Rent |
|-----|-----|------|
| Yes | 5%  | 18%  |
| No  | 95% | 82%  |

### Do You Plan On Remaining In The Area To Work After The Summer 2004 Season?

|                                   | Own | Rent |
|-----------------------------------|-----|------|
| Yes                               | 97% | 89%  |
| No, I am only here for the summer | 0%  | 1%   |
| Maybe                             | 2%  | 10%  |

## Telecommuting

### Does Anyone In Your Household Telecommute?

|     | Own | Rent |
|-----|-----|------|
| Yes | 18% | 15%  |
| No  | 82% | 85%  |

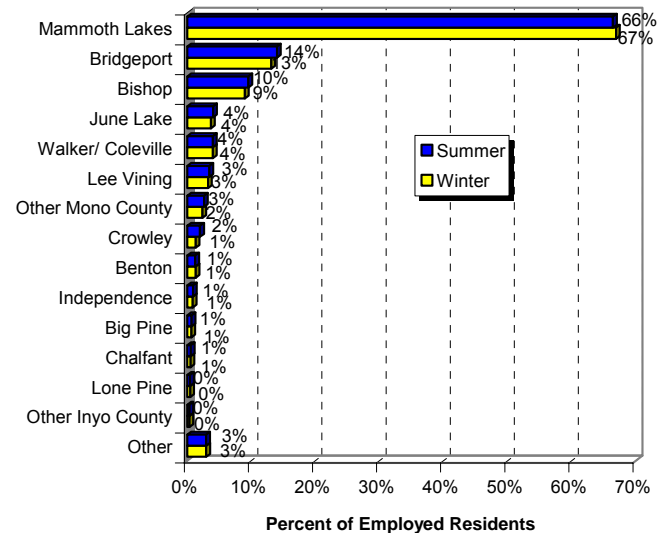
### Jobs Per Employee:

|        | Own  | Rent |
|--------|------|------|
| Summer | 1.17 | 1.26 |
| Winter | 1.12 | 1.24 |

### Employees Per Household

|      |      |
|------|------|
| 1.75 | 1.76 |
|------|------|

### Where Residents of Mono County Work



NOTE: 2000 US Census shows 59% of Mono County residents are employed in Mammoth Lakes

### If Yes, How Many?

|                               | Own  | Rent |
|-------------------------------|------|------|
| Average Number Per Household  | 1.45 | 1.62 |
| Average Days Per Household    | 4.28 | 6.19 |
| Average Days Per Telecommuter | 2.95 | 3.83 |

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## Inyo County Indicators

This provides the preliminary findings based on a combination of 2000 Census data and results from the household survey. Following are some of the community and housing indicators for this area.

- The rate of ownership in the County is 66%, with 34% of homes held by renters. Of the total housing stock, 15% of units are used seasonally or for recreational purposes. The prevalent unit type are single-family units (60%) although over 25% of units are mobile homes. Countywide, 31% of the housing was built prior to 1959, with 40% of homes being built from 1979 to 1989. Very little housing has been added since 1999 and there has been a slight decrease in the number of homes used for recreational purposes and in rates of ownership. The trend in declining ownership appears to be continuing. The employee survey found that 61% of all homes in Inyo County were owner-occupied.
- The percentage of units that are made up of mobile homes is a concern. Typically, mobile home owners have units that “age in place” and may not be up to current codes. In addition, mobile home parks often have requirements that if an owner leaves the area they cannot sell their home unless it is newer. This is a disconcerting and frustrating experience for an owner who thought they had an asset and find they must pay to have the home removed. In addition, many mobile home parks could be redeveloped, depending upon the underlying zoning, which causes relocation issues for current residents.
- Household size for both owners and renters decreased from 1990 to 2000, as did the percentage of cost burdened households. The decrease in household size could be attributed to the number of seniors in the area (30% of households), as well as the number of single adults living alone and married couples without children. About 30% of households have children.
- Couples with and without children make up 79% of owners. Over half of renters consist of one- and two-person households.
- About 38% of households have persons age 50 to 64. Of these households, 41% own their homes. This has some implications for the future as owners in this age range may be interested in smaller, more maintenance free living. Among owners, 25% wanted to buy a different home and 12% were looking for a smaller home or attached residence. Many owners looking to buy were looking for a larger home or to live in a different community. They are most interested in purchasing a midsize single-family home (3 to 4 bedrooms), but many would consider a manufactured housing unit. Owners are interested in larger homes overall, with an average of 3.1 bedrooms, 2.1 bathrooms and 2.2 garage spaces. None were interested in renting over owning a home. The median price they are willing to pay for a home is \$250,000.
- Among renters, 93% would like to buy a home, but have not done so because of the high housing costs and lack of choice. This may explain the significant interest among renters in using down payment assistance. Renters were also

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most interested in buying a mid-size single-family home (3 to 4 bedroom) or a manufactured home. There was also significant interest in small single-family homes with one or two bedrooms. Generally, renters are more interested in smaller homes than owners. Renters preferred an average of 2.8 bedrooms, 1.8 bathrooms and 1.8 garage spaces. Although attached housing product was not as popular an option among renters, there are clear indications that this could be an acceptable unit type. The median purchase price renters were willing to pay for a home to buy was \$175,000.

- The cost of housing to buy or rent is the most important factor everyone considers when looking for a place to live. This is followed by the size of the home. Owners are more concerned about unit type and lot size than renters. Proximity to employment was important to both owners and renters, with proximity to day care noted as the least important consideration among both groups.
- Owners would prefer to live in Bishop or Big Pine. Although renters would prefer Bishop as well, they were also more likely to want to live in Lone Pine or Rovanna/Mustang area than owners.
- Heating in the area is primarily supplied through bottled, tank or LP gas or wood. Very few households have utility gas. These are expensive options and may contribute to poorer air quality over time.
- The county has an unusually high percentage of mobile homes – 26.5% of total housing units.
- The county's population as a whole is more settled than other areas; about 36% of the households in the county moved into their current residence before 1990.
- There is a high concentration of seniors in the county – 29.3% of households had a householder age 65 or older.
- The county has a relatively low percentage of persons with Hispanic/Latino origins (7.9% of households) compared with Mono County (10.8%) but a higher presence of Native Americans (8.8% of households).
- Overall, 25% of the county's households are cost burdened by their housing payment. Renters are more likely to pay in excess of 30% of their income on housing than owners – 32.8% compared to 19.2%. The percentage of households that are cost burdened declined 5.6% between 1990 and 2000.
- The median value of owner occupied units was \$161,300, which was lower than the state median of \$211,500 and the Mono County median of \$236,300. This could be attributed to the higher number of older homes and smaller units. About half of all units in the area have two or fewer bedrooms.
- Household incomes are also lower than the California median – the median household income in Inyo County was \$35,006, which equaled only 74% of the state median.



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- Household income has been increasing, however, more rapidly than rents, home values and mortgage payments. This is another indication that housing is becoming more affordable; however, it is possible that the number of new residents moving to the area since 1995 had higher incomes. The survey found that employees who had been in the area for one to five years had a median income of \$51,347 compared to a median income of \$42,290 for workers in the area for six to ten years. This suggests that newer residents do have higher incomes, although the median income for residents who have been in the area for less than one year was about \$34,000.
  - The county as a whole houses a high percentage of its employed residents – 92.7% of persons who live in the county and hold jobs work in the county. At the time of the 2000 Census, 59% of Inyo County employees worked in Bishop and 3% were employed in Mammoth Lakes. The employee survey found that 63% of Inyo County residents work in Bishop and 10% went to Mammoth Lakes for work. This could be a combination of available jobs and housing costs.
  - Inyo County also imports workers from Mono County – 6.2% of persons working in Inyo County resided in Mono County.

## Inyo County Housing Profile 2000

Population: 17,945

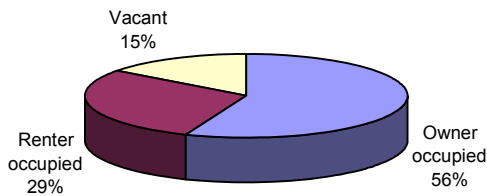
### Housing Unit Estimates and Physical Characteristics

#### Use/Tenure

|                       | #     | %     |
|-----------------------|-------|-------|
| Housing               | 9,042 | 100%  |
| Occupied as primary   | 7,703 | 85.2% |
| Owners*               | 5,076 | 65.9% |
| Renters*              | 2,627 | 34.1% |
| Vacant                | 1,339 | 14.8% |
| Seasonal/recreational | 554   | 6.1%  |

\* Percent of occupied units, not total units.

#### Occupancy



#### Type of Structure

|               | #     | %     |
|---------------|-------|-------|
| Single Family | 5,447 | 60.2% |
| Multi-Family  | 1,081 | 12.0% |
| Mobile        | 2,399 | 26.5% |

#### Units in Structure

|                     | #     | %     |
|---------------------|-------|-------|
| 1-unit, detached    | 5,447 | 60.2% |
| 1-unit, attached    | 210   | 2.3%  |
| 2 units             | 170   | 1.9%  |
| 3 or 4              | 235   | 2.6%  |
| 5 to 9              | 176   | 1.9%  |
| 10 to 19            | 119   | 1.3%  |
| 20 or more          | 171   | 1.9%  |
| Mobile home         | 2,399 | 26.5% |
| Boat, RV, van, etc. | 115   | 1.3%  |

#### Overcrowding/Occupants per Room

|              | #     | %     |
|--------------|-------|-------|
| 1.00 or less | 7,382 | 92.0% |
| 1.01 to 1.50 | 181   | 2.3%  |
| 1.51 or more | 140   | 1.7%  |
| Overcrowded  | 321   | 4.0%  |

#### Type of Heat

|                      | #     | %     |
|----------------------|-------|-------|
| Utility gas          | 1,392 | 18.1% |
| Bottled, tank, or LP | 3,223 | 41.8% |
| Electricity          | 908   | 11.8% |
| Wood                 | 1,728 | 22.4% |
| Solar                | 8     | 0.1%  |
| Other                | 444   | 5.8%  |

#### Year Structure Built

|                    | #     | %     |
|--------------------|-------|-------|
| 1999 to March 2000 | 100   | 1.1%  |
| 1995 to 1998       | 338   | 3.7%  |
| 1990 to 1994       | 607   | 6.7%  |
| 1980 to 1989       | 1,571 | 17.4% |
| 1970 to 1979       | 2,021 | 22.4% |
| 1960 to 1969       | 1,528 | 16.9% |
| 1940 to 1959       | 2,013 | 22.3% |
| 1939 or earlier    | 864   | 9.6%  |
| Built since 1990   | 1,045 | 11.6% |

#### Year Moved Into Current Residence

|                    | #     | %     |
|--------------------|-------|-------|
| 1999 to March 2000 | 1,463 | 19.0% |
| 1995 to 1998       | 2,174 | 28.2% |
| 1990 to 1994       | 1,315 | 17.1% |
| 1980 to 1989       | 1,430 | 18.6% |
| 1970 to 1979       | 799   | 10.4% |
| 1969 or earlier    | 522   | 6.8%  |

## Household Demographics – Inyo County

### Household Size

|                   | Total | Owners | Renters |
|-------------------|-------|--------|---------|
| Avg. Persons/Unit | 2.31  | 2.31   | 2.31    |

### Persons Per Unit

|           | Owners |       | Renters |       |
|-----------|--------|-------|---------|-------|
|           | #      | %     | #       | %     |
| 1-person  | 1,375  | 27.1% | 1,041   | 39.6% |
| 2-person  | 2,190  | 43.1% | 671     | 25.5% |
| 3-person  | 584    | 11.5% | 361     | 13.7% |
| 4-person  | 564    | 11.1% | 304     | 11.6% |
| 5-person  | 258    | 5.1%  | 154     | 5.9%  |
| 6-person  | 77     | 1.5%  | 70      | 2.7%  |
| 7+ person | 28     | 0.6%  | 26      | 1.0%  |
| Total     | 5,076  | 100%  | 2,627   | 100%  |

### Bedrooms Per Housing Unit

|                    | #     | %     |
|--------------------|-------|-------|
| No bedroom         | 410   | 4.5%  |
| 1 bedroom          | 1,415 | 15.6% |
| 2 bedrooms         | 3,148 | 34.8% |
| 3 bedrooms         | 3,117 | 34.5% |
| 4 bedrooms         | 823   | 9.1%  |
| 5 or more bedrooms | 129   | 1.4%  |

### Senior Households

| Age of Householder | Owners | Renters | Total |
|--------------------|--------|---------|-------|
| 65 to 74 years     | 972    | 198     | 1,170 |
| 75 to 84 years     | 689    | 147     | 836   |
| 85 years and over  | 186    | 62      | 248   |
| Total              | 1,847  | 407     | 2,254 |
| % of Households    | 36.4%  | 15.5%   | 29.3% |

### Households with Children

|                              | #     | %     |
|------------------------------|-------|-------|
| Total Households             | 7,703 | 100%  |
| With one or more persons <18 | 2,331 | 30.3% |
| Married-couple family        | 1,484 | 19.3% |
| Single parent family         | 825   | 10.7% |
| Non-family households        | 22    | 0.3%  |

### Race/Ethnicity

|                            | #     | %     |
|----------------------------|-------|-------|
| White                      | 6,519 | 84.6% |
| Black or African Amer.     | 8     | 0.1%  |
| Am. Indian/Alaska Native   | 677   | 8.8%  |
| Asian                      | 54    | 0.7%  |
| Hawaiian/ Pacific Islander | 7     | 0.1%  |
| Some other race            | 226   | 2.9%  |
| Two or more races          | 212   | 2.8%  |
| Hispanic or Latino         | 606   | 7.9%  |

### Household Type

|                                   | Owners | Renters | Total | %     |
|-----------------------------------|--------|---------|-------|-------|
| Total                             | 5,076  | 2,627   | 7,703 | 100%  |
| Family households                 | 3,534  | 1,403   | 4,937 | 64.1% |
| Married-couple                    | 2,997  | 838     | 3,835 | 49.8% |
| Male householder/<br>no wife      | 175    | 165     | 340   | 4.4%  |
| Female householder/<br>no husband | 362    | 400     | 762   | 9.9%  |
| Non-family households             | 1,542  | 1,224   | 2,766 | 35.9% |
| Male householder                  | 634    | 695     | 1,329 | 17.3% |
| Living alone                      | 542    | 575     | 1,117 | 14.5% |
| Not living alone                  | 92     | 120     | 212   | 2.8%  |
| Female householder                | 908    | 529     | 1,437 | 18.7% |
| Living alone                      | 833    | 466     | 1,299 | 16.9% |
| Not living alone                  | 75     | 63      | 138   | 1.8%  |

### Age Distribution

| Age of Householder | Owners | Renters | Total | %     |
|--------------------|--------|---------|-------|-------|
| 15 to 24 years     | 60     | 184     | 244   | 3.2%  |
| 25 to 34 years     | 260    | 467     | 727   | 9.4%  |
| 35 to 44 years     | 853    | 695     | 1,548 | 20.1% |
| 45 to 54 years     | 1,087  | 619     | 1,706 | 22.1% |
| 55 to 64 years     | 969    | 255     | 1,224 | 15.9% |
| 65 to 74 years     | 972    | 198     | 1,170 | 15.2% |
| 75 to 84 years     | 689    | 147     | 836   | 10.9% |
| 85 years and over  | 186    | 62      | 248   | 3.2%  |

## Income, Housing Costs and Affordability – Inyo County

### 1999 Median Incomes

|                   | Median in 1999 |
|-------------------|----------------|
| Household Income  | \$35,006       |
| Owner Households  | \$40,625       |
| Renter Households | \$26,944       |
| Family Income     | \$44,970       |
| Per Capita Income | \$19,639       |

### 2004 Median Family Income – Inyo County

|          | 50%      | 80%      | 100%     |
|----------|----------|----------|----------|
| 1 person | \$18,250 | \$29,250 | \$36,500 |
| 2 person | \$20,900 | \$33,400 | \$41,800 |
| 3 person | \$23,500 | \$37,600 | \$47,000 |
| 4 person | \$26,100 | \$41,750 | \$52,200 |
| 5 person | \$28,200 | \$45,100 | \$56,400 |
| 6 person | \$30,300 | \$48,450 | \$60,600 |

### Change - Median Family Income, 1999 –2004

| 1999     | 2004     | % Change |
|----------|----------|----------|
| \$40,100 | \$52,200 | 30.2%    |

### Income Distribution

|                       | Owners | Renter | Total | %    |
|-----------------------|--------|--------|-------|------|
| Less than \$5,000     | 32     | 52     | 84    | 1.1% |
| \$5,000 to \$9,999    | 25     | 41     | 66    | 0.9% |
| \$10,000 to \$14,999  | 56     | 126    | 182   | 2.4% |
| \$15,000 to \$19,999  | 50     | 107    | 157   | 2.0% |
| \$20,000 to \$24,999  | 80     | 135    | 215   | 2.8% |
| \$25,000 to \$34,999  | 176    | 284    | 460   | 6.0% |
| \$35,000 to \$49,999  | 198    | 203    | 401   | 5.2% |
| \$50,000 to \$74,999  | 348    | 270    | 618   | 8.0% |
| \$75,000 to \$99,999  | 177    | 47     | 224   | 2.9% |
| \$100,000 - \$149,999 | 183    | 63     | 246   | 3.2% |
| \$150,000 or more     | 162    | 0      | 162   | 2.1% |

### Percent of Income Spent on Housing

|                 | Owners | Renters | Total |
|-----------------|--------|---------|-------|
| <15%            | 1,328  | 554     | 1,882 |
| 15 to 19%       | 526    | 441     | 967   |
| 20 to 24%       | 378    | 266     | 644   |
| 25 to 29%       | 319    | 213     | 532   |
| 30 to 34%       | 192    | 178     | 370   |
| 35+%            | 424    | 677     | 1,101 |
| Not computed    | 41     | 279     | 320   |
| % Cost Burdened | 19.2%  | 32.8%   | 25.3% |
| # Cost Burdened | 616    | 855     | 1,471 |

### Median Housing Prices/Costs

|                        | 2000      |
|------------------------|-----------|
| Value – Owner Occupied | \$161,300 |
| Mortgage               | \$1,098   |
| Gross Rent             | \$516     |
| Contract Rent          | \$414     |

### Value of Owner-Occupied Units

|                        | #   | %     |
|------------------------|-----|-------|
| Less than \$50,000     | 143 | 4.5%  |
| \$50,000 to \$99,999   | 433 | 13.5% |
| \$100,000 to \$149,999 | 821 | 25.6% |
| \$150,000 to \$199,999 | 822 | 25.6% |
| \$200,000 to \$299,999 | 638 | 19.9% |
| \$300,000 to \$499,999 | 316 | 9.9%  |
| \$500,000 to \$999,999 | 33  | 1.0%  |
| \$1,000,000 or more    | 2   | 0.1%  |

### Mortgage Amount

|                    | #    | %     |
|--------------------|------|-------|
| Less than \$300    | 32   | 1.0%  |
| \$300 to \$499     | 105  | 3.3%  |
| \$500 to \$699     | 186  | 5.8%  |
| \$700 to \$999     | 436  | 13.6% |
| \$1,000 to \$1,499 | 618  | 19.3% |
| \$1,500 to \$1,999 | 261  | 8.1%  |
| \$2,000 or more    | 123  | 3.8%  |
| With a mortgage    | 1761 | 54.9% |
| Not mortgaged      | 1447 | 45.1% |

### Gross Rent

|                    | #   | %     |
|--------------------|-----|-------|
| Less than \$200    | 85  | 3.3%  |
| \$200 to \$299     | 200 | 7.7%  |
| \$300 to \$499     | 832 | 31.9% |
| \$500 to \$749     | 891 | 34.2% |
| \$750 to \$999     | 264 | 10.1% |
| \$1,000 to \$1,499 | 68  | 2.6%  |
| \$1,500 or more    | 46  | 1.8%  |
| No cash rent       | 222 | 8.5%  |

## Inyo County Survey Profile 2004

Inyo County – There are an estimated 7,941 Households in Inyo County.

### Owners

#### Want to Buy a Different Home?

|     | <i>Own</i> |
|-----|------------|
| Yes | 25%        |
| No  | 75%        |

#### Why Do You Want to Buy a Different Home?

|  | <i>Own</i> |
|--|------------|
| To find a larger home                                | 39%        |
| To live in a different community                     | 22%        |
| Other  | 20%        |
| To be closer to work                                 | 16%        |
| To live in a more rural setting                      | 15%        |
| To live closer to city/ town services                | 14%        |
| To find a single-family residence                    | 10%        |
| To find a smaller home                               | 9%         |
| To find an attached residence (condo, townhome, etc) | 3%         |

### Renters

#### Want to Buy a Home?

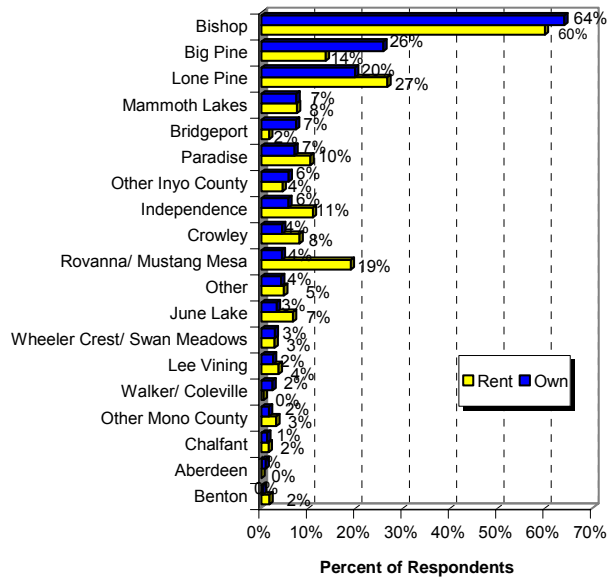
|     | <i>Rent</i> |
|-----|-------------|
| Yes | 93%         |
| No  | 7%          |

#### Why Have You Not Bought a Home?

|  | <i>Rent</i> |
|--|-------------|
| Total cost   | 66%         |
| Housing in my price range not available where I want to live | 65%         |
| Lack of housing choice available where I want to live        | 45%         |
| High down payment required                                   | 43%         |
| Cheaper to rent  | 19%         |
| Can't qualify for a loan                                     | 19%         |
| Other  | 15%         |
| Not planning on staying in the area over the long term       | 5%          |

## Housing Preferences – Inyo County

Which Communities Would Be Among Your Top Two Choices Of Where To Live?



Preferred/Needed Number Of:

|               | Own | Rent |
|---------------|-----|------|
| Bedrooms      | 3.1 | 2.8  |
| Bathrooms     | 2.1 | 1.8  |
| Garage Spaces | 2.2 | 1.8  |

If You Were To Buy Or Rent A Different Home, Which Of The Following Types Of Homes Would You Most Likely Consider?

|   | Own | Rent |
|---|-----|------|
| Midsized single-family home (3 to 4 bedrooms) | 77% | 60%  |
| Manufactured home                             | 25% | 43%  |
| Large single-family home (5 or more bedrooms) | 14% | 4%   |
| Smaller single-family home (1 or 2 bedrooms)  | 14% | 49%  |
| Mobile home                                   | 13% | 20%  |
| Townhome/ duplex                              | 6%  | 12%  |
| Condominium                                   | 4%  | 15%  |
| Rented apartment                              | -   | 8%   |
| Other   | 5%  | 3%   |

Would You Rather Buy Or Rent Your Identified Home?

|                            | Own       | Rent      |
|----------------------------|-----------|-----------|
| Rent                       | 2%        | 22%       |
| Median Rent Willing to Pay | -         | \$600     |
| Own                        | 98%       | 78%       |
| Median Purchase Price      | \$250,000 | \$175,000 |

"How Important Are The Following Factors When Looking For A Place To Live?"



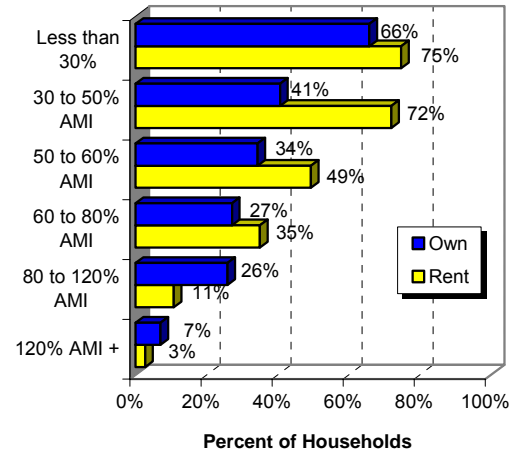
## Households By AMI – Inyo County

### AMI Distribution of Households

| AMI Range | Owner | Renter | Total |
|-----------|-------|--------|-------|
| <=30%     | 9.3%  | 18.8%  | 12.6% |
| 30-50%    | 12.8% | 17.0%  | 14.3% |
| 50-60%    | 4.7%  | 5.6%   | 5.0%  |
| 60-80%    | 11.0% | 14.4%  | 12.2% |
| 80-120%   | 17.5% | 19.4%  | 18.2% |
| 120%+     | 44.6% | 24.9%  | 37.8% |
| Total     | 100%  | 100%   | 100%  |

Source: 2000 Census; CHAS

## Households With Housing Problems by AMI: Inyo County

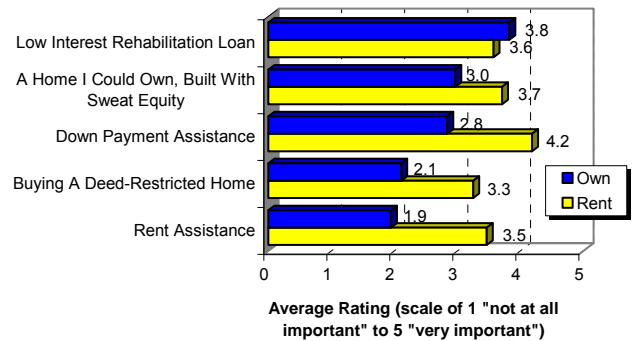


## Housing Problems

### Extent to Which Housing is a Problem in Inyo/Mono County region

|  | Own | Rent |
|--|-----|------|
| It is the most critical problem          | 31% | 42%  |
| One of the more serious problems         | 47% | 48%  |
| A problem among others needing attention | 15% | 9%   |
| One of our lesser problems               | 6%  | 1%   |
| I don't believe it is a problem          | 0%  | -    |

## “Which of the following types of help with housing would you consider?”



## Employment –Inyo County

### Employment status

|                    | Own | Rent |
|--------------------|-----|------|
| Self-employed      | 16% | 6%   |
| Employed by others | 67% | 82%  |
| Unemployed         | 7%  | 7%   |
| Homemaker          | 1%  | 2%   |
| Retired            | 5%  | 2%   |
| Student            | 2%  | 1%   |

### Have You Moved To Be Closer To Seasonal Employment Over The Past Two Years?

|     | Own | Rent |
|-----|-----|------|
| Yes | 1%  | 10%  |
| No  | 99% | 90%  |

### Do You Plan On Remaining In The Area To Work After The Summer 2004 Season?

|                                   | Own | Rent |
|-----------------------------------|-----|------|
| Yes                               | 98% | 92%  |
| No, I am only here for the summer | -   | -    |
| Maybe                             | 2%  | 8%   |

## Telecommuting

### Does Anyone In Your Household Telecommute?

|     | Own | Rent |
|-----|-----|------|
| Yes | 12% | 22%  |
| No  | 88% | 78%  |

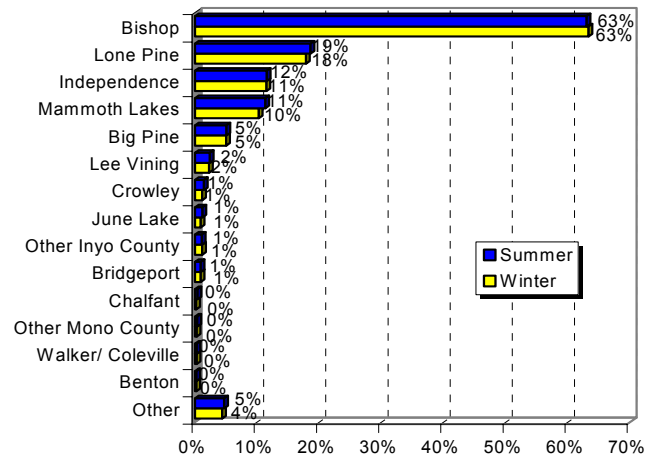
### Jobs Per Employee:

|        | Own  | Rent |
|--------|------|------|
| Summer | 1.37 | 1.25 |
| Winter | 1.30 | 1.16 |

### Employees Per Household

1.67      1.47

## Where Residents of Inyo County Work



Percent of Employed Residents

NOTE: 2000 US Census shows 59% of Inyo County residents are employed in Bishop; 3% in Mammoth Lakes

### If Yes, How Many?

|                               | Own  | Rent |
|-------------------------------|------|------|
| Average Number Per Household  | 1.28 | 1.43 |
| Average Days Per Household    | 4.48 | 3.16 |
| Average Days Per Telecommuter | 3.50 | 2.20 |



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## Greater Bishop Area Indicators

This provides the preliminary findings based on a combination of 2000 Census data and results from the household survey. The information in this profile includes:

Bishop  
West Bishop CDP  
Dixon Lane-Meadow Creek CDP  
Bishop Reservation

- This area experienced slow growth between 1990 and 2000 gaining only 5.7% in housing units. One reason attributed to this is the limited amount of land that is available for residential development. This is because over 90% of land in the area is held by public agencies for a variety of purposes.
- About 67% of homes in the Greater Bishop Area are owner-occupied, which is higher when compared to 56.9% for the state as a whole and 53% in Mammoth Lakes. Seasonal/recreational use is quite low at 3.3%, which is about half the rate found in all of Inyo County. While this may have been the case in 2000, initial information from Realtor interviews indicates a surge in buying second homes. This will be explored in more detail in the main report.
- The homeownership rate declined slightly between 1990 and 2000, from 68% to 67%. This could be attributed to a combination of limited new residential development in the area and a higher median value of homes at \$180,209 than the median value of homes in Inyo County at \$161,300. About 41% of homes in the area did not have a mortgage, which could be attributed to the large presence of older adult homeowners in the area (37% of owner occupied households have a senior).
- A high percentage of housing units (28%) are mobile homes and only 56% are single-family homes. The variety in housing types could provide some choices for the 1,985 renters who want to buy. They are also interested in midsize single-family homes as are owners looking to buy. Other acceptable options are manufactured housing, small one- or two-bedroom single-family homes, mobile homes and condominiums. Renters are more interested in smaller homes than owners; on average they are looking for a place with 2.8 bedrooms compared to 3 bedrooms desired by current owners and have a median desired sales price of \$200,000. They care about the size of the home and there was significant interest in a down payment assistance program. They were also somewhat willing to consider purchasing a deed-restricted home.
- Many of the housing units in the community are older, 45% of homes were built prior to 1970 and are therefore at least 34 years old. Owners were only somewhat interested in a low interest rehabilitation program.
- Household incomes have been rising faster, however, than have housing costs. Between 1990 and 2000, the average contract rent increased 16% and the median value of owner-occupied units increased 43%, while the median household income grew 51% and per capita income increased 43%. Households who have been in Inyo County for 11 to 20 years have the highest median income at \$54,000. This suggests that many moved into the area since 1990. Households who have been in Inyo County for 20 or more years have substantially lower median incomes (\$35,000) while those moving to the county in the last five years also have higher median incomes (\$51,000). This suggests an influx of higher wage earners into the county overall, which will influence the increased median income for the area.

- 
- Overall, 28% of households are cost burdened by their housing payment. Renters who spend 30% or more of their income on housing far outnumber owners – 554 compared to 377. This is a serious problem for lower income renters. Of those earning 30% or less of the AMI, 77% are cost burdened and another 83% of renters earning 30% to 50% of the AMI pay too much for housing. Surprisingly, ¾ of renters earning 50% to 60% of the AMI are also facing high housing costs to income; typically at this income fewer renters have problems finding housing they can afford.

Owners are also cost burdened. Among those earning less than 30% of the AMI, 71% pay too much and 51% of those earning 30% to 50% of the AMI pay too much as well. Owners at 50% to 60% of the AMI also have problems, but it is not as significant as for renters – 35% of these households pay too much. Interestingly, a slightly larger percentage of owners earning 60% to 80% of the AMI are cost burdened (39%) than those at 50% to 60% of the AMI.

- Cost burden may contribute to the percentage of households who view housing as a problem in the region. Seventy-eight percent of owners and 96% of renters view this as one of the most critical or serious problems in the area.
- There is a significant presence of seniors in the area. Thirty percent of all households have someone over the age of 65. Roughly 36% of households have someone age 50 to 64, indicating that there may be a growing need for senior housing and or smaller more maintenance free homes for this population. While senior and empty-nester housing may be part of future housing needs, 30% of households are headed by persons age 25 to 44. These are the prime income earning and family formation years. There is likely to be continued demand for family housing over time.
- Among owners, 28% want to buy a different home in the next two years. The most popular reasons included “other” and living in a more rural setting. About 12% would like to find a smaller home. Bishop is the clear community choice for owners, followed by Big Pine. They would also prefer three-bedroom/two-bath homes with more than two car garages. When looking for a place to live, owners consider cost, home size and vehicle storage to be very important considerations.
- Among renters, Bishop is also the clear first community of choice, although it is not as strong a preference as noted among owners. The second most preferred area was Rovanna/Mustang Mesa with Big Pine, Paradise and Crowley noted as the other areas they would consider living.
- Few employees have moved to be closer to seasonal employment the past two years and most plan on remaining in the area to work the winter season. About 9% of renters were planning to leave. Owners have an average of 1.63 employees per household and renters 1.48. Bishop is the primary employment destination, with 82% working in this town. Mammoth Lakes is the employment destination for 16% of residents in the summer and 14% in the winter.

Surprisingly, renters are more likely to have someone in the household who telecommutes (26% or 543 households) than owners (10% or 424). Owners have more average days of telecommuting per household (4.4) than renters (3.08). The increase in telecommuting may influence future demand as more households come to the area for lifestyle reasons and are able to telecommute for work.

## Bishop Area Housing Profile 2000

Population 10,525

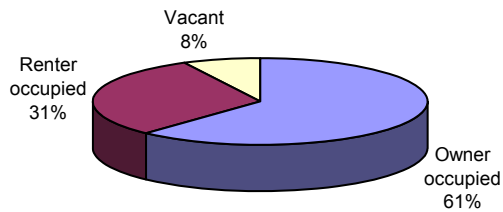
### Housing Unit Estimates and Physical Characteristics

#### Use/Tenure

|                           | #     | %      |
|---------------------------|-------|--------|
| Housing Units             | 4,822 | 100.0% |
| Occupied as primary home  | 4,457 | 92.4%  |
| Owners*                   | 2,984 | 67.0%  |
| Renters*                  | 1,473 | 33.0%  |
| Vacant                    | 365   | 7.6%   |
| Seasonal/recreational use | 158   | 3.3%   |

\* Percent of occupied units, not total units.

#### Occupancy



#### Type of Structure

|               | #     | %     |
|---------------|-------|-------|
| Single-Family | 2,697 | 56.0% |
| Multi-Family  | 721   | 15.0% |
| Mobile Homes  | 1,347 | 28.0% |

#### Units in Structure

|                     | #     | %     |
|---------------------|-------|-------|
| 1-unit, detached    | 2,697 | 56.0% |
| 1-unit, attached    | 96    | 2.0%  |
| 2 units             | 109   | 2.3%  |
| 3 or 4 units        | 177   | 3.7%  |
| 5 to 9 units        | 122   | 2.5%  |
| 10 to 19 units      | 107   | 2.2%  |
| 20 or more units    | 110   | 2.3%  |
| Mobile home         | 1,347 | 28.0% |
| Boat, RV, van, etc. | 50    | 1.0%  |

#### Overcrowding/Occupants per Room

|              | #     | %     |
|--------------|-------|-------|
| 1.00 or less | 4,235 | 95.2% |
| 1.01 to 1.50 | 128   | 2.9%  |
| 1.51 or more | 86    | 1.9%  |
| Overcrowded  | 214   | 4.8%  |

#### Type of Heat

|                          | #     | %     |
|--------------------------|-------|-------|
| Utility gas              | 1,001 | 22.5% |
| Bottled, tank, or LP gas | 1,733 | 39.0% |
| Electricity              | 599   | 13.5% |
| Wood                     | 896   | 20.1% |
| Solar energy             | 0     | 0.0%  |
| Other fuel/none          | 1,001 | 22.5% |

#### Year Structure Built

|                    | #     | %     |
|--------------------|-------|-------|
| 1999 to March 2000 | 48    | 1.0%  |
| 1995 to 1998       | 143   | 3.0%  |
| 1990 to 1994       | 355   | 7.4%  |
| 1980 to 1989       | 925   | 19.2% |
| 1970 to 1979       | 1,171 | 24.3% |
| 1960 to 1969       | 856   | 17.8% |
| 1940 to 1959       | 1,005 | 20.9% |
| 1939 or earlier    | 312   | 6.5%  |
| Built since 1990   | 546   | 11.3% |

#### Year Moved Into Current Residence

|                    | #     | %     |
|--------------------|-------|-------|
| 1999 to March 2000 | 831   | 18.7% |
| 1995 to 1998       | 1,267 | 28.5% |
| 1990 to 1994       | 819   | 18.4% |
| 1980 to 1989       | 821   | 18.5% |
| 1970 to 1979       | 427   | 9.6%  |
| 1969 or earlier    | 284   | 6.4%  |

## Household Demographics – Bishop Area

### Household Size

|                   | Total | Owners | Renters |
|-------------------|-------|--------|---------|
| Avg. Persons/Unit | 2.34  | 2.33   | 2.36    |

### Persons Per Unit

|              | Owners       |               | Renters      |               |
|--------------|--------------|---------------|--------------|---------------|
|              | #            | %             | #            | %             |
| 1-person     | 807          | 27.0%         | 586          | 39.8%         |
| 2-person     | 1,251        | 41.9%         | 347          | 23.6%         |
| 3-person     | 352          | 11.8%         | 205          | 13.9%         |
| 4-person     | 356          | 11.9%         | 177          | 12.0%         |
| 5-person     | 156          | 5.2%          | 95           | 6.4%          |
| 6-person     | 48           | 1.6%          | 46           | 3.1%          |
| 7+ person    | 14           | 0.5%          | 17           | 1.2%          |
| <b>Total</b> | <b>2,984</b> | <b>100.0%</b> | <b>1,473</b> | <b>100.0%</b> |

### Bedrooms Per Housing Unit

|                    | #     | %     |
|--------------------|-------|-------|
| No bedroom         | 227   | 4.7%  |
| 1 bedroom          | 671   | 13.9% |
| 2 bedrooms         | 1,593 | 33.1% |
| 3 bedrooms         | 1,657 | 34.4% |
| 4 bedrooms         | 585   | 12.1% |
| 5 or more bedrooms | 82    | 1.7%  |

### Senior Households

| Age of Householder     | Owners       | Renters      | Total        |
|------------------------|--------------|--------------|--------------|
| 65 to 74 years         | 557          | 118          | 675          |
| 75 to 84 years         | 419          | 79           | 498          |
| 85 years and over      | 114          | 45           | 159          |
| <b>Total</b>           | <b>1,090</b> | <b>242</b>   | <b>1,332</b> |
| <b>% of Households</b> | <b>36.5%</b> | <b>16.4%</b> | <b>29.9%</b> |

### Households with Children

|                              | #     | %      |
|------------------------------|-------|--------|
| Total Households             | 4,457 | 100.0% |
| With one or more persons <18 | 1,395 | 31.3%  |
| Married-couple family        | 881   | 19.8%  |
| Single parent family         | 502   | 11.3%  |
| Nonfamily households         | 12    | 0.3%   |

### Race/Ethnicity

|                            | #     | %     |
|----------------------------|-------|-------|
| White                      | 3,787 | 85.0% |
| Black or African Amer.     | 6     | 0.1%  |
| Am. Indian/Alaska Native   | 397   | 8.9%  |
| Asian                      | 31    | 0.7%  |
| Hawaiian/ Pacific Islander | 2     | 0.0%  |
| Some other race            | 137   | 3.1%  |
| Two or more races          | 97    | 2.2%  |
| Hispanic or Latino         | 337   | 7.6%  |

### Household Type

|                                   | Owners       | Renters      | Total        | %           |
|-----------------------------------|--------------|--------------|--------------|-------------|
| <b>Total</b>                      | <b>2,984</b> | <b>1,473</b> | <b>4,457</b> | <b>100%</b> |
| Family households                 | 2,083        | 788          | 2,871        | 64.4%       |
| Married-couple                    | 1,766        | 431          | 2,197        | 49.3%       |
| Male householder/<br>no wife      | 93           | 101          | 194          | 4.4%        |
| Female householder/<br>no husband | 224          | 256          | 480          | 10.8%       |
| Nonfamily households              | 901          | 685          | 1,586        | 35.6%       |
| Male householder                  | 366          | 376          | 742          | 16.6%       |
| Living alone                      | 315          | 307          | 622          | 14.0%       |
| Not living alone                  | 51           | 69           | 120          | 2.7%        |
| Female householder                | 535          | 309          | 844          | 18.9%       |
| Living alone                      | 492          | 279          | 771          | 17.3%       |
| Not living alone                  | 43           | 30           | 73           | 1.6%        |

### Age Distribution

| Age of Householder | Owners | Renters | Total | %     |
|--------------------|--------|---------|-------|-------|
| 15 to 24 years     | 37     | 117     | 154   | 3.5%  |
| 25 to 34 years     | 155    | 290     | 445   | 10.0% |
| 35 to 44 years     | 513    | 378     | 891   | 20.0% |
| 45 to 54 years     | 640    | 317     | 957   | 21.5% |
| 55 to 64 years     | 549    | 129     | 678   | 15.2% |
| 65 to 74 years     | 557    | 118     | 675   | 15.1% |
| 75 to 84 years     | 419    | 79      | 498   | 11.2% |
| 85 years and over  | 114    | 45      | 159   | 3.6%  |

## Income, Housing Costs and Affordability – Bishop Area

### *1999 Median Incomes*

|                   | <b>Median in 1999</b> |
|-------------------|-----------------------|
| Household Income  | \$41,592              |
| Owner Households  | \$42,478              |
| Renter Households | \$31,538              |
| Family Income     | \$48,782              |
| Per Capita Income | \$20,179              |

### *2004 Median Family Income – Inyo County*

|          | <b>50%</b> | <b>80%</b> | <b>100%</b> |
|----------|------------|------------|-------------|
| 1 person | \$18,250   | \$29,250   | \$36,500    |
| 2 person | \$20,900   | \$33,400   | \$41,800    |
| 3 person | \$23,500   | \$37,600   | \$47,000    |
| 4 person | \$26,100   | \$41,750   | \$52,200    |
| 5 person | \$28,200   | \$45,100   | \$56,400    |
| 6 person | \$30,300   | \$48,450   | \$60,600    |

### *Change - Median Family Income, 1999 –2004*

|  | <b>1999</b> | <b>2004</b> | <b>% Change</b> |
|--|-------------|-------------|-----------------|
|  | \$40,100    | \$52,200    | 30.2%           |

### *Income Distribution*

|                       | <b>Owners</b> | <b>Renter</b> | <b>Total</b> | <b>%</b> |
|-----------------------|---------------|---------------|--------------|----------|
| Less than \$5,000     | 74            | 110           | 184          | 4.1%     |
| \$5,000 to \$9,999    | 184           | 155           | 339          | 7.6%     |
| \$10,000 to \$14,999  | 216           | 136           | 352          | 7.9%     |
| \$15,000 to \$19,999  | 194           | 167           | 361          | 8.1%     |
| \$20,000 to \$24,999  | 182           | 141           | 323          | 7.3%     |
| \$25,000 to \$34,999  | 382           | 240           | 622          | 14.0%    |
| \$35,000 to \$49,999  | 383           | 301           | 684          | 15.4%    |
| \$50,000 to \$74,999  | 632           | 145           | 777          | 17.5%    |
| \$75,000 to \$99,999  | 299           | 72            | 371          | 8.3%     |
| \$100,000 - \$149,999 | 302           | 22            | 324          | 7.3%     |
| \$150,000 or more     | 112           | 0             | 112          | 2.5%     |

### *Percent of Income Spent on Housing*

|                 | <b>Owners</b> | <b>Renters</b> | <b>Total</b> |
|-----------------|---------------|----------------|--------------|
| <15%            | 698           | 205            | 903          |
| 15 to 19%       | 323           | 289            | 612          |
| 20 to 24%       | 225           | 164            | 389          |
| 25 to 29%       | 199           | 139            | 338          |
| 30 to 34%       | 136           | 109            | 245          |
| 35+%            | 241           | 445            | 686          |
| Not computed    | 21            | 136            | 157          |
| % Cost Burdened | 20.5%         | 37.3%          | 28.0%        |
| # Cost Burdened | 377           | 554            | 931          |

### *Median Housing Prices/Costs*

|                        | <b>2000</b> |
|------------------------|-------------|
| Value – Owner Occupied | \$180,209   |
| Mortgage               | \$1,104     |
| Gross Rent             | \$578       |
| Contract Rent          | \$468       |

### *Value of Owner-Occupied Units*

|                        | <b>#</b> | <b>%</b> |
|------------------------|----------|----------|
| Less than \$50,000     | 33       | 1.8%     |
| \$50,000 to \$99,999   | 155      | 8.4%     |
| \$100,000 to \$149,999 | 320      | 17.4%    |
| \$150,000 to \$199,999 | 577      | 31.3%    |
| \$200,000 to \$299,999 | 461      | 25.0%    |
| \$300,000 to \$499,999 | 276      | 15.0%    |
| \$500,000 to \$999,999 | 19       | 1.0%     |
| \$1,000,000 or more    | 2        | 0.1%     |

### *Mortgage Amount*

|                    | <b>#</b> | <b>%</b> |
|--------------------|----------|----------|
| Less than \$300    | 17       | 0.9%     |
| \$300 to \$499     | 54       | 2.9%     |
| \$500 to \$699     | 75       | 4.1%     |
| \$700 to \$999     | 206      | 11.2%    |
| \$1,000 to \$1,499 | 421      | 22.8%    |
| \$1,500 to \$1,999 | 213      | 11.6%    |
| \$2,000 or more    | 96       | 5.2%     |
| With a mortgage    | 1,082    | 58.7%    |
| Not mortgaged      | 761      | 41.3%    |

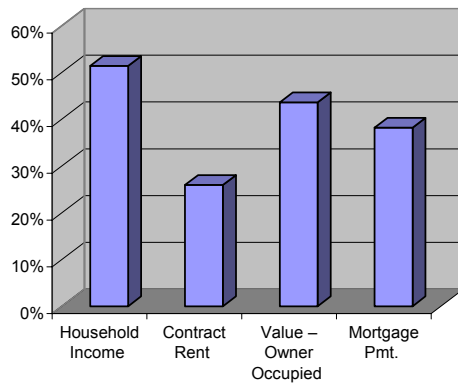
### *Gross Rent*

|                    | <b>#</b> | <b>%</b> |
|--------------------|----------|----------|
| Less than \$200    | 25       | 1.7%     |
| \$200 to \$299     | 88       | 5.9%     |
| \$300 to \$499     | 446      | 30.0%    |
| \$500 to \$749     | 546      | 36.7%    |
| \$750 to \$999     | 190      | 12.8%    |
| \$1,000 to \$1,499 | 47       | 3.2%     |
| \$1,500 or more    | 46       | 3.1%     |
| No cash rent       | 99       | 6.7%     |

**Trends and Comparisons – Bishop Area**

|                                       | <b>1990</b> | <b>2000</b> | <b>% Change</b> |
|---------------------------------------|-------------|-------------|-----------------|
| <b>Housing Units &amp; Households</b> |             |             |                 |
| # Housing Units                       | 4,560       | 4,822       | 5.7%            |
| # Occupied Housing Units              | 4,324       | 4,457       | 3.1%            |
| Recreational                          | 74          | 158         | 113.5%          |
| Total Vacant                          | 236         | 365         | 54.7%           |
| Homeownership Rate                    | 68.0%       | 67.0%       | -1.5%           |
| <b>Household Size</b>                 |             |             |                 |
| Renters                               | 2.28        | 2.36        | 3.6%            |
| Owners                                | 2.41        | 2.33        | -3.2%           |
| Overcrowded Units                     | 228         | 214         | -6.1%           |
| <b>Affordability</b>                  |             |             |                 |
| Cost Burdened Households #            | 893         | 931         | 4.3%            |
| Cost Burdened Households %            | 29.0%       | 28.0%       | -3.6%           |
| <b>Median Incomes</b>                 |             |             |                 |
| Household Income                      | \$27,475    | \$41,592    | 51.4%           |
| Family Income                         | \$31,794    | \$48,782    | 53.4%           |
| Per Capita Income                     | \$14,110    | \$20,179    | 43.0%           |
| <b>Median Housing Costs</b>           |             |             |                 |
| Contract Rent                         | \$372       | \$468       | 25.9%           |
| Value – Owner Occupied                | \$125,487   | 180,209     | 43.6%           |
| Mortgage Pmt.                         | \$799       | \$1,104     | 38.2%           |

**% Increase, 1990 – 2000**



**Comparison to State of California**

|   | <b>State of California</b> | <b>Bishop</b> |
|---|----------------------------|---------------|
| Owner Occupied Units                    | 56.9%                      | 67.0%         |
| Renter Occupied Units                   | 43.1%                      | 33.0%         |
| Value – Owner Occupied                  | \$211,500                  | \$180,209     |
| Mortgage, Median                        | \$1,478                    | \$1,104       |
| Contract Rent, Median                   | \$677                      | \$468         |
| Household Income                        | \$47,493                   | \$41,592      |
| Family Income                           | \$53,025                   | \$48,782      |
| Change in Household Income, 1990 - 2000 | 32.7%                      | 51.4%         |
| % Cost Burdened                         | 36.4%                      | 25.3%         |
| Residential Growth Rate, 1990 - 2000    | 9.2%                       | 5.7%          |

## Bishop Area Survey Profile 2004

There are an estimated 4,585 households, of which 3,142 are employee households in Bishop.

### Owners

#### Want to Buy a Different Home?

|     | <i>Own</i> |
|-----|------------|
| Yes | 28%        |
| No  | 72%        |

#### Why Do You Want to Buy a Different Home?

|  | <i>Own</i> |
|--|------------|
| To find a larger home                                | 37%        |
| Other  | 22%        |
| To live in a more rural setting                      | 21%        |
| To live in a different community                     | 16%        |
| To be closer to work                                 | 15%        |
| To live closer to city/ town services                | 12%        |
| To find a smaller home                               | 12%        |
| To find a single-family residence                    | 8%         |
| To find an attached residence (condo, townhome, etc) | 2%         |

#### Want to Buy a Home?

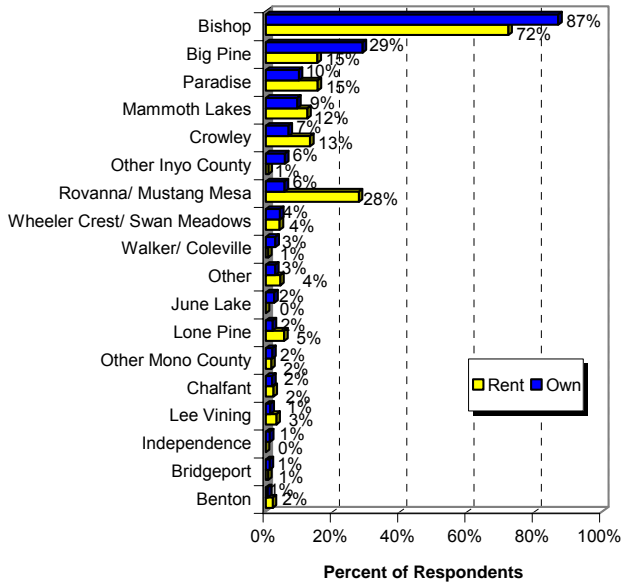
|     | <i>Rent</i> |
|-----|-------------|
| Yes | 95%         |
| No  | 5%          |

#### Why Have You Not Bought a Home?

|  | <i>Rent</i> |
|--|-------------|
| Housing in my price range not available where I want to live | 75%         |
| Total cost   | 60%         |
| Lack of housing choice available where I want to live        | 38%         |
| High down payment required                                   | 34%         |
| Cheaper to rent  | 25%         |
| Other  | 18%         |
| Can't qualify for a loan                                     | 16%         |
| Not planning on staying in the area over the long term       | 5%          |

## Housing Preferences – Bishop Area

Which Communities Would Be Among Your Top Two Choices Of Where To Live?



Preferred/Needed Number Of:

|               | Own | Rent |
|---------------|-----|------|
| Bedrooms      | 3.0 | 2.8  |
| Bathrooms     | 2.1 | 1.8  |
| Garage Spaces | 2.3 | 1.6  |

If You Were To Buy Or Rent A Different Home, Which Of The Following Types Of Homes Would You Most Likely Consider?

|   | Own | Rent |
|---|-----|------|
| Midsize single-family home (3 to 4 bedrooms)  | 71% | 61%  |
| Manufactured home                             | 30% | 42%  |
| Smaller single-family home (1 or 2 bedrooms)  | 17% | 47%  |
| Large single-family home (5 or more bedrooms) | 12% | 6%   |
| Mobile home                                   | 11% | 21%  |
| Townhome/ duplex                              | 5%  | 16%  |
| Condominium                                   | 2%  | 21%  |
| Rented apartment                              | -   | 11%  |
| Other   | 5%  | 5%   |

Would You Rather Buy Or Rent Your Identified Home?

|                            | Own       | Rent      |
|----------------------------|-----------|-----------|
| Rent                       | 4%        | 24%       |
| Median Rent Willing to Pay | -         | \$713     |
| Own                        | 96%       | 76%       |
| Median Purchase Price      | \$250,000 | \$200,000 |

“How Important Are The Following Factors When Looking For A Place To Live?”





## Households By AMI

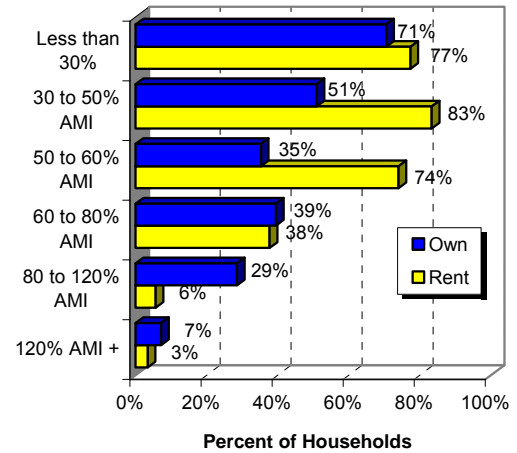
### AMI Distribution of Households\*

| AMI Range    | Owner       | Renter      | Total       |
|--------------|-------------|-------------|-------------|
| <=30%        | 7.2%        | 18.1%       | 10.9%       |
| 30-50%       | 10.4%       | 18.3%       | 13.0%       |
| 50-60%       | 5.3%        | 5.6%        | 5.4%        |
| 60-80%       | 8.7%        | 16.7%       | 11.4%       |
| 80-120%      | 16.2%       | 18.9%       | 17.1%       |
| 120%+        | 52.2%       | 22.4%       | 42.2%       |
| <b>Total</b> | <b>100%</b> | <b>100%</b> | <b>100%</b> |

Source: 2000 Census; CHAS

\*Excludes reservation; Bishop and surrounding CDP's only

## Households With Housing Problems by AMI: Bishop

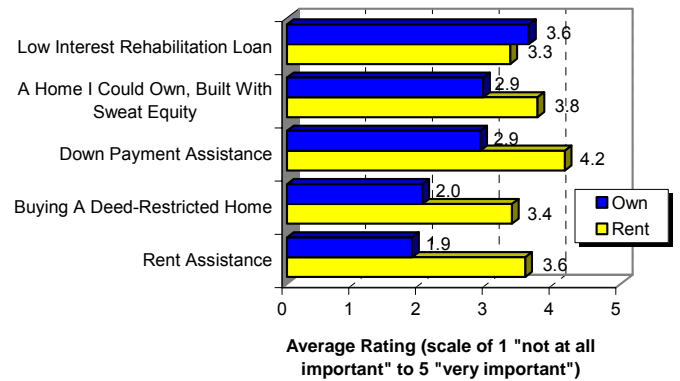


## Housing Problems

### Extent to Which Housing is a Problem in Inyo/Mono County region

|  | Own | Rent |
|--|-----|------|
| It is the most critical problem          | 35% | 54%  |
| One of the more serious problems         | 43% | 42%  |
| A problem among others needing attention | 12% | 2%   |
| One of our lesser problems               | 9%  | 1%   |
| I don't believe it is a problem          | 0%  | -    |

## "Which of the following types of help with housing would you consider?"



## Employment – Bishop Area

### Employment status

|                    | <i>Own</i> | <i>Rent</i> |
|--------------------|------------|-------------|
| Self-employed      | 12%        | 5%          |
| Employed by others | 73%        | 86%         |
| Unemployed         | 4%         | 6%          |
| Homemaker          | 1%         | 1%          |
| Retired            | 6%         | 1%          |
| Student            | 3%         | 1%          |

### Have You Moved To Be Closer To Seasonal Employment Over The Past Two Years?

|     | <i>Own</i> | <i>Rent</i> |
|-----|------------|-------------|
| Yes | 1%         | 8%          |
| No  | 99%        | 92%         |

### Do You Plan On Remaining In The Area To Work After The Summer 2004 Season?

|                                   | <i>Own</i> | <i>Rent</i> |
|-----------------------------------|------------|-------------|
| Yes                               | 97%        | 91%         |
| No, I am only here for the summer | -          | -           |
| Maybe                             | 3%         | 9%          |

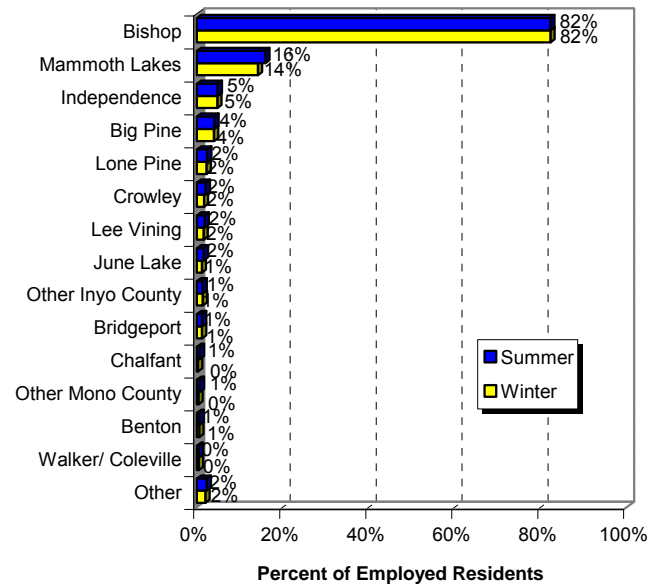
### Jobs Per Employee:

|        | <i>Own</i> | <i>Rent</i> |
|--------|------------|-------------|
| Summer | 1.17       | 1.23        |
| Winter | 1.09       | 1.21        |

### Employees Per Household

|      |      |
|------|------|
| 1.63 | 1.48 |
|------|------|

### Where Residents of Bishop Work



NOTE: 2000 US Census shows 77% of Bishop residents are employed in Bishop; 3% in Mammoth Lakes

## Telecommuting

### Does Anyone In Your Household Telecommute?

|     | <i>Own</i> | <i>Rent</i> |
|-----|------------|-------------|
| Yes | 10%        | 26%         |
| No  | 90%        | 74%         |

### If Yes, How Many?

|                               | <i>Own</i> | <i>Rent</i> |
|-------------------------------|------------|-------------|
| Average Number Per Household  | 1.27       | 1.26        |
| Average Days Per Household    | 4.40       | 3.08        |
| Average Days Per Telecommuter | 3.47       | 2.45        |

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## Mammoth Lakes Indicators

This provides the preliminary findings based on a combination of 2000 Census data and results from the employee survey. These findings include:

- The percentage of housing units occupied as primary residences is very low at 35.4% and only half of these were owner occupied. Seasonal and recreational use of homes is prevalent, with 58% being used this way. Most of the residential units in the community are multi-family – almost 71%, which is typical in a resort area; however, most are in small-scale buildings. Only 15% of the town's units are in buildings with 20 or more units.
- The number of primary residences has increased at a greater rate, however, than growth among second homes and vacation accommodations. This appears to be due not as much to new construction as to a change in occupancy – from vacant to primary residences. Over 55% of Mono County's population resides in Mammoth Lakes. The town's housing units grew at a faster rate between 1990 and 2000 than did the county.
- Most of the town's residential units (73%) were built during the 1970's and 80's. About 15% were built in the 1990's (1,175 units). Even with the age of the housing stock, there was only modest interest in a rehabilitation loan program among owners or renters.
- The median household income in Mammoth is somewhat lower than the median for the state (\$44,570 compared to \$47,493) and is increasing more slowly. The employee survey indicates the median income for Mammoth to be \$46,777. This median income is for employees living in Mammoth and does not reflect all households.
- Nearly 14% of the community's households have a householder of Hispanic or Latino origins.
- Approximately 30% of households include at least one child. Family households, including couples with and without children and single parents, comprise 54% of all households. The remaining are adults living alone or with roommates. About 60% of units consist of one- and two-bedrooms, which indicates that smaller units for single adults and couples without children may be needed. In fact, renters are more likely to look for small one- or two-bedroom homes than midsize single-family homes, which is a very different trend from other areas. Owners would prefer midsize single-family homes over other product types.
- The prevalence of housing cost burden (paying more than 30% of income for housing) is a serious problem in Mammoth Lakes. This is a significant issue for owners as well as renters; in fact, well over half of owners at every income level (except those earning above 120% of the AMI) are paying too much and could be at risk of losing their home.

Almost all renters earning less than 30% of the AMI pay too much, as do 81% of renters earning 30% to 50% of the AMI. Another 60% of moderate-income renters are cost burdened. It is clear that this high incidence of cost burden is why there was a great deal of interest among renters in receiving some form of rental assistance.

Among owners, a different pattern emerges. Sixty percent of those earning less than 30% of the AMI are cost burdened and 90% of those at 30% to 50% of the AMI pay too much. Housing cost is also a problem for 81% of owners earning 50% to 60% of the AMI and 73% of owners earning 60% to 80% of the AMI.

- The median value of owner-occupied units was \$298,600, which is higher than the state median of \$211,500. Housing values have been increasing at higher rates than incomes.

- 
- Almost all of the town's residents who work (98%) are employed in the town. This is the highest percentage of residents living and working in one community in the area. Owners plan to remain in the area after the summer season and 90% of renters also plan to stay in the area.
  - Renters are more likely to move to be closer to seasonal employment than owners, with 20% indicating they have moved for this reason over the past two years. Given high housing costs relative to income, it is likely that renters in particular are seeking units that they can afford as well as to mitigate travel costs. This may also be one reason that 16% of renters have someone in the household who telecommutes. Of these households, 1.59 persons telecommute an average of 4.19 days per telecommuter.

About 12% of owners have someone who telecommutes, with an average of 1.48 telecommuters in these households. On average, owners with a telecommuter average three days per week working at home.

- Residents believe that housing is a very serious problem in the region. Not surprisingly, over half of renters feel that housing is the most critical problem in the region and 36% see it as a serious problem. Among owners, 39% feel it is the most critical problem and 53% feel it is a serious problem.
- Among renters, 95% would like to buy a home and have not because of the high down payment, total cost and affordability. They would prefer to live in Mammoth Lakes, Crowley or June Lake. They consider housing cost and proximity to employment as two of the most important factors when looking for a place to live. Renters are more likely to purchase smaller homes than current owners and would pay a median of \$206,982 for that home.
- Over half of owners want to buy another home (55%), which is a very high percentage and indicates some dissatisfaction with their current home and/or need for a different home. Most want to find a larger home, ideally a single-family home with more than three bedrooms and two bathrooms. They would prefer to live in Mammoth Lakes, but also noted Crowley and Bishop as their other communities of choice. They also consider housing cost as an important factor, but also care about the size of the home, housing type and storage for vehicles/equipment when looking for a place to live. The median purchase price they would pay is \$279,859.

## Mammoth Housing Profile 2000

Population 7,093

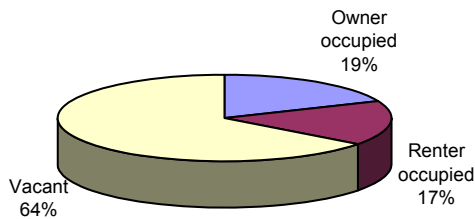
### Housing Unit Estimates and Physical Characteristics

#### Use/Tenure

|                           | #     | %     |
|---------------------------|-------|-------|
| Housing Units             | 7,960 | 100%  |
| Occupied as primary home  | 2,814 | 35.4% |
| Owners*                   | 1,485 | 52.8% |
| Renters*                  | 1,329 | 47.2% |
| Vacant                    | 5,146 | 64.6% |
| Seasonal/recreational use | 4,579 | 57.5% |

\* Percent of occupied units, not total units.

#### Occupancy



#### Type of Structure

|               | #     | %     |
|---------------|-------|-------|
| Single-Family | 2,122 | 26.7% |
| Multi-Family  | 5,643 | 70.9% |
| Mobile Homes  | 183   | 2.3%  |

#### Units in Structure

|                     | #     | %     |
|---------------------|-------|-------|
| 1-unit, detached    | 2,122 | 26.7% |
| 1-unit, attached    | 965   | 12.1% |
| 2 units             | 301   | 3.8%  |
| 3 or 4 units        | 1,239 | 15.6% |
| 5 to 9 units        | 1,169 | 14.7% |
| 10 to 19 units      | 749   | 9.4%  |
| 20 or more units    | 1,220 | 15.3% |
| Mobile home         | 183   | 2.3%  |
| Boat, RV, van, etc. | 10    | 0.1%  |

#### Overcrowding/Occupants per Room

|              | #     | %     |
|--------------|-------|-------|
| 1.00 or less | 2,514 | 80.7% |
| 1.01 to 1.50 | 140   | 4.5%  |
| 1.51 or more | 161   | 5.2%  |
| Overcrowded  | 301   | 9.7%  |

#### Type of Heat

|                          | #   | %     |
|--------------------------|-----|-------|
| Utility gas              | 250 | 8.9%  |
| Bottled, tank, or LP gas | 879 | 31.2% |
| Electricity              | 728 | 25.9% |
| Wood                     | 856 | 30.4% |
| Solar energy             | 8   | 0.3%  |
| Other fuel/none          | 94  | 3.3%  |

#### Year Structure Built

|                    | #     | %     |
|--------------------|-------|-------|
| 1999 to March 2000 | 112   | 1.4%  |
| 1995 to 1998       | 567   | 7.1%  |
| 1990 to 1994       | 496   | 6.2%  |
| 1980 to 1989       | 2,039 | 25.6% |
| 1970 to 1979       | 3,748 | 47.1% |
| 1960 to 1969       | 786   | 9.9%  |
| 1940 to 1959       | 118   | 1.5%  |
| 1939 or earlier    | 92    | 1.2%  |
| Built since 1990   | 1,175 | 14.8% |

#### Year Moved Into Current Residence

|                    | #     | %     |
|--------------------|-------|-------|
| 1999 to March 2000 | 894   | 31.8% |
| 1995 to 1998       | 1,123 | 39.9% |
| 1990 to 1994       | 329   | 11.7% |
| 1980 to 1989       | 321   | 11.4% |
| 1970 to 1979       | 140   | 5.0%  |
| 1969 or earlier    | 8     | 0.3%  |

## Household Demographics – Mammoth Lakes

### Household Size

|                   | Total | Owners | Renters |
|-------------------|-------|--------|---------|
| Avg. Persons/Unit | 2.44  | 2.39   | 2.51    |

### Persons Per Unit

|           | Owners |        | Renters |        |
|-----------|--------|--------|---------|--------|
|           | #      | %      | #       | %      |
| 1-person  | 405    | 27.3%  | 391     | 29.4%  |
| 2-person  | 575    | 38.7%  | 435     | 32.7%  |
| 3-person  | 202    | 13.6%  | 208     | 15.7%  |
| 4-person  | 197    | 13.3%  | 146     | 11.0%  |
| 5-person  | 66     | 4.4%   | 77      | 5.8%   |
| 6-person  | 25     | 1.7%   | 43      | 3.2%   |
| 7+ person | 15     | 1.0%   | 29      | 2.2%   |
| Total     | 1,485  | 100.0% | 1,329   | 100.0% |

### Bedrooms Per Housing Unit

|                    | #     | %     |
|--------------------|-------|-------|
| No bedroom         | 250   | 3.1%  |
| 1 bedroom          | 1,588 | 20.0% |
| 2 bedrooms         | 3,162 | 39.7% |
| 3 bedrooms         | 2,118 | 26.6% |
| 4 bedrooms         | 730   | 9.2%  |
| 5 or more bedrooms | 110   | 1.4%  |

### Senior Households

| Age of Householder | Owners | Renters | Total |
|--------------------|--------|---------|-------|
| 65 to 74 years     | 139    | 16      | 155   |
| 75 to 84 years     | 35     | 8       | 43    |
| 85 years and over  | 2      | 1       | 3     |
| Total              | 176    | 25      | 201   |
| % of Households    | 11.9%  | 1.9%    | 7.1%  |

### Households with Children

|                              | #     | %     |
|------------------------------|-------|-------|
| Total Households             | 2,814 | 100%  |
| With one or more persons <18 | 856   | 30.4% |
| Married-couple family        | 620   | 22.0% |
| Single parent family         | 221   | 7.9%  |
| Nonfamily households         | 15    | 0.5%  |

### Race/Ethnicity

|                            | #     | %     |
|----------------------------|-------|-------|
| White                      | 2,486 | 88.3% |
| Black or African Amer.     | 11    | 0.4%  |
| Am. Indian/Alaska Native   | 15    | 0.5%  |
| Asian                      | 43    | 1.5%  |
| Hawaiian/ Pacific Islander | 5     | 0.2%  |
| Some other race            | 209   | 7.4%  |
| Two or more races          | 45    | 1.6%  |
| Hispanic or Latino         | 390   | 13.9% |

### Household Type

|                                   | Owners | Renters | Total | %     |
|-----------------------------------|--------|---------|-------|-------|
| Total                             | 1,485  | 1,329   | 2,814 | 100%  |
| Family households                 | 926    | 590     | 1,516 | 53.9% |
| Married-couple                    | 826    | 393     | 1,219 | 43.3% |
| Male householder/<br>no wife      | 42     | 85      | 127   | 4.5%  |
| Female householder/<br>no husband | 58     | 112     | 170   | 6.0%  |
| Nonfamily households              | 559    | 739     | 1,298 | 46.1% |
| Male householder                  | 367    | 529     | 896   | 31.8% |
| Living alone                      | 267    | 283     | 550   | 19.5% |
| Not living alone                  | 100    | 246     | 346   | 12.3% |
| Female householder                | 192    | 210     | 402   | 14.3% |
| Living alone                      | 138    | 108     | 246   | 8.7%  |
| Not living alone                  | 54     | 102     | 156   | 5.5%  |

### Age Distribution

| Age of Householder | Owners | Renters | Total | %     |
|--------------------|--------|---------|-------|-------|
| 15 to 24 years     | 35     | 201     | 236   | 8.4%  |
| 25 to 34 years     | 178    | 457     | 635   | 22.6% |
| 35 to 44 years     | 423    | 373     | 796   | 28.3% |
| 45 to 54 years     | 423    | 213     | 636   | 22.6% |
| 55 to 64 years     | 250    | 60      | 310   | 11.0% |
| 65 to 74 years     | 139    | 16      | 155   | 5.5%  |
| 75 to 84 years     | 35     | 8       | 43    | 1.5%  |
| 85 years and over  | 2      | 1       | 3     | 0.1%  |

## Income, Housing Costs and Affordability - Mammoth Lakes

### 1999 Median Incomes

|                   | Median in 1999 |
|-------------------|----------------|
| Household Income  | \$44,570       |
| Owner Households  | \$57,993       |
| Renter Households | \$32,096       |
| Family Income     | \$52,561       |
| Per Capita Income | \$24,526       |

### 2004 Median Family Income – Mono County

|          | 50%      | 80%      | 100%     |
|----------|----------|----------|----------|
| 1 person | \$20,700 | \$33,100 | \$41,400 |
| 2 person | \$23,650 | \$37,800 | \$47,300 |
| 3 person | \$26,600 | \$42,550 | \$53,200 |
| 4 person | \$29,550 | \$47,300 | \$59,100 |
| 5 person | \$31,900 | \$51,050 | \$63,800 |
| 6 person | \$34,300 | \$54,850 | \$68,600 |

### Change - Median Family Income, 1999 – 2004

| 1999     | 2004     | % Change |
|----------|----------|----------|
| \$42,800 | \$59,100 | 38.1%    |

### Income Distribution

|                       | Owners | Renter | Total | %     |
|-----------------------|--------|--------|-------|-------|
| Less than \$5,000     | 32     | 52     | 84    | 3.0%  |
| \$5,000 to \$9,999    | 25     | 41     | 66    | 2.3%  |
| \$10,000 to \$14,999  | 56     | 126    | 182   | 6.5%  |
| \$15,000 to \$19,999  | 50     | 107    | 157   | 5.6%  |
| \$20,000 to \$24,999  | 80     | 135    | 215   | 7.6%  |
| \$25,000 to \$34,999  | 176    | 284    | 460   | 16.3% |
| \$35,000 to \$49,999  | 198    | 203    | 401   | 14.2% |
| \$50,000 to \$74,999  | 348    | 270    | 618   | 22.0% |
| \$75,000 to \$99,999  | 177    | 47     | 224   | 8.0%  |
| \$100,000 - \$149,999 | 183    | 63     | 246   | 8.7%  |
| \$150,000 or more     | 162    | 0      | 162   | 5.8%  |

### Percent of Income Spent on Housing

|                 | Owners | Renters | Total |
|-----------------|--------|---------|-------|
| <15%            | 200    | 176     | 376   |
| 15 to 19%       | 47     | 183     | 230   |
| 20 to 24%       | 113    | 203     | 316   |
| 25 to 29%       | 117    | 142     | 259   |
| 30 to 34%       | 91     | 57      | 148   |
| 35+%            | 309    | 415     | 724   |
| Not computed    | 25     | 143     | 168   |
| % Cost Burdened | 44.3%  | 35.8%   | 39.3% |
| # Cost Burdened | 400    | 472     | 872   |

### Median Housing Prices/Costs

|                        | 2000      |
|------------------------|-----------|
| Value – Owner Occupied | \$298,600 |
| Mortgage               | \$1,658   |
| Gross Rent             | \$715     |
| Contract Rent          | \$616     |

### Value of Owner-Occupied Units

|                        | #   | %     |
|------------------------|-----|-------|
| Less than \$50,000     | 0   | 0.0%  |
| \$50,000 to \$99,999   | 0   | 0.0%  |
| \$100,000 to \$149,999 | 39  | 4.3%  |
| \$150,000 to \$199,999 | 118 | 13.1% |
| \$200,000 to \$299,999 | 299 | 33.1% |
| \$300,000 to \$499,999 | 286 | 31.7% |
| \$500,000 to \$999,999 | 151 | 16.7% |
| \$1,000,000 or more    | 9   | 1.0%  |

### Mortgage Amount

|                    | #   | %     |
|--------------------|-----|-------|
| Less than \$300    | 0   | 0.0%  |
| \$300 to \$499     | 8   | 0.9%  |
| \$500 to \$699     | 7   | 0.8%  |
| \$700 to \$999     | 65  | 7.2%  |
| \$1,000 to \$1,499 | 234 | 25.9% |
| \$1,500 to \$1,999 | 175 | 19.4% |
| \$2,000 or more    | 284 | 31.5% |
| With a mortgage    | 773 | 85.7% |
| Not mortgaged      | 129 | 14.3% |

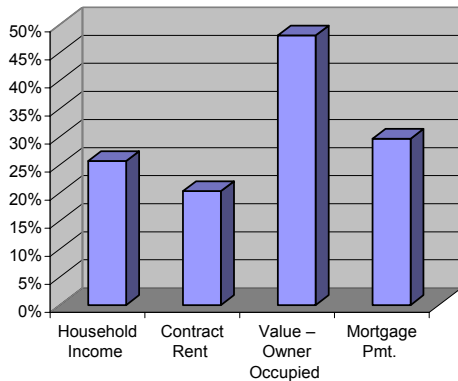
### Gross Rent

|                    | #   | %     |
|--------------------|-----|-------|
| Less than \$200    | 0   | 0.0%  |
| \$200 to \$299     | 0   | 0.0%  |
| \$300 to \$499     | 133 | 10.1% |
| \$500 to \$749     | 576 | 43.7% |
| \$750 to \$999     | 278 | 21.1% |
| \$1,000 to \$1,499 | 134 | 10.2% |
| \$1,500 or more    | 55  | 4.2%  |
| No cash rent       | 143 | 10.8% |

**Trends and Comparisons – Mammoth Lakes**

|                                       | 1990      | 2000      | % Change |
|---------------------------------------|-----------|-----------|----------|
| <b>Housing Units &amp; Households</b> |           |           |          |
| # Housing Units                       | 7,102     | 7,960     | 12.1%    |
| # Occupied Housing Units              | 1,952     | 2,814     | 44.2%    |
| Recreational                          | 3,741     | 4,579     | 22.4%    |
| Total Vacant                          | 5,150     | 5,146     | -0.1%    |
| Homeownership Rate                    | 44.0%     | 52.8%     | 20.1%    |
| <b>Household Size</b>                 |           |           |          |
| Renters                               | 2.44      | 2.51      | 2.9%     |
| Owners                                | 2.46      | 2.39      | -2.8%    |
| Overcrowded Units                     | 164       | 301       | 83.5%    |
| <b>Affordability</b>                  |           |           |          |
| Cost Burdened Households #            | 547       | 872       | 59.4%    |
| Cost Burdened Households %            | 33.7%     | 39.3%     | 16.6%    |
| <b>Median Incomes</b>                 |           |           |          |
| Household Income                      | \$35,465  | \$44,570  | 25.7%    |
| Family Income                         | \$38,724  | \$52,561  | 35.7%    |
| Per Capita Income                     | \$18,153  | \$24,526  | 35.1%    |
| <b>Median Housing Costs</b>           |           |           |          |
| Contract Rent                         | \$512     | \$616     | 20.3%    |
| Value – Owner Occupied                | \$201,700 | \$298,600 | 48.0%    |
| Mortgage Pmt.                         | \$1,279   | \$1,658   | 29.6%    |

**% Increase, 1990 – 2000**



**Comparison to State of California**

|   | State of California | Mammoth   |
|---|---------------------|-----------|
| Owner Occupied Units                    | 56.9%               | 52.8%     |
| Renter Occupied Units                   | 43.1%               | 47.2%     |
| Value – Owner Occupied                  | \$211,500           | \$298,600 |
| Mortgage, Median                        | \$1,478             | \$1,658   |
| Contract Rent, Median                   | \$677               | \$616     |
| Household Income                        | \$47,493            | \$44,570  |
| Family Income                           | \$53,025            | \$52,561  |
| Change in Household Income, 1990 - 2000 | 32.7%               | 25.7%     |
| % Cost Burdened                         | 36.4%               | 39.3%     |
| Residential Growth Rate, 1990 - 2000    | 9.2%                | 12.1%     |



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## Mammoth Survey Profile 2004

There are an estimated 2,966 households of which 2,560 are employee households.

### Owners

#### Want to Buy a Different Home?

| <i>Own</i> |     |
|------------|-----|
| Yes        | 55% |
| No         | 45% |

#### Why Do You Want to Buy a Different Home?

| <i>Own</i>   |     |
|--|-----|
| To find a larger home                                | 60% |
| To find a single-family residence                    | 26% |
| Other  | 22% |
| To live in a different community                     | 16% |
| To live in a more rural setting                      | 9%  |
| To find an attached residence (condo, townhome, etc) | 8%  |
| To live closer to city/ town services                | 4%  |
| To be closer to work                                 | 4%  |
| To find a smaller home                               | 1%  |

### Renters

#### Want to Buy a Home?

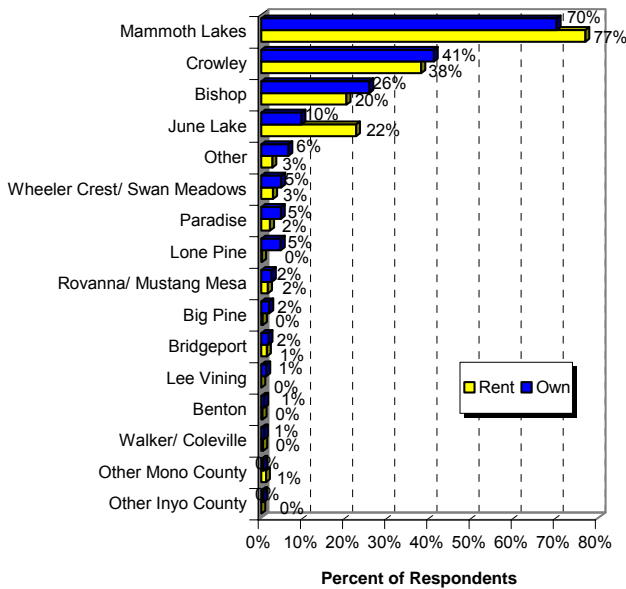
| <i>Rent</i> |     |
|-------------|-----|
| Yes         | 95% |
| No          | 5%  |

#### Why Have You Not Bought a Home?

| <i>Rent</i>  |     |
|--|-----|
| High down payment required                                   | 56% |
| Total cost   | 54% |
| Housing in my price range not available where I want to live | 53% |
| Can't qualify for a loan                                     | 34% |
| Lack of housing choice available where I want to live        | 24% |
| Cheaper to rent  | 14% |
| Other  | 8%  |
| Not planning on staying in the area over the long term       | 5%  |

## Housing Preferences – Mammoth Lakes

Which Communities Would Be Among Your Top Two Choices Of Where To Live?



Preferred/Needed Number Of:

|               | Own | Rent |
|---------------|-----|------|
| Bedrooms      | 3.3 | 2.6  |
| Bathrooms     | 2.3 | 1.9  |
| Garage Spaces | 2.1 | 1.7  |

If You Were To Buy Or Rent A Different Home, Which Of The Following Types Of Homes Would You Most Likely Consider?

|   | Own | Rent |
|---|-----|------|
| Midsize single-family home (3 to 4 bedrooms)  | 76% | 51%  |
| Smaller single-family home (1 or 2 bedrooms)  | 26% | 56%  |
| Condominium                                   | 20% | 35%  |
| Large single-family home (5 or more bedrooms) | 18% | 5%   |
| Townhome/ duplex                              | 16% | 29%  |
| Manufactured home                             | 13% | 19%  |
| Mobile home                                   | 2%  | 11%  |
| Rented apartment                              | -   | 15%  |
| Other   | -   | 5%   |

Would You Rather Buy Or Rent Your Identified Home?

|                            | Own       | Rent      |
|----------------------------|-----------|-----------|
| Rent                       | -         | 24%       |
| Median Rent Willing to Pay | -         | \$800     |
| Own                        | 100%      | 76%       |
| Median Purchase Price      | \$279,859 | \$206,982 |

“How Important Are The Following Factors When Looking For A Place To Live?”



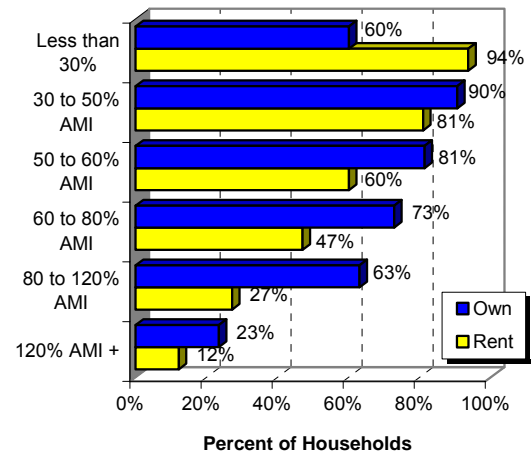
## Households By AMI – Mammoth Lakes

### AMI Distribution of Households

| AMI Range | Owner | Renter | Total |
|-----------|-------|--------|-------|
| <=30%     | 5.0%  | 11.6%  | 8.1%  |
| 30-50%    | 7.0%  | 17.6%  | 12.0% |
| 50-60%    | 5.4%  | 5.6%   | 5.5%  |
| 60-80%    | 7.4%  | 18.4%  | 12.5% |
| 80-120%   | 18.1% | 22.1%  | 20.0% |
| 120%+     | 57.2% | 24.7%  | 41.9% |
| Total     | 100%  | 100%   | 100%  |

Source: 2000 Census; CHAS

### Households With Housing Problems by AMI: Mammoth Lakes

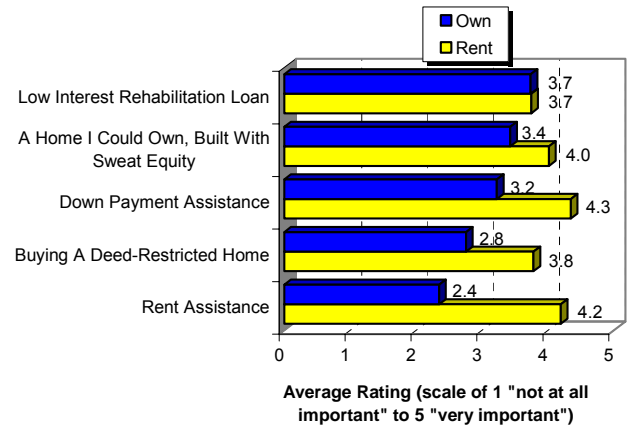


## Housing Problems

### Extent to Which Housing is a Problem in Inyo/Mono County region

|  | Own | Rent |
|--|-----|------|
| It is the most critical problem          | 39% | 55%  |
| One of the more serious problems         | 53% | 36%  |
| A problem among others needing attention | 8%  | 6%   |
| One of our lesser problems               | -   | -    |
| I don't believe it is a problem          | 1%  | 3%   |

### "Which of the following types of help with housing would you consider?"



## Employment – Mammoth Lakes

### Employment status

|                    | Own | Rent |
|--------------------|-----|------|
| Self-employed      | 13% | 5%   |
| Employed by others | 73% | 88%  |
| Unemployed         | 5%  | 2%   |
| Homemaker          | 4%  | 2%   |
| Retired            | 1%  | 0%   |
| Student            | 3%  | 3%   |

### Have You Moved To Be Closer To Seasonal Employment Over The Past Two Years?

|     | Own | Rent |
|-----|-----|------|
| Yes | 5%  | 20%  |
| No  | 95% | 80%  |

### Do You Plan On Remaining In The Area To Work After The Summer 2004 Season?

|                                   | Own | Rent |
|-----------------------------------|-----|------|
| Yes                               | 96% | 90%  |
| No, I am only here for the summer | -   | 1%   |
| Maybe                             | 4%  | 9%   |

## Telecommuting

### Does Anyone In Your Household Telecommute?

|     | Own | Rent |
|-----|-----|------|
| Yes | 12% | 16%  |
| No  | 88% | 84%  |

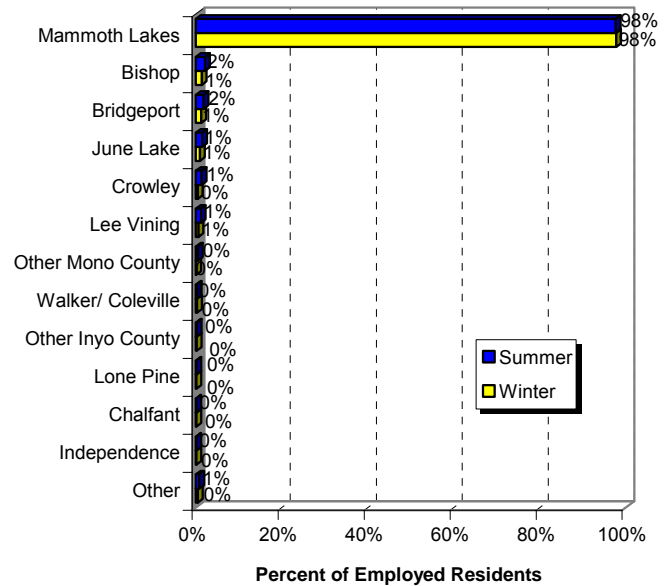
### Jobs Per Employee:

|        | Own  | Rent |
|--------|------|------|
| Summer | 1.13 | 1.31 |
| Winter | 1.11 | 1.28 |

### Employees Per Household

|      |      |
|------|------|
| 1.68 | 1.90 |
|------|------|

## Where Residents of Mammoth Lakes Work



### If Yes, How Many?

|                               | Own  | Rent |
|-------------------------------|------|------|
| Average Number Per Household  | 1.48 | 1.59 |
| Average Days Per Household    | 4.55 | 6.67 |
| Average Days Per Telecommuter | 3.08 | 4.19 |

## Area Median Income and Housing Needs

This section of the report presents information on employee households by Area Median Income. Typically, local housing efforts are targeted based on these types of income designations.

In examining where employees live by AMI, it is not surprising that most live in Mammoth Lakes and Bishop, since both are larger communities and the major employment areas. What is interesting, however, is that more lower-income households live in Mammoth Lakes or Walker/Coleville than other areas. Crowley is attracting higher income employees, as is Bridgeport.

Bishop has a similar pattern to Mammoth Lakes, except a higher percentage of moderate-income households are living in the area. Lone Pine has a significant percentage of low-income households and Big Pine is attracting higher income employee households.

### Where Residents Live, By AMI Mono County

|                             | 80% or less<br>AMI | 80.1 to 120%<br>AMI | 120.1 to 150%<br>AMI | 150.1 to 200%<br>AMI |
|-----------------------------|--------------------|---------------------|----------------------|----------------------|
| Mammoth Lakes               | 58%                | 56%                 | 51%                  | 41%                  |
| Walker/Coleville            | 10%                | 9%                  | 6%                   | 1%                   |
| Crowley                     | 9%                 | 7%                  | 7%                   | 13%                  |
| Bridgeport                  | 7%                 | 5%                  | 4%                   | 9%                   |
| June Lake                   | 6%                 | 3%                  | 5%                   | 4%                   |
| Lee Vining                  | 3%                 | 7%                  | 3%                   | 5%                   |
| Chalfant                    | 2%                 | 7%                  | 6%                   | 3%                   |
| Benton                      | 1%                 | 3%                  | 6%                   | 6%                   |
| Other                       | 1%                 |                     | 2%                   | 5%                   |
| Bishop                      | 1%                 | 1%                  | 4%                   | 3%                   |
| Paradise                    | 1%                 |                     | 4%                   | 2%                   |
| Wheeler Crest/Swall Meadows | 0%                 | 2%                  | 2%                   | 7%                   |
| N=                          | 188                | 172                 | 110                  | 131                  |

### Inyo County

|                       | 80% or less<br>AMI | 80.1 to 120%<br>AMI | 120.1 to 150%<br>AMI | 150.1 to 200%<br>AMI |
|-----------------------|--------------------|---------------------|----------------------|----------------------|
| Bishop                | 54%                | 62%                 | 54%                  | 55%                  |
| Lone Pine             | 36%                | 9%                  | 8%                   | 8%                   |
| Independence          | 4%                 | 8%                  | 6%                   | 6%                   |
| Big Pine              | 2%                 | 10%                 | 18%                  | 22%                  |
| Crowley               | 2%                 | 2%                  |                      |                      |
| Rovanna/ Mustang Mesa | 1%                 | 6%                  | 7%                   | 5%                   |
| Chalfant              |                    | 3%                  | 4%                   | 2%                   |
| Other                 |                    |                     | 2%                   | 1%                   |
| N=                    | 48                 | 94                  | 57                   | 86                   |

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## Mono County AMI Overview

The following chart provides the AMI limits for Mono County as published by HUD for 2004.

|          | 30%      | 50%      | 80%      | 100%     | 120%     | 150%      | 200%      |
|----------|----------|----------|----------|----------|----------|-----------|-----------|
| 1-person | \$12,400 | \$20,700 | \$33,100 | \$41,400 | \$49,680 | \$62,100  | \$82,800  |
| 2-person | \$14,200 | \$23,650 | \$37,800 | \$47,300 | \$56,760 | \$70,950  | \$94,600  |
| 3-person | \$15,950 | \$26,600 | \$42,550 | \$53,200 | \$63,840 | \$79,800  | \$106,400 |
| 4-person | \$17,750 | \$29,550 | \$47,300 | \$59,100 | \$70,920 | \$88,650  | \$118,200 |
| 5-person | \$19,150 | \$31,900 | \$51,050 | \$63,800 | \$76,560 | \$95,700  | \$127,600 |
| 6-person | \$20,550 | \$34,300 | \$54,850 | \$68,600 | \$82,320 | \$102,900 | \$137,200 |
| 7-person | \$22,000 | \$36,650 | \$58,650 | \$73,300 | \$87,960 | \$109,950 | \$146,600 |
| 8-person | \$23,400 | \$39,000 | \$62,400 | \$78,000 | \$93,600 | \$117,000 | \$156,000 |

- **Low-income** employee households in Mono County are more likely to be renters (56%) and live with roommates. There are a significant number of adults living alone (490) and couples with children (641). Single-parent households (358) are also notable. About 88% are employed and have a high average number of jobs per household, with little difference between winter or summer months (1.83). Roughly 43% have lived in Mono County for five or fewer years and most live in apartments (25%) or mobile homes (29%).

The median income is \$24,000 and median rent is \$800 with a median mortgage payment slightly higher than rent at \$850. The higher housing cost in relation to income is a factor in the percentage of households (56%) who are cost burdened.

All programs are of interest to this group, with rehabilitation loans, building a home using sweat equity and using rent assistance noted by roughly 70% as options they would use. Over half would purchase a home with a deed restriction.

- Ownership is slightly higher for **Moderate-Income** Employee Households, with 59% reporting they own a home. They are more likely to live in condos/townhomes or mobile homes than single-family units. This group also has a significant number of couples with and without children (47%) and 26% are adults living alone. Employment is high, with 92% noting someone in the household works and the jobs per household is lower than for low-income households (1.21), indicating that wages are more sufficient. The median income is twice that of low-income employees (\$50,000) yet the median amount paid for rent is only 20% more. Interestingly, rents paid are higher than mortgage amounts. This may be due to a greater number of households in this income range who have been in the area for ten or more years (46%); many of whom probably purchased a home at that time. Only 8% of households are cost burdened.

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This group is most interested in down payment assistance, followed by sweat equity. They are also willing to purchase a deed-restricted home (44%). Among owners, 29% want to buy, and 94% of renters would rather own.

- **Above Moderate Income** employee households are more likely to own and have single-family homes or townhomes/condos than other income groups. They are predominantly couples with and without children (69%), but 10% of households consist of unrelated roommates. Interestingly, there is a higher incidence of jobs per household (1.29 in the summer), which reflects the number of couples and roommate households found in this group. The median income is \$65,000 and median rent is \$938 with a mortgage of \$1,000. The lower housing payment in relation to income is one reason only 4% of the households are cost burdened. The relatively low mortgage amount could be attributed to the fact that 41% of these households have been in the area for 10 or more years. It is important to note, however, that 46% have lived in Mono County for less than five years.

Over half of moderate-income households would consider down payment assistance or use of a rehabilitation loan program. Sweat equity homeownership options would definitely be considered by half of these households and 31% would purchase a home with a deed restriction. All renters would like to buy as would 24% of owners, indicating homeownership programs targeted at this income group would be of interest.

- In Mono County, **Upper Moderate Income** households are more likely to have lived in the area for 10 or more years (48%) and live as couples with and without children (65%). Over three-fourths own a home and are most likely to be living in single-family homes. Employment is high, with 91% reporting at least one full-time employee; however, the average jobs per household is the lowest of all income groups, indicating there are more one income households. Median income is quite high (\$85,000), yet the rent and mortgage amounts are only slightly more than found in *above moderate income* households (\$988 for rent and \$1,200 for mortgage). Cost burden is not a major issue for this group. While 48% have been in the area for more than 10 years, another 25% have been in the county for five years or less.

Interest in buying a new home is very high in this group, with 45% of owners considering a new home and 96% of renters wanting to buy. Rehabilitation loan programs are of interest to 65% of households and all other program options except rent assistance appear popular. About 30% would purchase a deed-restricted unit.

## Inyo County AMI Overview

Following is the Area Median Income Chart provided by the Department of Housing and Community Development (HUD) for Inyo County. This applies to Bishop as well.

### Area Median Income – Inyo County 2004

|          | 30% OF<br>MEDIAN | VERY LOW<br>INCOME<br>(50%) | LOW-INCOME<br>(80%) | 100%     | 120%     | 150%      | 200%      |
|----------|------------------|-----------------------------|---------------------|----------|----------|-----------|-----------|
| 1-person | \$10,950         | \$18,250                    | \$29,250            | \$36,500 | \$43,800 | \$54,750  | \$73,000  |
| 2-person | \$12,550         | \$20,900                    | \$33,400            | \$41,800 | \$50,160 | \$62,700  | \$83,600  |
| 3-person | \$14,100         | \$23,500                    | \$37,600            | \$47,000 | \$56,400 | \$70,500  | \$94,000  |
| 4-person | \$15,650         | \$26,100                    | \$41,750            | \$52,200 | \$62,640 | \$78,300  | \$104,400 |
| 5-person | \$16,900         | \$28,200                    | \$45,100            | \$56,400 | \$67,680 | \$84,600  | \$112,800 |
| 6-person | \$18,150         | \$30,300                    | \$48,450            | \$60,600 | \$72,720 | \$90,900  | \$121,200 |
| 7-person | \$19,400         | \$32,350                    | \$51,800            | \$64,700 | \$77,640 | \$97,050  | \$129,400 |
| 8-person | \$20,650         | \$34,450                    | \$55,100            | \$68,900 | \$82,680 | \$103,350 | \$137,800 |

- Over half of **low-income** households own their homes. There are a significant number of low-income, single-parent households (867) and few couples with children (164) in this income range. About 78% are employed and there are an average of 1.63 jobs per household in the summer and slightly less (1.58) in the winter months. About 8% are considering leaving after the summer season. This group has been in the county for a long time – 1,733 have been in the area for 10 or more years with 43% of employee households in this income range living in the area for over 20 years. The length of time employees in this income category have been in the area is why there is such a high rate of ownership.

The median income is \$24,000 for low-income households and the median rent is \$550 per month and \$518 is paid for a mortgage. The higher housing payment in relationship to income is why 656 households are cost burdened.

Among renters in this income group, 927 would like to buy a home and about 214 owners are considering a different home. Down payment assistance would be considered by 51% of households and 53% would like to build their own home using sweat equity. Less than one-fourth would consider a deed-restricted unit to buy.

- Among **moderate-income** employee households, ownership rates are slightly higher; however, one-third have been in the county for less than five years. This suggests that higher-income households are moving into the area. There are more couples with children (322) than other household types, although the number of single parents (19% of households) and single adults (25%) is noteworthy. About 89% report employment in the household and there are fewer jobs per household.

The median income is almost double that of low-income households (\$44,051), yet what these households pay for housing is about 20% more (\$600 for rent and \$754 for a mortgage). Not surprisingly, few are cost burdened (92 households).

There are about 454 renters and 193 owners who would like to buy a home. Down payment assistance would be considered by over half of households, as would a home that could be built with sweat equity. 63% of households indicated they would



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use a rehabilitation loan program. Roughly 30% would buy a home with a deed restriction limiting appreciation.

- Ownership among **above moderate-income** employee households is quite high (72%) and close to half of these households have been in the area for 10 or more years. Another 38% have lived in Inyo County for less than five years. Employment is roughly the same as moderate-income households (88%), yet there are fewer jobs per household. Over two-thirds of households are couples with and without children.

The median income for this group is \$60,000 and median housing costs are low in comparison, which is why only 35 households are cost burdened. All renters (151) want to buy a home and close to one-fourth of owners are also considering a new home (100 owners). Down payment assistance is also popular, however there is slightly less interest in a home built with sweat equity. Interest in rehabilitation loans was very strong, with 69% indicating they would use this program.

- **Upper Moderate Income Households** are more likely to own (66%) and about half have been in the area for 10 or more years. They consist largely of couples with and without children and 91% are employed, although they hold the fewest jobs per household (1.13 in the summer). This is the group that is most likely to live in a single-family home (73%) and is also the most interested in buying a different home (223 owners and 247 renters). Rehabilitation loans are of interest to 61% of the households and about half would consider down payment assistance. Interestingly, close to one-third would consider buying a home with a deed restriction.

Very few households in this income range are cost burdened and housing payment in relation to income is quite low; the median income is \$78,000 and the median rent is \$800 and mortgage is \$1,000.

## Inyo and Mono Counties - Low Income Employee Households<sup>1</sup>

There are an estimated 2,144 employee households in Inyo County and 1,746 in Mono County earning incomes in this range.

### Employee Households Earning 80% Or Less AMI

| <i>Tenure</i> | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|---------------|----------------|--------------------|--------------------|
| Own           | 48%            | 54%                | 40%                |
| Rent          | 50%            | 45%                | 56%                |
| Other         | 3%             | 1%                 | 4%                 |

### *Type of residence*

|                |     |     |     |
|----------------|-----|-----|-----|
| Single-family  | 42% | 54% | 27% |
| Apartment      | 19% | 14% | 25% |
| Condo/Townhome | 6%  | 1%  | 13% |
| Mobile home    | 29% | 28% | 29% |
| Other          | 5%  | 4%  | 6%  |

### *Household type*

|                                |      |      |      |
|--------------------------------|------|------|------|
| Adult living alone             | 21%  | 17%  | 26%  |
| Single parent with children    | 29%  | 37%  | 19%  |
| Couple, no children            | 12%  | 17%  | 7%   |
| Couple with children           | 19%  | 7%   | 34%  |
| Family and unrelated roommates | 9%   | 15%  | 1%   |
| Unrelated roommates            | 4%   | 5%   | 3%   |
| Other                          | 5%   | 1%   | 9%   |
| Average household size         | 2.89 | 2.62 | 3.22 |

### *Employment*

|   |             |             |             |
|---|-------------|-------------|-------------|
| Employed  | 83%         | 78%         | 88%         |
| <i>Average Summer Jobs per household</i>                  | <i>1.27</i> | <i>1.63</i> | <i>1.83</i> |
| <i>Average Winter Jobs per Household</i>                  | <i>1.26</i> | <i>1.58</i> | <i>1.82</i> |
| Homemaker   | 2%          | 1%          | 4%          |
| Retired   | 1%          | 1%          | 1%          |
| Student   | 2%          | 1%          | 3%          |
| Unemployed  | 12%         | 19%         | 4%          |
| % summer seasonal (definitely/maybe leaving after summer) | 8%          | 8%          | 7%          |

| <i>Length of time in the area</i> | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|-----------------------------------|----------------|--------------------|--------------------|
| Less than 1 year                  | 8%             | 7%                 | 9%                 |
| 1 to 5 years                      | 26%            | 19%                | 35%                |
| 6 to 10 years                     | 17%            | 17%                | 17%                |
| 11 to 20 years                    | 21%            | 14%                | 30%                |
| More than 20 years                | 28%            | 43%                | 9%                 |

### *Want to buy*

|              |     |     |     |
|--------------|-----|-----|-----|
| Yes - owners | 29% | 17% | 48% |
| renters      | 87% | 88% | 87% |

### *Median household income and payments*

|                         |          |          |          |
|-------------------------|----------|----------|----------|
| Median Household Income | \$25,000 | \$24,000 | \$25,000 |
| Contract Rent           | \$700    | \$550    | \$800    |
| Mortgage                | \$745    | \$518    | \$850    |

### *Percent of income to housing payment*

|             |     |     |     |
|-------------|-----|-----|-----|
| 30% or less | 50% | 72% | 44% |
| 30.1% - 50% | 37% | 23% | 40% |
| 51% or more | 13% | 5%  | 16% |

### *% Cost-Burdened*

|  |     |     |     |
|--|-----|-----|-----|
|  | 50% | 28% | 56% |
|--|-----|-----|-----|

### *Persons per bedroom*

|             |     |     |     |
|-------------|-----|-----|-----|
| 1 or fewer  | 48% | 66% | 44% |
| 1.1 to 2    | 36% | 30% | 37% |
| 2.1 or more | 16% | 4%  | 19% |

### *Would consider help with housing\**

|                          |     |     |     |
|--------------------------|-----|-----|-----|
| Down Payment Assistance  | 57% | 51% | 65% |
| Rent Assistance          | 49% | 32% | 68% |
| Rehabilitation Loan      | 58% | 47% | 71% |
| Sweat Equity Home to Own | 61% | 53% | 70% |

|                               |     |     |     |
|-------------------------------|-----|-----|-----|
| Purchase deed-restricted home | 37% | 24% | 51% |
|-------------------------------|-----|-----|-----|

\*rated 4 or 5 on a scale of 1 "would not use" to 5 "would definitely use"

<sup>1</sup> Estimated households with at least one employee in Inyo County total 5,464 and 4,519 in Mono County in 2004. Calculated from 2000 Census, 2004 Employee Surveys and 2004 population estimates from the State of California Demographic Research Unit.

## Inyo and Mono Counties - Moderate Income Employee Households

There are an estimated 1,050 employee households in Inyo County and 986 in Mono County

### Employee Households Earning 80.1 to 120% AMI

| <i>Tenure</i> | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|---------------|----------------|--------------------|--------------------|
| Own           | 58%            | 58%                | 59%                |
| Rent          | 39%            | 42%                | 35%                |
| Other         | 3%             | -                  | 6%                 |

### *Type of residence*

|                | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|----------------|----------------|--------------------|--------------------|
| Single-family  | 47%            | 55%                | 38%                |
| Apartment      | 12%            | 15%                | 9%                 |
| Condo/Townhome | 15%            | 5%                 | 26%                |
| Mobile home    | 24%            | 24%                | 25%                |
| Other          | 2%             | 1%                 | 2%                 |

### *Household type*

|                                | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|--------------------------------|----------------|--------------------|--------------------|
| Adult living alone             | 25%            | 25%                | 26%                |
| Single parent with children    | 14%            | 19%                | 9%                 |
| Couple, no children            | 18%            | 18%                | 18%                |
| Couple with children           | 29%            | 28%                | 29%                |
| Family and unrelated roommates | 3%             | 2%                 | 3%                 |
| Unrelated roommates            | 3%             | 1%                 | 5%                 |
| Other                          | 8%             | 8%                 | 9%                 |
| Average household size         | 2.59           | 2.52               | 2.67               |

### *Employment*

|   | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|---|----------------|--------------------|--------------------|
| Employed  | 90%            | 89%                | 92%                |
| <i>Average Summer Jobs per Household</i>                  | <i>1.16</i>    | <i>1.24</i>        | <i>1.21</i>        |
| <i>Average Winter Jobs per Household</i>                  | <i>1.09</i>    | <i>1.24</i>        | <i>1.22</i>        |
| Homemaker   | 3%             | 3%                 | 3%                 |
| Retired   | 1%             | 2%                 | 1%                 |
| Student   | 2%             | 2%                 | 2%                 |
| Unemployed  | 3%             | 4%                 | 2%                 |
| % summer seasonal (definitely/maybe leaving after summer) | 5%             | 2%                 | 9%                 |

| <i>Length of time in the area</i> | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|-----------------------------------|----------------|--------------------|--------------------|
| Less than 1 year                  | 3%             | 2%                 | 5%                 |
| 1 to 5 years                      | 31%            | 31%                | 30%                |
| 6 to 10 years                     | 16%            | 14%                | 18%                |
| 11 to 20 years                    | 25%            | 23%                | 28%                |
| More than 20 years                | 24%            | 30%                | 18%                |

### *Want to buy*

|              | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|--------------|----------------|--------------------|--------------------|
| Yes - owners | 37%            | 29%                | 46%                |
| renters      | 96%            | 94%                | 98%                |

### *Median household income and payments*

|                         | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|-------------------------|----------------|--------------------|--------------------|
| Median Household Income | \$47,693       | \$44,051           | \$50,000           |
| Contract Rent           | \$890          | \$600              | \$975              |
| Mortgage                | \$806          | \$754              | \$886              |

### *Percent of income to housing payment*

|             | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|-------------|----------------|--------------------|--------------------|
| 30% or less | 85%            | 92%                | 81%                |
| 30.1% - 50% | 14%            | 8%                 | 17%                |
| 51% or more | 1%             | -                  | 2%                 |

### *% Cost-Burdened*

|  | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|--|----------------|--------------------|--------------------|
|  | 15%            | 8%                 | 19%                |

### *Persons per bedroom*

|             | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|-------------|----------------|--------------------|--------------------|
| 1 or fewer  | 57%            | 57%                | 57%                |
| 1.1 to 2    | 36%            | 38%                | 35%                |
| 2.1 or more | 7%             | 5%                 | 8%                 |

### *Would consider help with housing\**

|                          | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|--------------------------|----------------|--------------------|--------------------|
| Down Payment Assistance  | 60%            | 53%                | 66%                |
| Rent Assistance          | 38%            | 41%                | 35%                |
| Rehabilitation Loan      | 58%            | 63%                | 53%                |
| Sweat Equity Home to Own | 57%            | 55%                | 59%                |

|                               | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|-------------------------------|----------------|--------------------|--------------------|
| Purchase deed-restricted home | 37%            | 30%                | 44%                |

\*rated 4 or 5 on a scale of 1 "would not use" to 5 "would definitely use"

## Inyo and Mono Counties - Above Moderate Income Households

There are an estimated 534 employee households in Inyo County and 578 in Mono County earning incomes in this range.

### Employee Households Earning 120.1 to 150% AMI

| <i>Tenure</i>   | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|---|----------------|--------------------|--------------------|
| Own   | 69%            | 72%                | 67%                |
| Rent  | 30%            | 26%                | 33%                |
| Other   | 1%             | 2%                 | -                  |
| <i>Type of residence</i>                                  |                |                    |                    |
| Single-family   | 58%            | 72%                | 46%                |
| Apartment   | 8%             | 7%                 | 9%                 |
| Condo/Townhome  | 17%            | 8%                 | 25%                |
| Mobile home   | 14%            | 11%                | 17%                |
| Other   | 2%             | 3%                 | 2%                 |
| <i>Household type</i>                                     |                |                    |                    |
| Adult living alone  | 18%            | 21%                | 16%                |
| Single parent with children                               | 6%             | 8%                 | 5%                 |
| Couple, no children                                       | 36%            | 32%                | 40%                |
| Couple with children                                      | 28%            | 37%                | 19%                |
| Family and unrelated roommates                            | 2%             | 2%                 | 2%                 |
| Unrelated roommates                                       | 5%             | -                  | 10%                |
| Other   | 4%             | -                  | 8%                 |
| Average household size                                    | 2.66           | 2.69               | 2.63               |
| <i>Employment</i>   |                |                    |                    |
| Employed  | 90%            | 88%                | 92%                |
| <i>Average Summer Jobs per Household</i>                  | <i>1.18</i>    | <i>1.21</i>        | <i>1.29</i>        |
| <i>Average Winter Jobs per Household</i>                  | <i>1.15</i>    | <i>1.15</i>        | <i>1.23</i>        |
| Homemaker   | 2%             | 1%                 | 2%                 |
| Retired   | 3%             | 4%                 | 3%                 |
| Student   | 3%             | 5%                 | 1%                 |
| Unemployed  | 2%             | 2%                 | 2%                 |
| % summer seasonal (definitely/maybe leaving after summer) | 2%             | 0%                 | 3%                 |

| <i>Length of time in the area</i>           | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|---|----------------|--------------------|--------------------|
| Less than 1 year                            | 8%             | 8%                 | 8%                 |
| 1 to 5 years                                | 34%            | 30%                | 38%                |
| 6 to 10 years                               | 14%            | 15%                | 14%                |
| 11 to 20 years                              | 28%            | 34%                | 22%                |
| More than 20 years                          | 16%            | 13%                | 19%                |
| <i>Want to buy</i>                          |                |                    |                    |
| Yes - owners                                | 26%            | 24%                | 28%                |
| renters                                     | 100%           | 100%               | 100%               |
| <i>Median household income and payments</i> |                |                    |                    |
| Median Household Income                     | \$65,000       | \$60,000           | \$65,000           |
| Contract Rent                               | \$888          | \$693              | \$938              |
| Mortgage                                    | \$1,007        | \$1,067            | \$1,000            |
| <i>Percent of income to housing payment</i> |                |                    |                    |
| 30% or less                                 | 95%            | 94%                | 96%                |
| 30.1% - 50%                                 | 5%             | 6%                 | 4%                 |
| 51% or more                                 | -              | -                  | -                  |
| <i>% Cost-Burdened</i>                      | 5%             | 6%                 | 4%                 |
| <i>Persons per bedroom</i>                  |                |                    |                    |
| 1 or fewer                                  | 69%            | 66%                | 70%                |
| 1.1 to 2                                    | 29%            | 34%                | 26%                |
| 2.1 or more                                 | 2%             | -                  | 4%                 |
| <i>Would consider help with housing</i>     |                |                    |                    |
| Down Payment Assistance                     | 57%            | 58%                | 56%                |
| Rent Assistance                             | 28%            | 21%                | 34%                |
| Rehabilitation Loan                         | 63%            | 69%                | 57%                |
| Sweat Equity Home to Own                    | 48%            | 46%                | 50%                |
| Purchase deed-restricted home               | 30%            | 27%                | 31%                |

\*rated 4 or 5 on a scale of 1 "would not use" to 5 "would definitely use"

## Inyo and Mono Counties - Upper Moderate Income Households

There are an estimated 815 employee households in Inyo County and 634 in Mono County at this income level.

### Employee Households Earning 150.1 to 200% AMI

| <i>Tenure</i> | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|---------------|----------------|--------------------|--------------------|
| Own           | 71%            | 66%                | 76%                |
| Rent          | 26%            | 29%                | 21%                |
| Other         | 4%             | 4%                 | 3%                 |

### *Type of residence*

|                |     |     |     |
|----------------|-----|-----|-----|
| Single-family  | 70% | 73% | 67% |
| Apartment      | 4%  | 4%  | 5%  |
| Condo/Townhome | 8%  | 3%  | 15% |
| Mobile home    | 12% | 15% | 8%  |
| Other          | 6%  | 6%  | 5%  |

### *Household type*

|                                |      |      |      |
|--------------------------------|------|------|------|
| Adult living alone             | 17%  | 17%  | 16%  |
| Single parent with children    | 5%   | 7%   | 2%   |
| Couple, no children            | 31%  | 35%  | 26%  |
| Couple with children           | 36%  | 34%  | 39%  |
| Family and unrelated roommates | 2%   | -    | 5%   |
| Unrelated roommates            | 3%   | 0%   | 5%   |
| Other                          | 7%   | -    | 7%   |
| Average household size         | 2.54 | 2.47 | 2.63 |

### *Employment*

|   |             |             |             |
|---|-------------|-------------|-------------|
| Employed  | 91%         | 91%         | 91%         |
| <i>Average Summer Jobs per Household</i>                  | <i>1.28</i> | <i>1.13</i> | <i>1.08</i> |
| <i>Average Winter Jobs per Household</i>                  | <i>1.22</i> | <i>1.11</i> | <i>1.07</i> |
| Homemaker   | 1%          | -           | 2%          |
| Retired   | 3%          | 4%          | 2%          |
| Student   | 2%          | 2%          | 3%          |
| Unemployed  | 2%          | 3%          | 2%          |
| % summer seasonal (definitely/maybe leaving after summer) | 3%          | 3%          | 3%          |

| <i>Length of time in the area</i> | <i>Overall</i> | <i>Inyo County</i> | <i>Mono County</i> |
|-----------------------------------|----------------|--------------------|--------------------|
| Less than 1 year                  | 5%             | 6%                 | 5%                 |
| 1 to 5 years                      | 25%            | 29%                | 20%                |
| 6 to 10 years                     | 20%            | 15%                | 27%                |
| 11 to 20 years                    | 26%            | 28%                | 23%                |
| More than 20 years                | 24%            | 23%                | 25%                |

### *Want to buy*

|              |     |     |     |
|--------------|-----|-----|-----|
| Yes - owners | 41% | 38% | 45% |
| renters      | 96% | 96% | 96% |

### *Median household income and payments*

|                         |          |          |          |
|-------------------------|----------|----------|----------|
| Median Household Income | \$80,000 | \$78,000 | \$85,000 |
| Contract Rent           | \$850    | \$800    | \$988    |
| Mortgage                | \$1,100  | \$1,000  | \$1,200  |

### *Percent of income to housing payment*

|             |     |     |     |
|-------------|-----|-----|-----|
| 30% or less | 96% | 99% | 94% |
| 30.1% - 50% | 4%  | 1%  | 5%  |
| 51% or more | 1%  | -   | 1%  |

### *% Cost-Burdened*

|  |    |    |    |
|--|----|----|----|
|  | 4% | 1% | 6% |
|--|----|----|----|

### *Persons per bedroom*

|             |     |     |     |
|-------------|-----|-----|-----|
| 1 or fewer  | 68% | 69% | 68% |
| 1.1 to 2    | 31% | 31% | 31% |
| 2.1 or more | 1%  | -   | 2%  |

### *Would consider help with housing*

|                          |     |     |     |
|--------------------------|-----|-----|-----|
| Down Payment Assistance  | 46% | 50% | 42% |
| Rent Assistance          | 23% | 22% | 24% |
| Rehabilitation Loan      | 63% | 61% | 65% |
| Sweat Equity Home to Own | 44% | 45% | 43% |

|                               |     |     |     |
|-------------------------------|-----|-----|-----|
| Purchase deed-restricted home | 31% | 32% | 30% |
|-------------------------------|-----|-----|-----|

\*rated 4 or 5 on a scale of 1 "would not use" to 5 "would definitely use"

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## Bishop Area AMI Overview

- About half of employee households earning incomes in the **Low Income** range own their homes. There are a startling percentage of single-parent households (59% or 624 households). In contrast, only 21% are couples with and without children. Only 21% live in apartments, with about 400 living in single-family homes and another 400 in mobile homes. Roughly 9% of these households are leaving after the summer season and 80% were employed. The average number of jobs held in the summer was 1.42 per household.

Slightly over half of residents have lived in the area for 10 or more years and 30% have been in Bishop for five or fewer years. The median income is \$27,000 with an estimated median contract rent of \$600 and mortgage amount of \$550. It is not surprising to find that 317 low-income households are cost burdened.

Most renters would like to buy and 26% of owners are also interested in buying. They would consider down payment assistance or sweat equity to build a home, with 42% indicating support for rental assistance. In spite of cost burden and a high interest in buying a home, only 30% would consider a home with a deed restriction.

- **Moderate Income Households** are fairly evenly split between renters and owners. Most live in detached products (mobile homes or single-family homes – 74%) and are also fairly evenly distributed among adults living alone, single parents and couples with and without children. Over half of this group has lived in the area for over 10 years, although there is a clear increase in the number of households who moved to the area five or fewer years ago (28%), suggesting increased interest in the area.

The median income is \$45,000 with rents of \$600 and mortgages of \$850 being paid. Roughly 81 households are cost burdened. Almost one-third of owners would like to buy and 93% of renters. This is a significant number of owners looking for a different place. Over half of residents would use down payment assistance, a rehabilitation loan or sweat equity to purchase a home and one-quarter would consider a home with a deed restriction.

- Ownership rates are the highest for employee households earning **Above Moderate Incomes**. This is interesting given that close to half only moved to the area in the last five years, which suggests households in this income range are attracted to Bishop. It also appears to be attracting family households, as 76% consist of couples with and without children. The median income is \$60,000 and contract rent was \$695, which is in keeping with the lower rents in the Bishop area. The median mortgage amount was roughly \$1,087 and cost burden was low at 5% of households. Employment is high (94%) and there are roughly 1.3 jobs per household.

About 62 owners and 100 renters want to buy a home. There is strong interest in down payment assistance and a rehabilitation loan program. Roughly 88 households would buy a home with a deed restriction.

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- Among **Upper Moderate Income** employee households in Bishop, ownership rates are lower than Above Moderate Income Households (58% versus 64%). This is surprising given that 53% have lived in the area for 10 or more years; however, there is also a sharp increase in the number of households who moved into the area the past five years (36%). This group is also predominantly family households, with 68% consisting of couples with and without children. Employment is high at 94%, with the average jobs per household lower than other groups (1.1). About 5% of households indicated they were considering leaving the area following the summer season.

Median income is high - \$79,000 - and rents and mortgage payments low in comparison. This is why only cost burden is not a major problem. Roughly 113 owners want to buy a different home as do 159 renters. Households are most interested in rehabilitation loans and down payment assistance, with 29% indicating they would purchase a deed-restricted home.

## Mammoth Lakes AMI Overview

- Ownership among **Low-income** employee households in Mammoth Lakes is very low – 29%. Most live in either apartments or townhomes/condominiums (63%) and pay an estimated median rent of \$800 for rental units. Adults living alone make up 278 households and single parents constitute 233 households, with another 333 households consisting of couples with children. About 85% are employed, with an average of 1.5 summer and 1.4 winter jobs. Roughly 95 households were considering leaving the area after the summer season.

Almost half of these households have lived in Mammoth Lakes for less than five years and about 40% have been in the area for 10 or more years. Owners are very interested in buying a new home (76% of owners) as are 95% of renters. This translates to a potential demand for 938 housing units for households to purchase. With a median income of about \$27,000 it will be virtually impossible for these households to afford a home to buy in Mammoth Lakes.

Cost burden is a serious problem. An estimated 344 households pay more than 50% of their gross monthly income for housing. Another 455 pay 30% to 49% of income for housing. These households are in serious jeopardy of losing their homes or compromising on things like food, heating and medicine. Not surprisingly, any and all programs are of interest, with close to 75% indicating they would use down payment or rent assistance, rehabilitation loans or build a home with sweat equity. About 633 households would purchase a home with a deed restriction.

- The ownership rate among **Moderate-Income** employee households is 53%. Most live in condominiums or single-family homes. This group is mostly family households, with 47% (282) consisting of couples with and without children. Single adults make up about 126 households and there are a fair number of households living with roommates (90). Employment is high at 91% of households with about the same number of jobs found in the winter and summer seasons (1.2). About 48 households were considering leaving after the summer season. There is a clear bump in the number of new households in the community, with 9% indicating they

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have been in Mammoth Lakes for less than one year and another 37% living in the area for one to five years. About one-third have lived in the area for 10 or more years.

Median income is \$50,000 and the estimated median rent (\$1,000) is higher than the median mortgage (\$894), indicating that owners have probably been in the area for a while. Cost burden is a problem for 102 households. Roughly 8% (48) of these households are considering leaving after the summer season, which is comparable to low-income employee households.

Both owners (194) and renters (244) would like to buy, which is 73% of all households. This group is most interested in down payment assistance or a sweat equity program, although there was strong interest in a rehabilitation loan program. About 294 households would purchase a home with a deed restriction.

- Surprisingly, ownership among **Above Moderate Income** households is lower than moderate income (46% versus 53%). One reason may be the number of households who have recently moved to Mammoth Lakes (182 in the past five years). Households with roommates comprise 22% of all households (70) and couples without children make up another 118 households. These are the main household types in this income range. Employment is high (92%) and there are about 1.2 jobs per household. Median income is \$65,000 and median rent is higher than the estimated mortgage payment. It is likely that newcomers to the area are renting. Cost burden is not a significant problem for this group.

All renters would like to buy (173) as would 60 owners. Employee households in this income group are most interested in down payment assistance and a rehabilitation loan, although about half would consider rent assistance and/or building a home with sweat equity. Deed restrictions would be acceptable to an estimated 144 households.

- **Upper Moderate Income** households are mostly families, with 151 consisting of couples with and without children. About 15% of households live with roommates and 20% are single adults. Over half (159) own their homes. Over three-fourths of these households live in either single-family homes or condominiums/townhomes (215). Employment is at 93% and the average number of jobs per household is comparable to other income groups (1.2) with little change between winter and summer months.

Roughly 35% of these households moved to Mammoth Lakes six to ten years ago, with another 29% coming to the area less than five years ago. This indicates a growing increase in presence of upper income households in the area, although they only make up 279 of all employee households. Median income is high, with estimated median rents of \$1,205 and mortgages of \$1,390. Cost burden is a problem for 8% of households (22).

Interest in buying is high, with 76 owners considering a new home and all (129) renter households wanting to purchase. This group is most interested in a rehabilitation loan program, followed by down payment assistance. An estimated 106 households would consider buying a deed-restricted unit.



## Bishop and Mammoth Lakes - Low Income Employee Households<sup>2</sup>

There are 1,057 employee households in Bishop\* and 1,111 in Mammoth Lakes in this income range.

### Employee Households Earning 80% Or Less AMI

| <i>Tenure</i>   | <i>Bishop</i> | <i>Mammoth Lakes</i> |
|---|---------------|----------------------|
| Own   | 50%           | 29%                  |
| Rent  | 48%           | 67%                  |
| Other   | 2%            | 5%                   |
| <i>Type of residence</i>                                  |               |                      |
| Single-family   | 37%           | 16%                  |
| Apartment   | 21%           | 41%                  |
| Condo/Townhome  | 1%            | 22%                  |
| Mobile home   | 38%           | 17%                  |
| Other   | 4%            | 5%                   |
| <i>Household type</i>                                     |               |                      |
| Adult living alone  | 18%           | 25%                  |
| Single parent with children                               | 59%           | 21%                  |
| Couple, no children                                       | 15%           | 5%                   |
| Couple with children                                      | 6%            | 30%                  |
| Family and unrelated roommates                            | -             | 2%                   |
| Unrelated roommates                                       | 1%            | 5%                   |
| Other   | -             | 13%                  |
| Average household size                                    | 2.76          | 3.34                 |
| <i>Employment</i>   |               |                      |
| Employed  | 80%           | 85%                  |
| <i>Average Summer Jobs per Household</i>                  | 1.42          | 1.53                 |
| <i>Average Winter Jobs per Household</i>                  | 1.34          | 1.38                 |
| Homemaker   | 2%            | 5%                   |
| Retired   | 2%            | -                    |
| Student   | 1%            | 5%                   |
| Unemployed  | 16%           | 6%                   |
| % summer seasonal (definitely/maybe leaving after summer) | 9%            | 9%                   |

| <i>Length of time in the area</i>                   | <i>Bishop</i> | <i>Mammoth Lakes</i> |
|---|---------------|----------------------|
| Less than 1 year                                    | 4%            | 13%                  |
| 1 to 5 years  | 26%           | 33%                  |
| 6 to 10 years                                       | 18%           | 15%                  |
| 11 to 20 years                                      | 21%           | 33%                  |
| More than 20 years                                  | 30%           | 6%                   |
| <i>Want to buy</i>                                  |               |                      |
| Yes - owners  | 26%           | 72%                  |
| renters   | 95%           | 95%                  |
| <i>Median household income and payments</i>         |               |                      |
| Median Household Income                             | \$27,000      | \$26,884             |
| Contract Rent                                       | \$600*        | \$800*               |
| Mortgage  | \$550*        | \$985*               |
| <i>Percent of income to housing payment</i>         |               |                      |
| 30% or less   | 70%           | 25%                  |
| 30.1% - 50%   | 23%           | 44%                  |
| 51% or more   | 8%            | 31%                  |
| <i>% Cost-Burdened</i>                              | 30%           | 75%                  |
| <i>Persons per bedroom</i>                          |               |                      |
| 1 or fewer  | 76%           | 40%                  |
| 1.1 to 2  | 24%           | 40%                  |
| 2.1 or more   | -             | 20%                  |
| <i>Would consider help with housing<sup>1</sup></i> |               |                      |
| Down Payment Assistance                             | 60%           | 72%                  |
| Rent Assistance                                     | 42%           | 74%                  |
| Rehabilitation Loan                                 | 27%           | 77%                  |
| Sweat Equity Home to Own                            | 60%           | 74%                  |
| Purchase deed-restricted home                       | 30%           | 57%                  |

<sup>1</sup>rated 4 or 5 on a scale of 1 "would not use" to 5 "would definitely use"

<sup>2</sup> Estimated households with at least one employee in the Greater Bishop Region total 3,142 and 2,560 in Mammoth Lakes in 2004. Calculated from 2000 Census, 2004 Employee Surveys and 2004 population estimates from the State of California Demographic Research Unit.

\* Small sample size; interpret with caution – all of the Town of Bishop and both the Town of Bishop and Mammoth Lakes median rents and mortgages.

## Bishop and Mammoth Lakes - Moderate Income Employee Households

There are 672 employee households in Bishop and 600 in Mammoth Lakes.

### Employee Households Earning 80.1 to 120% AMI

| <i>Tenure</i> | <i>Bishop</i> | <i>Mammoth Lakes</i> |
|---------------|---------------|----------------------|
| Own           | 51%           | 53%                  |
| Rent          | 49%           | 42%                  |
| Other         | -             | 5%                   |

### *Type of residence*

|                |     |     |
|----------------|-----|-----|
| Single-family  | 48% | 26% |
| Apartment      | 17% | 13% |
| Condo/Townhome | 6%  | 43% |
| Mobile home    | 26% | 17% |
| Other          | 2%  | 2%  |

### *Household type*

|                                |      |      |
|--------------------------------|------|------|
| Adult living alone             | 23%  | 21%  |
| Single parent with children    | 21%  | 7%   |
| Couple, no children            | 21%  | 18%  |
| Couple with children           | 27%  | 29%  |
| Family and unrelated roommates | 2%   | 6%   |
| Unrelated roommates            | -    | 9%   |
| Other                          | -    | 10%  |
| Average household size         | 2.53 | 2.92 |

### *Employment*

|   |             |             |
|---|-------------|-------------|
| Employed  | 89%         | 91%         |
| <i>Average Summer Jobs per Household</i>                  | <i>1.19</i> | <i>1.22</i> |
| <i>Average Winter Jobs per Household</i>                  | <i>1.22</i> | <i>1.26</i> |
| Homemaker   | 3%          | 3%          |
| Retired   | 2%          | 1%          |
| Student   | 2%          | 2%          |
| Unemployed  | 4%          | 3%          |
| % summer seasonal (definitely/maybe leaving after summer) | 1%          | 8%          |

| <i>Length of time in the area</i> | <i>Bishop</i> | <i>Mammoth Lakes</i> |
|-----------------------------------|---------------|----------------------|
| Less than 1 year                  | -             | 9%                   |
| 1 to 5 years                      | 28%           | 37%                  |
| 6 to 10 years                     | 14%           | 21%                  |
| 11 to 20 years                    | 24%           | 22%                  |
| More than 20 years                | 35%           | 11%                  |

### *Want to buy*

|              |     |     |
|--------------|-----|-----|
| Yes - owners | 32% | 61% |
| renters      | 93% | 97% |

### *Median household income and payments*

|                         |          |          |
|-------------------------|----------|----------|
| Median Household Income | \$45,000 | \$50,000 |
| Contract Rent           | \$600*   | \$1,000  |
| Mortgage                | \$850*   | \$894*   |

### *Percent of income to housing payment*

|             |     |     |
|-------------|-----|-----|
| 30% or less | 88% | 83% |
| 30.1% - 50% | 12% | 16% |
| 51% or more | -   | 1%  |

### *% Cost-Burdened*

|  |     |     |
|--|-----|-----|
|  | 12% | 17% |
|--|-----|-----|

### *Persons per bedroom*

|             |     |     |
|-------------|-----|-----|
| 1 or fewer  | 66% | 52% |
| 1.1 to 2    | 31% | 35% |
| 2.1 or more | 3%  | 13% |

### *Would consider help with housing<sup>1</sup>*

|                               |     |     |
|-------------------------------|-----|-----|
| Down Payment Assistance       | 60% | 65% |
| Rent Assistance               | 45% | 47% |
| Rehabilitation Loan           | 59% | 53% |
| Sweat Equity Home to Own      | 57% | 64% |
| Purchase deed-restricted home | 25% | 49% |

<sup>1</sup>rated 4 or 5 on a scale of 1 "would not use" to 5 "would definitely use"

\* Small sample size; this should be viewed as an indication, but is not considered statistically valid – Mammoth Lakes median mortgage and Bishop median rent and mortgage.

## Bishop and Mammoth Lakes - Above Moderate Income Households

There are 315 employee households in Bishop\* and 320 in Mammoth Lakes.

### Employee Households Earning 120.1 to 150% AMI

| <i>Tenure</i>   | <i>Bishop</i> | <i>Mammoth<br/>Lakes</i> |
|---|---------------|--------------------------|
| Own   | 64%           | 46%                      |
| Rent  | 33%           | 54%                      |
| Other   | 3%            | -                        |
| <i>Type of residence</i>                                  |               |                          |
| Single-family   | 69%           | 22%                      |
| Apartment   | 6%            | 16%                      |
| Condo/Townhome  | 11%           | 44%                      |
| Mobile home   | 13%           | 16%                      |
| Other   | 0%            | 2%                       |
| <i>Household type</i>                                     |               |                          |
| Adult living alone  | 16%           | 20%                      |
| Single parent with children                               | 5%            | 5%                       |
| Couple, no children                                       | 35%           | 37%                      |
| Couple with children                                      | 41%           | 12%                      |
| Family and unrelated roommates                            | 2%            | 2%                       |
| Unrelated roommates                                       | -             | 20%                      |
| Other   | -             | 4%                       |
| Average household size                                    | 2.77          | 2.53                     |
| <i>Employment</i>   |               |                          |
| Employed  | 94%           | 92%                      |
| <i>Average Summer Jobs per Household</i>                  | 1.32          | 1.24                     |
| <i>Average Winter Jobs per Household</i>                  | 1.31          | 1.21                     |
| Homemaker   | 0%            | 1%                       |
| Retired   | -             | 2%                       |
| Student   | 4%            | 2%                       |
| Unemployed  | 2%            | 3%                       |
| % summer seasonal (definitely/maybe leaving after summer) | 0%            | 4%                       |

| <i>Length of time in the area</i>                   | <i>Bishop</i> | <i>Mammoth<br/>Lakes</i> |
|---|---------------|--------------------------|
| Less than 1 year                                    | 10%           | 12%                      |
| 1 to 5 years  | 39%           | 43%                      |
| 6 to 10 years                                       | 13%           | 9%                       |
| 11 to 20 years                                      | 25%           | 17%                      |
| More than 20 years                                  | 14%           | 20%                      |
| <i>Want to buy</i>                                  |               |                          |
| Yes - owners  | 31%           | 41%                      |
| renters   | 100%          | 100%                     |
| <i>Median household income and payments</i>         |               |                          |
| Median Household Income                             | \$60,000      | \$65,000                 |
| Contract Rent                                       | \$695*        | \$980*                   |
| Mortgage  | \$1,087*      | \$800*                   |
| <i>Percent of income to housing payment</i>         |               |                          |
| 30% or less   | 95%           | 93%                      |
| 30.1% - 50%   | 5%            | 7%                       |
| 51% or more   | -             | -                        |
| <i>% Cost-Burdened</i>                              |               |                          |
|   | 5%            | 7%                       |
| <i>Persons per bedroom</i>                          |               |                          |
| 1 or fewer  | 68%           | 72%                      |
| 1.1 to 2  | 32%           | 24%                      |
| 2.1 or more   | -             | 4%                       |
| <i>Would consider help with housing<sup>1</sup></i> |               |                          |
| Down Payment Assistance                             | 59%           | 69%                      |
| Rent Assistance                                     | 18%           | 50%                      |
| Rehabilitation Loan                                 | 61%           | 64%                      |
| Sweat Equity Home to Own                            | 43%           | 52%                      |
| Purchase deed-restricted home                       | 28%           | 45%                      |

<sup>1</sup>rated 4 or 5 on a scale of 1 "would not use" to 5 "would definitely use"

\* Small sample size; interpret with caution – all of the Town of Bishop and both the Town of Bishop and Mammoth Lakes median rents and mortgages.

## Bishop and Mammoth Lakes - Upper Moderate Income Households

There are 451 Upper Moderate Income Households in Bishop and 279 in Mammoth Lakes

### Employee Households Earning 150.1 to 200% AMI

| <i>Tenure</i> | <i>Bishop</i> | <i>Mammoth<br/>Lakes</i> |
|---------------|---------------|--------------------------|
| Own           | 58%           | 57%                      |
| Rent          | 37%           | 43%                      |
| Other         | 5%            | -                        |

### *Type of residence*

|                |     |     |
|----------------|-----|-----|
| Single-family  | 66% | 44% |
| Apartment      | 6%  | 12% |
| Condo/Townhome | 4%  | 33% |
| Mobile home    | 18% | 8%  |
| Other          | 6%  | 3%  |

### *Household type*

|                                |      |      |
|--------------------------------|------|------|
| Adult living alone             | 18%  | 20%  |
| Single parent with children    | 6%   | 3%   |
| Couple, no children            | 38%  | 17%  |
| Couple with children           | 30%  | 37%  |
| Family and unrelated roommates | -    | 5%   |
| Unrelated roommates            | 1%   | 10%  |
| Other                          | -    | 8%   |
| Average household size         | 2.42 | 2.61 |

### *Employment*

|   |             |             |
|---|-------------|-------------|
| Employed  | 94%         | 93%         |
| <i>Average Summer Jobs per Household</i>                  | <i>1.10</i> | <i>1.10</i> |
| <i>Average Winter Jobs per Household</i>                  | <i>1.10</i> | <i>1.11</i> |
| Homemaker   | -           | 1%          |
| Retired   | 4%          | -           |
| Student   | 2%          | 4%          |
| Unemployed  | 1%          | 2%          |
| % summer seasonal (definitely/maybe leaving after summer) | 5%          | 4%          |

| <i>Length of time in the area</i> | <i>Bishop</i> | <i>Mammoth<br/>Lakes</i> |
|-----------------------------------|---------------|--------------------------|
| Less than 1 year                  | 7%            | 5%                       |
| 1 to 5 years                      | 29%           | 24%                      |
| 6 to 10 years                     | 11%           | 35%                      |
| 11 to 20 years                    | 29%           | 11%                      |
| More than 20 years                | 24%           | 24%                      |

### *Want to buy*

|              |     |      |
|--------------|-----|------|
| Yes - owners | 37% | 48%  |
| renters      | 95% | 100% |

### *Median household income and payments*

|                         |          |          |
|-------------------------|----------|----------|
| Median Household Income | \$78,951 | \$80,000 |
| Contract Rent           | \$844*   | \$1,205* |
| Mortgage                | \$985*   | \$1,390* |

### *Percent of income to housing payment*

|             |     |     |
|-------------|-----|-----|
| 30% or less | 98% | 92% |
| 30.1% - 50% | 2%  | 6%  |
| 51% or more | -   | 2%  |

### *% Cost-Burdened*

|  |    |    |
|--|----|----|
|  | 2% | 8% |
|--|----|----|

### *Persons per bedroom*

|             |     |     |
|-------------|-----|-----|
| 1 or fewer  | 73% | 70% |
| 1.1 to 2    | 27% | 27% |
| 2.1 or more | -   | 2%  |

### *Would consider help with housing<sup>1</sup>*

|                               |     |     |
|-------------------------------|-----|-----|
| Down Payment Assistance       | 47% | 44% |
| Rent Assistance               | 19% | 34% |
| Rehabilitation Loan           | 59% | 56% |
| Sweat Equity Home to Own      | 43% | 37% |
| Purchase deed-restricted home | 29% | 38% |

<sup>1</sup>rated 4 or 5 on a scale of 1 "would not use" to 5 "would definitely use"

\* Small sample size; interpret with caution –Town of Bishop and Mammoth Lakes median rents and mortgages.

## Seniors

This section of the report focuses specifically on households with a person age 65 or older. It provides greater detail on the composition of these households, tenure and housing preferences.

### Place of Residence

There are a considerable number of senior households concentrated in Inyo County, with over half of seniors living in Bishop. In comparison, there are few senior households in Mono County; however, 13% of all households have a person age 65 or older, which is noteworthy. About one-third of Mono County seniors live in Mammoth Lakes.

| <b>Place of Residence – Senior Households</b> |                    |                    |               |                |
|---|--------------------|--------------------|---------------|----------------|
|   | <b>Mono County</b> | <b>Inyo County</b> | <b>Bishop</b> | <b>Mammoth</b> |
| Total   | 5,137              | 7,703              | 4,457         | 2,814          |
| Seniors                                       | 645                | 2,254              | 1,332         | 201            |
| % 65+   | 12.6%              | 28.3%              | 29.0%         | 7.1%           |

Source: 2000 Census

The household survey found that 45% of senior households living in Mono County live in Mammoth Lakes. This indicates that the number of senior households in the area has grown since the 2000 Census. Both Walker/Coleville and Bridgeport appear to be popular locations for seniors as well. The survey also found that 72% of senior households live in Bishop, which suggests that this population has also grown considerably since the Census. Lone Pine and Big Pine are the next most popular areas for senior households.

| <b>Place of Residence – Senior Households</b> |                    |                    |
|---|--------------------|--------------------|
|   | <b>Mono County</b> | <b>Inyo County</b> |
| Mammoth Lakes                                 | 45%                |                    |
| Bishop  | 2%                 | 72%                |
| Lee Vining                                    | 3%                 |                    |
| June Lake                                     | 8%                 |                    |
| Big Pine                                      |                    | 10%                |
| Lone Pine                                     |                    | 10%                |
| Independence                                  |                    | 5%                 |
| Benton  | 3%                 |                    |
| Chalfant                                      | 6%                 | 1%                 |
| Walker/ Coleville                             | 13%                |                    |
| Bridgeport                                    | 12%                |                    |
| Crowley                                       | 4%                 |                    |
| Wheeler Crest/ Swall Meadows                  | 4%                 |                    |
| Aberdeen                                      |                    | 1%                 |
| Rovana/ Mustang Mesa                          |                    | 1%                 |
| Other   | 1%                 | 0%                 |
| TOTAL   | 100%               | 100%               |

Source: Household Survey

The household survey asked respondents to identify their first and second choice communities. Based on the results, it appears that Bishop continues to be the primary location that seniors would choose. Big Pine is popular among Inyo County seniors, but not Mono County seniors. While most Mammoth Lakes seniors would choose to remain in Mammoth Lakes, both Bishop and Crowley are options. June Lake is favored by many Mono County seniors as well.

| <b>Top Two Communities In Which to Live</b> |             |             |               |        |
|---|-------------|-------------|---------------|--------|
| <b>Current Place of Residence</b>           |             |             |               |        |
|   | Mono County | Inyo County | Mammoth Lakes | Bishop |
| Bishop                                      | 22%         | 80%         | 23%           | 93%    |
| Big Pine                                    | 4%          | 27%         |               | 21%    |
| Mammoth Lakes                               | 35%         | 5%          | 80%           | 4%     |
| Other                                       | 11%         | 7%          | 4%            | 6%     |
| Rovanna/<br>Mustang<br>Mesa                 | 3%          | 8%          | 5%            | 9%     |
| Crowley                                     | 14%         | 3%          | 16%           | 3%     |
| Lone Pine                                   | 2%          | 9%          | 3%            | 3%     |
| June Lake                                   | 14%         | 2%          | 9%            | 2%     |
| Independence                                | 0%          | 8%          |               | 2%     |
| Walker/<br>Coleville                        | 17%         | 0%          |               |        |
| Bridgeport                                  | 13%         | 2%          | 3%            | 1%     |
| Chalfant                                    | 7%          | 3%          |               | 5%     |
| Wheeler                                     | 7%          | 2%          | 7%            | 3%     |
| Crest/ Swall<br>Meadows                     |             |             |               |        |
| Paradise                                    | 1%          | 3%          | 1%            | 3%     |
| Other Inyo<br>County                        | 0%          | 3%          |               | 3%     |
| Other Mono<br>County                        | 8%          |             | 1%            |        |
| Aberdeen                                    | 1%          | 2%          |               |        |
| Benton                                      | 3%          | 1%          |               |        |
| Lee Vining                                  | 3%          |             | 1%            |        |
|   | 167%        | 165%        | 154%          | 159%   |

Source: Household Survey<sup>3</sup>

## Housing and Household Characteristics

Seniors in all areas are predominantly homeowners and most likely to live in single-family homes with slightly more than two bedrooms. They tend to be adults living alone or couples without children; however, 9% of senior households in Mono County are living in extended families, as are 5% in Inyo. Seniors with children make up 6% of Inyo County and 7% of Mono County senior households. This is indicative of a growing trend where grandparents are raising children and/or having children later in life.

<sup>3</sup> Totals exceed 100% because of duplicate choices

### Tenure

|       | Place of Residence |             |               |        |
|-------|--------------------|-------------|---------------|--------|
|       | Mono County        | Inyo County | Mammoth Lakes | Bishop |
| Own   | 88%                | 84%         | 91%           | 88%    |
| Rent  | 12%                | 14%         | 9%            | 11%    |
| Other |                    | 2%          |               | 2%     |
|       | 100%               | 100%        | 100%          | 100%   |

Source: Household Survey

### Unit Type

|                           | Place of Residence |             |               |        |
|---------------------------|--------------------|-------------|---------------|--------|
|                           | Mono County        | Inyo County | Mammoth Lakes | Bishop |
| Apartment                 | 3%                 | 6%          | 6%            | 4%     |
| Single family home/ cabin | 61%                | 61%         | 53%           | 62%    |
| Mobile home               | 15%                | 30%         | 6%            | 32%    |
| Condo/ townhouse/ duplex  | 16%                | 1%          | 35%           | 1%     |
| Other                     | 4%                 | 2%          |               | 0%     |
| TOTAL                     | 100%               | 100%        | 100%          | 100%   |

Source: Household Survey

### Household Size

| # of People | Place of Residence |             |               |        |
|-------------|--------------------|-------------|---------------|--------|
|             | Mono County        | Inyo County | Mammoth Lakes | Bishop |
| 1           | 38%                | 52%         | 44%           | 52%    |
| 2           | 49%                | 40%         | 44%           | 40%    |
| 3           | 5%                 | 5%          | 1%            | 5%     |
| 4           | 4%                 | 1%          | 8%            | 1%     |
| 5           | 1%                 |             | 3%            |        |
| 6           | 2%                 | 2%          | 1%            | 2%     |
| 10 or more  | 0%                 |             |               |        |
| TOTAL       | 100%               | 100%        | 100%          | 100%   |
| Average     | 1.9                | 1.6         | 1.8           | 1.6    |

Source: Household Survey

### Household Type

|                               | Place of Residence |             |               |        |
|-------------------------------|--------------------|-------------|---------------|--------|
|                               | Mono County        | Inyo County | Mammoth Lakes | Bishop |
| Adult living alone            | 44%                | 53%         | 49%           | 53%    |
| Single parent with child(ren) | 3%                 | 4%          | 4%            | 5%     |
| Couple, no child(ren)         | 38%                | 34%         | 39%           | 34%    |
| Couple, with child(ren)       | 4%                 | 2%          | 4%            | 2%     |
| Immediate and extended family | 9%                 | 5%          | 3%            | 6%     |
| Family roommates              | 0%                 | 1%          | 1%            |        |
| Roommates                     | 1%                 | 1%          |               | 1%     |
| Other                         |                    | 1%          |               |        |
|                               | 100%               | 100%        | 100%          | 100%   |

## Income and Senior Households

Lower income seniors are more likely to live in Inyo County, particularly in Bishop. The reverse is true for Mono County, where seniors are likely to have incomes above 120% of the AMI. Not surprisingly, owners are more likely to have very high incomes and probably live in Mono County. Among renters, one-third earn less than 30% of the AMI (extremely low income), with another 18% earning 30% to 50% of the AMI. At these incomes, households would be eligible for rental assistance. About one-third of owners earn over 120% of AMI and roughly 25% earn less than 50% AMI. The average income of owners is almost twice that of renters; however, the median income of owners is only \$10,000 more than renters. This indicates a wide range of incomes among owners with a senior in the household.

Consistent with other patterns, seniors in Mono County earn about 1.5 times as much as seniors in Inyo County. Seniors in Mammoth Lakes earn more on average or when the median income is examined than all Mono County seniors. Clearly, seniors in Mammoth Lakes are fairly affluent, which is likely to skew the median income for the remaining seniors in Mono County.

### Area Median Income by Place of Residence

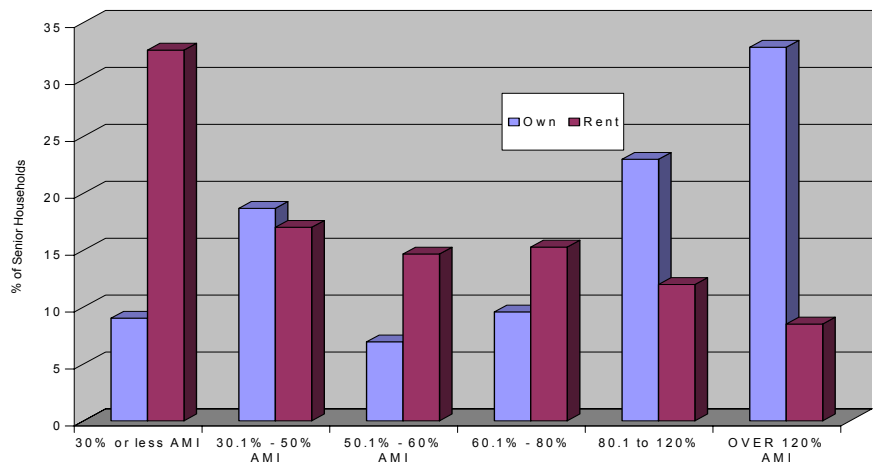
|                 | Place of Residence |             |               |        |
|-----------------|--------------------|-------------|---------------|--------|
|                 | Mono County        | Inyo County | Mammoth Lakes | Bishop |
| 30% or less AMI | 9%                 | 13%         | 4%            | 12%    |
| 30.1% - 50% AMI | 12%                | 22%         | 6%            | 22%    |
| 50.1% - 60% AMI | 5%                 | 9%          | 5%            | 9%     |
| 60.1% - 80%     | 8%                 | 11%         | 5%            | 12%    |
| 80.1 to 120%    | 17%                | 24%         | 11%           | 22%    |
| OVER 120% AMI   | 49%                | 21%         | 69%           | 23%    |
|                 | 100%               | 100%        | 100%          | 100%   |

### Average and Median Income

|         | Own      | Rent     |
|---------|----------|----------|
| Average | \$47,789 | \$25,902 |
| Median  | \$35,000 | \$25,000 |

|         | Mono County | Inyo County | Mammoth Lakes | Bishop   |
|---------|-------------|-------------|---------------|----------|
| Average | \$62,433    | \$37,840    | \$74,700      | \$40,030 |
| Median  | \$53,000    | \$28,800    | \$69,960      | \$28,800 |

### AMI Distribution by Owners and Renters





## Time in Area

Half of seniors in Bishop and Inyo County have been in the area for more than 20 years and another quarter for 11 to 20 years. Seniors in these areas are almost all full-time residents. In contrast, there appears to be greater interest in Mono County and Mammoth Lakes among senior households, as over one-quarter have come into the area in the past five years. There also appears to be a spurt in the number of households that now have a senior that moved into the area 11 to 20 years ago.

|                       | <b>Length of Residence</b> |             |                  |        |
|-----------------------|----------------------------|-------------|------------------|--------|
|                       | <b>Place of Residence</b>  |             |                  |        |
|                       | Mono<br>County             | Inyo County | Mammoth<br>Lakes | Bishop |
| Less than 1 year      | 3%                         | 4%          | 6%               | 2%     |
| 1 to 5 years          | 22%                        | 10%         | 23%              | 11%    |
| 6 to 10 years         | 16%                        | 12%         | 20%              | 13%    |
| 11 to 20 years        | 25%                        | 25%         | 28%              | 24%    |
| More than 20<br>years | 34%                        | 50%         | 24%              | 50%    |
|                       | 100%                       | 100%        | 100%             | 100%   |
| Full-time resident    | 91%                        | 98%         | 96%              | 99%    |
| Seasonal resident     | 9%                         | 2%          | 4%               | 1%     |
|                       | 100%                       | 100%        | 100%             | 100%   |

Source: Household Survey

## Employment Among Senior Households

Seniors may be contributing to the employment base throughout the region, but more so in Mono County and Mammoth Lakes. In Mammoth Lakes, for example, one-third of seniors reported working for someone else and in households where at least one person was employed, they held an average of 1.3 jobs. Self employment is also very high in Mammoth Lakes and Mono County.

In Inyo County, about 17% of senior households are either self employed or employed by others. There are an average of 1.1 jobs in these households. The pattern is similar for Bishop.

|                    | <b>Employment Pattern in Senior Households</b> |                    |                      |               |
|--------------------|--|--------------------|----------------------|---------------|
|                    | <b>Mono County</b>                             | <b>Inyo County</b> | <b>Mammoth Lakes</b> | <b>Bishop</b> |
| Self-employed      | 11.4%  | 5.0%               | 16.0%                | 5.8%          |
| Employed by others | 27.5%  | 12.7%              | 32.9%                | 16.1%         |
| Homemaker          | 5.3%   | 4.5%               | 3.2%                 | 5.5%          |
| Retired            | 55.4%  | 73.7%              | 47.8%                | 92.0%         |
| Average Jobs       | 1.2  | 1.1                | 1.3                  | 1.1           |

## Housing Preferences

Among seniors who own a home, over 20% in each of the areas are considering another home in the next two years. Given the size of the senior population, this suggests that about 2,300 seniors are looking for a new home. This means that some of the existing housing that is occupied by seniors could be freed up for other households in the area; however, few of those considering another home are interested in a different community. This indicates that these households may only move if there is something available for them to choose from.

The primary reasons seniors give for wanting to move is to live closer to town and to find a larger home, although there is some interest in downsizing.

|  | <b>Mono County</b> | <b>Inyo County</b> | <b>Mammoth Lakes</b> | <b>Bishop</b> |
|--|--------------------|--------------------|----------------------|---------------|
| % of Seniors Who Own                                 | 23%                | 21%                | 26%                  | 23%           |
| # of Seniors Who Own                                 | 1,038              | 1,364              | 640                  | 934           |
| To live closer to city/ town services                | 28%                | 31%                | 32%                  | 29%           |
| To find a larger home                                | 23%                | 29%                | 24%                  | 31%           |
| To find a smaller home                               | 15%                | 10%                |                      | 9%            |
| To live in a more rural setting                      | 15%                | 6%                 | 12%                  | 5%            |
| To find an attached residence (condo, townhome, etc) | 5%                 | 8%                 | 9%                   | 8%            |
| To find a single-family residence                    | 6%                 | 7%                 | 11%                  | 7%            |
| To be closer to work                                 | 6%                 | 7%                 |                      | 8%            |
| To live in a different community                     | 15%                | 5%                 | 10%                  | 2%            |

Source: Household Survey

When asked to be realistic about the type of home all seniors would consider buying or renting, Mono County seniors leaned toward small to mid-size single-family homes. In Mammoth Lakes, the clear preference was for a mid-size single-family home, although townhomes, condominiums and small single-family homes were preferred by one-third of senior households.

Inyo County seniors were inclined toward a small single-family home, mobile home or manufactured home. There was limited interest in any attached product. Bishop followed a similar pattern.

### What Type of Home Would Seniors Realistically Choose

|   | <b>Mono County</b> | <b>Inyo County</b> | <b>Mammoth Lakes</b> | <b>Bishop</b> |
|---|--------------------|--------------------|----------------------|---------------|
| Smaller single-family home (1 or 2 bedrooms)  | 20%                | 28%                | 12%                  | 30%           |
| Midsized single-family home (3 to 4 bedrooms) | 45%                | 14%                | 62%                  | 16%           |
| Mobile home                                   | 9%                 | 27%                |                      | 27%           |
| Manufactured home                             | 4%                 | 17%                |                      | 18%           |
| Other   | 1%                 | 5%                 |                      | 5%            |
| Townhome/ duplex                              | 8%                 | 2%                 | 10%                  | 2%            |
| Condominium                                   | 8%                 | 2%                 | 11%                  |               |
| Rented apartment                              | 1%                 | 4%                 | 3%                   |               |
| Large single-family home (5 or more bedrooms) | 3%                 | 2%                 | 2%                   | 2%            |
|   | 100%               | 100%               | 100%                 | 100%          |

Source: Household Survey

Most seniors would prefer to buy their home; however, in Mammoth Lakes, 95% indicated they would buy and the average price they were willing to pay was \$487,379. This tracks with the higher income found among senior households in Mammoth Lakes. In Mono County overall, roughly 21% of seniors would like to rent and pay an average of \$728. Seniors wanting to buy in Mono County would pay an average of \$396,300 for their preferred home type.

In Inyo County, 23% of seniors would prefer to rent and pay an average rent of \$456. Those wanting to buy would pay \$164,600 in Inyo County and slightly less in Bishop (\$161,754). Fewer seniors in Bishop are interested in renting and would pay an average of \$631 for rent.

### Buy or Rent Preferred Home and Amount Willing to Pay

|             | <b>Mono County</b> | <b>Inyo County</b> | <b>Mammoth Lakes</b> | <b>Bishop</b> |
|-------------|--------------------|--------------------|----------------------|---------------|
| <b>Rent</b> | <b>21%</b>         | <b>23%</b>         | <b>5%</b>            | <b>12%</b>    |
| Average     | \$728              | \$456              | \$650                | \$631         |
| Median      | \$642              | \$425              | \$650                | \$550         |
| <b>Buy</b>  | <b>79%</b>         | <b>77%</b>         | <b>95%</b>           | <b>88%</b>    |
| Average     | \$396,302          | \$164,598          | \$478,379            | \$161,745     |
| Median      | \$389,240          | \$150,000          | \$450,000            | \$150,000     |

Source: Household Survey

When asked to indicate important factors when looking for a place to live, several important features emerged:

- Low maintenance
- Cost
- Proximity to shopping, services and community amenities including parks and libraries
- Storage

### Important Factors When Looking for a place to Live

|                            | <b>Mono County</b> | <b>Inyo County</b> | <b>Mammoth Lakes</b> | <b>Bishop</b> |
|----------------------------|--------------------|--------------------|----------------------|---------------|
| New Construction           | 23%                | 20%                | 36%                  | 20%           |
| Size of Home               | 45%                | 41%                | 44%                  | 45%           |
| Home Type                  | 74%                | 59%                | 81%                  | 62%           |
| Low Maintenance            | 81%                | 54%                | 88%                  | 56%           |
| Storage                    | 75%                | 53%                | 77%                  | 56%           |
| Lot Size                   | 73%                | 49%                | 76%                  | 51%           |
| Cost                       | 80%                | 67%                | 77%                  | 69%           |
| Close to Shopping/Services | 68%                | 76%                | 57%                  | 78%           |
| Parks, Libraries, etc.     | 72%                | 63%                | 73%                  | 60%           |

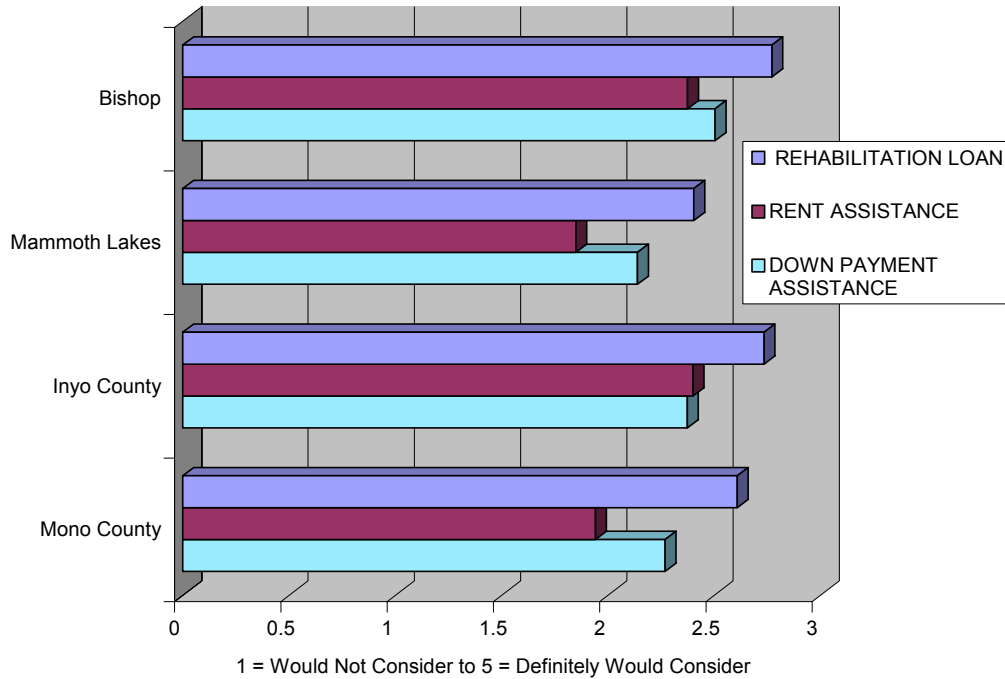
Source: Household Survey. Results are for the percentage of respondents who indicated these factors were very to extremely important, with 1 = not important to 5= Extremely Important

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## Use of Services

Seniors appear to be lukewarm about all of the potential services that could be offered.

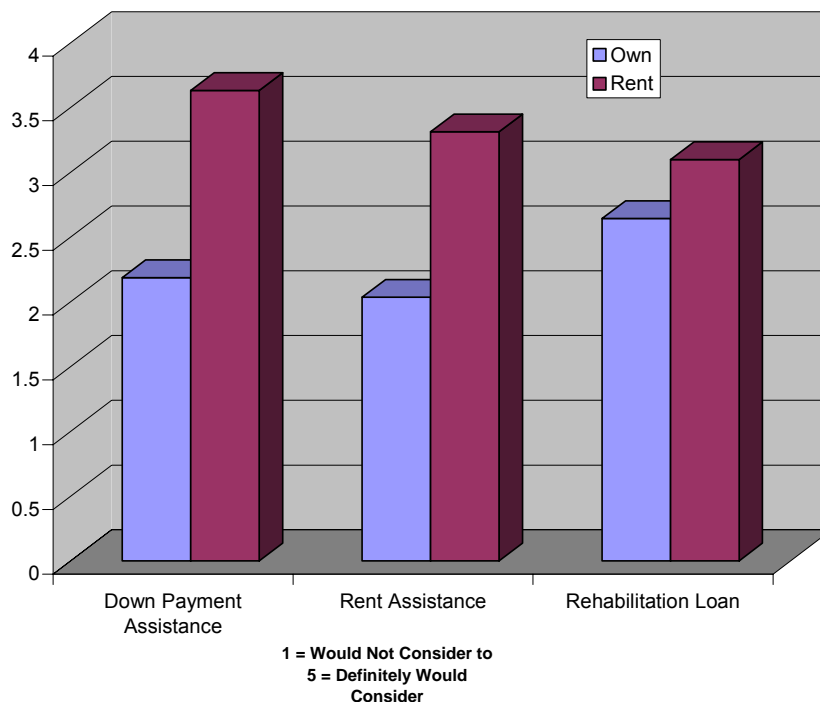
### Would you consider using. . . .



Source: Household Survey

The level of interest changes when the programs are compared by renters and owners. Renters are more interested in down payment assistance and rent assistance than are owners. This indicates that programs focused on seniors would be of greater benefit to renters than owners.

### Program Options – Renters and Owners



Source: Household Survey

When asked about housing programs that would be specifically targeted to seniors, interest varied depending on the community. More senior households in Mono County and Mammoth Lakes would definitely consider a Reverse Annuity Mortgage program than those living in Inyo County. A reverse annuity mortgage allows homeowners to access equity in their home to supplement their income. Inyo County and Bishop residents are more interested in affordable rental housing and rental housing with services, such as transportation and meals.

There is a fair amount of support for a program that would improve accessibility in homes occupied by seniors in all areas.

### Would you use the following services?

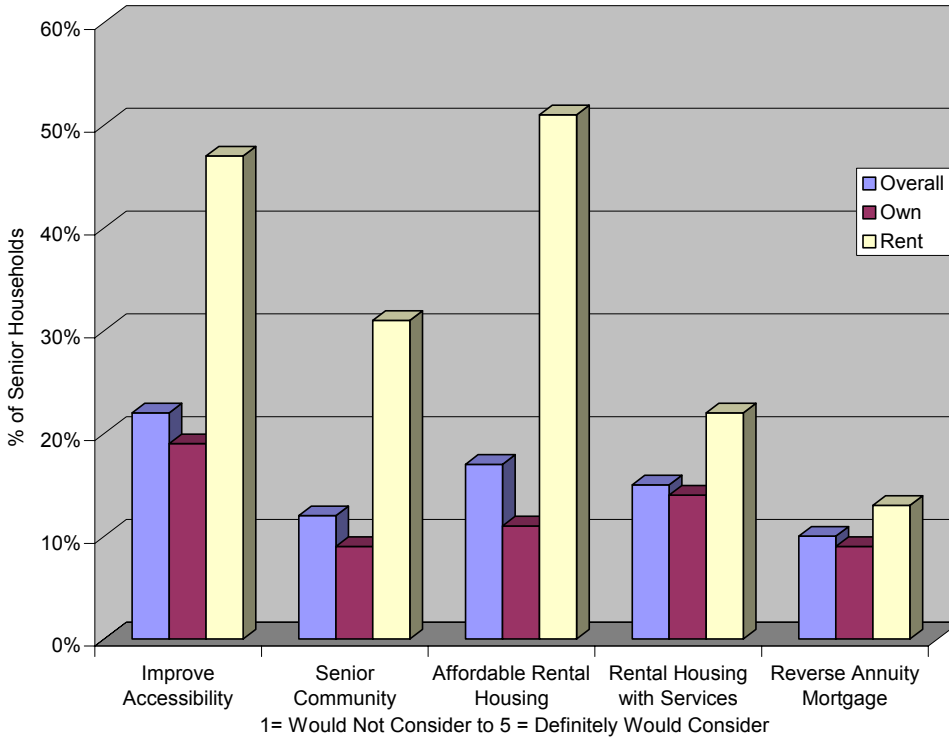
|                                    | Mono County | Inyo County | Mammoth Lakes | Bishop |
|------------------------------------|-------------|-------------|---------------|--------|
| Improve Accessibility in your Home | 19%         | 23%         | 15%           | 21%    |
| Senior Only Community              | 7%          | 14%         | 6%            | 11%    |
| Affordable Rental Housing          | 13%         | 17%         | 10%           | 14%    |
| Rental Housing with Services       | 9%          | 17%         | 8%            | 14%    |
| Reverse Annuity Mortgage           | 14%         | 8%          | 21%           | 5%     |

Source: Household Survey.

Results where senior households chose would definitely or strongly consider these programs where 1= would not consider to 5 = definitely would consider.

When owners and renters are compared in their interest in using services, a different pattern emerges. Renters are far more interested all programs than owners; however, a significant number would be interested in affordable rental housing (50% of renters) and programs to improve accessibility (48%).

### Senior Housing Options by Owners and Renters



Source: Household Survey. Results where senior households chose would definitely or strongly consider these programs.

### Seniors and Housing Concerns

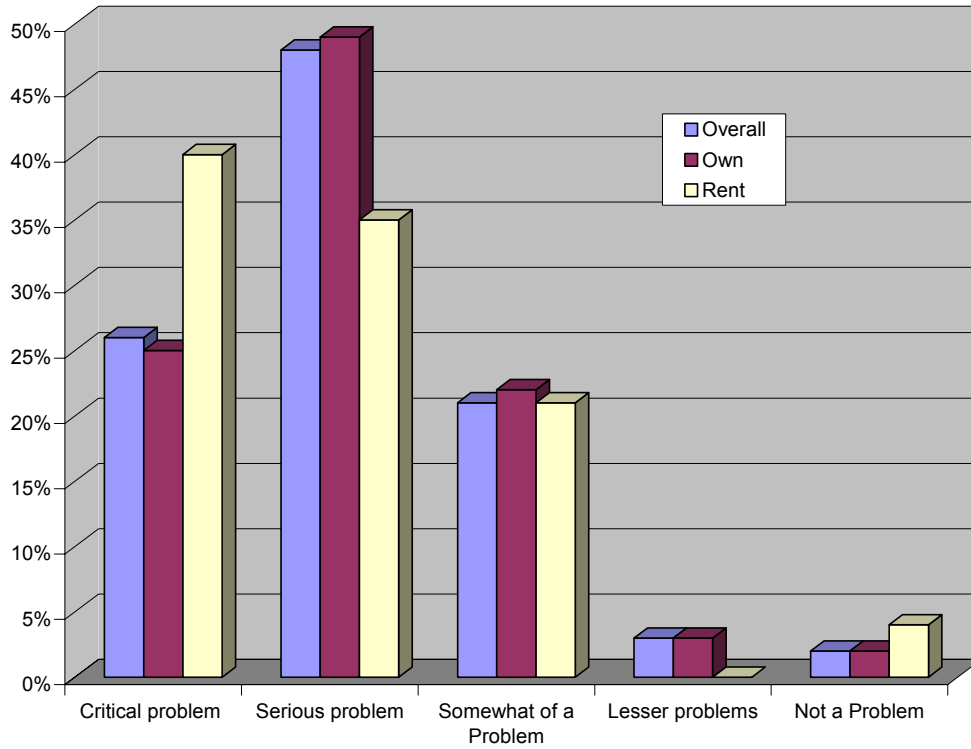
Seniors in all areas believe that the issue of people who work in the region being able to find housing that they can afford is one of the most serious or critical problems in the area. Mammoth Lakes residents are more likely to see it as a critical problem.

#### Concern About Housing for Employees

|   | Mono County | Inyo County | Mammoth Lakes | Bishop |
|---|-------------|-------------|---------------|--------|
| It is the most critical problem in the region | 25%         | 28%         | 30%           | 27%    |
| One of the more serious problems              | 47%         | 48%         | 47%           | 49%    |
| A problem among others needing attention      | 20%         | 20%         | 16%           | 21%    |
| One of our lesser problems                    | 3%          | 3%          |               | 3%     |
| I don't believe it is a problem               | 6%          | 1%          | 7%            | 1%     |

Renters are more likely to see the problem of housing for employees as critical than are owners. Owners believe it is a serious problem. Regardless of tenure, seniors see housing as a very important problem facing the region.

### Issue of Housing for Employees



Source: Household Survey

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## Employment and Commuting

This section of the report profiles existing jobs in the Eastern Sierra study area and provides projections of the number and types of jobs expected in the future. Understanding the employment and commuting situation in the Eastern Sierra region provides a context in which current and future pressures on existing housing and demand for future housing from employees can be understood. The types of jobs and wages affect how much can reasonably be paid for housing as well as the types of housing that are preferred by workers. Inter-regional commuting patterns provide some insights as to whether or not housing choices are affecting housing demand and to what extent neighboring communities affect and/or absorb that demand.

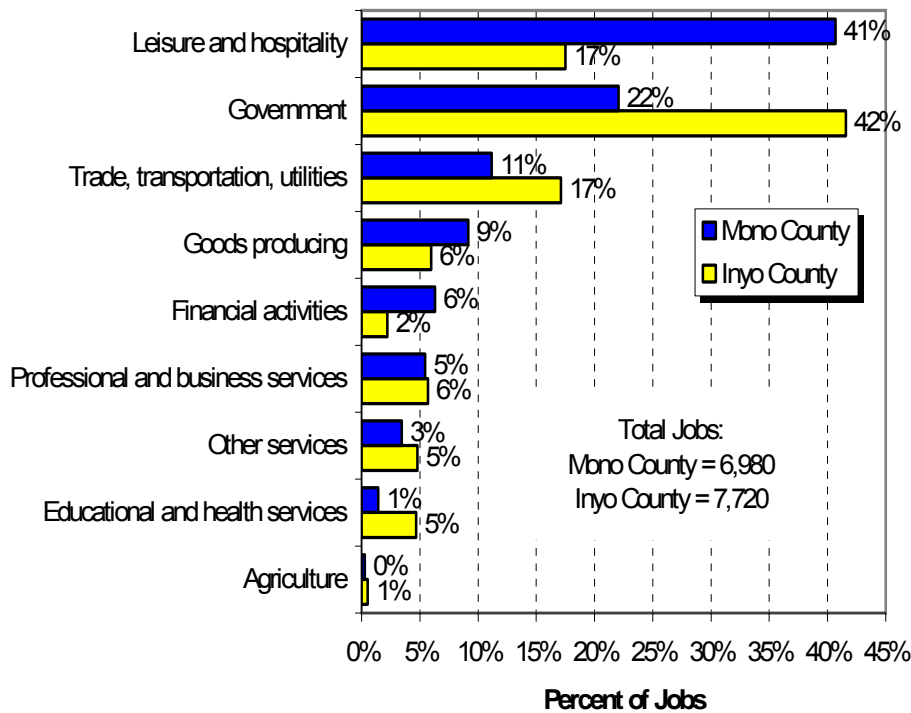
### Profile of Employment In The Eastern Sierra Region

Based on estimates from the California Employment Development Department, Mono County had about 6,980 jobs and Inyo County had slightly more, at 7,750 in 2003. It is important to note that these estimates are based on QCEW employment and exclude self-employed persons, unpaid family workers, domestics, volunteers and those involved in labor-management trade disputes. Differences in types of jobs held are apparent between the two counties, where:

- The largest percentage of Mono County employment was in “leisure and hospitality” (41 percent), which includes lodging, recreation and food service jobs. “Government” comprised 22 percent of jobs and “trade (wholesale and retail), transportation and utilities” comprised 11 percent of jobs.
- The largest percentage of Inyo County employment was in “government” (42 percent), followed by “leisure and hospitality” and “trade, transportation and utilities,” at 17 percent each.
- “Goods producing” (including construction, natural resources, mining and manufacturing) and “financial activities” (finance, insurance and real estate primarily) comprised a higher percentage of employment in Mono County (15 percent total) than in Inyo County (9 percent total).
- “Educational and health services” comprised a larger percentage of employment in Inyo County (5 percent) than Mono County (1 percent).



### Jobs By Industry Estimated 2003



Source: California Employment Development Department, Labor Market Information Division, Current Employment Statistics (CES) program.

NOTE: "Leisure and hospitality" includes recreation and accommodation/food services

NOTE: "Goods producing" includes construction, natural resources, mining, manufacturing

Inyo and Mono Counties show different trends with respect to changes in jobs and jobs by industry over time, where:

- Total jobs in Inyo County declined slightly (-0.8 percent; -60 jobs) between 2000 and 2003, whereas employment in Mono County has increased about 9.1 percent (or by 580 jobs).
- Industries in Inyo County showing growth since 2000 include "financial activities" (FIRE primarily), "other services," "professional and business services," "government" and "trade, transportation and utilities." "Government" added the largest number of jobs (470 total; 17 percent growth) and "financial activities" showed the largest percentage growth (70 percent; 100 jobs) during this period.
- Mono County showed growth in all industries except "manufacturing" and "other services," losing a total of about 46 jobs between 2000 and 2003 in these industries. All other industries increased in employment, with "government" adding the most jobs (210 total; 16 percent growth), followed by "leisure and hospitality" (130 jobs; 5 percent growth) and "goods producing" (110 jobs; 21 percent growth). "Construction" jobs comprise an estimated 87 percent of "goods producing" jobs in Mono County.
- The largest decrease in employment in Inyo County occurred in "goods producing" industries (-45 percent; -380 jobs). This includes a 93 percent decline in natural

resources and mining jobs, a 38 percent decline in construction jobs and a 34 percent decline in manufacturing jobs. “Leisure and hospitality” declined by 320 jobs (19 percent) and “educational and health services” declined by 190 jobs (35 percent) during this same period.

**Trends In Industry Jobs And Wages:  
Inyo And Mono Counties, 2000 to 2003**

| Inyo County                                     | 2000       | 2001       | 2002       | 2003       | # change<br>(2000-2003) | % change<br>(2000-2003) | 2003 Average<br>Yearly Wage <sup>2</sup> |
|---|------------|------------|------------|------------|-------------------------|-------------------------|--|
| Total   | 7,810      | 7,950      | 7,970      | 7,750      | -60                     | -0.8%                   | \$28,132                                 |
| Agriculture                                     | 50         | 50         | 40         | 40         | -10                     | -20.0%                  | \$17,732                                 |
| Goods producing                                 | 840        | 590        | 550        | 460        | -380                    | -45.2%                  | \$27,288                                 |
| <i>Natural resources and mining</i>             | <i>150</i> | <i>140</i> | <i>80</i>  | <i>10</i>  | <i>-140</i>             | <i>-93.3%</i>           | <i>\$21,795</i>                          |
| <i>Construction</i>                             | <i>370</i> | <i>250</i> | <i>240</i> | <i>230</i> | <i>-140</i>             | <i>-37.8%</i>           | <i>\$30,498</i>                          |
| <i>Manufacturing</i>                            | <i>320</i> | <i>190</i> | <i>230</i> | <i>210</i> | <i>-110</i>             | <i>-34.4%</i>           | <i>\$25,224</i>                          |
| Trade, transportation, utilities                | 1,220      | 1,390      | 1,410      | 1,320      | 100                     | 8.2%                    | \$25,593                                 |
| Financial activities                            | 100        | 140        | 160        | 170        | 70                      | 70.0%                   | \$28,273                                 |
| Professional and business services              | 350        | 410        | 390        | 440        | 90                      | 25.7%                   | \$27,745                                 |
| Educational and health services                 | 550        | 440        | 410        | 360        | -190                    | -34.5%                  | \$34,417                                 |
| Leisure and hospitality                         | 1,670      | 1,580      | 1,510      | 1,350      | -320                    | -19.2%                  | \$17,386                                 |
| Other services                                  | 290        | 330        | 320        | 400        | 110                     | 37.9%                   | \$21,707                                 |
| Government                                      | 2,740      | 3,020      | 3,180      | 3,210      | 470                     | 17.2%                   | \$37,430                                 |
| Mono County                                     | 2000       | 2001       | 2002       | 2003       | # change<br>(2000-2003) | % change<br>(2000-2003) | 2003 Average<br>Yearly Wage <sup>2</sup> |
| Total   | 6,400      | 6,560      | 6,720      | 6,980      | 580                     | 9.1%                    | \$27,508                                 |
| Agriculture                                     | 10         | 10         | 20         | 20         | 10                      | 100.0%                  | \$6,344                                  |
| Goods producing                                 | 530        | 540        | 540        | 640        | 110                     | 20.8%                   | \$29,266                                 |
| <i>Natural resources and mining<sup>2</sup></i> | <i>-</i>   | <i>17</i>  | <i>30</i>  | <i>28</i>  | <i>11*</i>              | <i>64.7%*</i>           | <i>\$17,078</i>                          |
| <i>Construction<sup>2</sup></i>                 | <i>-</i>   | <i>460</i> | <i>452</i> | <i>562</i> | <i>102*</i>             | <i>22.2%*</i>           | <i>\$30,623</i>                          |
| <i>Manufacturing<sup>2</sup></i>                | <i>-</i>   | <i>63</i>  | <i>73</i>  | <i>57</i>  | <i>-6*</i>              | <i>-9.5%*</i>           | <i>\$21,868</i>                          |
| Trade, transportation, utilities                | 740        | 800        | 770        | 780        | 40                      | 5.4%                    | \$22,667                                 |
| Financial activities                            | 380        | 400        | 440        | 440        | 60                      | 15.8%                   | \$30,795                                 |
| Professional and business services              | 340        | 330        | 330        | 380        | 40                      | 11.8%                   | \$32,572                                 |
| Educational and health services                 | 80         | 90         | 90         | 100        | 20                      | 25.0%                   | \$38,204                                 |
| Leisure and hospitality                         | 2,710      | 2,750      | 2,790      | 2,840      | 130                     | 4.8%                    | \$20,787                                 |
| Other services                                  | 280        | 230        | 270        | 240        | -40                     | -14.3%                  | \$22,164                                 |
| Government                                      | 1,330      | 1,410      | 1,470      | 1,540      | 210                     | 15.8%                   | \$46,559                                 |

Source: California Employment Development Department, Labor Market Information Division, Current Employment Statistics (CES) program; <sup>2</sup> California Employment Development Department, Labor Market Information Division, QCEW. \*Change between 2001 and 2003 for QCEW reported industries (2000 data not available).

Wages are generally slightly higher in Mono County for comparable industries. Government pays the highest average wage in both Inyo and Mono Counties and has shown increases in employment since 2000. Educational and health services pay the second highest wages in both Inyo and Mono Counties, where these jobs have shown a recent decline in Inyo County. Additional observations include:

- Construction jobs pay the third highest wage in Inyo County, where this industry has shown a significant decline in jobs since 2000. The average wage paid by construction jobs has also declined about 4 percent since 2001, from about \$31,800 to \$30,500 in 2003.

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- “Financial activities” have shown the largest percentage increase in wages since 2001 in both Inyo and Mono Counties, increasing about 19 percent in Inyo County and 52 percent in Mono County. This is due in large part to the increased activity in real estate sales and related services in the area.
  - “Leisure and activities” offer some of the lowest average wages in both counties, where this industry comprises 41 percent of jobs in Mono County.

## **Projected Growth of Jobs**

Projections of jobs by industry as estimated from the California Economic Development Department (EDD) information show an additional 295 jobs will be added in Inyo County and 507 jobs in Mono County between 2003 and 2008. It should be noted that the EDD projections by industry were estimated based on past economic performance in Inyo and Mono Counties and estimates assumed that past trends would continue into the future. Trends evaluated since 2000, above, show some deviation from these projections and are highlighted below, where potentially significant. Also, projections were based on industries by SIC code, whereas information since 2001 is presented using a different coding method called NAICS. Where current 2003 NAICS codes correspond to the SIC codes, these figures are provided. Finally, employment levels stated reflect workers who are covered by the Unemployment Insurance program. As a result, industries that are made up largely of individuals who are self-employed will be understated, including real estate, consultants and contract workers. Observations in changes by industry are as follows:

### ***Inyo County:***

Inyo County jobs will total about 8,015 in 2003, with government remaining the largest employer. Most of the expansion in government will occur in local government, with little change in state and federal employment. This is consistent with recent trends in government jobs. The increasing population and the aging population are expected to be primary drivers of increased government jobs.

Service producing jobs include retail and wholesale trade, where retail trade is expected to remain a primary employment industry in Inyo County by continuing to serve the tourism, recreation and leisure activity market.

The California Economic Development Department projects that jobs in hotels and lodging will increase, despite the recent decline in “leisure and hospitality” jobs.

Only nominal growth in residential and commercial building was projected by EDD, where trends since 2000 show a relatively steady decline in construction jobs. Reported projections indicate this declining trend may not continue; however, existing projections were based on past industry performance and may not reflect current conditions. Trends in this industry should continue to be tracked, given that construction jobs are among the higher wage jobs in Inyo County.

Manufacturing jobs were also projected to grow by EDD, where this industry has generally been growing since 2001, though tends to fluctuate from year to year.

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EDD estimated that finance, insurance and real estate would remain stable from 2001 to 2008. However, the “financial activities” industry showed the highest percentage growth in Inyo County between 2000 and 2003 of all other industries. Trends in this industry should also continue to be tracked, given that wages in this industry have also shown significant growth (up 19 percent) since 2001.

***Mono County:***

According to the California Employment Development Department, Mono County jobs reached a total of about 7,457 in 2003, with services and trade (retail and wholesale) dominating, emphasizing the recreation and tourism economy in Mono County. The largest increase in services is expected to occur in hotels and other lodging, with little increase in health and other services. EDD reports that the primary growth in trade is projected in eating and drinking places and in stores selling sporting goods, cameras, books, liquor, and drugs. This is largely consistent with recent observed trends.

Government jobs are projected to continue to grow, with a focus on local government jobs, particularly education.

Construction jobs are projected to have the higher percentage growth between 2001 and 2008, followed by service and FIRE (Finance, Insurance and Real Estate) jobs, which is largely consistent with recent observed trends. Construction jobs have increased since 2000 at perhaps a slightly faster rate than anticipated by original EDD projections.

Also in line with recent trends, manufacturing jobs are projected to decrease by 2008, where this was the only industry to show a decline in jobs between 2000 and 2003.

### Projected Change In Jobs By Industry: 2001 to 2008

| INYO COUNTY Industry                         | 2001 (SIC) | 2003 (NAICS) | 2008 (SIC) | Projected yearly % change (2001 to 2008) | Adjusted 2008 projections* | # change (2003 to 2008) |
|--|------------|--------------|------------|--|----------------------------|-------------------------|
| Total Non-farm Employment                    | 7,990      | 7,720        | 8,420      | 0.8%                                     | 8,015                      | 295                     |
| Goods Producing                              | 530        | 460          | 560        | 0.8%                                     | 478                        | 18                      |
| <i>Construction/Mining</i>                   | 390        |              | 400        | 0.4%                                     | -                          | -                       |
| <i>Manufacturing</i>                         | 140        |              | 160        | 1.9%                                     | -                          | -                       |
| Service Producing                            | 7,460      | 7,250        | 7,870      | 0.8%                                     | 7,532                      | 282                     |
| <i>Transportation &amp; Public Utilities</i> | 360        |              | 400        | 1.5%                                     | -                          | -                       |
| <i>Trade (Retail, Wholesale)</i>             | 2190       |              | 2330       | 0.9%                                     | -                          | -                       |
| <i>Finance, Insurance &amp; Real Estate</i>  | 140        |              | 140        | 0.0%                                     | -                          | -                       |
| <i>Services</i>                              | 1850       |              | 1900       | 0.4%                                     | -                          | -                       |
| <i>Government</i>                            | 2,940      | 3,210        | 3,100      | 0.8%                                     | 3,334                      | 124                     |
| MONO COUNTY Industry                         | 2001 (SIC) | 2003 (NAICS) | 2008 (SIC) | Projected yearly % change (2001 to 2008) | Adjusted 2008 projections* | # change (2003 to 2008) |
| Total Non-farm Employment                    | 6,570      | 6,950        | 7,250      | 1.4%                                     | 7,457                      | 507                     |
| Goods Producing                              | 480        | 640          | 540        | 1.7%                                     | 696                        | 56                      |
| <i>Construction/Mining</i>                   | 410        |              | 490        | 2.6%                                     | -                          | -                       |
| <i>Manufacturing</i>                         | 70         |              | 50         | -4.7%                                    | -                          | -                       |
| Service Producing                            | 6,090      | 6,320        | 6,710      | 1.4%                                     | 6,773                      | 453                     |
| <i>Transportation &amp; Public Utilities</i> | 120        |              | 120        | 0.0%                                     | -                          | -                       |
| <i>Trade (Retail, Wholesale)</i>             | 1710       |              | 1850       | 1.1%                                     | -                          | -                       |
| <i>Finance, Insurance &amp; Real Estate</i>  | 520        |              | 580        | 1.6%                                     | -                          | -                       |
| <i>Services</i>                              | 2250       |              | 2630       | 2.3%                                     | -                          | -                       |
| <i>Government</i>                            | 1,400      | 1,540        | 1,530      | 1.3%                                     | 1,641                      | 101                     |

Source: California Employment Development Department, Labor Market Information; RRC Associates, Inc.

\*Adjusted projections use the 2003 NAICS employment information as a base and project forward the same yearly growth rates estimated by the California Employment Department from comparable 2003 NAICS information through to 2008.

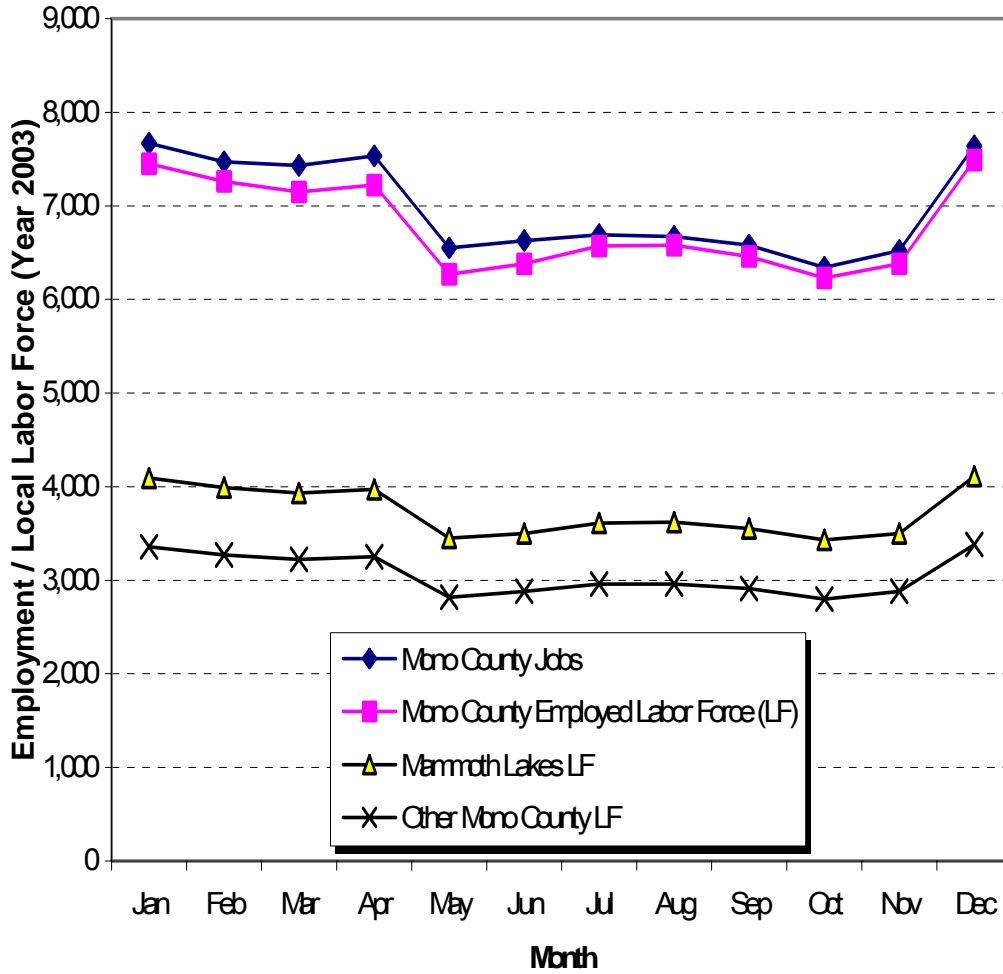
### Seasonality of Jobs and the Labor Force: 2003

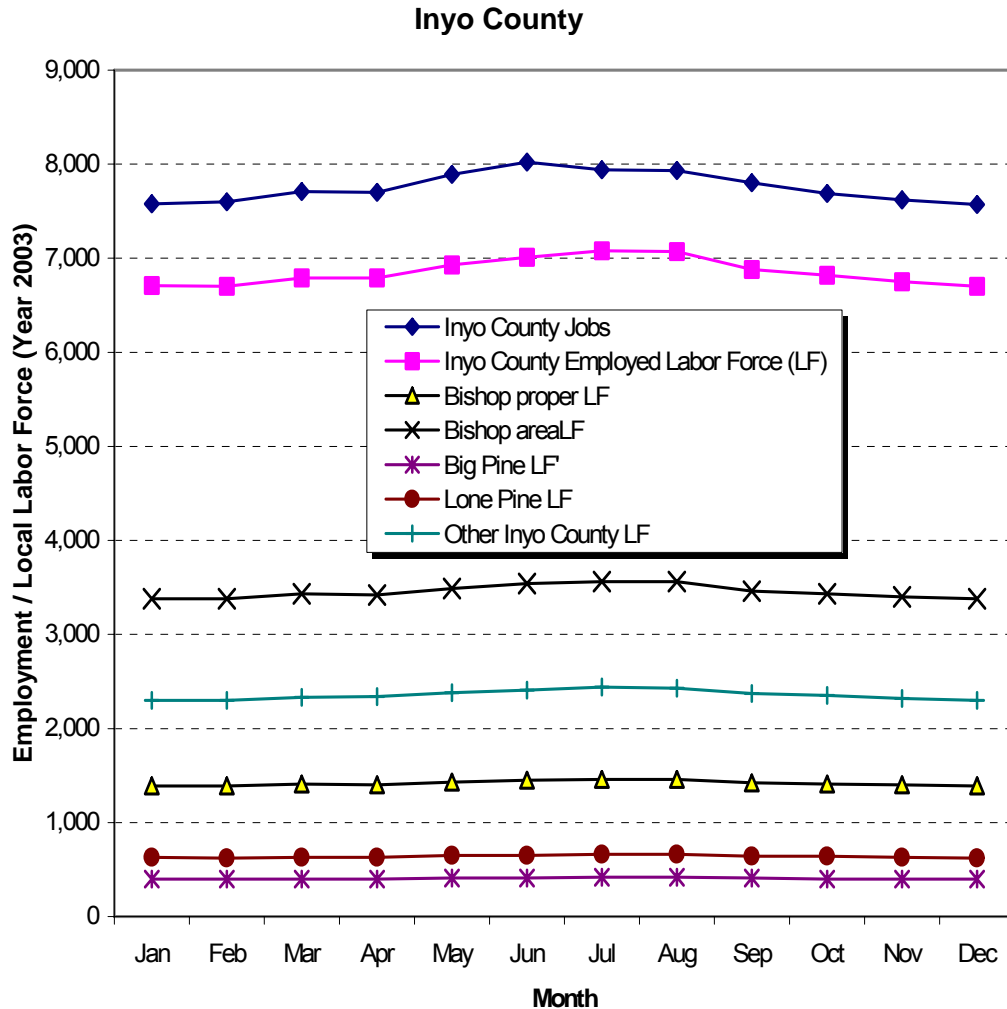
The following charts show seasonal changes in Inyo and Mono County employment (jobs by place of work) and the employed local labor force (employed persons by place of residence) by community for the year 2003. This shows that Mono County employment tends to be winter seasonal, adding about 1,100 jobs and 1,060 locally employed persons during the peak employment months of December through April, compared to the low employment months of May and October. Inyo County, on the other hand, shows slightly more jobs in the summer than the winter, with about 380 more jobs and 350 locally employed persons during June through August than available in December, January and February.

The local employed labor force follows a similar seasonal pattern as available jobs in both Inyo and Mono Counties. The employed Mammoth Lakes labor force and the employed labor force living in other areas of Mono County track similar monthly patterns, where about 54 percent of the additional winter employed labor force resides in Mammoth Lakes. In Inyo County, all areas experienced about a 5 percent increase in the locally employed labor force in the summer, largely following the increase in

available jobs. The local employed labor force in Inyo and Mono Counties is lower than available jobs primarily due to multiple job holding and in-commuting.

**Seasonal Trends In Jobs And Local Employed Labor Force: 2003  
Mono County**





Sources: California Employment Development Department, Labor Market Information Division, Current Employment Statistics (CES) program (Jobs); California Employment Development Department, Labor Market Information (resident labor force).

\*Bishop region includes the town of Bishop, West Bishop CDP and Dixon Lane-Meadow Creek CDP only. Labor force information for the reservations was not reported.

## Local Labor Force Trends and Estimated Jobs

Despite a decline in total jobs in Inyo County between 2000 and 2003, the employed resident labor force has continued to increase during this period by a slight 0.7 percent. However, Inyo County did show a decline in the employed labor force between 2002 and 2003 by about 120 persons. This decline was apparent in all analyzed regions of the county, with the exception of Big Pine, which held steady.

Mono County, on the other hand, has increased their local employed labor force each year since 2000 and added 330 employed persons between 2002 and 2003. The county and the town of Mammoth Lakes showed similar growth rates since 2000.

### Labor Force Trends: Inyo and Mono Counties, 2000 to 2003

|                            | 2000  | 2001  | 2002  | 2003  | % change<br>00-03 |
|----------------------------|-------|-------|-------|-------|-------------------|
| Inyo County                | 6,800 | 6,890 | 6,970 | 6,850 | 0.7%              |
| Bishop proper              | 1,410 | 1,430 | 1,440 | 1,420 | 0.7%              |
| Greater Bishop Region*     | 3,430 | 3,480 | 3,510 | 3,460 | 0.9%              |
| Big Pine                   | 400   | 410   | 410   | 410   | 2.5%              |
| Lone Pine                  | 630   | 640   | 650   | 640   | 1.6%              |
| Unemployment rate (County) | 5.50% | 4.90% | 5.90% | 6.40% | -                 |
|                            |       |       |       |       |                   |
| Mono County                | 6,140 | 6,260 | 6,460 | 6,790 | 10.6%             |
| Mammoth Lakes              | 3,370 | 3,440 | 3,550 | 3,730 | 10.7%             |
| Unemployment rate (County) | 5.60% | 5.30% | 5.60% | 5.60% | -                 |

Source: California Employment Development Department, Labor Market Information (resident labor force) \*Bishop region includes the town of Bishop, West Bishop CDP and Dixon Lane-Meadow Creek CDP only. Labor force information for the reservations was not reported.

Working from estimates of the local employed labor force and locally employed workers and in-commuters, it is estimated that about 63 percent of jobs in Mono County are located in Mammoth Lakes and that 52 percent of Inyo County jobs are located in Bishop. This results in an estimated 4,389 jobs in Mammoth Lakes and 4,037 jobs in the Greater Bishop Region in 2003.

### Job Growth Estimate – Bishop and Mammoth Lakes

|              | Bishop | Mammoth<br>Lakes |
|--------------|--------|------------------|
| Jobs in 2003 | 4,037  | 4,389            |
| Jobs in 2008 | 4,191  | 4,709            |

Source: California Employment Development Department, Labor Market Information; 2000 US Census; 2004 Employee Survey

### Jobs Per Employee

Based on the 2004 Employee Survey, employees in Mono County hold an average of about 1.21 jobs in the summer and 1.17 in the winter. Employees in Inyo County hold a slightly higher 1.32 jobs in the summer and 1.25 in the winter. This means that in 2008, the 295 jobs to be added to Inyo County will need about 229 employees to fill them, and the 507 new jobs in Mono County will need about 426 employees.

### Commuter Flows

Respondents to the 2004 Employee Surveys were asked to identify which community they lived in or nearest to and in which community(ies) they worked during the summer and winter. Using this information, estimates of where residents work and where employees live can be made. The following information is based on where employees work in the summer and which community they live “in or nearest to.”



### Where Residents Work

There are not significant differences between where employees work in the summer and winter seasons. However, what is striking are the differences in the percentage of employees that live and work in the same county or area. For example, based on the 2004 Employee Survey, between 95% and 98% of employed residents of Mammoth Lakes also work in Mammoth and roughly 82% of employed residents of Bishop also work in Bishop.<sup>4</sup>

Based on the 2004 Employee Survey, roughly 24% of employed residents of Mono County work in Inyo County communities and less than 3% of employed residents of Mammoth Lakes work outside Mono County. About 18% of employed residents of Inyo County live in Mono County and an estimated 24% of employed residents of Bishop work in Mono County communities.

### Where Residents Work

| Place of Work     | Place of Residence |        |         |        |        |        |             |        |
|-------------------|--------------------|--------|---------|--------|--------|--------|-------------|--------|
|                   | Mono County        |        | Mammoth |        | Bishop |        | Inyo County |        |
|                   | Summer             | Winter | Summer  | Winter | Summer | Winter | Summer      | Winter |
| Bishop            | 11.2%              | 10.6%  | 2.2%    | 1.4%   | 82.1%  | 82.2%  | 62.9%       | 63.2%  |
| Mammoth Lakes     | 66.0%              | 66.6%  | 94.6%   | 97.7%  | 15.9%  | 14.2%  | 11.3%       | 10.2%  |
| Lone Pine         | 0.4%               | 0.5%   | 0.1%    | 0.1%   | 2.4%   | 2.2%   | 18.5%       | 17.6%  |
| Bridgeport        | 13.8%              | 9.2%   | 1.8%    | 0.1%   | 1.2%   | 4.8%   | 0.9%        | 11.5%  |
| Independence      | 9.4%               | 11.5%  | 0.1%    | 1.3%   | 4.9%   | 1.8%   | 11.5%       | 0.9%   |
| Other             | 3.0%               | 3.0%   | 0.8%    | 0.5%   | 2.3%   | 2.0%   | 4.6%        | 4.3%   |
| Big Pine          | 0.1%               | 0.7%   |         |        | 4.0%   | 4.0%   | 5.0%        | 5.0%   |
| June Lake         | 3.9%               | 2.3%   | 1.5%    | 0.6%   | 1.6%   | 1.5%   | 1.2%        | 0.3%   |
| Lee Vining        | 2.5%               | 3.5%   | 1.7%    | 0.9%   | 1.8%   | 1.1%   | 2.3%        | 0.9%   |
| Walker/ Coleville | 4.0%               | 4.0%   | 0.2%    | 0.2%   | 0.5%   | 0.4%   | 0.3%        | 0.3%   |
| Crowley           | 2.4%               | 2.4%   | 1.3%    | 0.9%   | 2.0%   | 0.3%   | 1.4%        | 0.3%   |
| Other Mono County | 2.6%               | 1.3%   | 0.5%    | 0.5%   | 0.6%   | 1.6%   | 0.4%        | 1.5%   |
| Other Inyo County | 3.4%               | 0.3%   | 0.2%    | 0.2%   | 1.3%   | 1.4%   | 1.1%        | 1.6%   |
| Benton            | 1.3%               | 1.3%   |         |        | 0.6%   | 0.6%   | 0.2%        | 0.2%   |
| Chalfant          | 0.6%               | 0.5%   | 0.1%    | 0.1%   | 0.7%   | 0.3%   | 0.4%        | 0.2%   |

Source: Employee Survey

<sup>4</sup> As of the 2000 US Census these percentages were slightly different, with 84 percent of employed Mammoth residents also working in Mammoth and 77 percent of employed residents of the Bishop region also working in Bishop. Part of this difference may be explained by regional changes in employment opportunities since the census, as well as employee survey sampling. It is expected that the survey underrepresented self-employed workers in the study area, particularly those working out of their homes. In other words, the actual percentage of locally employed residents most likely falls somewhere between that reported in the 2000 Census and on the 2004 Employee Surveys.

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## Employers

Several methods were used to solicit information from area employers, including paper surveys and key informant interviews that were conducted on the phone and in person. Written responses were received by 59 employers, with 55% coming from Mono County businesses and the balance from Inyo County employers.

A comparison of information from the employer survey and key informant interviews portrays two distinct economies with clear differences in how housing affects the ability of local businesses to recruit and retain employees. Bishop and Mammoth Lakes are areas with the largest concentration of employers responding to the survey, although responses were received from all areas.

Mono County clearly has more businesses that would be typically associated with a resort area – hotels, restaurants and retail sales. Inyo County has similar businesses, but also has more government-related employment.

Businesses are fairly small, with employers from both counties reporting an average of six to seven employees. Inyo County employers are more likely to have the same employees return year after year for seasonal work than are Mono County employers. More Mono County employers are planning to increase or retain the current size of their business than are Inyo County employers. In fact, several Inyo County employers anticipate downsizing in the coming year. The Inyo County Chamber of Commerce has observed that there are more businesses moving into the area than moving out and that existing businesses have been fairly stable over time. Most of the recent businesses locating in Inyo County are tourist-related and summer is the primary tourist season in Bishop. Many of the franchises in town are locally owned (most of the fast-food restaurants); K-Mart is not locally owned, but brings in jobs (though low paying). Employers noted that Mammoth is not an international destination ski area where visitors average a week stay but rather a weekend resort that serves the huge Los Angeles market. While economic activity levels are very high on weekends, business is much slower during the week. The absence of steady work levels throughout the week leads to lower incomes and is one reason that employers in Mono County report that housing for seasonal workers is a problem. Many of the businesses in the community are national chains. Without local ownership, employers feel that profits leave the community. The number of upper-income business owners is relatively small and consistent with a resort area.

Employee housing appears to be a crisis for employers. Complaints about the lack of housing expressed by employers were more emphatic than in other Colorado resort communities where similar studies have been completed. The problems experienced by employers include absenteeism, tardiness, unfilled jobs, high turnover and hiring unqualified applicants. These problems are more significant in Mono than Inyo County, although over half of employers in both counties reported that they sometimes have unfilled jobs as a result of housing costs in the area.

Most employers in Mono County provide housing for at least some of their employees. Among employers responding to the survey, 37% reported providing some form of housing assistance. Rental housing that is owned by the employer is the most common

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form of assistance provided in Mono County. Many lower-wage workers reside in older motels that now serve exclusively as employee housing. The problem is not limited to lower-wage workers, however. The second largest employer in the area (a high-end resort/spa) reported that the only housing he could find for a recently hired chef and his family was a small apartment above the laundrmat, which was not appropriate for children.

One property manager now leases all of her units to employees of her other establishments. The local hospital began providing housing about five years ago. They started with a few units for on-call nurses and doctors so they had local accommodations and now own 10 properties comprising about 30 units. Although part of the additional housing was provided to meet the mitigation requirements of Mammoth Lakes, they also found it facilitated employee recruitment.

Other employers provide housing for employees as a complement to their work. For example, the Mono Lake Committee recently acquired the King's Inn Motel (cottage-style units) to be converted to housing and research facilities for area research scientists. Last winter, the June Lake volunteer ski patrol rented these units over the weekends (Mid-December through April 18<sup>th</sup>) and the Committee expects the same to occur this season. Upon completion, the Mono Lake Committee will house 12 to 16 people, including seasonal and full-time employees.

About 16% of Inyo County employers provide housing assistance, which consists entirely of helping employees locate affordable housing in the area.

Employers in Mono County are extremely interested in housing for employees. Slightly over 40% indicated they would be willing to provide housing assistance, but only for their employees. This is significant and indicative of a potential partnership between area employers and housing providers. In contrast, Inyo County employers were not as interested in employee housing, although about 22% would consider housing for their employees or any employees in the community. This also represents an opportunity for partnerships to create or expand upon employee housing options.

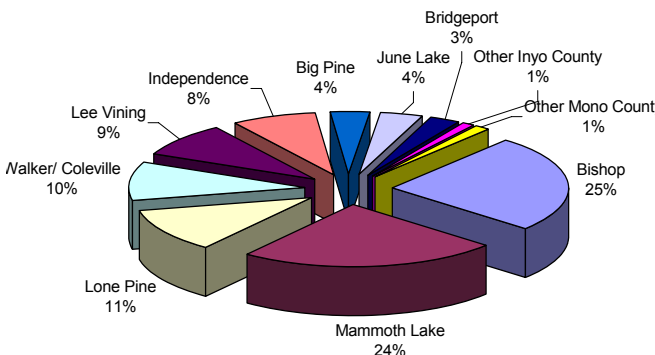
Employers are less likely to provide housing assistance for their employees in Inyo than in Mono County. According the employer survey, 16% of employers provide some type of housing assistance.

## Employer Survey

### Employer Characteristics

|   | <b>Mono<br/>Overall County</b> | <b>Inyo<br/>County</b> |       |
|---|--------------------------------|------------------------|-------|
| Bar/ restaurant   | 6.6%                           | 12.1%                  |       |
| Construction  | 1.6%                           | 3.0%                   |       |
| Education   | 66.6%                          | 15.1%                  |       |
| Finance/ banking  | 5.0%                           | 3.0%                   | 7.7%  |
| Government  | 13.3%                          | 12.1%                  | 15.4% |
| Lodging/ hotel  | 11.6%                          | 15.2%                  | 3.8%  |
| Real estate/ property management                            | 5.0%                           | 3.0%                   | 7.7%  |
| Medical profession/ services                                | 5.0%                           | 3.0%                   | 7.7%  |
| Professional services (marketing, technical services, etc.) | 5.0%                           |                        | 11.5% |
| Personal services (massage, hair care, etc.)                | 1.7%                           |                        | 3.8%  |
| Retail sales (grocery, sporting goods, etc.)                | 26.6%                          | 30.0%                  | 23.0% |
| Recreation/ ski area  | 3.3%                           | 3.0%                   | 3.8%  |
| Manufacturing or wholesale trade                            | 1.7%                           | 3.0%                   |       |
| Other   | 6.6%                           | 12.1%                  |       |

### Places of Business



### Full and Part-time Employees by County

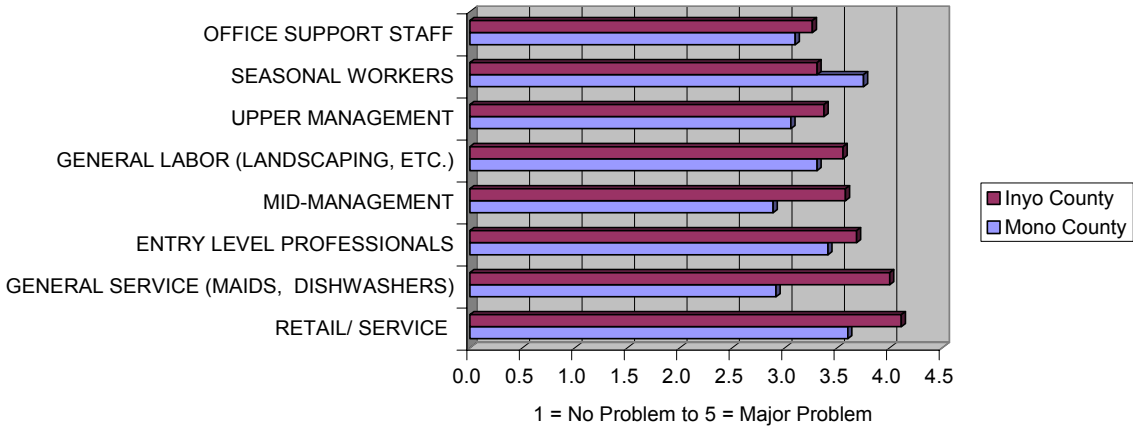
| # of FT    | <b>Overall</b> | <b>Mono County</b> | <b>Inyo County</b> |
|------------|----------------|--------------------|--------------------|
| 1          | 42.8%          | 46.2%              | 37.5%              |
| 2          | 9.5%           | 7.7%               | 12.5%              |
| 3          | 14.2%          | 15.3%              | 12.5%              |
| 5          | 4.8%           |                    | 12.5%              |
| 6          | 4.8%           | 7.7%               |                    |
| 10 or more | 23.8%          | 23.0%              | 25.0%              |
| Average    | 6              | 6                  | 7                  |
| Median     | 2              | 2                  | 3                  |
| # of PT    |                |                    |                    |
| 1          | 43.8%          | 44.4%              | 42.8%              |
| 2          | 25.0%          | 22.2%              | 28.5%              |
| 3          | 18.8%          | 22.2%              | 14.3%              |
| 4          | 6.3%           | 11.1%              |                    |
| 10 or more | 6.3%           |                    | 14.3%              |
| Average    | 3              | 2                  | 4                  |
| Median     | 2              | 2                  | 2                  |

### % of Seasonal Employees That Return to Work for Employer

|            | <b>Mono<br/>County</b> | <b>Inyo<br/>County</b> |
|------------|------------------------|------------------------|
| 1% - 10%   | 10.5%                  | 11.0%                  |
| 21% - 30%  | 5.2%                   |                        |
| 41% - 50%  | 42.2%                  | 33.0%                  |
| 51% - 60%  | 5.2%                   |                        |
| 61% - 70%  | 5.2%                   |                        |
| 71% - 80%  | 5.2%                   | 11.1%                  |
| 81% - 90%  | 5.2%                   | 22.2%                  |
| 91% - 100% | 21.0%                  | 22.2%                  |
|            | 100                    | 100                    |
| Average    | 59.5%                  | 68.8%                  |

## Employers and Housing Problems

Which Employees Have Difficulty Finding Housing?



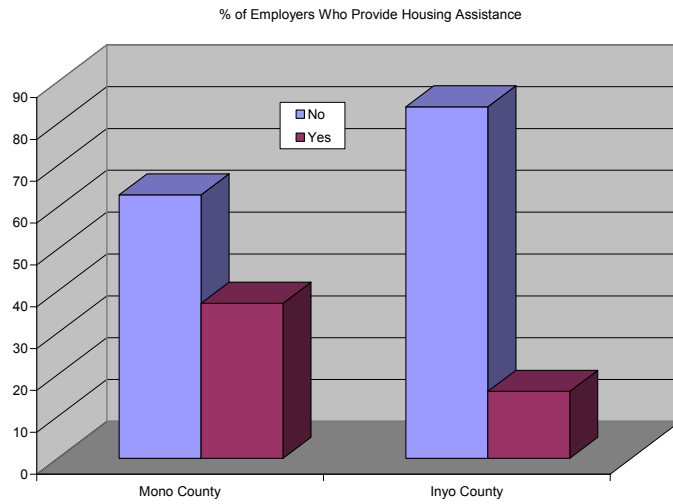
### Employment Problems Related to Housing Costs

|                        |           | Mono County | Inyo County |
|------------------------|-----------|-------------|-------------|
| Absenteeism            | Sometimes | 39.1%       | 20.0%       |
|                        | Often     | 4.3%        | 15.0%       |
| Tardiness              | Sometimes | 34.7%       | 31.6%       |
|                        | Often     | 17.4%       | 10.5%       |
| Unfilled Jobs          | Sometimes | 56.0%       | 54.5%       |
|                        | Often     | 24.0%       | 22.7%       |
| High Turnover          | Sometimes | 48.0%       | 59.0%       |
|                        | Often     | 32.0%       | 13.6%       |
| Unqualified Applicants | Sometimes | 43.4%       | 41.6%       |
|                        | Often     | 26.1%       | 33.3%       |

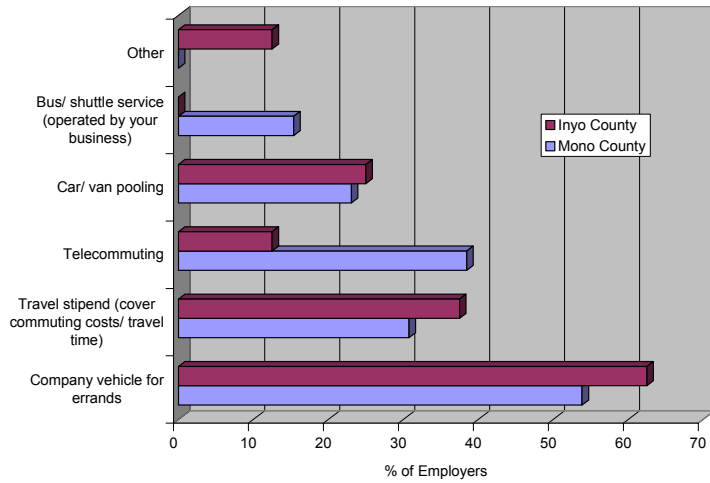
*In the next year do you plan to . . .*

|                                   | Mono County | Inyo County |
|-----------------------------------|-------------|-------------|
| Increase your number of employees | 28.1%       | 11.5%       |
| Reduce your number of employees   |             | 3.8%        |
| Stay about the same               | 65.6%       | 73.0%       |
| Don't know                        | 6.3%        | 11.5%       |
|                                   | 100.0%      | 99.8%       |

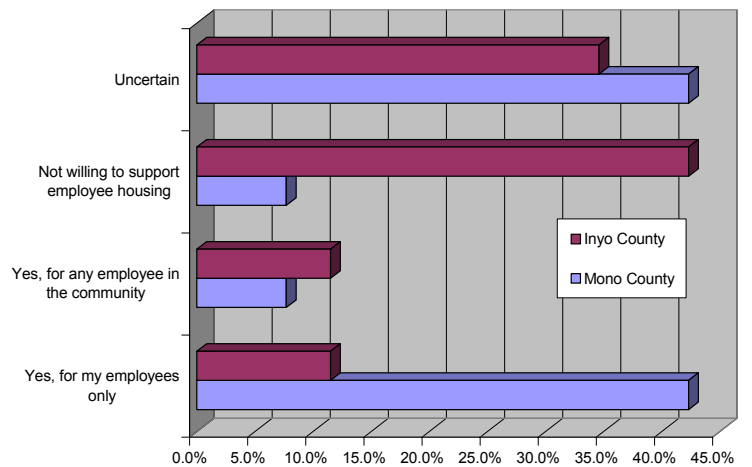
## Employers and Assistance



*Do you offer any of the following to your employees?*



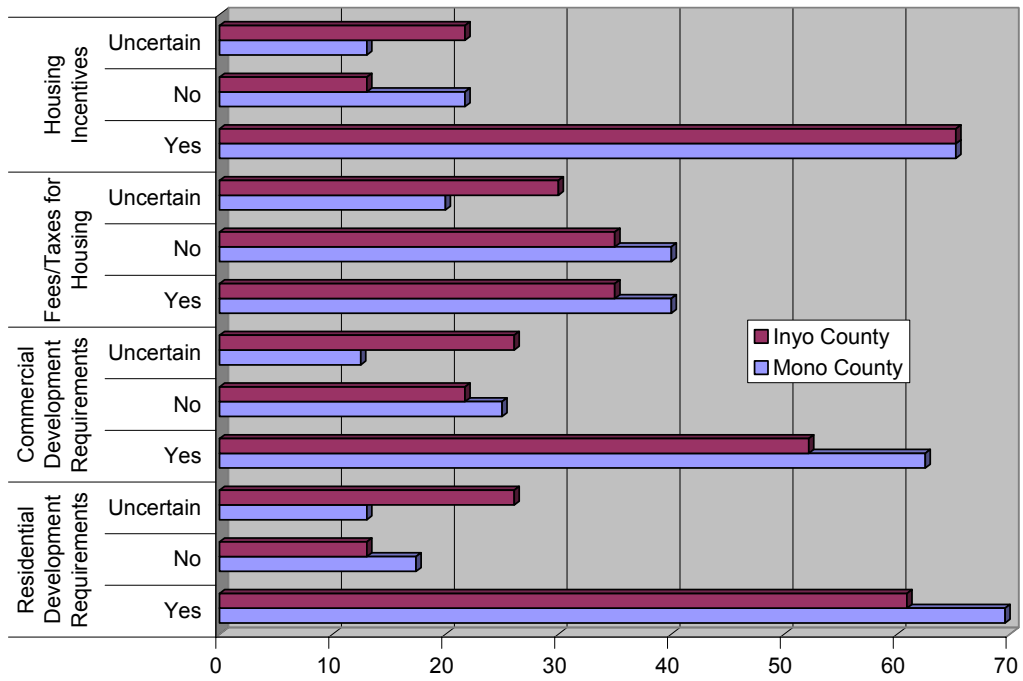
## Employee Housing Options



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## Employers and Program Options

### Which program options would you support?



## Housing Inventory

This section of the report provides information on the number, type and occupancy of housing units in the region. It then provides greater detail on rental housing and owner-occupied units including price and availability.

### Inyo County/Bishop Housing Inventory

#### Number, Type and Occupancy of Residential Units

|                               | Inyo County |                | Bishop Area |                |
|-------------------------------|-------------|----------------|-------------|----------------|
|                               | #           | %              | #           | %              |
| Housing Units, 2000           | 9,042       | 100%           | 4,822       | 100.0%         |
| Single-Family                 | 5,447       | 60.2%          | 2,697       | 56.0%          |
| Multi-Family                  | 1,081       | 12.0%          | 721         | 15.0%          |
| Mobile Homes                  | 2,399       | 26.5%          | 1,347       | 28.0%          |
| Occupied as primary home      | 7,703       | 85.2%          | 4,457       | 92.4%          |
| Owners*                       | 5,076       | 65.9%          | 2,984       | 67.0%          |
| Renters*                      | 2,627       | 34.1%          | 1,473       | 33.0%          |
| Vacant                        | 1,339       | 14.8%          | 365         | 7.6%           |
| Seasonal/recreational use     | 554         | 6.1%           | 158         | 3.3%           |
| Building Permits              | # Units     | Rate of Growth | # Units     | Rate of Growth |
| 2000                          | 18          | .20%           | 4           | .08%           |
| 2001                          | 20          | .22%           | 3           | .06%           |
| 2002                          | 17          | .19%           | 4           | .08%           |
| 2003                          | 19          | .21%           | 0           | 0              |
| 2004, Jan - Aug               | 14          | .15%           | 5           | .10%           |
| Total Estimated Housing Units | 9,130       | .97%           | 4,838       | .33%           |

\* Percent of occupied units, not total units.

Note: Building permits for Bishop cover the incorporated area only.

### Inyo County

- Overall, the homeownership rate in the county is 65.9%, which is typical for rural counties and higher than the state average (56.9%). The homeownership rate declined slightly between 1990 and 2000, which is likely due to investor purchases – few new rental units were built during this time.
- Approximately 6% of the county's housing units were second/vacation homes in 2000, though realtors report this percentage is likely rising with an increase in the area's popularity as a second home destination, primarily for coastal California residents.



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- The county has an unusually high percentage of mobile homes – 26.5% of total housing units.
  - In the 1990's, residential units were built at an average rate of 105 units per year; so far this decade (Jan 2000 – Aug 2004) the growth rate has significantly slowed with an average of only 18.7 units built per year.

### **Bishop**

- A very high percentage of housing units (28%) are mobile homes, which will need to be replaced over time. About 56% of the town's housing units are single-family homes and only 15% are multi-family units, indicative of low-density, rural development.
- Many of the housing units in the community are old –70% were built prior to 1980 and are now at least 25 years old. The community saw little residential development in the 1990's with the construction of only 546 units in the area and 111 units within city limits. New construction largely ceased seven to eight years ago. Since January 2000, only 16 residential building permits have been issued, which equates to an annual average growth rate of only .08%.
- The homeownership rate in the Bishop area was 67% in 2000, higher than the state average and typical for a rural community. It is much lower within the incorporated limits of Bishop – only 41.6% compared to 56.9% for the state as a whole and 53% in Mammoth Lakes.
- The homeownership rate slightly declined between 1990 and 2000 in the Bishop area and dropped in the incorporated city (from 47% to 41.6%) during a time when interest rates were low and the homeownership was generally increasing around the country. Realtors suggest that the decrease in homeownership in the 1990's was the result of several factors. Some residents moved up to homes in nearby communities or out of the region while keeping their prior residences as income properties. Homes were purchased by residents of Mammoth Lakes or southern California as investment properties; they will make tax-deductible repairs while the units are rentals but will likely move to Bishop upon retirement. In other cases, elderly owners died and their descendents retained ownership and rented out the homes on a long-term basis.
- There are few second/vacation homes in Bishop; in 2000, less than 4% were for seasonal/occasional use.

### *Ownership Housing*

- The median value of owner-occupied units in Bishop was \$145,200, considerably less than the state's median of \$211,500 or Mammoth's median of \$298,600.
- The median value in Inyo County as a whole was \$161,300, which is higher than in Bishop but lower than the state median and the Mono County median of \$236,300. Updated information on values in Inyo County was unavailable from the Assessor's records.

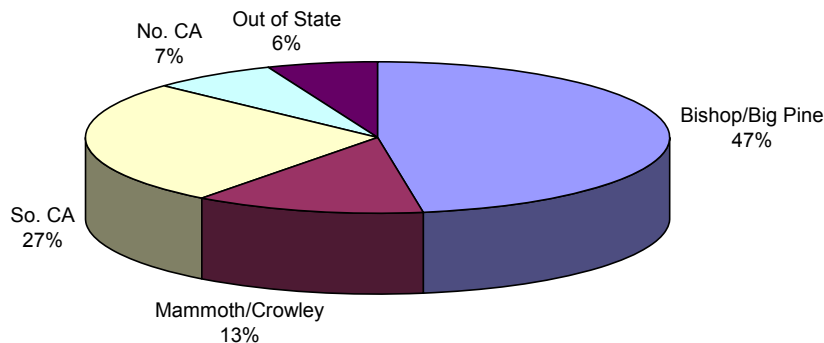
### Home Sales – Bishop Area

| Bishop Area <sup>5</sup>     |           |
|------------------------------|-----------|
| <b>Single Family Homes</b>   |           |
| Units Sold, Jan - Sept 2004  | 112       |
| Avg. Amount, Jan - Sept 2004 | \$354,460 |
| Increase, 2001 - 2004        | 62.7%     |
| <b>Condominiums</b>          |           |
| Units Sold                   | N/A       |
| Avg. Amount, 2003            | \$161,300 |
| Increase, 2001 - 2004        | 62.9%     |

Source: Coldwell Banker, Lee Ann Rasmuson & Associates

- Realtors in Bishop report that roughly 70% to 80% of sales are to year-round owner occupants. Of these, 60% are to employees and 40% are to retirees/others who do not work. Between 20% and 30% of total sales are to second-home buyers and investors.
- Based on home sales from January 2000 though July 2004, there is significant migration into the Bishop area. Less than half (47.5%) of these sales were to buyers who already lived in the Bishop area. Over one-fourth were purchased by buyers from southern California. This rate of in-migration combined with almost no new construction has led to the imbalance between supply and demand that is forcing prices upward and making it increasingly difficult for employees to find housing.

### Locations from Where Buyers Originate



Source: Coldwell Banker Lee Ann Rasmuson & Associates

Second-home buyers are generally purchasing homes priced in the mid to upper end of the price range and tend to buy outside of the main Bishop area and more interested in new homes being built west of Bishop. They are not generally displacing renters or competing with low - to mid-level employees.

- Retirees tend to buy homes priced in the lower to middle ranges and are attracted to the mobile home parks. They compete directly with employees.

<sup>5</sup> Sufficient data not available for the balance of Inyo County.

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They prefer to live in Bishop over the other communities in the county because of proximity to shopping and health care.

- Employees try to buy as soon as they can because available rental units are older and offer few amenities. Most entry-level buyers have children.
- The market for homes priced above \$450,000 appears to be over-supplied with properties moving slowly. Some units priced at the very low end of the range (\$200,000 to \$250,000) are also moving slowly because of their poor condition – interested buyers are plentiful but are unwilling to buy homes in poor condition.
- There appears to be pent-up demand for entry-level ownership. Estimates vary from 50 to 200 units priced in the \$150,000 to \$250,000 range. There are very few condominiums in the community – only 40 to 45 units in three small projects. Realtors report that nice condominiums would be in high demand by both local seniors and retirees who are migrating in to the community.
- Deed restrictions are unknown in the area. Even though the community's population is conservative, restrictions would likely be acceptable for affordably priced units. A mortgage lender indicated that deed restrictions would likely be acceptable in their portfolio.
- The vast majority of mortgages made in the area are to year-round residents – about 85% to employees and 15% to retirees. Most of the retirees moving to the area have cash from the sale of homes elsewhere and so do not need mortgages.
- Approximately 15% of mortgage applicants are not approved, primarily due to poor credit.
- Lack of comparable sales is impacting ability to obtain mortgages; appraisers are unable to find recent sales that support ever-increasing prices.
- Portfolio loans as well as Fannie Mae, Freddie Mac, FHA and VA are available although there is currently little utilization of FHA and VA.
- No one currently provides a homeownership education program in the area – advice is available by phone through mortgage lenders in the area from their other offices.

### **Rental Housing**

- Rents are relatively low (\$700 to \$900 for two bedrooms) despite low to no vacancies. Rents in Bishop tend to be \$50 to \$75 more per month than in the rest of Inyo County.

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### Average Rents by Bedrooms

|                               | Bishop | Inyo County |
|-------------------------------|--------|-------------|
| Average contract rent -- 2004 | \$491  | \$434       |
| 1 Bdrm                        | \$691  | \$632       |
| 2 Bdrm                        | \$844  | \$780       |
| 3 Bdrm                        | \$711  | \$643       |

Source: Employee and household survey.

- Property managers report that units have been remaining full on a year-round basis for several years and that rents are increasing but that individual owners are generally not as interested in maximizing their rent income as having tenants that take care of their properties. Units are old with few amenities but most appear to be in reasonably good condition with professional management and owners who make repairs as a long-term investment. There are no major apartment complexes in the county.
- Rental units are being lost to retirees, a trend that will likely continue into the future. Middle-age investors, mostly from southern California, are acquiring units for their eventual retirement, renting them out long-term and making repairs while the cost is tax-deductible. Upon retirement, they are moving to Bishop and displacing renters.
- Most of the mobile homes that are rented long-term are older and small, serving primarily single persons living alone. The majority of renters living in apartments and single-family homes are families with children.
- There is very little seasonality in the rental market. Almost all renters live in the community year-round.

### Income-Restricted and Employer-Assisted Housing

Three projects were identified that offer below-market rate rental units to low-income households.

- Valley Apartments, a 19-unit project in Bishop developed by IMACA that serves very low-income seniors. All but two of the units are studios. The project's wait list has about six applicants.
- Sunrise Mobile Home Park, a 42-unit park developed by the City in 1982 that serves seniors. The park offers 16 rental units for seniors with incomes at or below 50% AMI (\$18,250) and 25 spaces for seniors who own their homes with incomes of up to 80% AMI (\$29,250). There are 36 names on the wait list for the 16 rental units.
- Mt. Whitney Apartments, a 34-unit project developed by IMACA with one-, two- and three-bedroom apartments. The project serves very low-income families

who pay either 25% or 30% of their income on rent. The project has deep subsidies from the US Office of Rural Development.

In addition, IMACA administers the Section 8 rent subsidy program with 27 vouchers in Inyo County.

## Mono County/Mammoth Lakes Housing Inventory

|                               | Mono County |                | Mammoth Lakes |                |
|-------------------------------|-------------|----------------|---------------|----------------|
|                               | #           | %              | #             | %              |
| Housing Units                 | 11,757      | 100%           | 7,960         | 100%           |
| Single-Family                 | 4,598       | 39.1%          | 2,122         | 26.7%          |
| Multi-Family                  | 6,223       | 52.9%          | 5,643         | 70.9%          |
| Mobile Homes                  | 858         | 7.3%           | 183           | 2.3%           |
| Occupied as primary home      | 5,137       | 43.7%          | 2,814         | 35.4%          |
| Owners*                       | 3,084       | 60.0%          | 1,485         | 52.8%          |
| Renters*                      | 2,053       | 40.0%          | 1,329         | 47.2%          |
| Vacant                        | 6,620       | 56.3%          | 5,146         | 64.6%          |
| Seasonal/recreational use     | 5,775       | 49.1%          | 4,579         | 57.5%          |
| Building Permits              | # Units     | Rate of Growth | # Units       | Rate of Growth |
| 2000                          | 237         | 2.0%           | 203           | 2.6%           |
| 2001                          | 286         | 2.4%           | 253           | 3.1%           |
| 2002                          | 83          | .7%            | 45            | .5%            |
| 2003                          | 307         | 2.5%           | 266           | 3.1%           |
| 2004, Jan - Aug               | 129         | 1.0%           | 93            | 1.1%           |
| Total Estimated Housing Units | 12,799      | 8.9%           | 8,820         | 10.8%          |

\* Percent of occupied units, not total units.

### Mono County

The county has a relatively high rate of homeownership – 60% compared with the state average of 56.9%. When Mammoth Lakes is subtracted, where ownership is low, the homeownership rate in the rest of the county is 69%. This is evidence that employees working in Mammoth Lakes commute from other areas in the county in order to own homes.

- For a rural county, Mono has a high percentage of multi-family units (53%). Most of these are concentrated in Mammoth Lakes. Just over 15% of the units in the rest of the county are multi-family.
- While slightly less than 44% of the county's housing units are occupied as primary residences, this overall percentage is impacted by a high percentage of second homes/vacation accommodations in Mammoth Lakes; in the remainder of Mono

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County, 61% of residential units were occupied as primary residences in 2000. Approximately 31.5% of the housing units in the unincorporated area of the county are occupied only occasionally, which indicates there is need throughout the county, not just in Mammoth Lakes, for housing for employees that fill the jobs generated by visitors and part-time residents.

- The county had 858 mobile homes in 2000, which equated to 7.3% of total housing units. Over time, these units may be lost to deterioration or redevelopment, creating the need for low-cost replacement housing.
- Since 2000, the number of residential units in Mono County has increased 8.9%. Approximately 83% of the units built this decade have been in Mammoth Lakes. The rate of residential growth in the rest of the county has averaged about 39 units per year.

### **Mammoth Lakes**

- Most of the residential units in the community are multi-family – almost 71%. Most, however, are in small-scale buildings. Only 15% of the town's units are in buildings with 20 or more units.
- 2.3% of the town's residential units are mobile homes (183 units in 2000) largely concentrated in two mobile home parks. In 2003, 11 mobile homes sold for an average price of \$84,990.
- Most of the town's residential units (73%) were built during the 1970's and 80's. About 15% were built in the 1990's (1,175 units). So far this decade, the number of housing units in the town has increased 10.8%.
- Almost 26% of homes are heated with electricity. High utility costs substantially impact housing affordability. Approximately 30% are heated with wood, which creates livability issues since wood storage consumes so much space. Windows on many of the units occupied by employees are old and inefficient, further contributing to high utility costs. Landlords estimate that utilities cost about \$200 to \$250 per month during the winter for a two-bedroom apartment.
- In 2000, approximately 47% of occupied units were rented and 53% were owned, which is lower than the state average homeownership rate of 56.9%.
- Most of the residential units in Mammoth Lakes are not used as primary residences but are second homes or vacation accommodations; the percentage of housing units occupied as primary residences is very low at 35.4%.

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## Ownership Housing

The cost of homeownership in Mammoth Lakes and throughout Mono County is far above the level that the vast majority of employees can afford. Free-market single-family homes and condominiums are expensive and rapidly increasing in price.

- The average price of single-family homes sold in Mammoth Lakes during the first nine months of 2004 reached almost \$1 million and the average price of condominium sales topped \$500,000. Condominiums sales far outnumbered single-family sales (304 compared to 79).

### Residential Sales – Mono County

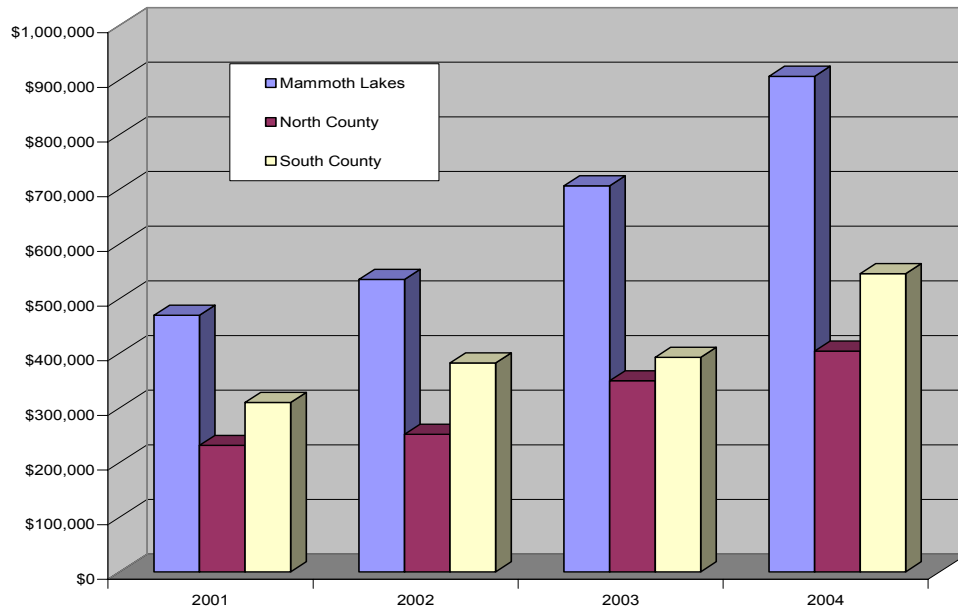
|                              | <b>Mammoth<br/>Lakes</b> | <b>North Mono<br/>County</b> | <b>South<br/>Mono<br/>County</b> |
|------------------------------|--------------------------|------------------------------|----------------------------------|
| <b>Single Family Homes</b>   |                          |                              |                                  |
| Units Sold, Jan - Sept 2004  | 79                       | 27                           | 53                               |
| Avg. Amount, Jan - Sept 2004 | \$906,517                | \$403,629                    | \$545,202                        |
| Increase, 2001 - 2004        | 93.2%                    | 74.6%                        | 75.9%                            |
| <b>Condominiums</b>          |                          |                              |                                  |
| Units Sold, Jan - Sept 2004  | 304                      | 9                            | 5                                |
| Avg. Amount, Jan - Sept 2004 | \$504,973                | \$316,000                    | \$454,611                        |
| Increase, 2001 - 2004        | 105.5%                   | 50.9%                        | 47.8%                            |

Source: Mammoth Lakes Board of Realtors, Inc.

- Single-family home prices elsewhere in Mono County average about half the price of homes in Mammoth Lakes. The average price, however, is over \$500,000 in the south part of the county and over \$400,000 in the north part of the county.
- Though the volume of sales is much lower, the price of condominiums in the north and south are not much lower than prices in Mammoth Lakes, averaging over \$450,000 in the south and \$316,000 in the north.

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### Single Family Home Sales, 2001 – Sept. 30, 2004

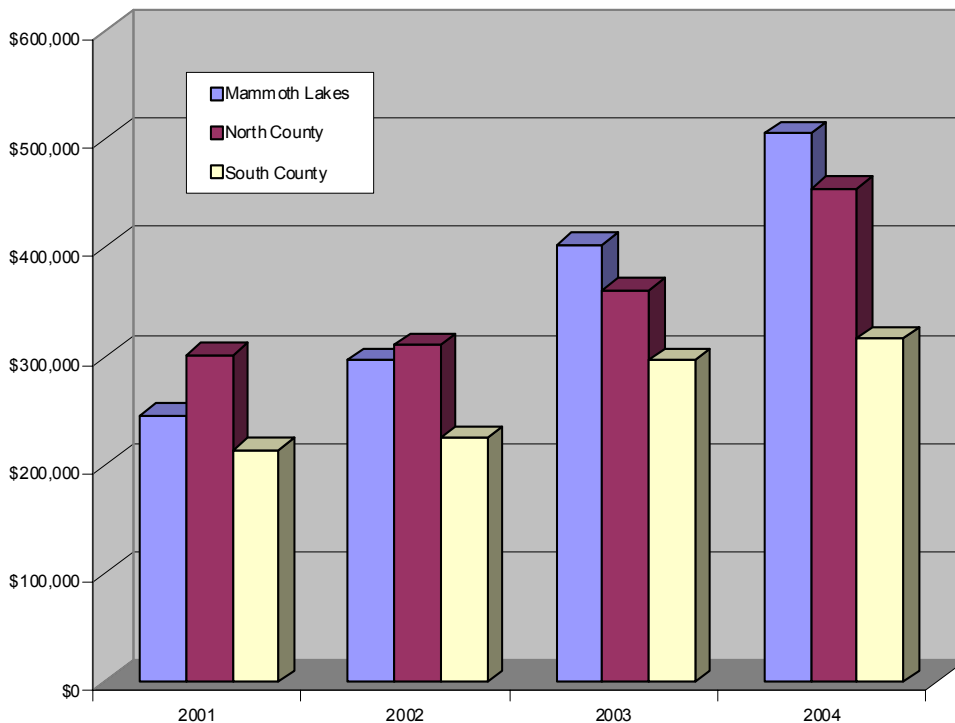


- Home prices have been escalating rapidly. From 2001 through the first nine months of 2004, single-family home prices jumped 93% in Mammoth Lakes. They rose approximately 75% in the rest of the county.
- The price of condominiums in Mammoth Lakes has increased even more rapidly than single-family homes, up 109% since 2001. While condominiums have been a source of affordable employee housing, this is no longer the case. In the north and south parts of the county, condominium prices have not increased as quickly, with gains of roughly 50% since 2001.



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### Condominium Sales, 2001 – Sept. 30, 2004



- According to brokers, the real estate market appears to be flattening slightly after a brisk period in the early part of this decade that was fueled by Intrawest's move into the area and the increase in vacations by car following 9/11.
- While the majority of mortgages provided by lenders in the area (60% to 80%) are to second-home buyers and other investors, Fannie Mae and Freddie Mac mortgage products are available to year-round residents through local originators.
- Thirty to 40% of inquiries received by mortgage lenders cannot be approved. Poor credit has historically been the most significant problem faced when trying to qualify applicants. Insufficient income is becoming an increasing problem as housing prices escalate.
- The number of inquiries from year-round residents wanting to obtain mortgages is declining as prices rise.
- FHA and VA loan products are not utilized in the area.
- MMSA has provided down payment assistance for employees through Fannie Mae's Flex 97 program in the past. As home prices have increased, utilization

of the program has declined since 10% down payment assistance does not sufficiently increase affordability. Other employers have not taken advantage of this method for providing housing assistance to employees though there have not efforts to advertise its availability.

- Obtaining Fannie Mae/Freddie Mac condominium project approvals has not been an impediment.
- Deed restrictions are an unknown. Mortgage lenders do not anticipate having problems with deed restrictions but approvals are not yet in place.
- None of the mortgage lenders or other agencies now offer homebuyer education and credit counseling, a key component of more homeownership programs through which below market priced homes are provided.

### Rental Housing

|                               | Mammoth Lakes | Mono County |
|-------------------------------|---------------|-------------|
| Average contract rent -- 2004 | \$919         | \$862       |
| 1 Bdrm                        | \$834         | \$750       |
| 2 Bdrm                        | \$931         | \$890       |
| 3 Bdrm                        | \$1040        | \$953       |

Source: Employee and household survey.

- The median contract rent in the county was relatively low in 2000 at \$574 per month, compared with \$677 in the state as a whole. Rents have increased since then, however, with a county-wide average of \$862 in 2004.
- In Mammoth Lakes, many condominiums in older properties that performed poorly as short-term rentals were converted to long-term rentals or owner occupancy in the 1990's. This trend has largely ceased. In recent years, condominium units located on shuttle routes are converting from employee housing to second/vacation homes. This loss of units has been balanced with the addition of deed-restricted units so the inventory of rentals has remained roughly stable.
- Rents have been increasing but are not far above 60% AMI rates. Rents on some units have been held at below-market levels because they are rented to the owner's employees.
- Rents in Mammoth Lakes are higher than in the county as a whole with a median of \$616 in 2000 and an average of \$919 in 2004.
- The affordability of rental units has been preserved at least in part by MMSA's provision of 649 beds for seasonal workers in 184 units. The impacts of such high occupancy levels on residential areas concern landlords and neighbors. Pedestrian and vehicular traffic, parking, noise, trash and overuse of outside areas have all been cited as problems that could be addressed through limits on the number of persons allowed per unit in residential zones.

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- Overcrowding is a widespread problem. Landlords who allow more than three persons per unit serve primarily Hispanics. As such, these households (both solo men living as roommates and families with children) are particularly concentrated in several projects.
  - Housing where employees live is largely concentrated in the center of the community in an area commonly known as The Ghetto, a name that dates from the 1970's. Most of the condominium and apartment properties were built 20 to 30 years ago with little updating done since then. Windows are inefficient. There is little if any room to add storage space or garages since the area is heavily forested, projects are dense and snow storage/removal is already a problem.

## **Deed-Restricted Housing**

### *Existing Units*

There are at present 150 deed/income-restricted residential units in Mammoth Lakes. All but two of these projects are rentals. Most deed-restricted properties (95 units) were developed as the result of mitigation requirements. Of these mitigation units, 83 are located in three projects that house MMSA employees. The remaining 12 units are scattered in small developments.

- There are two income-restricted apartment projects in the town developed independent of mitigation requirements. One project, Glass Mountain, was developed in 1996 by Inyo/Mono Advocates for Community Action, a non-profit organization, using a combination of Federal subsidies. This motel conversion offers 25 units, all but one of which is a studio. The project serves families as well as singles with up to three persons allowed in each studio unit. The project is 100% occupied with seven applicants on the wait list as of October. Another apartment project, Bristlecone, was built by a private developer utilizing Low Income Housing Tax Credits. It offers a combination of 30 one-, two- and three-bedroom units. It also maintains high occupancy levels year round.

**Income/Deed-restricted Housing in Mammoth Lakes**

| Existing Units                              | Total Units | Rental |            | Ownership |            |
|---|-------------|--------|------------|-----------|------------|
|   |             | #      | AMI        | #         | AMI        |
| Juniper Springs Lodge – IW – MMSA Employees | 35          | 35     | 80%        |           |            |
| Main St. Chutes – IW/MMSA Employees         | 24          | 24     | 80%        |           |            |
| Bristlecone                                 | 30          | 30     | 50% – 60%  |           |            |
| Glass Mountain Apartments                   | 25          | 25     | 30% - 60%  |           |            |
| Hooper                                      | 3*          | 3      | 80%        |           |            |
| Mammoth Hospital                            | 1           | 1      | 80%        |           |            |
| Gibbs                                       | 2           |        |            | 2         | 80% – 120% |
| Presson                                     | 2           | 2      | 80%        |           |            |
| Schulyer                                    | 2           | 2      | 80%        |           |            |
| Davis                                       | 1*          | 1      | 60%        |           |            |
| Sherwin Apartments                          | 24          | 24     | 120%       |           |            |
| Hamilton                                    | 1           | 1      | 80%        |           |            |
| <b>Total</b>                                | 150         | 148    |            | 2         |            |
| Under Construction/<br>Planned Projects     | Total Units | Rental |            | Ownership |            |
|   |             | #      | AMI        | #         | AMI        |
| Aspen Village                               | 48          | 48     | 60% - 80%  |           |            |
| Callahan                                    | 40          |        |            | 40        | 80% - 200% |
| Hooper Grayeagle                            | 8*          | 8      | 80%        |           |            |
| Hooper Center St.                           | 3           | 3      | 80%        |           |            |
| Mammoth Hospital                            | 1           | 1      | 80%        |           |            |
| Meridian Court                              | 24          | 9      | 80%        | 15        | 150%       |
| Presson                                     | 2           | 2      | 80% - 150% |           |            |
| Presson                                     | 1           | 1      | 80%        |           |            |
| Tallus                                      | 2           | 2      | 80% - 120% |           |            |
| Tosca/Harriman*                             | 1           | 1      | 120%       |           |            |
| Snowcreek/Dempsey                           | 72          | 48     | 60%        | 24        | 150%       |
| <b>Total</b>                                | 202         | 123    |            | 79        |            |

\* Units could be rented or sold; assumption made that units will be rented.

In addition, IMACA administers the Section 8 rent subsidy program with approximately 20 vouchers in Mono County.

*Under Construction/Planned Units*

There are 202 deed-restricted units now under construction or planned for development in the immediate future. Of these, approximately 60% will be rentals and 40% will be offered for sale at 80% to 200% AMI. The percentage of units that are for sale is increasing as the result of the formation of Mammoth Lakes Housing, Inc. (MLH) which is developing or partnering with other developers on the development of three of the projects that, combined, will provide 136 units. At least 70% of units developed in the future through mitigation requirements will be rentals since MLH, through its financing sources, can produce homeownership opportunities.

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### *Conceptual Projects*

Several additional employee housing projects are conceptual at this point without specific plans on unit number and mix. These include:

- Sherwin Site -- a parcel owned by MMSA adjacent to its Sherwin Apartment project that will eventually be developed for employee housing.
- Shady Rest -- a parcel that was previously administered by the Inyo National Forest that is now in private ownership with an Affordable Housing Overlay and entitled for 172 very low- to moderate-income units. A mix of rentals and for-sale units is envisioned.
- Intrawest Mitigation -- the required development of approximately 140 to 200 employee housing units to support the corporation's development plans over the next five years.
- Cerro Coso College Faculty/Staff and Student Housing -- development of housing on a 10-acre site owned by the Mammoth Lakes Foundation to support the college's enrollment goal of 150 full-time students.

### **Employer-Assisted Housing**

Since the high cost and limited availability of housing impacts the ability of employers to hire and retain employees, most of the larger employers and many of the smaller ones provide some type of housing assistance for their employees.

- MMSA provides 649 beds for seasonal workers in 184 units. Beds are rented for \$6.00 to \$16.00 per night. In all but one project (Sherwin Apartments) each room contains multiple beds. Some projects are converted motels; 82 beds have no kitchen. There are no upper limits on what can be charged as long as occupants pay no more than 30% of income on rent.
- Mammoth Hospital owns approximately 30 units, four of which are leased to year-round staff with the rest used for seasonal and overnight on-call staff.
- According to the employer survey conducted as part of this study, 37% of employers in Mono County provide some type of housing assistance for their employees.

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## Demand and Gap Analysis

This section of the report provides measurements of the unmet demand for housing generated by employees and the gaps between income and housing costs. These measurements are distinct, one offering a quantitative estimate of the number of additional units needed to supply the economy with an adequate labor force and the other comparing employee incomes to housing costs for an indication of how the additional units should be priced.

### Employment-Related Housing Demand

The demand for additional employee housing is estimated using a combination of factors – unfilled jobs, commuting, overcrowding and new jobs through 2008

#### Unfilled Jobs

Based on findings from the employer survey, it is estimated that there are a total of 581 unfilled jobs in the two-county region, 295 in Inyo County and 286 in Mono County. These estimates were derived by applying the relationship between filled and vacant positions from the employer survey to the estimated number of total filled jobs. Taking into consideration multiple job-holding and multiple employees per housing unit, a total of 284 additional units are needed to provide housing for employees to fill vacant positions. Of these, 143 units are needed in Inyo County, with 88 in Bishop, and 141 are needed in Mono County, with 83 in Mammoth Lakes.

#### Housing Demand from Unfilled Jobs

|                                   | Inyo County | Bishop Area | Mono County | Mammoth Lakes |
|-----------------------------------|-------------|-------------|-------------|---------------|
| # Filled Jobs                     | 7,750       | 4,037       | 6,980       | 4,389         |
| % Vacant Positions                | 3.8%        | 3.8%        | 4.1%        | 4.1%          |
| # Unfilled Jobs                   | 295         | 153         | 286         | 180           |
| Jobs per Employee                 | 1.29        | 1.14        | 1.19        | 1.21          |
| Employees Needed                  | 229         | 134         | 240         | 149           |
| Employees per Unit                | 1.6         | 1.6         | 1.7         | 1.8           |
| Housing Units Needed to Fill Jobs | 143         | 88          | 141         | 83            |

#### Commuters

The majority of employees reside in the communities in which they work and most of them reside where they want to live. However, there are some employees who presently commute that would prefer to move to their community of employment if additional housing within their price range is provided. It is estimated that these commuters would demand about 107 affordably priced units in Inyo County and 187 in Mono County.

## Housing Demand Generated by Commuters

|                                       | Inyo<br>County | Greater<br>Bishop<br>Region | Mono<br>County | Mammoth<br>Lakes |
|---------------------------------------|----------------|-----------------------------|----------------|------------------|
| # Jobs                                | 7,750          | 4,037                       | 6,980          | 4,389            |
| Jobs Per Employee                     | 1.29           | 1.14                        | 1.19           | 1.21             |
| # Employees                           | 6,008          | 3,541                       | 5,866          | 3,627            |
| Work where Live                       | 90%            | 71%                         | 85%            | 63%              |
| In Commute                            | 10%            | 29%                         | 15%            | 37%              |
| # In-Commuting                        | 601            | 1,027                       | 880            | 1,342            |
| % 1 <sup>st</sup> Choice of Residence | 29%            | 20%                         | 36%            | 18%              |
| Employees Wanting to Move             | 172            | 205                         | 318            | 242              |
| Employees per Unit                    | 1.6            | 1.6                         | 1.7            | 1.8              |
| Housing Demand from Commuters         | 107            | 128                         | 187            | 134              |

For both Inyo and Mono Counties, the "# In-Commuting" field refers to the number of workers commuting into each county from a different county/state excluding commuters traveling within the county, and the number of workers commuting into both Bishop and Mammoth Lakes includes workers from another community, county, or state.

## Overcrowding

A portion of the employees who hold jobs in the region live in overcrowded conditions. Employees who are not willing to tolerate living in overcrowded conditions, particularly as they grow older, often leave their jobs and the community. This creates problems for employers including high rates of turnover, unqualified employees and unfilled positions. Therefore, additional units are needed to address overcrowding.

Overcrowding is far more prevalent in Mono County than in Inyo County. Based on the ratio of more than two persons per bedroom, it is estimated that there are 109 overcrowded employee housing units in Inyo County and 497 units in Mono County, most of which are in Mammoth Lakes. It has been assumed that demand for additional units to alleviate overcrowding is equal to one-third of the units that are overcrowded.

### Housing Demand from Overcrowding

|                             | Inyo County | Bishop<br>Area | Mono County | Mammoth Lakes |
|-----------------------------|-------------|----------------|-------------|---------------|
| Employee Households         | 5,464       | 3,142          | 4,519       | 2,560         |
| Overcrowded percent         | 2%          | 1%             | 11%         | 16%           |
| Overcrowded units           | 109         | 31             | 497         | 410           |
| Demand for Additional Units | 36          | 10             | 166         | 137           |

## Demand from New Jobs

By 2008, it is estimated that a total of 802 new jobs will be created in the region. It is estimated that 143 additional units in Inyo County and 250 additional units in Mono County are needed to house employees for these positions. This demand is based on planned development and vacant land inventory.

|                          | Inyo County | Bishop Area | Mono County | Mammoth Lakes |
|--------------------------|-------------|-------------|-------------|---------------|
| New Jobs by 2008         | 295         | 154         | 507         | 320           |
| Jobs per Employee        | 1.29        | 1.14        | 1.19        | 1.21          |
| New Employees by 2008    | 229         | 136         | 425         | 264           |
| Employees per Unit       | 1.6         | 1.6         | 1.7         | 1.8           |
| Housing Demand Generated | 143         | 85          | 250         | 147           |

## Total Demand

Combining the demand generated by existing employees who live in overcrowded conditions, employees needed to fill vacant jobs, employees who now commute but whose first preference is to live where they work, and employees who will be needed to fill jobs created by 2008 results in an estimate of 429 units needed in Inyo County (with 311 in Bishop) and 744 units needed in Mono County (with 501 in Mammoth Lakes). The number of additional units needed to bring the demand generated for housing by employees in line with the supply is similar in the two counties with regards to unfilled jobs and, to a lesser degree, commuters. Because overcrowding is far more prevalent and job growth is projected to be much higher in Mono County and Mammoth Lakes than in Inyo County, there is a greater need for units in Mono County than in Inyo County.

### Total Demand for Additional Employee Housing Units

| Demand from:  | Inyo County | Bishop Area | Mono County | Mammoth Lakes |
|---------------|-------------|-------------|-------------|---------------|
| Unfilled Jobs | 143         | 88          | 141         | 83            |
| Commuters     | 107         | 128         | 187         | 134           |
| Overcrowding  | 36          | 10          | 166         | 137           |
| New Jobs      | 143         | 85          | 250         | 147           |
| Total         | 429         | 311         | 744         | 501           |

The estimate of additional units needed to house current and future employees is based on the current average number of employees per unit, which ranges from 1.6 in Bishop to 1.8 in Mammoth Lakes. Therefore, to address demand, units will need to be large



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enough, on average, to house between 1.6 and 1.8 employees. If units are smaller, the number of units needed will be greater than estimated above.

## **Gap Analysis**

A comparison of the income distribution of employee households in the two-county region to their current rent or mortgage payments indicates that the majority of employees now live in housing that is affordable for them. There is, however, a mismatch between incomes and housing costs. Employees who already own their homes have mortgage payments lower than they can now afford and higher-income renters pay less than the maximum they could afford (30% of gross income).

Low-income employees (less than or equal to 80% AMI) facing competition from higher-income employees, escalating rents and very limited options for homeownership are often cost burdened by their housing payment, paying in excess of 30% of their income on housing. This is common when the relationship between housing demand and supply is tight. If the supply of housing is increased relative to demand, movement within the market takes place. Moderate- to upper-income renters move into ownership or higher-quality/higher-priced rental units, freeing up lower-cost units for lower-income employees. It is therefore important to take this movement into account when planning additional housing development. It is not necessary to address 100% of the gap at any income level. The estimates of demand provided previously in this section of the report should guide decisions on the number of units to produce while the information on pricing gaps should be used to determine the income levels that are to be targeted.

The following pages provide a detailed description of employee household incomes and housing costs for Inyo and Mono Counties, the Bishop area and Mammoth Lakes. It is presented for five income ranges:

- Low – less than or equal to 80% AMI.
- Median/Moderate – 81% to 120% AMI
- Middle – 121% to 150% AMI
- Upper – 151% to 200% AMI
- High – greater than 200% AMI.

The desire for homeownership is one of the factors considered in this gap analysis. While households with incomes equal to or less than 80% AMI have generally the same desire to own their homes as households with higher incomes, they are usually not considered candidates. Providing ownership opportunities for low-income households is difficult not only because deep subsidies are required, but also because households with incomes at or under 80% AMI often have poor or insufficient credit, lack down payments or have other problems that keep them from qualifying. The number of renters in the low-income range who want to buy is provided, however, should a program be developed for them.

## **Inyo County**

Rents have been kept relatively low with 82% renting for rates affordable to households with incomes at or below 80% AMI. This is in line with comments made by property

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managers -- most rental units are individually owned and many are not managed with profit as the primary motivation since landlords prefer to keep reliable tenants prior to occupying their units upon retirement. While the gap in rental pricing is not now large, additional units are needed to keep prices from escalating in the future as units are lost to retirees moving into the area.

Twenty-four percent of households with incomes at or below 80% AMI are cost burdened, which is low compared to Mono County. Rent subsidies could benefit these employees although providing opportunities for moderate- to middle-income renters to move up would also free up some of the lower-priced rentals and alleviate the extent to which low-income households are cost burdened. It is likely that there are a higher percentage of renter households earning 50% or less of the AMI who are housing cost burdened than was revealed in this study. This is because the gap analysis included renters earning up to 80% of the AMI and the Census found high incidence of cost burden among renters earning well below 80% of the AMI. What this means is that rental housing is priced to be affordable to renters earning 60% to 80% of the AMI, but is beyond the reach of lower income households in Inyo County.

There are many renters in the county who would like to become homeowners but are unable to do so. There are over 400 median/moderate-income renters who would like to purchase a home and who could afford units priced from approximately \$185,000 to \$245,000. While not all could qualify for mortgages, this estimate supports comments by realtors that there is significant pent-up demand for entry-level homeownership in the county.

### Income/Cost Gap Analysis by AMI -- Inyo County

|                                    | Low<br>Income | Median/<br>Moderate | Middle         | Upper          | High       |
|------------------------------------|---------------|---------------------|----------------|----------------|------------|
| AMI                                | 0 - 80%       | 81% - 120%          | 121% -<br>150% | 151% -<br>200% | > 200%     |
| Max Income*                        | \$35,500      | \$53,250            | \$66,563       | \$88,750       | N/A        |
| <b>All Employee Households</b>     |               |                     |                |                |            |
| % Households                       | 39%           | 19%                 | 10%            | 15%            | 17%        |
| # Employee Households              | 2,144         | 1,053               | 534            | 815            | 918        |
| Max. Affordable Pmt.               | \$888         | \$1331              | \$1664         | \$2219         | \$2220+    |
| % Housing Units                    | 67%           | 24%                 | 6%             | 3%             | 1%         |
| Cost Burdened Households           | 24%           | 8%                  | 7%             | 1%             | 1%         |
| <b>Renter Households</b>           |               |                     |                |                |            |
| # Renters                          | 965           | 442                 | 139            | 236            | 230        |
| Income-Restricted Units            | 34            | 0                   | 0              | 0              | 0          |
| % of Renters                       | 48%           | 22%                 | 7%             | 12%            | 11%        |
| % of Rental Units                  | 82%           | 16%                 | 2%             | 0              | 0          |
| <b>Homeownership Opportunities</b> |               |                     |                |                |            |
| % Want to Buy                      | 88%           | 94%                 | 100%           | 95%            | 100%       |
| # Want to Buy                      | 849           | 416                 | 139            | 224            | 230        |
| Max. Affordable Purchase Price**   | \$186,000     | \$245,000           | \$289,000      | \$363,000      | \$363,000+ |
| For-sale Listings                  | N/A           |                     |                |                |            |
| Income Restricted Units            | 0             | 0                   | 0              | 0              | 0          |

\* Based on the AMI for a 2.5 person household calculated using the mid point between the figures for two- and three-person households.

\*\* Based on 20% of payment going toward taxes, insurance, mortgage insurance and HOA dues, 5% down and a 30-year fixed-rate mortgage at 6.5%.

## Bishop Area

Thirty-one percent of households with incomes at or below 80% AMI are cost burdened. Of all rental units, 75% are priced to be affordable for this group, which indicates that rents are generally not too high but that availability is too limited with low-income renters not being able to find units they can afford.

There are very few units listed for sale at prices affordable for renters who want to own. There are over 500 renter households with incomes from 81% to 200% AMI but there were fewer than 20 units listed for sale as of September 30, 2004 affordable for this income range.

There are no income/deed-restricted rental or ownership units in the community serving employees.

### Income/Cost Gap Analysis by AMI – Bishop Area

|                                    | Low<br>Income | Median/<br>Moderate | Middle         | Upper          | High       |
|------------------------------------|---------------|---------------------|----------------|----------------|------------|
| AMI                                | 0 - 80%       | 81% - 120%          | 121% -<br>150% | 151% –<br>200% | > 200%     |
| Max Income*                        | \$35,500      | \$53,250            | \$66,563       | \$88,750       | N/A        |
| <b>All Employee Households</b>     |               |                     |                |                |            |
| % Households                       | 39%           | 19%                 | 10%            | 15%            | 17%        |
| # Employee Households              | 1,057         | 672                 | 315            | 451            | 646        |
| Max. Affordable Pmt.               | \$888         | \$1331              | \$1664         | \$2219         | \$2220+    |
| % Housing Units                    | 63%           | 27%                 | 6%             | 3%             | 1%         |
| Cost Burdened Households           | 31%           | 12%                 | 4%             | 2%             | 1%         |
| <b>Renter Households</b>           |               |                     |                |                |            |
| # Renters                          | 507           | 329                 | 104            | 167            | 123        |
| Income-Restricted Units            | 0             | 0                   | 0              | 0              | 0          |
| % of Renters                       | 41%           | 27%                 | 8%             | 13%            | 10%        |
| % of Rental Units                  | 75%           | 22%                 | 3%             |                |            |
| <b>Homeownership Opportunities</b> |               |                     |                |                |            |
| % Want to Buy                      | 95%           | 93%                 | 100%           | 95%            | 100%       |
| # Want to Buy                      | 482           | 306                 | 104            | 159            | 123        |
| Max. Affordable Purchase Price**   | \$186,000     | \$245,000           | \$289,000      | \$363,000      | \$363,000+ |
| For-sale Listings***               | 1             | 3                   | 8              | 8              | 21         |
| Income Restricted Units            | 0             | 0                   | 0              | 0              | 0          |

\* Based on the AMI for a 2.5 person household calculated using the mid point between the figures for two- and three-person households.

\*\* Based on 20% of payment going toward taxes, insurance, mortgage insurance and HOA dues, 5% down and a 30-year fixed-rate mortgage at 6.5%.

\*\*\* As of 9/30/04 according to Coldwell Banker LeeAnn Rasmuson

## Mono County

- Sixty-four percent of Mono County's estimated 1,746 low-income employee households ( $\leq 80\%$  AMI) are cost burdened by their housing payment, which is much higher than in Inyo County (24%). The percentage of households in Mono County that are low-income (39%) is the same as in Inyo County, however.
- Over 600 renter households with incomes in the median/moderate to upper range (81% to 200%) would like to purchase a home yet their options are very limited. Of the 185 units listed for sale as of November 1, 2004 at prices affordable for these households, 173 were condominiums in Mammoth Lakes, many of which were small units designed primarily as vacation accommodations.
- Ten units were listed for sale at prices affordable for low-income households, all of which were mobile homes in Mammoth Lakes.

### Income/Cost Gap Analysis by AMI – Mono County

|                                    | Low Income | Median/Moderate | Middle      | Upper       | High      |
|------------------------------------|------------|-----------------|-------------|-------------|-----------|
| AMI                                | 0 - 80%    | 81% - 120%      | 121% - 150% | 151% – 200% | > 200%    |
| Max Income*                        | \$40,150   | \$60,250        | \$75,375    | \$100,500   | N/A       |
| <b>All Employee Households</b>     |            |                 |             |             |           |
| % Households                       | 39%        | 22%             | 13%         | 14%         | 13%       |
| # Employee Households              | 1,746      | 986             | 578         | 634         | 575       |
| Max. Affordable Pmt.               | \$1004     | \$1506          | \$1884      | \$2513      | >\$2513   |
| % Housing Units                    | 63%        | 22%             | 7%          | 5%          | 2%        |
| Cost Burdened Households           | 64%        | 13%             | 5%          | 6%          | 1%        |
| <b>Renter Households</b>           |            |                 |             |             |           |
| # Renters                          | 978        | 345             | 191         | 133         | 46        |
| Income-Restricted - Existing       | 124        | 24              |             |             |           |
| Income-Restricted - Planned        | 118        | 5               |             |             |           |
| % of Renters                       | 57%        | 21%             | 11%         | 8%          | 3%        |
| % of Rental Units                  | 79%        | 17%             | 3%          | 1%          | 0         |
| <b>Homeownership Opportunities</b> |            |                 |             |             |           |
| % Want to Buy                      | 87%        | 98%             | 100%        | 96%         | 100%      |
| # Want to Buy                      | 851        | 338             | 191         | 127         | 46        |
| Max. Affordable Purchase Price**   | \$201,000  | \$268,000       | \$319,000   | \$402,000   | \$420,000 |
| For-sale Listings***               | 10         | 12              | 122         | 51          | N/A       |
| Income Restricted Units - Existing |            | 2               |             |             |           |
| Income Restricted Units - Planned  | 4          | 17              | 54          | 4           |           |

\* Based on the AMI for a 2.5 person household calculated using the mid point between the figures for two- and three-person households.

\*\* Based on 20% of payment going toward taxes, insurance, mortgage insurance and HOA dues, 5% down and a 30-year fixed-rate mortgage at 6.5%.

\*\*\* As of 11/1/04 according to the Mammoth Lakes Board of Realtors.

## Mammoth Lakes

- Forty-three percent of the community's employee households are low-income, which is slightly higher than in the rest of the region. Approximately three-fourths are cost burdened.
- Income/deed-restricted housing is now available or under development for approximately 30% of low-income renter households. With 75% of the renters in the ≤80% AMI category now paying more than 30% of their income on housing, the majority of free-market rentals are not affordable for/available to low-income households.
- In the median/moderate- to upper-income ranges (81% to 200% AMI), there are an estimated 537 renter households who would like to purchase a home, yet as of November 1, 2004, there were only 174 units listed for sale within their price range. All but one of these (a small cabin) were condominiums, many of which were studios or one-bedroom units.
- Seventy-seven deed-restricted ownership units exist or are under development for households between 81% and 200% AMI. There appears to be significant potential for development of additional ownership product to serve this income range, particularly at the lower end.

### Income/Cost Gap Analysis by AMI – Mammoth Lakes

|                                    | Low Income | Median/Moderate | Middle      | Upper       | High       |
|------------------------------------|------------|-----------------|-------------|-------------|------------|
| AMI                                | 0 - 80%    | 81% - 120%      | 121% - 150% | 151% – 200% | > 200%     |
| Max Income*                        | \$40,150   | \$60,250        | \$75,375    | \$100,500   | N/A        |
| <b>All Employee Households</b>     |            |                 |             |             |            |
| % Households                       | 43%        | 23%             | 12%         | 11%         | 10%        |
| # Employee Households              | 1,111      | 600             | 320         | 279         | 251        |
| Max. Affordable Pmt.               | \$1004     | \$1506          | \$1884      | \$2513      | >\$2513    |
| % Housing Units                    | 65%        | 23%             | 6%          | 4%          | 2%         |
| Cost Burdened Households           | 76%        | 18%             | 7%          | 8%          | 2%         |
| <b>Renter Households</b>           |            |                 |             |             |            |
| # Renters                          | 744        | 252             | 172         | 120         | 45         |
| IR Units - Existing                | 124        | 24              |             |             |            |
| IR Units - Planned                 | 118        | 5               |             |             |            |
| % of Renters                       | 55%        | 19%             | 13%         | 9%          | 3%         |
| % of Rental Units                  | 73%        | 22%             | 4%          | 1%          | 0          |
| <b>Homeownership Opportunities</b> |            |                 |             |             |            |
| % Want to Buy                      | 95%        | 97%             | 100%        | 100%        | 100%       |
| # Want to Buy                      | 707        | 245             | 172         | 120         | 45         |
| Max. Affordable Price**            | \$201,000  | \$268,000       | \$319,000   | \$402,000   | \$420,000+ |
| For-sale Listings***               | 10         | 11              | 118         | 45          | N/A        |
| IR Units - Existing                |            | 2               | 0           | 0           | 0          |
| IR Units - Planned                 | 4          | 17              | 54          | 4           | 0          |

\* Based on the AMI for a 2.5 person household calculated using the mid point between the figures for two- and three-person households.

\*\* Based on 20% of payment going toward taxes, insurance, mortgage insurance and HOA dues, 5% down and a 30-year fixed-rate mortgage at 6.5%.

\*\*\* As of 11/1/04 according to the Mammoth Lakes Board of Realtors.

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It should be noted that the estimate of affordably priced condos is overstated because HOA dues were not taken into consideration.

## Opportunities and Constraints

This section of the report reviews opportunities to be considered in the Eastern Sierra Region, based on the findings of the study and key informant interviews. It focuses primarily on for-sale opportunities and program options that may have support in the community.

As noted in the DEMAND AND GAP ANALYSIS section of this report, there will be continued demand for housing in the region from new employee households, second home owners and retirees as well as an existing gap between the housing stock, pricing and needs of residents and employee households. This section provides greater detail about current employee households that are seeking other housing options. This information, in tandem with the identified demand, will help local governments assess the price ranges and unit types needed in their respective areas.

When asked for about the top two communities where potential buyers wanted to live, there was an overall preference for Bishop, Mammoth Lakes and Crowley. There was also interest in Big Pine and June Lake.

Mono County residents prefer Mammoth Lakes and Crowley and Inyo County residents prefer Bishop or Big Pine. Generally, residents living in Bishop or Mammoth Lakes would prefer those communities, although Crowley was a strong choice as well.

### Top Two Places to Live

|                              | Place of Residence |             |             |               |        |
|------------------------------|--------------------|-------------|-------------|---------------|--------|
|                              | Overall            | Mono County | Inyo County | Mammoth Lakes | Bishop |
| Bishop                       | 43%                | 22%         | 63%         | 24%           | 76%    |
| Mammoth Lakes                | 32%                | 54%         | 11%         | 74%           | 15%    |
| Crowley                      | 21%                | 35%         | 7%          | 41%           | 11%    |
| Big Pine                     | 11%                | 2%          | 19%         | 1%            | 21%    |
| June Lake                    | 11%                | 17%         | 6%          | 15%           |        |
| Rovana/ Mustang Mesa         | 9%                 | 3%          | 15%         | 2%            | 20%    |
| Lone Pine                    | 11%                | 2%          | 19%         | 3%            | 4%     |
| Paradise                     | 7%                 | 4%          | 9%          | 4%            | 12%    |
| Other                        | 5%                 | 4%          | 6%          | 2%            | 5%     |
| Wheeler Crest/ Swall Meadows | 5%                 | 7%          | 2%          | 4%            | 3%     |
| Independence                 | 5%                 | 0%          | 9%          |               | 1%     |
| Walker/ Coleville            | 5%                 | 8%          | 1%          | 0%            | 1%     |
| Lee Vining                   | 4%                 | 4%          | 3%          | 0%            | 4%     |
| Bridgeport                   | 4%                 | 7%          | 1%          | 1%            | 1%     |
| Other Inyo County            | 3%                 | 1%          | 6%          |               | 3%     |
| Other Mono County            | 3%                 | 3%          | 2%          | 1%            | 1%     |
| Chalfant                     | 2%                 | 2%          | 1%          |               | 2%     |
| Benton                       | 2%                 | 1%          | 2%          | 1%            | 1%     |

Source: Employee Survey



## Potential Buyer Profile

### Mono County

In Mono County, the majority of potential buyers are couples with and without children and adults living alone. It also appears that there is a group living with extended family who are seeking homeownership opportunities and may need special consideration in unit types and design.

| <b>Household Type</b>                  | <b>Percentage of Interested Buyers</b> |
|--|--|
| Adult living alone                     | 24%                                    |
| Single parent with child(ren)          | 9%                                     |
| Couple, no child(ren)                  | 17%                                    |
| Couple, with child(ren)                | 30%                                    |
| Immediate and extended family members  | 9%                                     |
| Family members and unrelated roommates | 4%                                     |
| Unrelated roommates                    | 8%                                     |
| Other                                  | 0%                                     |

Source: Employee Survey

In Mono County, the potential buyers pool is more likely to come from renters; however, most of the renters interested in buying (56%) earn less than 80% of the AMI. Without substantial down payment, or greatly reduced pricing, current homes for renters to purchase in this income range are unlikely.

About one-third of owners wanting to buy a different home earn above 150% of the AMI. At this income level, it is possible for them to find some homes in the area; however, these may not fit their preferences.

### Mono County Income Distribution of Potential Buyers by AMI

|                      | <b>Own</b> | <b>Rent</b> |
|----------------------|------------|-------------|
| Less than 80% AMI    | 31%        | 56%         |
| 80.1 to 120%         | 25%        | 22%         |
| 120.1 to 150% AMI    | 10%        | 12%         |
| 150.1 to 200%        | 20%        | 7%          |
| 200%+ AMI            | 13%        | 3%          |
|                      | 100%       | 100%        |
| Percentage by Tenure | 41%        | 59%         |

Source: Employee Survey

In Mono County, owners at all income ranges are interested in buying a different home, with upper-moderate and higher income households making up close to half of the potential demand. The median income of higher income households is \$137,500, which equates to a purchase price of roughly \$412,000. Given their incomes, homeowners looking to buy who fall in the low-income range could reasonably afford to purchase a home for an estimated \$72,000. Given prices in the area, low- to above-moderate

income buyers would need substantial equity from the sale of their homes to be able to purchase another unit.

Among renters, there is a distinct difference in who is looking to buy; most fall into the low-income category. With a median income of \$25,000 a reasonably priced home would need to cost roughly \$75,000 to be affordable. Given prices in Mono County, it is highly unlikely that these renters will be able to buy. It may be more appropriate to focus on reasonably priced and suitably designed rental housing for this group.

### **Income of Employee Households Who Want to Buy – Mono County**

|                               | <b>Low<br/>Income</b> | <b>Moderate<br/>Income</b> | <b>Above<br/>Moderate</b> | <b>Upper<br/>Moderate</b> | <b>Higher<br/>Income</b> |
|-------------------------------|-----------------------|----------------------------|---------------------------|---------------------------|--------------------------|
| <b>Owners Wanting to Buy</b>  |                       |                            |                           |                           |                          |
| Average Income                | \$25,402              | \$52,983                   | \$65,355                  | \$85,025                  | \$141,078                |
| Median Income                 | \$24,000              | \$55,000                   | \$64,769                  | \$85,000                  | \$137,500                |
| <b>Renters Wanting to Buy</b> |                       |                            |                           |                           |                          |
| Average Income                | \$25,125              | \$45,916                   | \$67,638                  | \$81,030                  | \$114,312                |
| Median Income                 | \$24,984              | \$43,616                   | \$65,000                  | \$80,000                  | \$112,500                |

Source: Employee Survey

Owners and renters looking to buy were asked which type of homes they would consider purchasing. Renters in Mono County are most interested in mid-size and smaller single family homes, although they are more open than owners to considering attached units and continuing to rent an apartment.

### **Type of Home Owners and Buyers Would Consider**

|   | <b>Mono County</b> |                |
|---|--------------------|----------------|
|   | <b>Owners</b>      | <b>Renters</b> |
| Midsize single-family home (3 to 4 bedrooms)  | 75%                | 54%            |
| Smaller single-family home (1 or 2 bedrooms)  | 25%                | 53%            |
| Manufactured home                             | 21%                | 22%            |
| Condominium                                   | 17%                | 28%            |
| Townhome/ duplex                              | 12%                | 24%            |
| Mobile home                                   | 5%                 | 12%            |
| Large single-family home (5 or more bedrooms) | 13%                | 3%             |
| Rented apartment                              | 1%                 | 11%            |
| Other   | 2%                 | 5%             |

Source: Employee Survey

Among Mono County owners who are considering buying, there is a strong preference for a mid-sized single-family home that could be purchased for an average of \$309,000. Few are interested in attached products, although 6% indicated an interest in condominiums for \$262,000. Both products have limited availability in Mono County.

Renters would prefer single-family products, with midsize units costing an average of \$278,000 and smaller single-family homes at \$222,000. There is also some interest in attached product – condominiums and townhomes, as well as manufactured housing.

For renters, none of the preferred unit types (with the exception of “other”) had average prices above \$300,000.

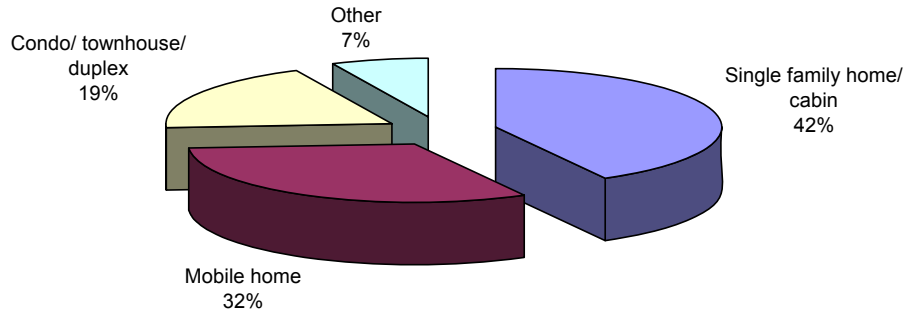
**Preferred Housing Types to Buy Among Owners and Renters- Mono County**

|                             | <b>Owners</b> | <b>Average</b> | <b>Median</b> | <b>Renters</b> | <b>Average</b> | <b>Median</b> |
|-----------------------------|---------------|----------------|---------------|----------------|----------------|---------------|
| Midsized single-family home | 64%           | \$308,954      | \$281,712     | 42%            | \$277,893      | \$250,000     |
| Smaller single-family home  | 15%           | \$293,766      | \$265,729     | 31%            | \$222,505      | \$210,000     |
| Manufactured home           | 6%            | \$188,211      | \$184,051     | 2%             | \$199,077      | \$263,794     |
| Condominium                 | 6%            | \$261,839      | \$250,000     | 6%             | \$224,007      | \$235,795     |
| Mobile home                 | 1%            |                |               | 8%             | \$98,005       | \$100,000     |
| Large single-family home    | 5%            | \$480,200      | \$705,463     | 5%             | \$227,029      | \$301,676     |
| Rented apartment            |               |                |               | 2%             |                |               |
| Other                       | 1%            | \$150,000      | \$150,000     | 1%             | \$368,957      | \$405,606     |
| Townhome/ duplex            | 1%            | \$336,151      | \$362,923     | 2%             | \$205,441      | \$239,035     |

Source: Employee Survey

Owners looking to buy a new home in Mono County are most likely to live in single-family homes, although close to one-third have a mobile home.

**Current Housing Type – Owners in Mono County**



Most of the homes that owners would like to sell have two to three bedrooms, with an average of 2.6 bedrooms per unit. This provides an indication of the size of homes that could be available for resale, if owners find replacement housing

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### **Potential Resale Homes by Bedroom Configuration**

| <b><u># of Bedrooms</u></b> | <b><u>Percentage of Homes by Bedroom Configuration</u></b> |
|-----------------------------|--|
| 1BR                         | 7%   |
| 2BR                         | 32%  |
| 3BR                         | 45%  |
| 4BR                         | 12%  |
| 5BR                         | 0%   |
|                             | 100%   |
| Average Number of Bedrooms  | 2.6  |

Source: Employee Survey

Owners looking to buy pay an average of \$998 in mortgage payment in Mono County. About 9% have no outstanding loans on their home.

### **Mortgage Payment – Mono County**

|            |       |
|------------|-------|
| No Payment | 9%    |
| Average    | \$998 |
| Median     | \$950 |

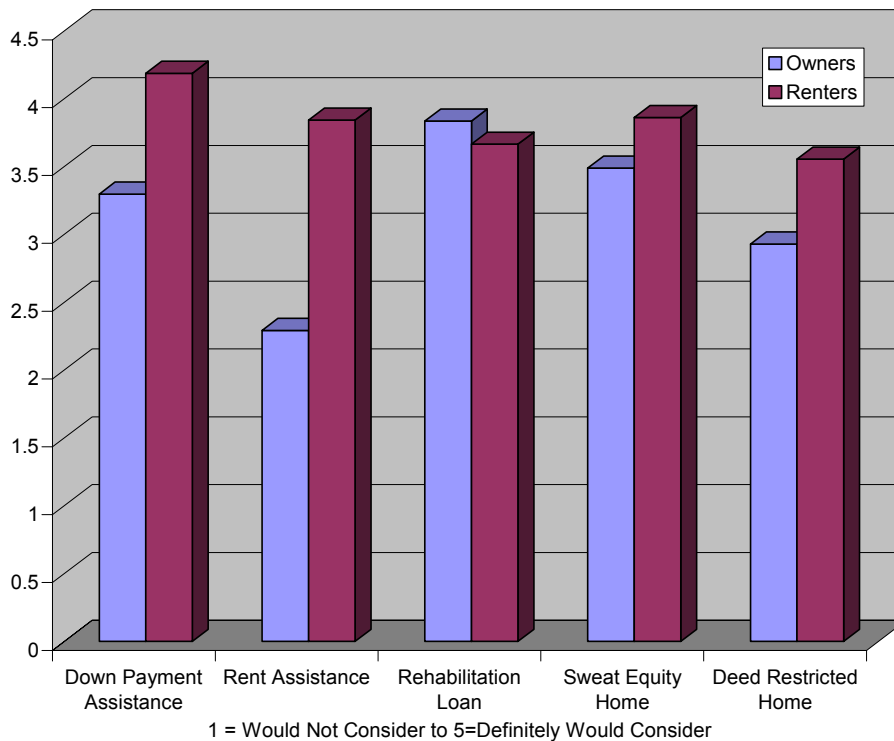
Source: Employee Survey

### **Use of Services and Programs**

Interest in different programs and services is very high among renters who want to buy. Down payment assistance and a home that could be built with sweat equity are very attractive program options for renters. Interest in these two programs is modest among owners; however, they appear to be intrigued by a low interest rehabilitation loan program.

Renters are more willing to purchase a home with a deed restriction than owners.

### Which Types of Help Would You Consider



Source: Employee Survey

### Inyo County

In Inyo County, families with children make up roughly 50% of potential buyers. About one-fourth of potential buyers are single-parent households who may have greater difficulty being able to purchase a home due to more limited incomes.

#### Household Type of Potential Buyers – Inyo County

| Household Type                         | Percentage of Potential Buyers |
|--|--------------------------------|
| Adult living alone                     | 18%                            |
| Single parent with child(ren)          | 25%                            |
| Couple, no child(ren)                  | 19%                            |
| Couple, with child(ren)                | 25%                            |
| Immediate and extended family members  | 6%                             |
| Family members and unrelated roommates | 2%                             |
| Unrelated roommates                    | 5%                             |
| Other                                  | 0%                             |

Source: Household Survey

Given the higher rate of ownership in Inyo County, it is not unusual that owners wanting to buy would be a greater percentage of the potential market for ownership. Only 25%

of owners indicated they wanted to purchase another home, yet they make up 60% of the demand for ownership. Among owners wanting to buy, there is a fairly even distribution in all income categories, except for those earning Above Moderate Incomes.

Renters make up about 29% of the potential demand and over half earn less than 120% of the AMI (Moderate Income). Affordable housing for them to purchase may be difficult to locate. On the other hand, about one-fourth of renters earn above 150% of the AMI and are realistic candidates to purchase homes.

**Inyo County  
Potential Buyers by AMI Distribution**

|                      | Own  | Rent |
|----------------------|------|------|
| Less than 80% AMI    | 23%  | 47%  |
| 80.1 to 120%         | 20%  | 23%  |
| 120.1 to 150% AMI    | 11%  | 6%   |
| 150.1 to 200%        | 23%  | 11%  |
| 200%+ AMI            | 23%  | 13%  |
|                      | 100% | 100% |
| Percentage by Tenure | 60%  | 29%  |

Source: Employee Survey

The median income of owners wanting to buy ranges from a low of \$30,000 up to \$100,000. The median income of renters starts at \$25,000 and is otherwise about the same as that of owners. Average incomes closely track median incomes, indicating that there are not extreme highs or lows in the range, with one exception. The average income of Higher Income households is about four times that of the median. A very small percentage of owners had incomes well above \$400,000, which skewed this average significantly.

**Inyo County  
Average and Median Incomes of Buyers by Tenure**

|                               | Low<br>Income | Moderate<br>Income | Above<br>Moderate | Upper<br>Moderate | Higher<br>Income |
|-------------------------------|---------------|--------------------|-------------------|-------------------|------------------|
| <b>Owners Wanting to Buy</b>  |               |                    |                   |                   |                  |
| Average Income                | \$30,398      | \$45,796           | \$62,669          | \$80,008          | \$397,001        |
| Median Income                 | \$30,000      | \$45,000           | \$60,000          | \$80,000          | \$100,000        |
| <b>Renters Wanting to Buy</b> |               |                    |                   |                   |                  |
| Average Income                | \$23,911      | \$43,668           | \$58,286          | \$75,815          | \$97,087         |
| Median Income                 | \$25,000      | \$44,713           | \$56,018          | \$80,000          | \$100,000        |

Source: Employee Survey

Owners in Inyo County are primarily interested in mid-size single-family homes or manufactured homes. There is limited interest in attached products. Renters would also prefer single-family homes, but are more willing to consider smaller homes. Renters are also more open to attached units such as condominiums, townhomes or rental apartments.

## Type(s) of Homes Owners and Buyers Would Consider Inyo County

|   | Owners | Renters |
|---|--------|---------|
| Midsized single-family home (3 to 4 bedrooms) | 76%    | 63%     |
| Smaller single-family home (1 or 2 bedrooms)  | 15%    | 48%     |
| Manufactured home                             | 26%    | 44%     |
| Condominium                                   | 4%     | 14%     |
| Townhome/ duplex                              | 6%     | 12%     |
| Mobile home                                   | 14%    | 21%     |
| Large single-family home (5 or more bedrooms) | 15%    | 5%      |
| Rented apartment                              |        | 8%      |
| Other   | 5%     | 2%      |

Source: Employee Survey

When asked to choose their preferred home and how much they would pay for it, owners in Inyo County clearly preferred single-family homes with an average purchase price of \$293,000. There was no interest in attached product, except for some townhouses.

Among renters, the choices are more varied. While midsized single-family homes are preferred, there was also considerable interest in smaller single-family homes for an average price of \$164,000. A small portion would purchase condominiums and were willing to pay more for them; however, this is a small percentage of potential buyers.

## Preferred Housing Types to Buy Among Owners Renters- Inyo County

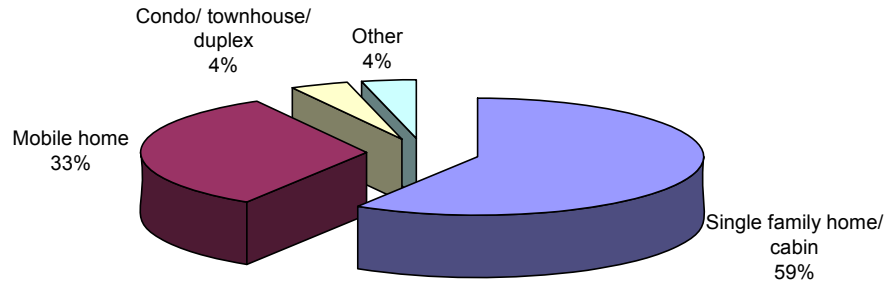
|                             | Owners | Average   | Median    | Renters | Average   | Median    |
|-----------------------------|--------|-----------|-----------|---------|-----------|-----------|
| Midsized single-family home | 65%    | \$292,662 | \$264,841 | 39%     | \$209,876 | \$220,000 |
| Smaller single-family home  | 6%     | \$182,485 | \$200,000 | 37%     | \$163,603 | \$150,000 |
| Manufactured home           | 13%    | \$181,358 | \$150,000 | 11%     | \$174,587 | \$147,994 |
| Condominium                 |        |           |           | 5%      | \$273,338 | \$270,989 |
| Mobile home                 | 8%     | \$104,546 | \$90,000  | 3%      | \$98,005  | \$100,000 |
| Large single-family home    | 3%     | \$282,811 | \$243,562 | 2%      |           |           |
| Rented apartment            |        |           |           | 2%      |           |           |
| Other                       | 3%     |           |           | 0%      | \$196,561 | \$204,530 |
| Townhome/ duplex            | 2%     | \$200,000 | \$200,000 |         |           |           |

Source: Employee Survey

### Potential Resale Homes

Inyo County owners considering a new home live mostly in single-family homes (59%) with one-third in mobile homes.

### Current Housing Type – Inyo County Owners



Source: Employee Survey

Current owners pay an average of \$875 a month for their homes. About 22% of current owners looking to sell have no mortgage.

Among current owners in Inyo County who are looking to sell their home, 59% live in three-bedroom units. About 30% could be considered small homes, with one and two bedrooms.

### Potential Resale Homes by Bedroom Configuration – Inyo County

| <b># of Bedrooms</b>       | <b>Percentage of Homes by Bedroom Configuration</b> |
|----------------------------|---|
| 1BR                        | 5%  |
| 2BR                        | 24%   |
| 3BR                        | 59%   |
| 4BR                        | 10%   |
| 5BR                        | 2%  |
|                            | 100%  |
| Average Number of Bedrooms | 2.8   |

Source: Employee Survey

### Mortgage Payment – Inyo County Owners

|                   |            |
|-------------------|------------|
| <b>No Payment</b> | <b>22%</b> |
| Average           | \$875      |
| Median            | \$814      |

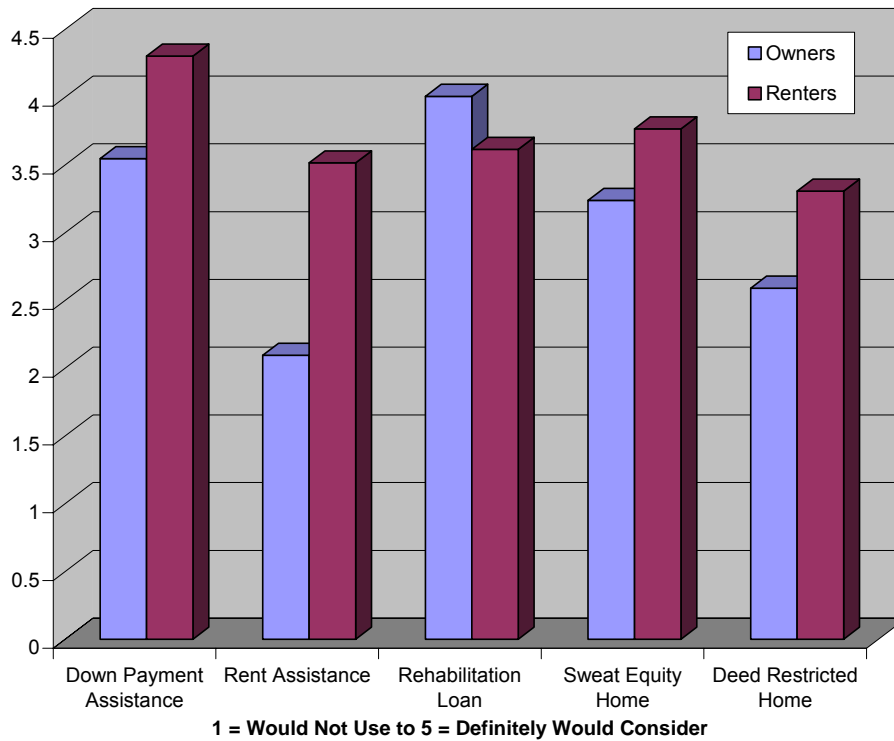
Source: Employee Survey



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## Use of Services and Programs

Renters who want to buy and live in Inyo County are very interested in a down payment assistance program. They are moderately interested in all other programs and somewhat neutral about purchasing a home with a deed restriction. Owners are more interested in a low interest rehabilitation loan than other programs, although there is some support for down payment assistance.



**Use of Services by Owners and Renters – Inyo County**

Source: Employee Survey

## Bishop

Among households who want to buy, close to one-third are single-parent households. Typically, this household type has difficulty locating affordably priced housing to purchase because of more limited income than is found in households with two or more wage earners. Adults living alone are also interested in buying, which typically indicates smaller homes and also lower pricing. Couples with children and households living with extended families are more likely to need larger homes.

| <b>Household Type</b>                  | <b>Percentage of Potential Buyers</b> |
|--|---------------------------------------|
| Adult living alone                     | 21%                                   |
| Single parent with child(ren)          | 32%                                   |
| Couple, no child(ren)                  | 16%                                   |
| Couple, with child(ren)                | 19%                                   |
| Immediate and extended family members  | 6%                                    |
| Family members and unrelated roommates | 2%                                    |
| Unrelated roommates                    | 4%                                    |
| Other                                  | 0%                                    |

Source: Employee Survey

In Bishop, 46% of owners looking to buy earn less than 120% of the AMI. Another quarter earn above 200% of the AMI. Buyers earning above 150% of the AMI are strong candidates for locating other homes to purchase, if they were available.

Among renters, interest is highest among those earning less than 120% of the AMI. It will be more challenging for these potential buyers to locate suitable and affordable housing. As with owners, those earning above 150% of the AMI (23% of potential buyers) may be able to locate housing to purchase, depending upon supply and available down payment. Renters make up more of the potential buying pool than owners in Bishop.

**Bishop  
Potential Buyers by AMI**

|                                 | <b>Own</b> | <b>Rent</b> |
|---------------------------------|------------|-------------|
| Less than 80% AMI               | 26%        | 43%         |
| 80.1 to 120%                    | 20%        | 27%         |
| 120.1 to 150% AMI               | 12%        | 7%          |
| 150.1 to 200%                   | 18%        | 12%         |
| 200%+ AMI                       | 25%        | 11%         |
|                                 | 100%       | 100%        |
| <b>%age of Potential Buyers</b> | <b>41%</b> | <b>59%</b>  |

Source: Employee Survey

The average income of owners ranges from \$31,000 to \$484,827 whereas the median income is \$30,000 to \$100,000. The average is affected by a small percentage of owners who earn well over \$600,000 annually. At the median income range, an affordably priced home would need to fall between \$90,000 and \$300,000. At the higher ranges, \$180,000 to \$300,000 it may be possible for owners to locate housing to purchase, depending on supply and the equity they have toward the purchase of a new home.

For renters, affordable prices fall into comparable ranges - \$75,000 to \$300,000; however, their choices are likely to be more limited due to lack of supply and limited down payment.

**Bishop**  
**Average and Median Incomes of Buyers by Tenure**

|                                | <b>Low Income</b> | <b>Moderate Income</b> | <b>Above Moderate</b> | <b>Upper Moderate</b> | <b>Higher Income</b> |
|--------------------------------|-------------------|------------------------|-----------------------|-----------------------|----------------------|
| <b>Owners Who Want to Buy</b>  |                   |                        |                       |                       |                      |
| Average Income                 | \$30,712          | \$44,584               | \$63,706              | \$79,740              | \$484,827            |
| Median Income                  | \$30,000          | \$45,000               | \$60,000              | \$80,000              | \$100,000            |
| <b>Renters Who Want to Buy</b> |                   |                        |                       |                       |                      |
| Average Income                 | \$24,027          | \$43,222               | \$57,105              | \$77,146              | \$96,730             |
| Median Income                  | \$25,000          | \$42,888               | \$55,000              | \$80,000              | \$100,000            |

Source: Employee Survey

Owners considering a new home are most willing to consider a mid-size or manufactured home with modest interest in townhomes or duplexes. Among renters, mid-size single-family homes are preferred, although there is strong interest in smaller single-family and manufactured homes. Renters are also open to attached units, including renting apartments.

**Types of Home Owners and Renters Would Consider - Bishop**

|   | <b>Owners</b> | <b>Renters</b> |
|---|---------------|----------------|
| Midsized single-family home (3 to 4 bedrooms) | 69%           | 62%            |
| Smaller single-family home (1 or 2 bedrooms)  | 18%           | 46%            |
| Manufactured home                             | 32%           | 42%            |
| Condominium                                   | 2%            | 20%            |
| Townhome/ duplex                              | 6%            | 16%            |
| Mobile home                                   | 11%           | 21%            |
| Large single-family home (5 or more bedrooms) | 12%           | 6%             |
| Rented apartment                              |               | 11%            |
| Other   | 6%            | 4%             |

Source: Employee Survey

When asked about the home they would most likely prefer and how much they would be willing to pay, owners in Bishop were inclined toward mid-size single-family homes with a purchase price of \$354,000. They were also interested in manufactured homes with an average price of \$183,000. Few would consider townhomes.

Renters also preferred midsize single-family homes with an average sales price of \$230,000, but over one-third would prefer smaller single-family homes and would pay an average of \$183,000. About 8% of renters were interested in condominiums and would pay more for them on average than either midsize or smaller single-family homes; however, this must be interpreted with caution because of the small number of renters interested in this option. None of the renters indicated they would consider a duplex/townhome, which is unusual since this is usually a preferred option when single-family homes are out of reach in price.

**Preferred Housing Choices and Average and Median Purchase Price  
Bishop Owners and Renters**

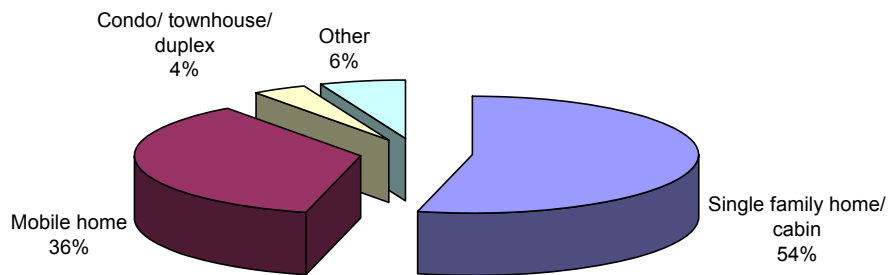
|                              | <b>Owners</b> | <b>Average</b> | <b>Median</b> | <b>Renters</b> | <b>Average</b> | <b>Median</b> |
|------------------------------|---------------|----------------|---------------|----------------|----------------|---------------|
| Midsized single-family home) | 58%           | \$354,260      | \$300,000     | 40%            | \$229,661      | \$230,000     |
| Smaller single-family home   | 9%            | \$176,710      | \$200,000     | 35%            | \$183,083      | \$180,000     |
| Manufactured home            | 19%           | \$183,039      | \$143,919     | 9%             | \$208,957      | \$201,667     |
| Condominium                  |               |                |               | 8%             | \$273,338      | \$270,989     |
| Mobile home                  | 5%            | \$87,839       | \$50,000      | 4%             | \$150,000      | \$150,000     |
| Large single-family home     | 2%            | \$350,000      | \$386,521     | 1%             |                |               |
| Rented apartment             |               |                |               | 2%             |                |               |
| Other                        | 4%            |                |               | 1%             | \$196,561      | \$204,530     |
| Townhome/ duplex             | 3%            | \$200,000      | \$200,000     |                |                |               |

Source: Employee Survey

**Potential Resale Units**

Slightly over half the homes that owners looking to buy currently occupy are single-family units. Another 36% are mobile homes.

**Potential Resale Homes by Bedroom Configuration – Bishop**



Source: Employee Survey

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Most of the homes currently occupied by owners in the area who are considering selling their homes are three-bedroom units. The average number of bedrooms is 2.8.

**Potential Resale Homes by Bedroom Configuration – Bishop**

| <b># of Bedrooms</b> | <b>Percentage of Units by Bedroom Configuration</b> |
|----------------------|---|
| 1BR                  | 6%  |
| 2BR                  | 18%   |
| 3BR                  | 63%   |
| 4BR                  | 10%   |
| 5BR                  | 3%  |
|                      | 100%  |
| Average # BR's       | 2.8   |

Source: Employee Survey

Among owners considering buying a new home, 24% live in homes that have been paid off. The average amount currently spent for a mortgage is \$905.

**Mortgage Payment - Bishop**

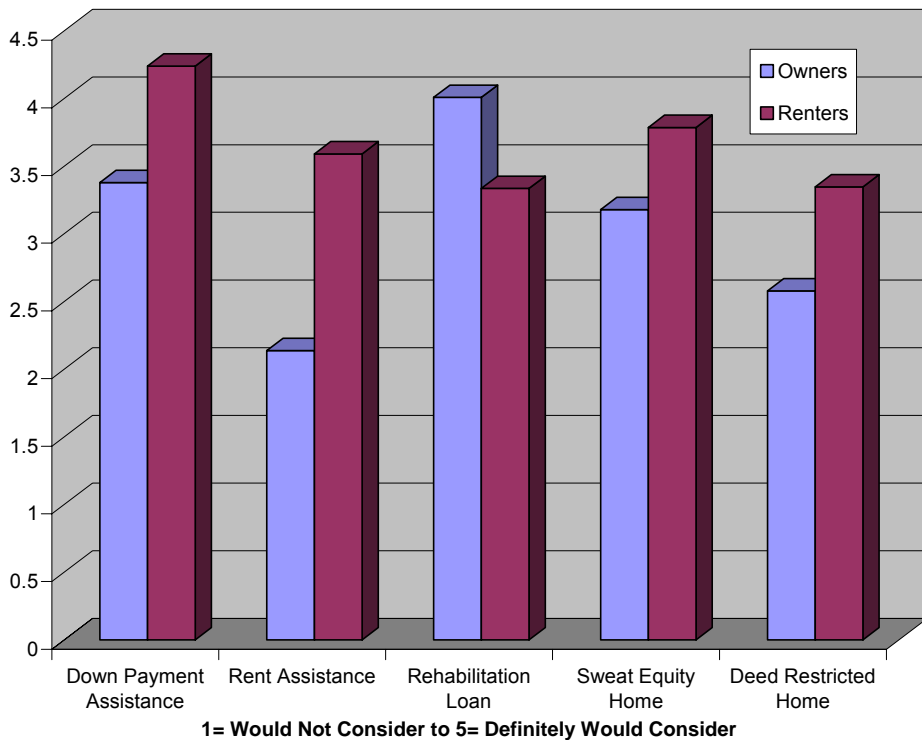
|                   |            |
|-------------------|------------|
| <b>No Payment</b> | <b>24%</b> |
| Average           | \$905      |
| Median            | \$887      |

Source: Employee Survey

**Use of Services**

Among buyers in Bishop, renters are very interested in down payment assistance. Some would consider sweat equity as well as rent assistance. Among owners, interest is higher for rehabilitation loan programs with low interest. There is moderate interest in purchasing a home with a deed restriction.

### Use of Services by Potential Buyers - Bishop



Source: Employee Survey

### Mammoth Lakes

Couples with and without children make up the largest potential buyer pool in Mammoth Lakes; these household types typically need larger homes. Adults living alone are also notable and could benefit from small units. In contrast, about 10% of potential buyers are living in extended families and may need larger homes or styles to accommodate multiple generations under one roof.

#### Household Type of Potential Buyers – Mammoth Lakes

| Household Type                         | Percentage of Potential Buyers |
|--|--------------------------------|
| Adult living alone                     | 21%                            |
| Single parent with child(ren)          | 12%                            |
| Couple, no child(ren)                  | 14%                            |
| Couple, with child(ren)                | 29%                            |
| Immediate and extended family members  | 10%                            |
| Family members and unrelated roommates | 4%                             |
| Unrelated roommates                    | 10%                            |
| Other                                  | 1%                             |

Source: Employee Survey

In Mammoth Lakes, two-thirds of current owners earn less than 120% of the AMI. Given the recent escalating prices in the area, it is doubtful that owners in this income range can locate suitable and affordable replacement housing.

Over half of renters who want to buy earn less than 80% of the AMI; the likelihood of them finding homes in the immediate area is slim without significant down payments and/or programs targeted specifically toward housing these groups.

**Mammoth Lakes  
Income Distribution of Potential Buyers by Tenure**

|                      | Own  | Rent |
|----------------------|------|------|
| Less than 80% AMI    | 37%  | 56%  |
| 80.1 to 120%         | 32%  | 19%  |
| 120.1 to 150% AMI    | 10%  | 13%  |
| 150.1 to 200%        | 13%  | 8%   |
| 200%+ AMI            | 8%   | 3%   |
|                      | 100% | 100% |
| Percentage of Buyers | 29%  | 71%  |

Source: Employee Survey

The median income of owners in various AMI categories wanting to buy in Mammoth Lakes ranges from a low of \$28,000 to \$146,000. At this income range, housing priced from \$86,000 to \$439,000 would be considered affordable. Depending on available equity to use toward the purchase of another home, higher income owners may be able to locate other housing to buy.

The median income among renters ranged from \$24,000 to \$113,000. Only a small number of renters in the higher income range are looking to buy; most of the demand is from renter households earning less than 80% of the AMI. With a median income of \$24,000 an affordably priced home would be around \$75,000. These are not available in Mammoth Lakes.

**Mammoth Lakes  
Average and Median Income by Tenure**

| Mammoth                       | Low Income | Moderate Income | Above Moderate | Upper Moderate | Higher Income |
|-------------------------------|------------|-----------------|----------------|----------------|---------------|
| <i>Owners Wanting to Buy</i>  |            |                 |                |                |               |
| Average Income                | \$27,297   | \$53,730        | \$61,746       | \$85,164       | \$138,797     |
| Median Income                 | \$28,000   | \$53,923        | \$60,298       | \$81,546       | \$146,428     |
| <i>Renters Wanting to Buy</i> |            |                 |                |                |               |
| Average Income                | \$24,048   | \$48,107        | \$67,816       | \$81,666       | \$116,609     |
| Median Income                 | \$23,776   | \$48,000        | \$65,000       | \$80,000       | \$112,897     |

Source: Employee Survey

Owners considering a new home are most willing to consider mid-size single-family homes, about one-third would think about condominiums and/or townhomes. About 18% would look at a larger single-family home. Among renters, interest is highest in single-family homes as well, although the findings indicate a willingness to look at condominiums, townhomes and renting an apartment.

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**Types of Homes Owners and Buyers Would Consider  
Mammoth Lakes**

|   | Owners | Renters |
|---|--------|---------|
| Midsized single-family home (3 to 4 bedrooms) | 75%    | 54%     |
| Smaller single-family home (1 or 2 bedrooms)  | 26%    | 54%     |
| Manufactured home                             | 13%    | 18%     |
| Condominium                                   | 21%    | 35%     |
| Townhome/ duplex                              | 16%    | 28%     |
| Mobile home                                   | 2%     | 10%     |
| Large single-family home (5 or more bedrooms) | 18%    | 4%      |
| Rented apartment                              |        | 13%     |
| Other   |        | 5%      |

Source: Employee Survey

When asked what they would realistically choose and the amount they would pay to purchase their preferred home, the patterns indicate that among renters, the preference is for mid-size and smaller single-family homes with an average purchase price of about \$240,000. Interestingly, renters would be willing to pay the same, on average, for a mobile home as a mid-size single-family home. This is probably because the assumption is that this home type would be on a large lot. Owners, on the other hand valued manufactured housing much lower than renters and would only be willing to pay an average of \$115,000 compared to \$233,000 that renters would pay.

Owners are willing to pay more for a small single-family home than a mid-sized unit; however, there were few owners choosing this as their preferred housing option in Mammoth Lakes.

With the exception of manufactured units, owners are willing to pay more to purchase a home than renters. This indicates that with the limited supply available in Mammoth Lakes and the willingness of owners to pay more for housing, current employees who rent and want to buy will have increasing difficulty locating affordable and suitable housing. Competition from current owners and second-home buyers coupled with the limited supply of housing in the area is likely to continue to escalate prices. While it may be difficult for owners to find another home to buy, it will be virtually impossible for renters to find suitable homes at a price renters are willing to pay in Mammoth Lakes.



**Preferred Home and Average and Median Purchase Price  
Mammoth Lakes Owners and Renters**

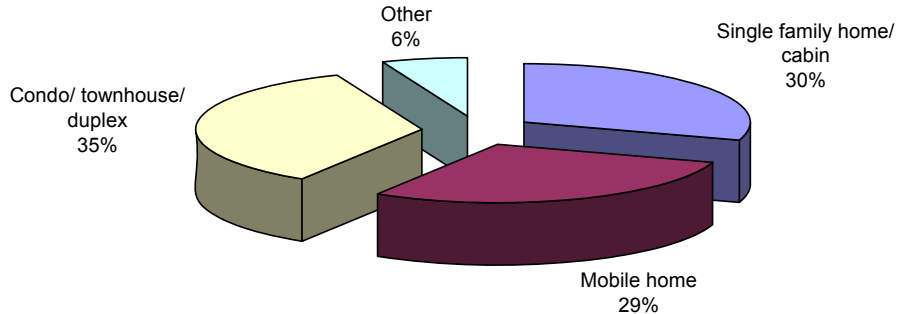
|                            | <b>Owners</b> | <b>Average</b> | <b>Median</b> | <b>Renters</b> | <b>Average</b> | <b>Median</b> |
|----------------------------|---------------|----------------|---------------|----------------|----------------|---------------|
| Midsize single-family home | 63%           | \$290,543      | \$250,000     | 39%            | \$240,165      | \$200,000     |
| Smaller single-family home | 14%           | \$343,176      | \$380,637     | 33%            | \$232,337      | \$225,001     |
| Manufactured home          | 3%            | \$114,896      | \$126,591     | 1%             | \$232,580      | \$260,598     |
| Condominium                | 10%           | \$273,487      | \$250,000     | 8%             | \$226,641      | \$242,389     |
| Mobile home                |               |                |               | 11%            | \$240,222      | \$316,632     |
| Large single-family home   | 8%            | \$564,902      | \$752,617     | 3%             |                |               |
| Rented apartment           |               |                |               | 2%             |                |               |
| Other                      |               | \$336,151      | \$362,923     | 1%             | \$394,104      | \$607,890     |
| Townhome/ duplex           | 2%            | \$307,123      | \$262,613     | 2%             | \$250,000      | \$250,000     |

Source: Employee Housing Survey

**Potential Resale Homes**

In Mammoth Lakes, owners considering a new home live in a fairly even distribution among single-family homes, mobile homes and attached products.

**Potential Resale Homes by Unit Type – Mammoth Lakes**



Source: Employee Survey

The bedroom mix of homes that Mammoth Lakes owners are considering selling tends to be smaller than found in either Mono or Inyo Counties, although over half are in units with three or more bedrooms. The average number of bedrooms is 2.4.

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### Potential Resale Homes by Bedroom Mix – Mammoth Lakes

| <b># of Bedrooms</b>         | <b>Percentage of Units by Bedroom Configuration</b> |
|------------------------------|---|
| 1BR                          | 14%   |
| 2BR                          | 24%   |
| 3BR                          | 45%   |
| 4BR                          | 12%   |
| 5BR                          | 1%  |
|                              | 100%  |
| <b>Average # of Bedrooms</b> | <b>2.4</b>  |

Source: Employee Survey

About 10% of the homes that current owners considering buying a new home live in do not have any mortgage. The average payment is \$1,032.

### Mortgage Payment – Mammoth Lakes

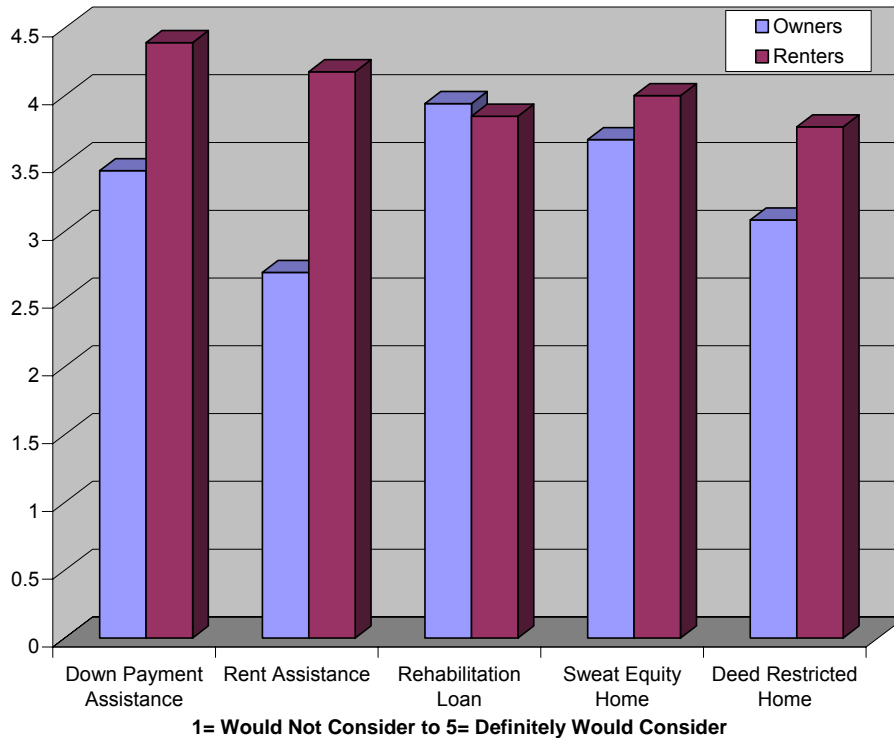
|                   |            |
|-------------------|------------|
| <b>No Payment</b> | <b>10%</b> |
| Average           | \$1,032    |
| Median            | \$950      |

Source: Employee Survey

### Use of Services

Renters in Mammoth Lakes who are interested in buying a home would strongly consider all program options. The most popular would be down payment or rent assistance. There is also strong support from renters on purchasing a home with a deed restriction. Among owners, interest is highest for a low-interest, rehabilitation loan and a home that could be built with sweat equity.

### Program Services Potential Buyers Would Consider – Mammoth Lakes



Source: Employee Survey

### Employers and Housing Opportunities

Employers in the area are actively engaged in providing housing for employees or generally tracking housing opportunities that would benefit employees. When asked if they provide housing for employees, 37% of Mono County employers indicated they do, as do 16% of Inyo County employers responding to the survey.

#### Do You Provide Housing for Your Employees

|     | <b>Mono County</b> | <b>Inyo County</b> | <b>Overall</b> |
|-----|--------------------|--------------------|----------------|
| No  | 63%                | 84%                | 73%            |
| Yes | 37%                | 16%                | 27%            |

Source: Employer Survey

Housing for employees is an issue in the area and there appears to be support among employers to work cooperatively toward finding solutions. For example, the Owens Valley Interagency Committee for Land and Wildlife (OVIC) is an ad hoc group of managers from federal, state and local government agencies and other organizations which meets regularly to share information, coordinate planning and resources and collaborate on regional issues.

The OVIC members feel that it is critical that workforce housing requirements be addressed, especially given the rapidly increasing regional housing costs, limited

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housing market, and restricted private lands available for development. This group identified housing for employees as one of its major focuses for 2004.

This group noted that there is a growing, acute need for middle income level housing, where no government assistance is available, hence the term "workforce housing." This group is actively engaged in evaluating various housing efforts that will increase the supply of housing for employees in the Owens Valley.

The Inyo County Chamber of Commerce noted that businesses in the area find it difficult to recruit new employees from other areas because of limited housing and the expense of housing that is available. It is more difficult to employ existing residents if they are looking to purchase or move up in housing, and young families in particular find it the most difficult to remain in the area as they cannot afford to buy homes. An added complication is that those who can afford homes often find it difficult to find financing – most companies are reluctant to provide a mortgage due to low availability of comparable sales in many areas of Bishop for valuing land/properties.

When asked about regional approaches to housing for employees, area employers responding to the employer survey offered the following comments:

- ♦ Major developers should build employee/affordable up front - not at back end
- ♦ Developers have little incentive to build affordable housing unless community requires it
- ♦ It would be nice to see the community support their own for fair housing and rent fees
- ♦ Get Forest Service to donate land for affordable housing
- ♦ Housing should not be limited to Mammoth Lakes
- ♦ No government assistance of any type should be required
- ♦ I am unsure what "regional approach" means - solve problem in one area of region - or solve the whole region
- ♦ I have seen development requirements and incentives work well in 2 towns in CO where I lived previously
- ♦ A certain percentage of ALL new housing dev. must have low income and affordable units
- ♦ Too many regulations to develop housing (environmental, etc.)
- ♦ We need to grow responsibly no matter the approach, urban sprawl will not be accepted

These comments indicate openness to pursuing efforts throughout the region to increase the availability of housing for employees.

When asked about specific housing issues, employers responding to the survey noted the following:

- ♦ We need to get Shady Rest area affordable project going
- ♦ I myself being single can't afford housing on my salary
- ♦ It would be a good recruiting tool if housing were more available and affordable
- ♦ This is one of our company's biggest problems
- ♦ Lack of affordable housing affects every aspect of this community
- ♦ We would like to add an apartment on our building but the town is too difficult to work with
- ♦ All of my employees are under 18, and do not need housing
- ♦ Most of the businesses that hire around here are for summer only and are mostly high school students who live at home, I guess

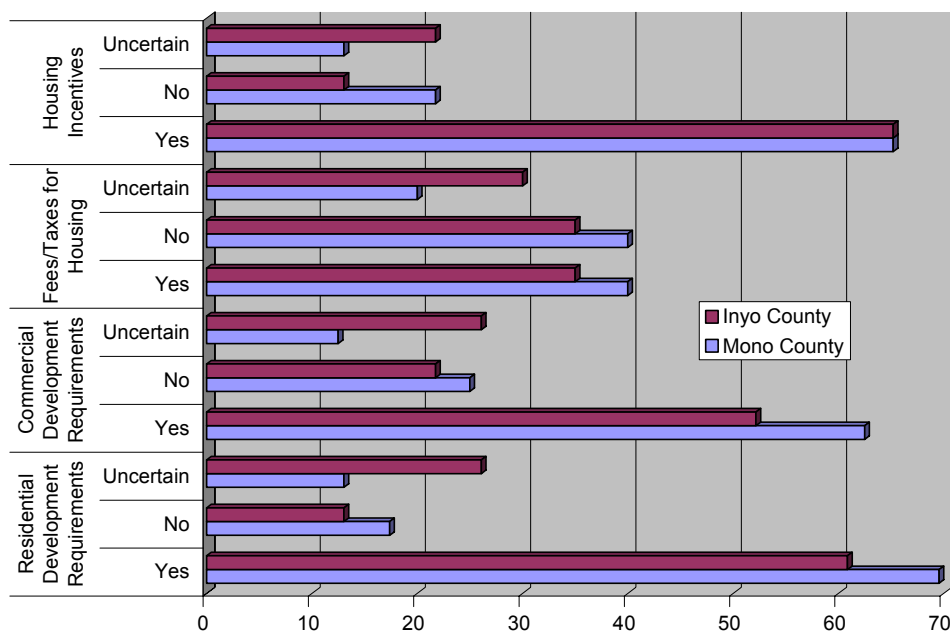
- ◆ We need some young families with school age children
- ◆ How to solve lack of housing without private land - and if available process is years to turning dirt
- ◆ Government housing is provided to some seasonal fire employees
- ◆ With greater than 98% of all lands in Inyo Co. being publicly held there is NO possible way for younger families to have a chance at home ownership with today's real estate prices!
- ◆ I currently live in a 26-foot travel trailer due to housing being out of control. Buying a home for 300K and not being able to live in it due to it not meeting code does not entice me to invest in Inyo County.

Employee housing appears to be a crisis for employers. Complaints about the lack of housing expressed by employers were consistent throughout the area.

As noted in the EMPLOYMENT SECTION of this report, employers in Mono County are more inclined to support a variety of housing initiatives, particularly inclusionary zoning requirements on new residential development. Both Inyo and Mono County employers are in favor of incentives for housing. About half of Inyo County and 60% of Mono County employers would favor commercial development requirements.

The results indicate that area employers could be strong supporters of carefully crafted housing programs. Housing for employees is affecting employers in both counties. Both areas have limitations on land that make increasing the supply of housing very difficult. Yet, there may be program strategies that can be crafted to best address the unique limitations and needs found in each county. Participation from employers will be critical to both the initial and on-going success of these efforts.

### Housing Program Options and Employers



Source: Employer Survey

